

BOCC APPROVAL MAY 19, 2021  
 BOARD OF BIDS AND CONTRACTS MAY 13, 2021

3. CUSTODIAL SERVICES FOR COMCARE AND HEALTH DEPARTMENT

**FUNDING -- COMCARE**

(Request sent to 125 vendors)

RFP #21-0004 Contract

	Able Janitorial, Inc.		Crowders Cleaning Service		American Facility Solutions, Inc.		EH Technical Solutions, Inc.	
	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
COMCARE City Center	\$547.50	\$6,570.00	\$600.00	\$7,200.00	\$1,022.00	\$12,264.00	\$584.00	\$7,008.00
COMCARE Community Crisis Center (CCC)	\$1,006.87	\$12,082.44	\$1,000.00	\$12,000.00	\$1,208.25	\$14,499.00	\$1,208.25	\$14,499.00
COMCARE Adult Services	\$1,404.37	\$16,852.44	\$1,300.00	\$15,600.00	\$1,498.00	\$17,976.00	\$1,498.00	\$17,976.00
COMCARE Ark Valley Lodge	\$592.50	\$7,110.00	\$600.00	\$7,200.00	\$1,106.00	\$13,272.00	\$632.00	\$7,584.00
COMCARE SCOAP	\$401.25	\$4,815.00	\$400.00	\$4,800.00	\$749.00	\$8,988.00	\$454.75	\$5,457.00
Health Department Clinic	\$684.45	\$8,213.40	\$800.00	\$9,600.00	\$1,277.50	\$15,330.00	\$730.00	\$8,760.00
<b>Additional Cleaning Service Rates</b> (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Day(s) / Shift	Cost		Cost		Cost		Cost	
Monday thru Friday 1st Shift - per sq. ft.	\$0.075		\$0.07		\$0.09		\$0.08	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.075		\$0.07		\$0.09		\$0.08	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.075		\$0.07		\$0.09		\$0.08	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.075		\$0.07		\$0.09		\$0.08	
<b>Periodic Cleaning Service Rates</b> (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Dry Vapor Steam Clean: per sq. ft.	\$0.17		\$0.20		\$0.19		\$0.19	
Grout Sealer: per sq. ft.	\$0.45		\$0.25		\$0.22		\$0.23	
Stain Protector: per sq. ft.	\$0.20		\$0.10		\$0.25		\$0.12	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff typically, no wax floors) per sq. ft.	\$0.15		\$0.15		\$0.25		\$0.11	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.17		\$0.10		\$0.20		\$0.15	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.21		\$0.25		\$0.25		\$0.30	
Upholstered chairs: Clean and shampoo each	\$10.00		\$3.00		\$2.00		\$5.00	
<b>Service Call Rates:</b>								
Monday thru Friday (1st shift) per person, per hour	\$21.77		\$15.00		\$15.00		\$20.00	
Monday thru Friday (2nd shift) per person, per hour	\$21.77		\$15.00		\$15.00		\$20.00	
Saturday and Sunday (1st shift) per person, per hour	\$21.77		\$15.00		\$15.00		\$20.00	
Saturday and Sunday (2nd shift) per person, per hour	\$21.77		\$15.00		\$15.00		\$25.00	
Holidays per person, per hour	\$32.67		\$15.00		\$15.00		\$30.00	
<b>Prices for years 2, 3, 4, and 5 shall not exceed:</b>								
Year 2	0.0%		0.0%		0.0%		0.0%	
Year 3	2.0%		1.5%		3.0%		0.0%	
Year 4	2.0%		1.5%		3.0%		1.0%	
Year 5	2.0%		1.5%		5.0%		2.0%	
<b>Harris' Dream Clean, LLC</b>								
	<b>Monthly</b>		<b>Annual</b>		<b>Monthly</b>		<b>Annual</b>	
COMCARE City Center	\$768.65		\$9,223.80		\$761.04		\$9,132.48	
COMCARE Community Crisis Center (CCC)	\$1,051.22		\$12,614.64		\$1,775.00		\$21,300.00	
COMCARE Adult Services	\$1,435.58		\$17,226.96		\$1,950.00		\$23,400.00	
COMCARE Ark Valley Lodge	\$671.84		\$8,062.08		\$665.19		\$7,982.28	
COMCARE SCOAP	\$595.29		\$7,143.48		\$765.00		\$9,180.00	
Health Department Clinic	\$813.56		\$9,762.72		\$805.50		\$9,666.00	
<b>Additional Cleaning Service Rates</b> (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Day(s) / Shift	Cost		Cost		Cost		Cost	
Monday thru Friday 1st Shift - per sq. ft.	\$0.08		\$0.08		\$0.08		\$0.08	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.08		\$0.08		\$0.08		\$0.08	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.08		\$0.08		\$0.08		\$0.08	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.08		\$0.08		\$0.08		\$0.08	
<b>Periodic Cleaning Service Rates</b> (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Dry Vapor Steam Clean: per sq. ft.	\$0.25		\$0.25		\$0.25		\$0.25	
Grout Sealer: per sq. ft.	\$0.30		\$0.25		\$0.25		\$0.25	
Stain Protector: per sq. ft.	\$0.20		\$0.40		\$0.40		\$0.40	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff typically, no wax floors) per sq. ft.	\$0.15		\$0.15		\$0.15		\$0.15	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.15		\$0.18		\$0.18		\$0.18	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.20		\$0.25		\$0.25		\$0.25	
Upholstered chairs: Clean and shampoo each	\$5.00		\$4.00		\$4.00		\$4.00	
<b>Service Call Rates:</b>								
Monday thru Friday (1st shift) per person, per hour	\$18.00		\$29.50		\$29.50		\$29.50	
Monday thru Friday (2nd shift) per person, per hour	\$18.00		\$29.50		\$29.50		\$29.50	
Saturday and Sunday (1st shift) per person, per hour	\$18.00		\$29.50		\$29.50		\$29.50	
Saturday and Sunday (2nd shift) per person, per hour	\$18.00		\$29.50		\$29.50		\$29.50	
Holidays per person, per hour	\$18.00		\$29.50		\$29.50		\$29.50	

Prices for years 2, 3, 4, and 5 shall not exceed:				
Year 2		1.0%		0.0%
Year 3		1.5%		0.0%
Year 4		1.5%		0.0%
Year 5		2.0%		0.0%
No Bids	Buzz Building Maintenance, Inc.	Imperial Cleaning	Jani-King of Wichita	Mit Cleaning and Restoration, Inc.
	HHM Facility Management, LLC	Servpro of Northeast Wichita	Renew Cleaning Solutions and Care	

\* On the recommendation of Britt Rosencutter, on behalf of COMCARE and the Health Department, Linda Kizzire moved to **accept the proposal from Harris' Dream Clean, LLC at the rates listed above and establish contract pricing for one (1) year with four (4) one (1) year options to renew.** Anna Meyerhoff seconded the motion. The motion passed unanimously.

A review committee consisting of Itress Tackett and Curtis Kirkpatrick - COMCARE; David Perricone - Facilities Management; and Britt Rosencutter - Purchasing evaluated all proposal responses based on criteria set forth in the RFP and unanimously chose Harris' Dream Clean, LLC. **Harris' Dream Clean, LLC scored 84.43 out of 100.**

**Questions and Answers**

\* Britt Rosencutter: This again is a proposal and the criteria set forth in this RFP is the same as the previous.

Component	Points
A. Qualifications experience, capabilities and technical competence. The breadth and depth of the proposer's organization's experience in the performance of comparable services was fully developed and presented. References were considered as part of this evaluation item as well as employee retention.	50
B. Demonstrate clearly and completely your organization's ability and capacity to meet the all Request for Proposal Conditions and respond to all instructions as outlined herein.	20
C. Pricing Schedule and Service Rates	20
D. Implementation of schedule. The proposed start up schedule appears reasonably relative to the requirements in the Scope of Work and the quality and thoroughness of the work proposed.	10
<b>Total Points</b>	<b>100</b>

Linda Kizzire: Is this a new vendor for these departments?

Britt Rosencutter: They are new this time. They were not in the mix last time, which was four (4) or five (5) years ago. They also have current contracts with the county.

Russell Leeds: Based on the criteria and the scoring this would be a best value selection according to the committee that reviewed this?

Britt Rosencutter: Correct.