



**SEDGWICK COUNTY, KANSAS  
DIVISION OF FINANCE**

**Purchasing Department**

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[www.sedgwickcounty.org/finance/purchasing.asp](http://www.sedgwickcounty.org/finance/purchasing.asp)

**ADDENDUM 2  
RFP #21-0048  
EMPLOYEE ANCILLARY BENEFITS – DENTAL**

August 10, 2021

The following is to ensure that proposers have complete information prior to submitting a proposal response. Here are clarifications regarding our request.

Questions and/or statements of clarification are in **bold** font, and answers to specific questions are *italicized*.

- 1. Our workforce, including those who assemble binders, have not yet transitioned back into the office full time. We would prefer to provide only an electronic version of our response by the due date. Please confirm that this is acceptable in fulfilling the submission requirements of the RFP.**

*Answer: A hard copy and one electronic file are required for responses to this RFP. An evaluation score is provided in the RFP. The county will not publish the evaluation score but will publish the winner table.*

- 2. Please confirm electronic signature is acceptable for this RFP.**

*Answer: The county requires one (1) hard copy and one (1) electronic file for responses to this RFP.*

- 3. Will Sedgwick County consider anything other than an exact plan match? We are unable to offer an incentive plan that reduces the Class II by 30% in one year. Our incentive plan increases the coinsurance by 10%, not to exceed 100% in year 3. Our company incents people to get preventive care; we do not penalize people for not getting preventive care. Under our plan, we would start at 100/80/50/50 and increase class II by 10% not to exceed 100% in year 3.**

*Answer: The intent is to keep the plan design as close to current as possible. Please detail differences in your response and we will evaluate any differences appropriately.*

- 4. Please provide 24+ months of claims/lives/premium by month for dental.**

*Answer: Included in Addendum 1, RFP #21-0048 Employee Ancillary Benefits – Dental.*

- 5. If available, please also provide dental utilization data for the past 24+ months.**

*Answer: Included in Addendum 1, RFP #21-0048 Employee Ancillary Benefits – Dental.*

**6. Please provide a dental census with zip codes, DOB, gender, dental tier.**

*Answer: Included in Addendum.*

**7. Please provide current dental rates.**

*Answer: \$3.35 PEPM 3 year rate guarantee.*

**8. Please provide full vision SPD's/ plan designs.**

*Answer: Included in Addendum 1, RFP #21-0048 Employee Ancillary Benefits – Dental.*

**9. Please confirm you will give additional time for questions after the addendum with census and claim data is released.**

*Answer: No additional time will be given for questions after this addendum.*

**10. Please advise whether the county currently uses or plans to use Federal Funds to directly fund its health plan.**

*Answer: No.*

**11. Which consultant is being utilized?**

*Answer: IMA is the County's Benefit Consultant.*

**12. Do we need to include commissions for a broker and/or consultant? If yes, what commission amount?**

*Answer: Proposals should be Net of Commissions.*

**13. What is the current and intended employee/employer contribution strategy?**

*Answer: The current contribution split is 90% county, 10% employee for all tiers.*

**14. Please advise of any dental plan changes that occurred during the period of January 1, 2019 through current.**

*Answer: No changes have been made to the dental plan.*

**15. Are you able to share the premium amounts for the dental and vision benefits?**

*Answer: The Dental plan is a self-insured plan. The admin fee is provided in a previous question.*

Submittals are due **NO LATER THAN 1:45 pm, CDT, Tuesday, August 24, 2021**. Late proposals will not be accepted and will not be considered for award recommendation.

**PLEASE ACKNOWLEDGE RECEIPT OF THIS ADDENDUM ON THE PROPOSAL RESPONSE PAGE.**

*Joseph Thomas*

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Joseph Thomas, CPSM, C.P.M.  
Purchasing Director

JT/lj