

ITEMS REQUIRING BOCC APPROVAL

April 29, 2021

(4 Items)

1. IT HARDWARE, SOFTWARE, AND SERVICES -- VARIOUS DEPARTMENTS

FUNDING -- VARIOUS DEPARTMENTS

(Joint Governmental Purchase Cooperating School Districts of Greater Kansas City Contract #C062518)

#21-2025 Contract

IT Hardware, Software, and Services	ConvergeOne, Inc.
	Pricing listed on above Cooperating School Districts of Greater Kansas City contract

On the recommendation of Josh Lauber, on behalf of various departments, Jennifer Blasi moved to **utilize the Cooperating School Districts of Greater Kansas City contract #C062518 with ConvergeOne, Inc. good through June 30, 2024 with options to annually renew.** Margaret Flanders seconded the motion. The motion passed unanimously.

Sedgwick County Division of Information & Technology currently utilizes ConvergeOne, Inc. as a Value-Added Reseller for software and hardware purchases. Under this contract, products quoted would include Dell EMC Software, Microsoft Products, VMWare, F5 and Palo Alto.

Notes:

For additional information, please visit:

<https://www.csdgkc.org/convergeone/>

The county has a current relationship utilizing ConvergeOne, Inc. for goods and professional services over the last ten (10) years. This contract provides flexibility to allow departments to competitively price and select products and services against currently used county contracts to achieve best value and pricing.

Expected spends range dependent upon the application or service. VMWare spend is approximately \$50,000.00 annually. Cyber security firewalls internal, external, and remote connection capability applications are estimated at \$75,000.00 annually. Microsoft is difficult to estimate due to variance of purchases by departments being as little as \$330.00 or up to \$50,000.00 per purchase.

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2. DAIRY PRODUCTS -- DEPARTMENT OF CORRECTIONS

FUNDING -- DEPARTMENT OF CORRECTIONS

(Request sent to 27 vendors)

RFB #21-0029 Contract

				Hiland Dairy Foods
Item #	UOM	Description	2020 Estimated Annual Usage	Unit Cost
1	Gallon	1% Milk	226	\$3.31
2	Half-Pint	1% Milk	44,450	\$0.30
3	Half-Pint	1% Strawberry	5,250	\$0.30
4	Half-Pint	1% Chocolate	38,150	\$0.30
Acknowledge Addendum			Yes	
No Bids	Ben E Keith Foods		Bob Barker Company, Inc.	Evco Wholesale Food Corp.
	F & A Food Sales, Inc.		J Resource Company LLC	Office Plus of Kansas
	Premier Food Service		SGC Foodservice	Sysco Food Services-Kansas City
	US Foods, Inc.			

On the recommendation of Britt Rosencutter, on behalf of Department of Corrections, Tim Myers moved to **accept the bid from Hiland Dairy Foods at the rates listed above and establish contract pricing for two (2) years with three (3) one (1) year options to renew.** Jennifer Blasi seconded the motion. The motion passed unanimously.

Notes:

Hiland Dairy Foods is the current vendor for this service and the annual spend for 2020 was \$26,980.00.

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3. CUSTODIAL SERVICES FOR DEPARTMENT OF CORRECTIONS -- DEPARTMENT OF CORRECTIONS
 FUNDING -- DEPARTMENT OF CORRECTIONS
 (Request sent to 120 vendors)

RFP #21-0002 Contract

	Amazing Touch Cleaning		Crowder Cleaning Services		EH Technical Solutions, Inc.		Harris' Dream Clean, LLC	
	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
Adult Intensive Supervision (AISP)	\$1,354.00	\$16,248.00	\$1,150.00	\$13,800.00	\$1,263.00	\$15,156.00	\$1,339.31	\$1,607,172.00
Juvenile Field Services	\$889.00	\$10,668.00	\$1,100.00	\$13,200.00	\$1,209.00	\$14,508.00	\$1,293.70	\$15,524.46
Drug Court	\$758.00	\$9,096.00	\$650.00	\$7,800.00	\$748.00	\$8,976.00	\$801.21	\$9,614.59
Additional Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Day(s) / Shift	Cost		Cost		Cost		Cost	
Monday thru Friday 1st Shift - per sq. ft.	\$0.0795		\$0.07		\$0.09		\$0.09	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.0795		\$0.07		\$0.09		\$0.09	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.0795		\$0.07		\$0.09		\$0.09	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.0795		\$0.07		\$0.09		\$0.09	
Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Dry Vapor Steam Clean: per sq. ft.	\$0.25		\$0.20		\$0.19		\$0.10	
Grout Sealer: per sq. ft.	\$0.25		\$0.30		\$0.23		\$0.25	
Stain Protector: per sq. ft.	\$0.50		\$0.50		\$0.12		\$0.05	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff typically, no wax floors) per sq. ft.	\$0.15		\$0.13		\$0.11		\$0.14	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.20		\$0.15		\$0.15		\$0.14	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.30		\$0.20		\$0.07		\$0.76	
Upholstered chairs: Clean and shampoo each	\$4.00		\$3.00		\$3.00		\$6.00	
Service Call Rates:								
Monday thru Friday (1st shift) per person, per hour	\$20.00		\$15.00		\$25.00		\$19.87	
Monday thru Friday (2nd shift) per person, per hour	\$20.00		\$15.00		\$25.00		\$19.87	
Saturday and Sunday (1st shift) per person, per hour	\$20.00		\$15.00		\$25.00		\$19.87	
Saturday and Sunday (2nd shift) per person, per hour	\$20.00		\$15.00		\$25.00		\$19.87	
Holidays per person, per hour	\$20.00		\$15.00		\$25.00		\$19.87	
Prices for years 2, 3, and 4 shall not exceed:								
Year 2	1.0%		0.0%		0.0%		1.5%	
Year 3	1.0%		1.0%		0.0%		2.0%	
Year 4	1.0%		1.0%		1.0%		1.5%	
Year 5	2.0%		1.0%		2.0%		1.5%	
Omega Janitorial Services, LLC								
	Monthly				Annual			
Adult Intensive Supervision (AISP)	\$2,707.50				\$32,490.00			
Juvenile Field Services	\$1,687.50				\$20,250.00			
Drug Court	\$1,440.00				\$17,280.00			
Additional Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Day(s) / Shift	Cost							
Monday thru Friday 1st Shift - per sq. ft.	\$0.15							
Monday thru Friday 2nd Shift - per sq. ft.	\$0.15							
Saturday and Sunday 1st Shift - per sq. ft.	\$0.15							
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.15							
Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Dry Vapor Steam Clean: per sq. ft.	\$0.17							
Grout Sealer: per sq. ft.	\$0.17							
Stain Protector: per sq. ft.	\$0.19							
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff typically, no wax floors) per sq. ft.	\$0.19							
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.19							
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.19							
Upholstered chairs: Clean and shampoo each	\$0.19							
Service Call Rates:								
Monday thru Friday (1st shift) per person, per hour	\$23.00							
Monday thru Friday (2nd shift) per person, per hour	\$24.00							
Saturday and Sunday (1st shift) per person, per hour	\$23.00							
Saturday and Sunday (2nd shift) per person, per hour	\$14.00							
Holidays per person, per hour	\$24.00							

Prices for years 2, 3, and 4 shall not exceed:				
Year 2	0.0%			
Year 3	3.0%			
Year 4	3.0%			
Year 5	3.0%			
No Bids	Jani-King of Wichita	Mit Cleaning and Restoration, Inc.	Renew Cleaning Solutions and Care	Servpro of Northeast Wichita
	Wichita Maid Service			

On the recommendation of Britt Rosencutter, on behalf of Department of Corrections, Jennifer Blasi moved to **accept the proposal from EH Technical Solutions, Inc. at the rates listed above and establish contract pricing for one (1) year with four (4) one (1) year options to renew.** Tim Myers seconded the motion. the motion passed unanimously.

A review committee consisting of Brenda Gutierrez Varela, Molly Dowd, Stacy Garrett, and Brett McCleaf - Department of Corrections; and Britt Rosencutter - Purchasing evaluated all proposal responses based on criteria set forth in the RFP and unanimously chose EH Technical Solutions, Inc.

Questions and Answers

Tim Myers: Have we used EH Technical Solutions before?

Britt Rosencutter: They have a few contracts with the county right now. They actually are the vendor who does Corrections right now.

Tim Myers: Have we been satisfied with their work?

Britt Rosencutter: Overall, yes.

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4. WINDOW CLEANING SERVICES -- FACILITIES MAINTENANCE

FUNDING -- FACILITIES MAINTENANCE

(Request sent to 41 vendors)

RFB #21-0014 Contract

Location	Able Janitorial, Inc.		MTB Services, Inc.	
	Floor Count	Annual Cost	Floor Count	Annual Cost
1. Main Courthouse - 525 N. Main Street	12	\$9,744.00	12	\$8,995.00
2. Historic Courthouse - 510 N. Main Street	6	\$2,576.00	6	\$2,995.00
3. Munger Building - 538 N. Main Street	3	\$812.00	3	\$1,495.00
4. Juvenile Courts - 1900 E. Morris Street	1	\$2,016.00	1	\$1,995.00
5. Juvenile DA - 1015 S. Minnesota Street	2	\$448.00	2	\$2,495.00
6. Adult Detention - 141 W. Elm Street	2	\$2,688.00	2	\$995.00
7. Parking Garage - 603 N. Main Street	4	\$560.00	4	\$995.00
8. Extension Center - 7001 W. 21st Street N.	1	\$588.00	1	\$995.00
9. Public Safety Center - 710 N. Main Street	2	\$140.00	2	\$995.00
10. Ronald Reagan Building - 271 W. Third Street	6	\$6,132.00	6	\$6,495.00
Total		\$25,704.00		\$28,450.00
B & W Building Maintenance LLC dba Squeegee Squad of Wichita				
	Floor Count		Annual Cost	
1. Main Courthouse - 525 N. Main Street	12		\$8,000.00	
2. Historic Courthouse - 510 N. Main Street	6		\$1,540.00	
3. Munger Building - 538 N. Main Street	3		\$712.00	
4. Juvenile Courts - 1900 E. Morris Street	1		\$1,900.00	
5. Juvenile DA - 1015 S. Minnesota Street	2		\$300.00	
6. Adult Detention - 141 W. Elm Street	2		\$200.00	
7. Parking Garage - 603 N. Main Street	4		\$515.00	
8. Extension Center - 7001 W. 21st Street N.	1		\$432.00	
9. Public Safety Center - 710 N. Main Street	2		\$750.00	
10. Ronald Reagan Building - 271 W. Third Street	6		\$5,800.00	
Total			\$20,149.00	
No Bids	Fish Window Cleaning		King Kong Services	

On the recommendation of Josh Lauber, on behalf of Facilities Maintenance, Jennifer Blasi moved to **accept the low bid from B & W Building Maintenance LLC dba Squeegee Squad of Wichita at the rates listed above and establish contract pricing for two (2) years with three (3) one (1) year options to renew.** Margaret Flanders seconded the motion. The motion passed unanimously.

Window cleaning services will be provided for each location listed above to include exterior windows (with the exception of cell windows at the Adult Detention Facility), interior cleaning of all ground level glass doors, and storefront glazing. The county intends for these services to be provided once annually.