

ITEMS REQUIRING BOCC APPROVAL

July 8, 2021

3 (Items)

1. ROCK SALT -- PUBLIC WORKS

FUNDING -- PUBLIC WORKS

(Request sent to 44 vendors)

RFB #21-0039 Contract

Central Salt, LLC			
	Quantity	Unit of Measure	Price Per Ton
Rock Salt (per specs stated above) (Commodity pricing only)	3,500	Tons	\$29.00
Delivery cost per ton to: Sedgwick County West Yard, located at 4701 S. West Street Wichita, Kansas 67217. (Trucking Services only)	N/A	N/A	\$13.81
Acknowledge Addenda	Yes		
EnviroTech Services, Inc.			
	Quantity	Unit of Measure	Price Per Ton
Rock Salt (per specs stated above) (Commodity pricing only)	3,500	Tons	\$60.00
Delivery cost per ton to: Sedgwick County West Yard, located at 4701 S. West Street Wichita, Kansas 67217. (Trucking Services only)	N/A	N/A	\$79.00
Acknowledge Addenda	No		
Hutchinson Salt Company			
	Quantity	Unit of Measure	Price Per Ton
Rock Salt (per specs stated above) (Commodity pricing only)	3,500	Tons	\$30.67
Delivery cost per ton to: Sedgwick County West Yard, located at 4701 S. West Street Wichita, Kansas 67217. (Trucking Services only)	N/A	N/A	\$10.20
Acknowledge Addenda	Yes		
TR International Trading Company			
	Quantity	Unit of Measure	Price Per Ton
Rock Salt (per specs stated above) (Commodity pricing only)	3,500	Tons	\$85.00
Delivery cost per ton to: Sedgwick County West Yard, located at 4701 S. West Street Wichita, Kansas 67217. (Trucking Services only)	N/A	N/A	\$42.90
Acknowledge Addenda	Yes		
No Bids	Associated Material & Supply Co Inc.	Brody Chemical	Cargill, Inc.
	Compass Minerals	Fremar Corporation	Independent Salt Company
	Nachurs Alpine Solutions Industrial	NX Supply Group	Patton Truck and equipment, LLC
	Scotwood Industries	Tow Service, Inc.	Williams Diversified Materials, Inc

On the recommendation of Josh Lauber, on behalf of Public Works, Anna Meyerhoff moved to **accept the overall bid from Hutchinson Salt Company at the rates listed above and establish contract pricing for two (2) years with three (3) one (1) year options to renew.** Jennifer Blasi seconded the motion. The motion passed unanimously.

Notes:

The county's estimated annual usage is 3,500 tons. This will be used to mix with sand to refill the county's salt domes in preparation for winter weather.

Hutchinson Salt Company provided the overall low bid for delivered pricing. The majority of salt purchased by the department will be delivered by the awarded vendor. This vendor held the previous contract.