

ITEMS REQUIRING BOCC APPROVAL
April 8, 2021
(4 ITEMS)

1. CUSTODIAL SERVICES FOR 9TH STREET HEALTH DEPARTMENT -- FACILITIES MAINTENANCE / HEALTH DEPARTMENT
FUNDING -- FACILITIES MAINTENANCE
 (Request sent to 120 vendors)

RFP #20-0075 Contract

	Able Janitorial, Inc.		Stephen's Industries dba Air Capitol Building Maintenance		Cleaning Technologies, Inc.		Crowder Cleaning Services	
	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
Custodial Services for 9th Street Health Department	\$3,166.66	\$38,000.00	\$6,891.50	\$82,698.00	\$9,963.69	\$119,564.28	\$3,600.00	\$43,200.00
Additional Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Day(s) / Shift	Cost		Cost		Cost		Cost	
Monday thru Friday 1st Shift - per sq. ft.	\$0.075		\$0.08		\$0.12		\$0.07	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.075		\$0.08		\$0.21		\$0.07	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.075		\$0.08		\$0.12		\$0.07	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.075		\$0.08		\$0.21		\$0.07	
Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Dry Vapor Steam Clean: per sq. ft.	\$0.17		\$0.25		\$0.06		\$0.20	
Grout Sealer: per sq. ft.	\$0.45		\$0.25		\$0.25		\$0.30	
Stain Protector: per sq. ft.	\$0.20		\$0.40		\$0.02		\$0.50	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff typically, no wax floors) per sq. ft.	\$0.15		\$0.15		\$0.12		\$0.13	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.17		\$0.18		\$0.09		\$0.15	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.21		\$0.25		\$0.13		\$0.20	
Upholstered chairs: Clean and shampoo each	\$10.00		\$4.00		\$7.00		\$3.00	
Service Call Rates:								
Monday thru Friday (1st shift) per person, per hour	\$21.77		\$27.50		\$25.00		\$15.00	
Monday thru Friday (2nd shift) per person, per hour	\$21.77		\$27.50		\$25.00		\$15.00	
Saturday and Sunday (1st shift) per person, per hour	\$21.77		\$27.50		\$25.00		\$15.00	
Saturday and Sunday (2nd shift) per person, per hour	\$21.77		\$27.50		\$25.00		\$15.00	
Holidays per person, per hour	\$32.67		\$27.50		\$25.00		\$15.00	
Prices for years 2, 3, and 4 shall not exceed:								
Year 2	0.0%		0.0%		0.0%		0.0%	
Year 3	2.0%		0.0%		1.5%		1.5%	
Year 4	2.0%		0.0%		1.5%		1.5%	
Year 5	2.0%		0.0%		1.5%		1.5%	
	Harris' Dream Clean, LLC		MIT Cleaning and Restoration, Inc.		Solid Rock Companies dba Solid Rock Facility Solutions		EH Technical Solutions	
	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
Custodial Services for 9th Street Health Department	\$4,571.45	\$54,857.40	\$4,750.00	\$57,000.00	\$6,340.53	\$76,086.36	\$5,539.00	\$66,468.00
Additional Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Day(s) / Shift	Cost		Cost		Cost		Cost	
Monday thru Friday 1st Shift - per sq. ft.	\$0.85		\$0.90		\$0.21		\$0.09	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.85		\$0.90		\$0.21		\$0.09	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.85		\$0.90		\$0.21		\$0.09	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.85		\$0.90		\$0.21		\$0.09	
Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Dry Vapor Steam Clean: per sq. ft.	\$0.35		\$0.08		\$0.25		\$0.19	
Grout Sealer: per sq. ft.	\$0.35		\$0.20		\$0.25		\$0.23	
Stain Protector: per sq. ft.	\$0.85		\$0.02		\$0.50		\$0.12	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff typically, no wax floors) per sq. ft.	\$0.20		\$0.08		\$0.15		\$0.11	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.30		\$0.08		\$0.20		\$0.15	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.25		\$0.05		\$0.30		\$0.07	
Upholstered chairs: Clean and shampoo each	\$5.50		\$10.00		\$3.50		\$0.07	
Service Call Rates:								
Monday thru Friday (1st shift) per person, per hour	\$22.00		\$18.00		\$20.00		\$25.00	
Monday thru Friday (2nd shift) per person, per hour	\$22.00		\$18.00		\$20.00		\$25.00	
Saturday and Sunday (1st shift) per person, per hour	\$22.00		\$20.00		\$20.00		\$25.00	
Saturday and Sunday (2nd shift) per person, per hour	\$22.00		\$20.00		\$20.00		\$25.00	
Holidays per person, per hour	\$30.00		\$20.00		\$32.50		\$25.00	
Prices for years 2, 3, and 4 shall not exceed:								
Year 2	1.0%		3.0%		1.0%		0.0%	
Year 3	1.0%		3.0%		2.0%		0.0%	
Year 4	2.0%		3.0%		3.0%		1.0%	
Year 5	1.5%		3.0%		4.0%		2.0%	

No Bids	Digital Dolphin Supplies	MedX One, Inc	Omega Janitorial Services	P & E Building Services,
	Renew Cleaning Solutions and Care	Wichita Maid Service	Wilson Building Maintenance, Inc.	

On the recommendation of Britt Rosencutter, on behalf of Facilities Maintenance and Health Department, Anna Meyerhoff moved to **accept the overall low proposal from Able Janitorial, Inc. at the rates listed above and establish contract pricing for one (1) year with four (4) one (1) year options to renew.** Jennifer Blasi seconded the motion. The motion passed unanimously.

A review committee consisting of Curtis Kirkpatrick - Department of Public Services; Lucretia Burch - Health Department; David Portley and David Perricone - Facilities Maintenance; and Britt Rosencutter - Purchasing evaluated all proposal responses based on criteria set forth in the RFP and unanimously chose Able Janitorial, Inc.