

ITEMS REQUIRING BOCC APPROVAL

May 13, 2021

(5 Items)

1. ON-CALL SUPPORT FOR SAP BUSINESS BYDESIGN AND IMPLEMENTATION SERVICES -- ENTERPRISE RESOURCE PLANNING (ERP)

FUNDING -- ENTERPRISE RESOURCE PLANNING

(Single Source)

#21-2026 Contract

On-Call Support for SAP Business ByDesign and Implementation Services		Phoenix Business, Inc. dba Phoenix Business Consulting		
Implementation of SAP Business ByDesign				
	Rate	Hours	Extended Total	
Project Manager	\$225.00	730	\$164,250.00	
Solution Architect - GL, AP, AR and Cash Management	\$165.00	1080	\$178,200.00	
Solution Architect - Projects, Grants and SCM	\$165.00	520	\$85,800.00	
Cutover Lead - Transactional and Master Data	\$125.00	360	\$45,000.00	
Technical Lead - Integration	\$225.00	140	\$31,500.00	
Technical Support - Integration	\$125.00	240	\$30,000.00	
Training - Instruction Train the Trainer	\$80.00	300	\$24,000.00	
Training - Documentation	\$80.00	360	\$28,800.00	
Implementation TOTAL			\$587,550.00	
Post Go Live Support				
	2023	2024	2025	2026
Budget Control Subscription and Support	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00
Phoenix Compliance Pack	\$5,400.00	\$5,400.00	\$5,400.00	\$5,400.00
Post Go Live Support				
ByDesign Support 30 hours per month at \$150 per hour	\$54,000.00	-	-	-
À la Carte Professional Services, per hour				
End User Trainer	\$120.00			
On-Call Support	\$150.00			
Senior Developer	\$225.00			
Junior Developer	\$125.00			

On the recommendation of Josh Lauber, on behalf of Enterprise Resource Planning, Tim Myers moved to **accept the proposal from Phoenix Business, Inc. dba Phoenix Business Consulting (Phoenix Business) in the amount of \$587,550.00 for implementation and establish contract pricing at the rates listed above for a period ending December 31, 2026.** Linda Kizzire seconded the motion. The motion passed unanimously.

In 2018, the county solicited the professional services of a consultant to navigate the usage, development, and eventual implementation of an Enterprise Resource Planning system. Phoenix Business was awarded and has worked with DIT staff in consultation and development.

The knowledge and expertise provided by the existing vendor has created synergies that would not be captured if a new vendor were to be used. With this exemption to competitive solicitation, the county will secure an appropriate and experienced resource for Finance and ERP as they continue to prepare for the 2022-2023 upgrade to the county's SAP financial system.

Notes:

ERP has budgeted \$710,763.00 for implementation prior to vendor negotiation.

Questions and Answers

Russell Leeds: This is a qualified single source acquisition correct?

Joe Thomas: Yes.

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2. CUSTODIAL SERVICES FOR SHERIFF'S OFFICE -- SHERIFF'S OFFICE

FUNDING -- SHERIFF'S OFFICE

(Request sent to 125 vendors)

RFP #21-0003 Contract

	Able Janitorial, Inc.		Tammy Richards dba Amazing Touch Cleaning		EH Technical Solutions, Inc.		American Facility Solutions, Inc.	
	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
Offender Registration Unit (ORU)	\$187.50	\$2,250.00	\$360.00	\$4,320.00	\$225.00	\$2,700.00	\$375.00	\$4,500.00
Patrol Squad Room	\$289.35	\$3,472.20	\$385.00	\$4,620.00	\$347.22	\$4,166.64	\$578.00	\$6,936.00
Firearms Range	\$645.00	\$7,740.00	\$1,247.00	\$14,964.00	\$311.00	\$3,732.00	\$1,290.00	\$15,480.00
Additional Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Day(s) / Shift	Cost		Cost		Cost		Cost	
Monday thru Friday 1st Shift - per sq. ft.	\$0.075		\$0.09		\$0.09		\$0.15	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.075		\$0.09		\$0.09		\$0.15	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.075		\$0.09		\$0.09		\$0.15	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.075		\$0.09		\$0.09		\$0.15	
Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Dry Vapor Steam Clean: per sq. ft.	\$0.17		\$0.09		\$0.19		\$0.19	
Grout Sealer: per sq. ft.	\$0.45		\$0.18		\$0.23		\$0.22	
Stain Protector: per sq. ft.	\$0.20		Included		\$0.12		\$0.25	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff typically, no wax floors) per sq. ft.	\$0.15		Included		\$0.11		\$0.25	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.17		Included		\$0.15		\$0.20	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.21		Included		\$0.30		\$0.25	
Upholstered chairs: Clean and shampoo each	\$10.00		\$5.00		\$5.00		\$2.00	
Service Call Rates:								
Monday thru Friday (1st shift) per person, per hour	\$21.77		\$15.00		\$25.00		\$15.00	
Monday thru Friday (2nd shift) per person, per hour	\$21.77		\$15.00		\$25.00		\$15.00	
Saturday and Sunday (1st shift) per person, per hour	\$21.77		\$15.00		\$25.00		\$15.00	
Saturday and Sunday (2nd shift) per person, per hour	\$21.77		\$18.00		\$25.00		\$15.00	
Holidays per person, per hour	\$32.67		\$20.00		\$25.00		\$15.00	
Prices for years 2, 3, 4, and 5 shall not exceed:								
Year 2	0.0%		0.0%		0.0%		0.0%	
Year 3	2.0%		1.0%		0.0%		3.0%	
Year 4	2.0%		1.0%		1.0%		3.0%	
Year 5	2.0%		1.0%		2.0%		5.0%	
No Bids	Omega Janitorial Services		Mit Cleaning and Restoration, Inc.		Renew Cleaning Solutions and Care		P & E Building Services, LLC	

* On the recommendation of Britt Rosencutter, on behalf of the Sheriff's Office, Anna Meyerhoff moved to accept the proposal from EH Technical Solutions, Inc. at the rates listed above and establish contract pricing for one (1) year with four (4) one (1) year options to renew. Linda Kizzire seconded the motion. The motion passed three out of four with Tim Myers abstaining.

A review committee consisting of Lieutenant David Hein, Captain Tracy Spreier, and Colonel Brian White - Sheriff's Office; and Britt Rosencutter - Purchasing evaluated all proposal responses based on criteria set forth in the RFP and unanimously chose EH Technical Solutions, Inc. **EH Technical Solutions, Inc. scored 81.66 out of 100.**

Questions and Answers

* Britt Rosencutter: I would like to start off with saying this is a proposal not a bid. Proposals are scored based on a criteria set forth in our RFP. There are four (4) components to this RFP.

Component	Points
A. Qualifications experience, capabilities and technical competence. The breadth and depth of the proposer's organization's experience in the performance of comparable services was fully developed and presented. References were considered as part of this evaluation item as well as employee retention.	50
B. Demonstrate clearly and completely your organization's ability and capacity to meet the all Request for Proposal Conditions and respond to all instructions as outlined herein.	20
C. Pricing Schedule and Service Rates	20
D. Implementation of schedule. The proposed start up schedule appears reasonably relative to the requirements in the Scope of Work and the quality and thoroughness of the work proposed.	10
Total Points	100

Linda Kizzire: Is this pricing similar to what they have paid for in the past Britt?

Britt Rosencutter: Yes.

Linda Kizzire: Do you know what the spend for last year was?

Britt Rosencutter: I do not, but I can find that out for you.

Russell Leeds: Is this their current vendor or is this a different vendor?

Britt Rosencutter: It is not the current vendor. The vendor chosen does have other contracts with the county but they have not serviced these locations.

Russell Leeds: Based on the scoring on the proposals, the panel has determined this is the best value selection?

Britt Rosencutter: That is correct.

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3. CUSTODIAL SERVICES FOR COMCARE AND HEALTH DEPARTMENT

FUNDING -- COMCARE

(Request sent to 125 vendors)

RFP #21-0004 Contract

	Able Janitorial, Inc.		Crowders Cleaning Service		American Facility Solutions, Inc.		EH Technical Solutions, Inc.	
	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
COMCARE City Center	\$547.50	\$6,570.00	\$600.00	\$7,200.00	\$1,022.00	\$12,264.00	\$584.00	\$7,008.00
COMCARE Community Crisis Center (CCC)	\$1,006.87	\$12,082.44	\$1,000.00	\$12,000.00	\$1,208.25	\$14,499.00	\$1,208.25	\$14,499.00
COMCARE Adult Services	\$1,404.37	\$16,852.44	\$1,300.00	\$15,600.00	\$1,498.00	\$17,976.00	\$1,498.00	\$17,976.00
COMCARE Ark Valley Lodge	\$592.50	\$7,110.00	\$600.00	\$7,200.00	\$1,106.00	\$13,272.00	\$632.00	\$7,584.00
COMCARE SCOAP	\$401.25	\$4,815.00	\$400.00	\$4,800.00	\$749.00	\$8,988.00	\$454.75	\$5,457.00
Health Department Clinic	\$684.45	\$8,213.40	\$800.00	\$9,600.00	\$1,277.50	\$15,330.00	\$730.00	\$8,760.00
Additional Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Day(s) / Shift	Cost		Cost		Cost		Cost	
Monday thru Friday 1st Shift - per sq. ft.	\$0.075		\$0.07		\$0.09		\$0.08	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.075		\$0.07		\$0.09		\$0.08	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.075		\$0.07		\$0.09		\$0.08	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.075		\$0.07		\$0.09		\$0.08	
Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Dry Vapor Steam Clean: per sq. ft.	\$0.17		\$0.20		\$0.19		\$0.19	
Grout Sealer: per sq. ft.	\$0.45		\$0.25		\$0.22		\$0.23	
Stain Protector: per sq. ft.	\$0.20		\$0.10		\$0.25		\$0.12	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff typically, no wax floors) per sq. ft.	\$0.15		\$0.15		\$0.25		\$0.11	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.17		\$0.10		\$0.20		\$0.15	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.21		\$0.25		\$0.25		\$0.30	
Upholstered chairs: Clean and shampoo each	\$10.00		\$3.00		\$2.00		\$5.00	
Service Call Rates:								
Monday thru Friday (1st shift) per person, per hour	\$21.77		\$15.00		\$15.00		\$20.00	
Monday thru Friday (2nd shift) per person, per hour	\$21.77		\$15.00		\$15.00		\$20.00	
Saturday and Sunday (1st shift) per person, per hour	\$21.77		\$15.00		\$15.00		\$20.00	
Saturday and Sunday (2nd shift) per person, per hour	\$21.77		\$15.00		\$15.00		\$25.00	
Holidays per person, per hour	\$32.67		\$15.00		\$15.00		\$30.00	
Prices for years 2, 3, 4, and 5 shall not exceed:								
Year 2	0.0%		0.0%		0.0%		0.0%	
Year 3	2.0%		1.5%		3.0%		0.0%	
Year 4	2.0%		1.5%		3.0%		1.0%	
Year 5	2.0%		1.5%		5.0%		2.0%	
Harris' Dream Clean, LLC				Stephen's Industries dba Air Capital Building Maintenance				
	Monthly	Annual	Monthly		Annual			
COMCARE City Center	\$768.65	\$9,223.80	\$761.04		\$9,132.48			
COMCARE Community Crisis Center (CCC)	\$1,051.22	\$12,614.64	\$1,775.00		\$21,300.00			
COMCARE Adult Services	\$1,435.58	\$17,226.96	\$1,950.00		\$23,400.00			
COMCARE Ark Valley Lodge	\$671.84	\$8,062.08	\$665.19		\$7,982.28			
COMCARE SCOAP	\$595.29	\$7,143.48	\$765.00		\$9,180.00			
Health Department Clinic	\$813.56	\$9,762.72	\$805.50		\$9,666.00			
Additional Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Day(s) / Shift	Cost		Cost		Cost		Cost	
Monday thru Friday 1st Shift - per sq. ft.	\$0.08						\$0.08	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.08						\$0.08	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.08						\$0.08	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.08						\$0.08	
Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Dry Vapor Steam Clean: per sq. ft.	\$0.25						\$0.25	
Grout Sealer: per sq. ft.	\$0.30						\$0.25	
Stain Protector: per sq. ft.	\$0.20						\$0.40	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff typically, no wax floors) per sq. ft.	\$0.15						\$0.15	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.15						\$0.18	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.20						\$0.25	
Upholstered chairs: Clean and shampoo each	\$5.00						\$4.00	
Service Call Rates:								
Monday thru Friday (1st shift) per person, per hour	\$18.00						\$29.50	
Monday thru Friday (2nd shift) per person, per hour	\$18.00						\$29.50	
Saturday and Sunday (1st shift) per person, per hour	\$18.00						\$29.50	
Saturday and Sunday (2nd shift) per person, per hour	\$18.00						\$29.50	
Holidays per person, per hour	\$18.00						\$29.50	

Prices for years 2, 3, 4, and 5 shall not exceed:				
Year 2	1.0%		0.0%	
Year 3	1.5%		0.0%	
Year 4	1.5%		0.0%	
Year 5	2.0%		0.0%	
No Bids	Buzz Building Maintenance, Inc.	Imperial Cleaning	Jani-King of Wichita	Mit Cleaning and Restoration, Inc.
	HHM Facility Management, LLC	Servpro of Northeast Wichita	Renew Cleaning Solutions and Care	

* On the recommendation of Britt Rosencutter, on behalf of COMCARE and the Health Department, Linda Kizzire moved to **accept the proposal from Harris' Dream Clean, LLC at the rates listed above and establish contract pricing for one (1) year with four (4) one (1) year options to renew.** Anna Meyerhoff seconded the motion. The motion passed unanimously.

A review committee consisting of Itress Tackett and Curtis Kirkpatrick - COMCARE; David Perricone - Facilities Management; and Britt Rosencutter - Purchasing evaluated all proposal responses based on criteria set forth in the RFP and unanimously chose Harris' Dream Clean, LLC. **Harris' Dream Clean, LLC scored 84.43 out of 100.**

Questions and Answers

* Britt Rosencutter: This again is a proposal and the criteria set forth in this RFP is the same as the previous.

Component	Points
A. Qualifications experience, capabilities and technical competence. The breadth and depth of the proposer's organization's experience in the performance of comparable services was fully developed and presented. References were considered as part of this evaluation item as well as employee retention.	50
B. Demonstrate clearly and completely your organization's ability and capacity to meet the all Request for Proposal Conditions and respond to all instructions as outlined herein.	20
C. Pricing Schedule and Service Rates	20
D. Implementation of schedule. The proposed start up schedule appears reasonably relative to the requirements in the Scope of Work and the quality and thoroughness of the work proposed.	10
Total Points	100

Linda Kizzire: Is this a new vendor for these departments?

Britt Rosencutter: They are new this time. They were not in the mix last time, which was four (4) or five (5) years ago. They also have current contracts with the county.

Russell Leeds: Based on the criteria and the scoring this would be a best value selection according to the committee that reviewed this?

Britt Rosencutter: Correct.

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4. ON-CALL MOVING AND DELIVERY SERVICES -- VARIOUS DEPARTMENTS
FUNDING -- PROJECT SERVICES

(Request sent to 19 vendors)

RFB #21-0010 Contract

		Thomas Transfer & Storage Co., Inc.
Description	UoM	Cost
1. Box Price	Each	\$2.95
2. Labor Price	Hour	\$43.00 per mover
3. Mileage Rate	Mile	No Charge (within Sedgwick County)
		\$1.00 (outside Sedgwick County)
4. Speed Packs	Each	\$15.00 per week
5. Keyboard Bags	Each	\$1.25
6. Monitor Bags	Each	\$2.50
7. Panel/Library Carts	Each	\$20.00 per week
8. Minimum Trip Charge	Each	3 hour minimum per mover
Acknowledge Addendum		Yes

On the recommendation of Lee Barrier, on behalf of Project Services, Tim Myers moved to **accept the bid from Thomas Transfer & Storage Co., Inc. and establish contract rates as listed above for one (1) year with two (2) one (1) year options to renew.** Linda Kizzire seconded the motion. The motion passed unanimously.

Thomas Transfer currently provides the county with prompt and efficient furniture and equipment moving services.

Notes:

The annual spend for 2020 was \$15,711.48.

Questions and Answers

Russell Leeds: I see in the notes we offered this solicitation to 19 vendors and we only had one (1) response?

Lee Barrier: Correct. They have been our vendor since 2014.

Russell Leeds: We have seven (7) years of experience with them?

Lee Barrier: Correct.

Tim Myers: We have been satisfied with their service?

Lee Barrier: Yes, we have been.

5. ON-CALL TRANSLATION SERVICES – VARIOUS DEPARTMENTS
FUNDING – VARIOUS DEPARTMENTS
(Request sent to 69 vendors)

RFB #21-0027 Contract

	Avantage, Inc	Bridging the Gap Interpreting LLC	Effectif LLC	Monica C. Salmeron dba Foreign Language Interpreter Services, Inc.	FourCorners Translation LLC	GLOBO Language Solutions, LLC	HolaDoctor Inc	Idea Language Services, LLC dba Idea Translations	Interlingual Interpreting Services	Kiskeya Interpreting & Translation LLC	Daniel Sharnobe dba Languages Translation Services (LTS)	Proprio LS, LLC dba Proprio Language Services	Carmen Smith dba Reliable Interpretations & Translations	TransPerfect Telelanguage, Inc	TransPerfect International LLC dba TransPerfect	Visual Language Professionals, LLC	Voiceance Language Services, LLC		
Rates for Standard Service																			
1. Oral Language Interpretation	Per Hour	No Bid	\$45.00-\$65.00 per person, 2 Hr. min. + \$0.56 per mile.	\$55.00 (2 Hr. Min.) All Languages	\$40.00 Spanish \$55.00 Other languages	\$40.00-\$65.00 (2 Hr. Minimum)	(Spanish) \$80.00 Consecutive \$102.00 Simultaneous (Other Languages) \$90.00-\$135.00 Cons. \$114.00-\$170.00 Sim.	\$74.00 All Languages	No Bid	\$42.50 Spanish \$60.00 Other Languages	\$95.00 (2 Hr. Min.) \$27.00/Hr. travel time \$0.52 per mile All Languages	\$75.00 Spanish \$85.00 Other Lang. 2 Hr. Min.	No Bid	\$50.00 (2 Hr. Min.) Spanish Only	No Bid	No Bid	\$55.00 (2 Hour Min.) All Languages	No Bid	
	Per Minute	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$1.23	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Per Page	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$12.35	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Other (Describe)	No Bid	No Bid	No Bid	No Bid	No Bid	\$0.56 per mile for roundtrip mileage	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
2. Document Translation	Per Hour	\$45.00	No Bid	No Bid	No Bid	No Bid	No Bid	\$31.25	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$55.00 Formatting	No Bid	No Bid		
	Per Minute	\$1.00	No Bid	No Bid	No Bid	\$60.00 (No more than 150 words)	No Bid	No Bid	\$0.52	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid		
	Per Page	\$50.00	No Bid	No Bid	No Bid	No Bid	No Bid	\$25.00	No Bid	No Bid	\$75.00	No Bid	No Bid	No Bid	No Bid	\$50.00 minimum per page	No Bid		
	Other (Describe)	\$0.16/word Spanish \$0.20 Other Lang. \$50.00/Hr. formatting/desktop publishing	\$0.13-\$0.30 per word	\$0.11 per word All Languages	\$0.30 per word Spanish	\$0.10-\$0.25 per word (\$25.00 minimum per project)	\$0.17/Word (Spanish) \$0.20-\$0.27/Word Other Languages	\$0.10 Per Word All Languages	\$0.07/Word Spanish \$0.16/Word Other Languages	No Bid	\$0.45 per word \$0.65 + technical content All Languages	\$0.10/Word Spanish \$0.14 Vietnamese \$0.18 Other Languages	\$0.10/Word Spanish \$0.18/Word Other Languages	No Bid	\$0.24/Word (Spanish) 250 Word Minimum \$0.32/Word Other Languages 20% Rush Surcharge	\$0.16-\$0.22/Word (Human) \$0.128-\$0.187 (Machine Trans. w/2 step human review) Minimum - \$95.00	\$0.16 per word All Languages	\$0.10/Word Spanish \$0.12-\$0.69/Word Other Languages	
3. Automated Systems (phone, video and other electronic devices)	Per Hour	No Bid	No Bid	No Bid	\$40.00 Spanish \$55.00 Other languages	No Bid	No Bid	\$74.00 All Languages	No Bid	No Bid	\$93.00	\$45.00 Spanish \$75.00 Other Lang.	No Bid	No Bid	No Bid	No Bid	\$45.00 (Pre-Scheduled 1 Hr. Minimum)	No Bid	
	Per Minute	\$0.58 for phone \$0.85 for video All Languages No min. charge	No Bid	\$0.65 over the phone \$0.85 for video remote	No Bid	\$0.75-\$0.95 (phone) \$1.00-\$1.25 (video) All Languages	\$0.55 Phone All Languages \$0.90 Video Remote All Languages	\$1.23 All Languages	No Bid	No Bid	No Bid	\$1.55 All Languages	No Bid	\$0.59 Spanish OPI \$0.79 Other Lang. \$0.89 Spanish VRI \$1.29 Other Lang. \$1.89 (ASL)	No Bid	\$0.60 (Spanish) OPI \$0.80 Other Languages \$0.99 (Spanish) VRI \$1.49 Other Languages	\$0.99 All Languages	\$1.00 All Languages	\$0.94 (Phone/Video) All Languages \$1.25 (ASL, Video) All Languages
	Per Page	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$12.35	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Other (Describe)	No Bid	No Bid	No Bid	No Bid	No Bid	See Purchasing	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
4. 18th Judicial District Court	Monthly Flat Rate	No Bid	No Bid	No Bid	No Bid	\$12,000.00	\$28,000.00	\$11,596.83	No Bid	No Bid	\$8,000.00 7/121-12/31/21 \$10,000.00 in 2022	\$23,250.00	\$16,000.00	No Bid	No Bid	No Bid	No Bid	No Bid	
	Rates for Evening, Weekend, and Holiday																		
5. Oral Language Interpretation	Per Hour	No Bid	\$45.00-\$65.00 per person, 2 Hr. min. + \$0.56 per mile	\$55.00 (2 Hr. Min.) All Languages	\$40.00 Spanish \$50.00 Other Languages	\$50.00-\$70.00 (2 Hr. Minimum)	No Bid	\$0.74 All Languages	No Bid	No Bid	\$130.00 All Languages	\$100.00 Spanish \$125.00 Other Lang. 2 Hr. Minimum	No Bid	\$50.00 (2 Hr. Min.) Spanish Only	No Bid	No Bid	\$60.00 (2 Hr. Minimum) All Languages	No Bid	
	Per Minute	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$1.23	No Bid	No Bid	No Bid	\$2.16	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Per Page	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$12.35	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Other (Describe)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$30.00 travel time; \$0.52 per mile	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
6. Document Translation	Per Hour	\$45.00 - \$50.00 formatting/desktop publishing All Languages	No Bid	No Bid	No Bid	No Bid	No Bid	\$35.93	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$55.00 Formatting + 20% All Languages	No Bid	No Bid	
	Per Minute	\$1.00	No Bid	No Bid	No Bid	No Bid	No Bid	\$0.60	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Per Page	\$50.00	No Bid	No Bid	No Bid	No Bid	No Bid	\$28.72	No Bid	No Bid	\$90.00	No Bid	No Bid	No Bid	No Bid	\$50.00 min. per page	No Bid	No Bid	
	Other (Describe)	\$0.16/Word Span. \$0.20 Other Lang.	No Bid	\$0.16 per word All Languages	\$0.30 per word Spanish	\$0.12-\$0.30/Word (\$30.00 minimum per language per project)	No Bid	\$0.115/Word All Languages	\$0.07/Word Spanish \$0.16 Other Lang.	No Bid	\$0.65/Word \$0.85/Word technical content	\$0.13/Word Spanish \$0.16 Vietnamese \$0.20 Other Languages	\$0.16/Word Spanish \$0.18/Word Other Languages	No Bid	\$0.24/Word (Spanish) 250 Word Minimum \$0.32/Word Other Languages 20% Rush Surcharge	20% Added to the prices listed above.	\$0.16 per word All Languages	\$0.10/Word Spanish \$0.12-\$0.69/Word Other Languages	
7. Automated Systems (phone, video and other electronic devices)	Per Hour	No Bid	No Bid	No Bid	\$40.00 Spanish \$55.00 Other Languages	No Bid	No Bid	\$44.40	No Bid	No Bid	\$108.00	\$55.00 Spanish \$90.00 Other Lang.	No Bid	No Bid	No Bid	\$50.00 (Pre-Scheduled - 1 Hr. Minimum)	No Bid		
	Per Minute	\$0.58 for phone \$0.85 for video All Languages No min. charge	No Bid	\$0.65 over the phone \$0.85 for video remote All Languages	No Bid	\$0.75-\$0.95 for phone \$1.50-\$2.50 for video All Languages	No Bid	\$0.74 All Languages	No Bid	No Bid	\$1.80 All Languages	No Bid	\$0.59 Spanish OPI \$0.79 Other Lang. \$0.89 Spanish VRI \$1.29 Other Lang. \$1.89 (ASL)	No Bid	\$0.60 (Spanish) \$0.80 Other Languages \$0.99 Spanish Interpretation	\$0.99 All Languages	\$1.00 All Languages	\$0.94 (Telephonic/Video) All Languages \$1.25 (ASL, Video) All Languages	
	Per Page	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$12.35	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Other (Describe)	No Bid	No Bid	No Bid	No	No	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$0.99 (Spanish) \$1.49 Other Languages Video Remote Interpretation	No Bid	No Bid	No Bid	
8. 18th Judicial District Court	Monthly Flat Rate	No Bid	No Bid	\$23,000.00	No Bid	\$14,500.00	No Bid	\$11,596.83	No Bid	Same as Above	\$27,000.00	\$18,750.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Rates for Emergency Service																		
9. Oral Language Interpretation	Per Hour	No Bid	No Bid	\$75.00 (2 Hr. Minimum) All Languages	\$40.00 Spanish \$55.00 Other Languages	\$65.00- \$85.00 (2 Hr. Minimum)	No Bid	\$84.00 All Languages	No Bid	No Bid	\$140.00 All Languages	\$100.00 Spanish \$125.00 Other Lang. 2 Hr. Minimum	No Bid	No Bid	No Bid	No Bid	\$65.00 (2 Hr. Minimum) All Languages	No Bid	
	Per Minute	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$1.40	No Bid	No Bid	No Bid	\$2.33	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Per Page	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$15.20	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Other (Describe)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$30.00 travel time; \$0.52 per mile	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
10. Document Translation	Per Hour	\$55.00 - \$50.00 formatting/desktop publishing	No Bid	No Bid	No Bid	No Bid	No Bid	\$34.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Per Minute	\$1.25	No Bid	No Bid	No Bid	No Bid	No Bid	\$0.60	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
	Per Page	\$60.00	No Bid	No Bid	No Bid	No Bid	No Bid	\$13.00	No Bid	No Bid	\$100.00	No Bid	No Bid	No Bid	No Bid	\$50.00 minimum per page	No Bid	No Bid	

	Other (Describe)	\$0.16/Word Span. \$0.20 Other Lang.	No Bid	\$0.18 per word All Languages	No Bid	\$0.15-\$0.30 per word (\$50.00 minimum per language per project)	No Bid	\$0.12/Word All Languages	\$0.07/Word Spanish \$0.16 Other Lang.	No Bid	\$0.75 per word (technical content) \$0.95 All Languages	\$0.12/Word Spanish \$0.16 Vietnamese \$0.20 Other Languages	Spanish - \$0.15/word All Other Languages - \$0.23/word	No Bid	\$0.24/Word (Spanish) 250 Word Minimum \$0.32/Word Other Languages 20% Rush Surcharge	No Bid	\$0.16 per word All Languages	\$0.10/Word Spanish \$0.12-\$0.69/Word Other Languages	
11. Automated Systems (phone, video and other electronic devices)	Per Hour	No Bid	No Bid	No Bid	\$40.00 Spanish \$55.00 Other Languages	No Bid	No Bid	\$44.40 All Languages	No Bid	No Bid	\$123.00 All Languages	\$55.00 Spanish \$90.00 Other Lang.	No Bid	No Bid	No Bid	No Bid	\$55.00 (Pre-Scheduled 1 Hr. Minimum) All Languages	No Bid	
	Per Minute	\$0.58 for phone \$0.85 for video No min. charge All Languages	No Bid	\$0.65 over the phone \$0.85 for video remote All Languages	No Bid	\$0.75-\$0.95 Phone \$1.00-\$1.25 Video	No Bid	\$0.74 Phone and Video All Languages	No Bid	No Bid	\$2.05 All Languages	No Bid	\$0.59 Spanish-OFI \$0.79 Other Lang. \$0.89 Spanish VRI \$1.29 Other Lang. \$1.89 (ASL)	No Bid	\$0.60 (Spanish) \$0.80 Other Languages Telephonic Interpretation	\$0.85 Phone only All Languages	\$1.00 All Languages	No Bid	
	Per Page	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$12.35	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Other (Describe)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$0.99 (Spanish) \$1.49 Other Languages Video Remote Interpretation	No Bid	No Bid	No Bid
12. 18th Judicial District Court	Monthly Flat Rate	No Bid	No Bid	\$26,000.00	No Bid	\$17,000.00	No Bid	\$5,798.42	No Bid	Same as Above	\$30,750.00	\$18,750.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	
		Rates for Immediate Translation Services available 24 hours / day, 365 days a year										Rates for Immediate Translation Services available 24 hours / day, 365 days a year							
13. Automated Systems (phone, video and other electronic devices)	Per Minute	\$0.58 Phone \$0.85 Video All Languages	No Bid	\$0.65 over the phone \$0.85 for video remote All Languages	\$40.00 Spanish \$55.00 Other Languages per hour	\$0.75-\$0.95 Phone \$1.00-\$1.25 Video All Languages	No Bid	\$0.74 Phone and Video All Languages	No Bid	No Bid	\$2.05	\$1.00 Spanish \$1.50 Other Lang 1 Hr. Minimum	No Bid	No Bid	\$0.60 (Spanish) \$0.80 Other Languages	\$0.85 Phone only All Languages	\$1.00 All Languages	\$0.75 (Telephonic) All Languages	
14. Number of qualified staff	37 Full Time / 2,000+ network	3	12 Managers / 5,000+ Skilled Specialists	14	1	3,500	388	30	30	5	Over 3,000	5,000+ interpreters and 100,000+ document specialists	1	6,000+	2,000 interpreters, over 10,000 linguists for translation	On Site: 85 Virtual: >800 Document Translation: >200 qualified translators	2,387 Employee Interpreters and 1,896 Independent Contractor Interpreters		
15. Copies of certifications included	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
16. References Included	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Acknowledge Addendum	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
No Bids		Alcanzabala International		Catholic Charities Wichita		DT Interpreting		HSDC		Ledoma Court Reporters		Leyda's Services		Reliable Interpretations & Translation		Reyes-Alcala Consulting Service			

On the recommendation of Jaimee Witmer, on behalf of various departments, Anna Meyerhoff moved to accept the bids for the contracted rates listed above for three (3) years with two (2) one (1) year options to renew from the following vendors:

Monica C. Salmeron dba Foreign Language Interpreter Services, Inc. for items 1, 5, and 9

Interlingual Interpreting Services for items 1, 4, 8, and 12

HolaDoctor Inc and Idea Language Services, LLC dba Idea Translations for items 2, 6, and 10

Avantpage, Inc. for items 3, 7, 11, and 13

GLOBO Language Solutions, LLC for item 3

Effectiff LLC for items 7, 11, and 13

Tim Myers seconded the motion. The motion passed unanimously.

On-Call Translation services are necessary for Sedgwick County to assist Limited English Proficiency (LEP) individuals using the following methodologies: oral language interpretation, document translation services, and automated systems (phone, video, and other electronic devices) which allow the requester to call the service and obtain an interpreter upon immediate request. Specific locations for providing such services will be cited at the time of the initial request for service from the department or authorized county agent to the selected vendor.

Some specific department needs include COMCARE, which utilizes translation services because the community mental health center requires interpreters with medical experience or training and averages nearly 102 calls per month each lasting around 15 minutes.

In addition, EMS and 911 Emergency Communications operate 24 hours/day, 365 days a year, responding immediately to calls for emergency medical care, and require translation services immediately upon request via phone (preferably to include video but not required).

The 18th Judicial District Court requires a flat monthly fee to cover all foreign language interpreting services. The approximate amount of hours per month is estimated at 250.

Questions and Answers

Tim Myers: If I am getting this right, we have so many different vendors because we ask for different services for different parts of the county. Some of those vendors do not provide the same type of services?

Jaimee Witmer: Correct. There are so many specific needs per department that some vendors do not offer services for everything that we asked. It was not required either and that is why we have so many vendors with select services.

Russell Leeds: There are a lot of "No Bids" on here, which has kind of been covered. I am trying to look through the pricing and it looks like most of it is reasonable or equivalent to other bids. I assume we have had experience with some of these vendors or all of these?

Jaimee Witmer: Correct. Some of these vendors are new to the county and some we are currently using for translation services.