

BOCC APPROVAL MAY 19, 2021
BOARD OF BIDS AND CONTRACTS MAY 13, 2021

2. CUSTODIAL SERVICES FOR SHERIFF'S OFFICE -- SHERIFF'S OFFICE

FUNDING -- SHERIFF'S OFFICE

(Request sent to 125 vendors)

RFP #21-0003 Contract

	Able Janitorial, Inc.		Tammy Richards dba Amazing Touch Cleaning		EH Technical Solutions, Inc.		American Facility Solutions, Inc.	
	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
Offender Registration Unit (ORU)	\$187.50	\$2,250.00	\$360.00	\$4,320.00	\$225.00	\$2,700.00	\$375.00	\$4,500.00
Patrol Squad Room	\$289.35	\$3,472.20	\$385.00	\$4,620.00	\$347.22	\$4,166.64	\$578.00	\$6,936.00
Firearms Range	\$645.00	\$7,740.00	\$1,247.00	\$14,964.00	\$311.00	\$3,732.00	\$1,290.00	\$15,480.00
Additional Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Day(s) / Shift	Cost		Cost		Cost		Cost	
Monday thru Friday 1st Shift - per sq. ft.	\$0.075		\$0.09		\$0.09		\$0.15	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.075		\$0.09		\$0.09		\$0.15	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.075		\$0.09		\$0.09		\$0.15	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.075		\$0.09		\$0.09		\$0.15	
Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Dry Vapor Steam Clean: per sq. ft.	\$0.17		\$0.09		\$0.19		\$0.19	
Grout Sealer: per sq. ft.	\$0.45		\$0.18		\$0.23		\$0.22	
Stain Protector: per sq. ft.	\$0.20		Included		\$0.12		\$0.25	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff typically, no wax floors) per sq. ft.	\$0.15		Included		\$0.11		\$0.25	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.17		Included		\$0.15		\$0.20	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.21		Included		\$0.30		\$0.25	
Upholstered chairs: Clean and shampoo each	\$10.00		\$5.00		\$5.00		\$2.00	
Service Call Rates:								
Monday thru Friday (1st shift) per person, per hour	\$21.77		\$15.00		\$25.00		\$15.00	
Monday thru Friday (2nd shift) per person, per hour	\$21.77		\$15.00		\$25.00		\$15.00	
Saturday and Sunday (1st shift) per person, per hour	\$21.77		\$15.00		\$25.00		\$15.00	
Saturday and Sunday (2nd shift) per person, per hour	\$21.77		\$18.00		\$25.00		\$15.00	
Holidays per person, per hour	\$32.67		\$20.00		\$25.00		\$15.00	
Prices for years 2, 3, 4, and 5 shall not exceed:								
Year 2	0.0%		0.0%		0.0%		0.0%	
Year 3	2.0%		1.0%		0.0%		3.0%	
Year 4	2.0%		1.0%		1.0%		3.0%	
Year 5	2.0%		1.0%		2.0%		5.0%	
No Bids	Omega Janitorial Services		Mit Cleaning and Restoration, Inc.		Renew Cleaning Solutions and Care		P & E Building Services, LLC	

* On the recommendation of Britt Rosencutter, on behalf of the Sheriff's Office, Anna Meyerhoff moved to **accept the proposal from EH Technical Solutions, Inc. at the rates listed above and establish contract pricing for one (1) year with four (4) one (1) year options to renew.** Linda Kizzire seconded the motion. The motion passed three out of four with Tim Myers abstaining.

A review committee consisting of Lieutenant David Hein, Captain Tracy Spreier, and Colonel Brian White - Sheriff's Office; and Britt Rosencutter - Purchasing evaluated all proposal responses based on criteria set forth in the RFP and unanimously chose EH Technical Solutions, Inc. **EH Technical Solutions, Inc. scored 81.66 out of 100.**

Questions and Answers

* Britt Rosencutter: I would like to start off with saying this is a proposal not a bid. Proposals are scored based on a criteria set forth in our RFP. There are four (4) components to this RFP.

Component	Points
A. Qualifications experience, capabilities and technical competence. The breadth and depth of the proposer's organization's experience in the performance of comparable services was fully developed and presented. References were considered as part of this evaluation item as well as employee retention.	50
B. Demonstrate clearly and completely your organization's ability and capacity to meet the all Request for Proposal Conditions and respond to all instructions as outlined herein.	20
C. Pricing Schedule and Service Rates	20
D. Implementation of schedule. The proposed start up schedule appears reasonably relative to the requirements in the Scope of Work and the quality and thoroughness of the work proposed.	10
Total Points	100

Linda Kizzire: Is this pricing similar to what they have paid for in the past Britt?

Britt Rosencutter: Yes.

Linda Kizzire: Do you know what the spend for last year was?

Britt Rosencutter: I do not, but I can find that out for you.

Russell Leeds: Is this their current vendor or is this a different vendor?

Britt Rosencutter: It is not the current vendor. The vendor chosen does have other contracts with the county but they have not serviced these locations.

Russell Leeds: Based on the scoring on the proposals, the panel has determined this is the best value selection?

Britt Rosencutter: That is correct.