

ITEMS REQUIRING BOCC APPROVAL

May 27, 2021
(2 Items)

1. CUSTODIAL SERVICES FOR PUBLIC WORKS AND HOUSEHOLD HAZARDOUS WASTE (HHW) -- PUBLIC WORKS AND HHW

FUNDING -- PUBLIC WORKS AND HHW

(Request sent to 125 vendors)

RFP #21-0001 Contract

	Able Janitorial, Inc.		Tammy Richards dba Amazing Touch Cleaning		American Facility Solutions, Inc.		EH Technical Solutions, Inc.	
	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
Public Works	\$1,503.75	\$18,045.00	\$1,588.95	\$19,067.40	\$1,804.00	\$21,648.00	\$1,804.50	\$21,654.00
Household Hazardous Waste	\$480.00	\$5,760.00	\$400.00	\$4,800.00	\$724.00	\$8,688.00	\$45.00	\$540.00
Additional Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Day(s) / Shift	Cost		Cost		Cost		Cost	
Monday thru Friday 1st Shift - per sq. ft.	\$0.075		\$0.09		\$0.09		\$0.09	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.075		\$0.09		\$0.09		\$0.09	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.075		\$0.09		\$0.09		\$0.09	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.075		\$0.09		\$0.09		\$0.09	
Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Dry Vapor Steam Clean: per sq. ft.	\$0.17		\$0.09		\$0.19		\$0.19	
Grout Sealer: per sq. ft.	\$0.45		\$0.18		\$0.22		\$0.23	
Stain Protector: per sq. ft.	\$0.20		Included		\$0.25		\$0.12	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff typically, no wax floors) per sq. ft.	\$0.15		Included		\$0.25		\$0.11	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.17		Included		\$0.20		\$0.15	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.21		Included		\$0.25		\$0.30	
Upholstered chairs: Clean and shampoo each	\$10.00		\$5.00		\$2.00		\$5.00	
Service Call Rates:								
Monday thru Friday (1st shift) per person, per hour	\$21.77		\$15.00		\$15.00		\$25.00	
Monday thru Friday (2nd shift) per person, per hour	\$21.77		\$15.00		\$15.00		\$25.00	
Saturday and Sunday (1st shift) per person, per hour	\$21.77		\$15.00		\$15.00		\$25.00	
Saturday and Sunday (2nd shift) per person, per hour	\$21.77		\$18.00		\$15.00		\$25.00	
Holidays per person, per hour	\$21.77		\$20.00		\$15.00		\$25.00	
Prices for years 2, 3, 4, and 5 shall not exceed:								
Year 2	0.0%		0.0%		0.0%		0.0%	
Year 3	2.0%		1.0%		3.0%		0.0%	
Year 4	2.0%		1.0%		3.0%		1.0%	
Year 5	2.0%		1.0%		5.0%		2.0%	
Harris' Dream Clean, LLC								
	Monthly				Annual			
Public Works	\$1,972.69				\$23,672.28			
Household Hazardous Waste	\$323.90				\$3,886.80			
Additional Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Day(s) / Shift	Cost							
Monday thru Friday 1st Shift - per sq. ft.	\$0.08							
Monday thru Friday 2nd Shift - per sq. ft.	\$0.08							
Saturday and Sunday 1st Shift - per sq. ft.	\$0.08							
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.08							
Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Dry Vapor Steam Clean: per sq. ft.	\$0.10							
Grout Sealer: per sq. ft.	\$0.20							
Stain Protector: per sq. ft.	\$0.12							
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff typically, no wax floors) per sq. ft.	\$0.35							
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.23							
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.14							
Upholstered chairs: Clean and shampoo each	\$5.00							
Service Call Rates:								
Monday thru Friday (1st shift) per person, per hour	\$18.00							
Monday thru Friday (2nd shift) per person, per hour	\$18.00							
Saturday and Sunday (1st shift) per person, per hour	\$18.00							
Saturday and Sunday (2nd shift) per person, per hour	\$18.00							
Holidays per person, per hour	\$18.00							

Prices for years 2, 3, 4, and 5 shall not exceed:				
Year 2	2.0%			
Year 3	2.0%			
Year 4	3.0%			
Year 5	4.0%			
No Bids	Buzz Building Maintenance, Inc.	Imperial Cleaning	Jani-King of Wichita	Mit Cleaning and Restoration, Inc.
	National Catastrophe Restoration	P & E Building Services, LLC	Renew Cleaning Solutions and Care	

* On the recommendation of Britt Rosencutter, on behalf of Public Works and HHW, Anna Meyerhoff moved to **accept the proposal from EH Technical Solutions, Inc. at the rates listed above and establish contract pricing for one (1) year with four (4) one (1) year options to renew.** Jennifer Blasi seconded the motion. The motion passed unanimously.

A review committee consisting of Jeana Morgan and David Floyd - Public Works; Susan Erlenwein and Chris Vos - HHW; and Britt Rosencutter - Purchasing evaluated all proposal responses based on criteria set forth in the RFP and unanimously chose EH Technical Solutions, Inc. **EH Technical Solutions, Inc. scored 88.50 out of 100.**

Questions and Answers

* Britt Rosencutter: I would like to start with saying this is a proposal not a bid. Proposals are scored based on a criteria set forth in our RFP. There are four (4) components to this RFP.

Component	Points
A. Qualifications experience, capabilities and technical competence. The breadth and depth of the proposer’s organization’s experience in the performance of comparable services was fully developed and presented. References were considered as part of this evaluation item as well as employee retention.	50
B. Demonstrate clearly and completely your organization’s ability and capacity to meet the all Request for Proposal Conditions and respond to all instructions as outlined herein.	20
C. Pricing Schedule and Service Rates	20
D. Implementation of schedule. The proposed start up schedule appears reasonably relative to the requirements in the Scope of Work and the quality and thoroughness of the work proposed.	10
Total Points	100

Linda Kizzire: I am trying to comprehend how EH Technical is so much cheaper per month than the others for Household Hazardous Waste. The others range from \$400.00 to \$724.00 and they are coming in at \$45.00 a month?

Britt Rosencutter: I did call him and asked him specifically if he quoted that properly. He said yes it was quoted properly.

Linda Kizzire: Ok.

Russell Leeds: My assumption that the score 88.50 was the high score out of all of those proposals?

Britt Rosencutter: Yes.

Russell Leeds: It appears that EH Technical, as far as the annual cost without any additional add-ons, comes in about \$900.00 less than the next closest bid. Then they go up from there, on that level it appears to be the general average annual cost. There is pricing for different things that vary across the proposals?

Britt Rosencutter: That is for any additional services that they may need to perform, it is based on that pricing.

Notes:

This item was deferred May 13, 2021.