REQUEST FOR PROPOSAL
RFP #21-0070
CAPITAL IMPROVEMENT PLAN (CIP) PROJECTS APPLICATION/SOFTWARE SOLUTION

October 13, 2021

Sedgwick County, Kansas (hereinafter referred to as “county”) is seeking a firm or firms to provide a Capital Improvement Plan (CIP) Projects Application/Software Solution. If your firm is interested in submitting a response, please do so in accordance with the instructions contained within the attached Request for Proposal. Responses are due no later than 1:45 pm CDT, November 2, 2021.

All contact concerning this solicitation shall be made through the Purchasing Department. Bidders shall not contact county employees, department heads, using agencies, evaluation committee members or elected officials with questions or any other concerns about the solicitation. Questions, clarifications and concerns shall be submitted to the Purchasing Department in writing. Failure to comply with these guidelines may disqualify the Bidder’s response.

Sincerely,

Jaimee Witmer
Purchasing Agent

JW/ch
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I. **About this Document**

This document is a Request for Proposal. It differs from a Request for Bid or Quotation in that the county is seeking a solution, as described on the cover page and in the following Background Information section, not a bid or quotation meeting firm specifications for the lowest price. As such, the lowest price proposed will not guarantee an award recommendation. As defined in Charter Resolution No. 68, Competitive Sealed Proposals will be evaluated based upon criteria formulated around the most important features of the product(s) and/or service(s), of which quality, testing, references, service, availability or capability, may be overriding factors, and price may not be determinative in the issuance of a contract or award. The proposal evaluation criteria should be viewed as standards that measure how well a vendor’s approach meets the desired requirements and needs of the county. Criteria that will be used and considered in evaluation for award are set forth in this document. The county will thoroughly review all proposals received. The county will also utilize its best judgment when determining whether to schedule a pre-proposal conference, before proposals are accepted, or meetings with vendors, after receipt of all proposals. A Purchase Order/Contract will be awarded to a qualified vendor submitting the best proposal. **Sedgwick County reserves the right to select, and subsequently recommend for award, the proposed service(s) and/or product(s) which best meets its required needs, quality levels and budget constraints.**

The nature of this work is for a public entity and will require the expenditure of public funds and/or use of public facilities, therefore the successful proposer will understand that portions (potentially all) of their proposal may become public record at any time after receipt of proposals. Proposal responses, purchase orders and final contracts are subject to public disclosure after award. All confidential or proprietary information should be clearly denoted in proposal responses and responders should understand this information will be considered prior to release, however no guarantee is made that information will be withheld from public view.

II. **Background**

Sedgwick County, located in south-central Kansas, is one of the most populous of Kansas’ 105 counties with a population estimated at more than 514,000 persons. It is the sixteenth largest in area, with 1,008 square miles, and reportedly has the second highest per capita wealth among Kansas’ counties. Organizationally, the county is a Commission/Manager entity, employs nearly 2,500 persons, and hosts or provides a full range of municipal services, e.g. – public safety, public works, criminal justice, recreation, entertainment, cultural, human/social, and education.

The county’s current Capital Improvement Plan (CIP) application utilizes .NET software developed in-house to replace Excel spreadsheets in 2012. Approximately 250 projects are contained in the current system with some projects replicating as ongoing projects year over year without a completion date.

Various project designation fields provide location by address and geocode, requesting department, Federal Bride ID, Commissioner District, project category, status of submission, and a generated project number. Open text fields with text limitations and spell check capability provide the user space to enter scope of work performed, project need, consequences of delaying a project, as well as the impact of a project on future operating budgets. There are also three (3) Financial Impact sections with drop down commitment item functionality to identify the Project Funding Source, The Project Estimate, and the Project Future Operating Costs for the requesting department or for a designated user. The application also provides for the attachment of supporting documents from requestors to include photos, map images, and supplemental estimates via Word or Excel documents.

“Administrators” roles allow non-technical designees the flexibility of adjusting existing drop down field choices as well as editing authorized requestors to the application. These Administrators can also activate and inactivate CIP Planning years and roll forward all requests or a single project to a new five (5) year planning cycle when they deem ready during their planning cycle. An Administrator in a group setting enters project scoring in order to rank project viability. Administrators may also edit and delete projects, or change the project status during plan reviews. Department user security is in place to prevent editing of other department entries.

Users may print out a specific project via a web screen, but to view summary or multiple pages, data is connected to SAP Business Objects tools for further analysis and summary reporting (specifically Web intelligence and Crystal Reports).
III. **Project Objectives**
Sedgwick County, Kansas (hereinafter referred to as “county”) is seeking a firm or firms to provide capital improvement plan (CIP) projects application/software solution. The following objectives have been identified for this contract:

1. Acquire Capital Improvement Plan (CIP) projects application/software solution meeting the parameters, conditions and mandatory requirements presented in the document.
2. Establish contract pricing with the vendor that has the best proven “track-record” in performance, service and customer satisfaction.
3. Acquire services with the most advantageous overall cost to the county.

IV. **Submittals**
Carefully review this Request for Proposal. It provides specific technical information necessary to aid participating firms in formulating a thorough response. Should you elect to participate, submit one (1) original **AND** one (1) electronic copy (.PDF/Word supplied on a flash drive) of the entire document with any supplementary materials to:

Jaimee Witmer  
Sedgwick County Purchasing Department  
525 N. Main, Suite 823  
Wichita, KS  67203

SUBMITTALS are due **NO LATER THAN 1:45 pm CDT, TUESDAY, November 2, 2021**. Responses must be sealed and marked on the lower left-hand corner with the firm name and address, proposal number, and proposal due date. Late or incomplete responses will not be accepted and will not receive consideration for final award. Bids/proposals that arrive late due to the fault of the U.S. Postal Service, United Parcel Service, DHL, FedEx, any delivery/courier service, or any other carrier of any sort are still considered late and shall not be accepted by the county.

Proposal responses will be acknowledged and read into record at Bid Opening, which will occur at 2:00 pm CST, on the due date. No information other than the respondent’s name will be disclosed at Bid Opening.

V. **Scope of Work**
All current functionality of the existing .Net application is required. However, the following enhancements shall be addressed with this RFP:

- Provide the means of loading all historical data from the existing application database into your proposed solution
- Remote Ranking of projects by users in addition to the existing group review method
- Allow editing of projects through a summary view without the need of opening and entering each project
- Provide multiple report template options for exporting reporting of multiple projects at once and summary reports directly from the proposed solution without the need of connecting to SAP Business Objects
- Enable the user to validate a location address via geocode service, enter a specific geocode coordinates, or a drop down address – this may include an intersection of point of interest for significant projects
- Provide a mapping feature to display locations of projects from the validated address/geocode including filtering
- Provide documented support through a Help button in the application for frequently asked questions
- Outline how support will be available during normal business hours of 8AM-5PM CST as well as weekends and after normal business hours
- Outline how long product installation will take including the training of Administrators
- Provide five (5) current customers as references
VI. **Sedgwick County’s Responsibilities**
- Provide information, as legally allowed, in possession of the county, which relates to the county’s requirements or which is relevant to this project.
- Designate a person to act as the County Contract Manager with respect to the work to be performed under this contract.
- County reserves the right to make inspections at various points of the project. Contractor agrees to openly participate in said inspections and provide information to the county on the progress, expected completion date and any unforeseen or unexpected complications in the project.

VII. **Proposal Terms**

A. **Questions and Contact Information**
Any questions regarding this document must be submitted in writing to Jaimee Witmer at Jaimee.Witmer@Sedgwick.gov by 5:00 pm CDT, Wednesday, October 20, 2021. Any questions of a substantive nature will be answered in written form as an addendum and posted on the purchasing website at [https://www.sedgwickcounty.org/finance/purchasing/requests-for-bid-and-proposal/](https://www.sedgwickcounty.org/finance/purchasing/requests-for-bid-and-proposal/) under the Documents column associated with this RFP number by 5:00 pm CDT, Wednesday, October 27, 2021. Firms are responsible for checking the website and acknowledging any addenda on their proposal response form.

B. **Minimum Firm Qualifications**
This section lists the criteria to be considered in evaluating the ability of firms interested in providing the service(s) and/or product(s) specified in this Request for Proposal. Firms must meet or exceed these qualifications to be considered for award. Any exceptions to the requirements listed should be clearly detailed in proposer’s response. Proposers shall:
1. Have a minimum of five (5) years’ experience in providing services similar to those specified in this RFP.
2. Have an understanding of industry standards and best practices.
3. Have experience in managing projects of comparable size and complexity to that being proposed.
4. Have knowledge of and comply with all currently applicable, and as they become enacted during the contract term, federal, state and local laws, statutes, ordinances, rules and regulations. All laws of the State of Kansas, whether substantive or procedural, shall apply to the contract, and all statutory, charter, and ordinance provisions that are applicable to public contracts in the county shall be followed with respect to the contract.
5. Municipal and county government experience is desired, however, the county will make the final determination based on responses received and the evaluation process.
6. Have the capacity to acquire all bonds, escrows or insurances as outlined in the terms of this RFP.
7. Provide project supervision (as required) and quality control procedures.
8. Have appropriate material, equipment and labor to perform specified services.

C. **Evaluation Criteria**
The selection process will be based on the responses to this RFP. County staff will judge each response as determined by the scoring criteria below. Purchasing staff are not a part of the evaluation committee.

<table>
<thead>
<tr>
<th>Component</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Ease of use. Intuitive design</td>
<td>25</td>
</tr>
<tr>
<td>B. Ability to replicate/replace current system</td>
<td>10</td>
</tr>
<tr>
<td>C. Hosted versus on-premise (preference given to a hosted solution)</td>
<td>5</td>
</tr>
<tr>
<td>D. Ability to meet requested enhancements listed in section V</td>
<td>30</td>
</tr>
<tr>
<td>E. Overall cost</td>
<td>30</td>
</tr>
<tr>
<td><strong>Total Points</strong></td>
<td><strong>100</strong></td>
</tr>
</tbody>
</table>

Assume the following cost proposals *(examples only)*
A. $50,000.00
B. $38,000.00
C. $49,000.00
Company B with a total price of $38,000.00 is the low offer. Take the low offer and divide each of the other offers into the low offer to calculate a percentage. This percentage is then multiplied by the number of points available for the cost. In this case, 10 points are allocated to cost.

A. $38,000.00 divided by $50,000.00 = .76  \[.76 \times 10 = 7.6 \text{ points}\]
B. $38,000.00 divided by $38,000.00 = 1.00  \[1.00 \times 10 = 10 \text{ points}\]
C. $38,000.00 divided by $49,000.00 = .77  \[.77 \times 10 = 7.7 \text{ points}\]

Any final negotiations for services, terms and conditions will be based, in part, on the firm’s method of providing the service and the fee schedule achieved through discussions and agreement with the county’s review committee. The county is under no obligation to accept the lowest priced proposal and reserves the right to further negotiate services and costs that are proposed. The county also reserves the sole right to recommend for award the proposal and plan that it deems to be in its best interest.

The county reserves the right to reject all proposals. All proposals, including supporting documentation shall become the property of Sedgwick County. All costs incurred in the preparation of this proposal shall be the responsibility of the firm making the proposals. Sedgwick County reserves the right to select, and subsequently recommend for award, the proposed service which best meets its required needs, quality levels and budget constraints.

D. Request for Proposal Timeline
The following dates are provided for information purposes and are subject to change without notice. Contact the Purchasing Department at (316) 660-7255 to confirm any and all dates.

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Distribution of Request for Proposal to interested parties</td>
<td>October 13, 2021</td>
</tr>
<tr>
<td>Questions and clarifications submitted in writing by 5:00 pm CDT</td>
<td>October 20, 2021</td>
</tr>
<tr>
<td>Addendum Issued by 5:00 pm CDT</td>
<td>October 27, 2021</td>
</tr>
<tr>
<td>Sealed Proposal due before 1:45 pm CDT</td>
<td>November 2, 2021</td>
</tr>
<tr>
<td>Evaluation Period</td>
<td>November 3, 2021–December 29, 2021</td>
</tr>
<tr>
<td>Board of Bids and Contracts Recommendation</td>
<td>January 6, 2022</td>
</tr>
<tr>
<td>Board of County Commission Award</td>
<td>January 12, 2022</td>
</tr>
</tbody>
</table>

E. Contract Period and Payment Terms
A contractual period will begin following Board of County Commissioners (BoCC) approval of the successful firm(s) and continue for a period of three (3) years with two (2) one (1) year options to renew.

County may cancel its obligations herein upon thirty-day (30) prior written notice to the other party. It is understood that funding may cease or be reduced at any time, and in the event that adequate funds are not available to meet the obligations hereunder, either party reserves the right to terminate this agreement upon thirty (30) days prior written notice to the other. Payment will be remitted following receipt of monthly detailed invoice.

Payment and Invoice Provisions
https://www.sedgwickcounty.org/media/39239/payment_and_invoice_provisions.pdf
F. Insurance Requirements

Liability insurance coverage indicated below must be considered as primary and not as excess insurance. If required, contractor’s professional liability/errors and omissions insurance shall (i) have a policy retroactive date prior to the date any professional services are provided for this project, and (ii) be maintained for a minimum of three (3) years past completion of the project. Contractor shall furnish a certificate evidencing such coverage, with county listed as an additional insured including both ongoing and completed operations, except for professional liability, workers’ compensation and employer’s liability. Certificate shall be provided prior to award of contract. Certificate shall remain in force during the duration of the project/services and will not be canceled, reduced, modified, limited, or restricted until thirty (30) days after county receives written notice of such change. All insurance must be with an insurance company with a minimum BEST rating of A-VIII and licensed to do business in the State of Kansas (must be acknowledged on the bid/proposal response form).

NOTE: If any insurance is subject to a deductible or self-insured retention, written disclosure must be included in your proposal response and also be noted on the certificate of insurance.

It is the responsibility of contractor to require that any and all approved subcontractors meet the minimum insurance requirements.

<table>
<thead>
<tr>
<th>Workers’ Compensation:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Applicable coverage per State Statutes</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Employer’s Liability Insurance:</th>
<th>$500,000.00</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Commercial General Liability Insurance (on form CG 00 01 04 13 or its equivalent):</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Each Occurrence</td>
<td>$1,000,000.00</td>
</tr>
<tr>
<td>General Aggregate, per project</td>
<td>$2,000,000.00</td>
</tr>
<tr>
<td>Personal Injury</td>
<td>$1,000,000.00</td>
</tr>
<tr>
<td>Products and Completed Operations Aggregate</td>
<td>$2,000,000.00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Automobile Liability:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Combined single limit</td>
<td>$500,000.00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Umbrella Liability:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Following form for both the general liability and automobile</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Required / Not Required</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Each Claim</td>
<td>$1,000,000.00</td>
</tr>
<tr>
<td>Aggregate</td>
<td>$1,000,000.00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Professional Liability/ Errors &amp; Omissions Insurance:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Required / Not Required</td>
<td></td>
</tr>
<tr>
<td>Each Claim</td>
<td>$1,000,000.00</td>
</tr>
<tr>
<td>Aggregate</td>
<td>$1,000,000.00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Pollution Liability Insurance:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Required / Not Required</td>
<td></td>
</tr>
<tr>
<td>Each Claim</td>
<td>$1,000,000.00</td>
</tr>
<tr>
<td>Aggregate</td>
<td>$1,000,000.00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Cyber/ Network Security and Privacy Liability Insurance:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Required / Not Required</td>
<td></td>
</tr>
<tr>
<td>Each Claim</td>
<td>$1,000,000.00</td>
</tr>
<tr>
<td>Aggregate</td>
<td>$1,000,000.00</td>
</tr>
</tbody>
</table>

Must cover civil, regulatory and statutory damages, contractual damage, as well as data breach management exposure, and any loss of income or extra expense as a result of actual or alleged breach, violation or infringement of right to privacy, consumer data protection law, confidentiality or other legal protection for personal information, as well as confidential information of the County and its employees.
Technology Errors & Omissions Liability:

<table>
<thead>
<tr>
<th>Required / Not Required</th>
<th>Each Claim</th>
<th>Aggregate</th>
</tr>
</thead>
<tbody>
<tr>
<td>X</td>
<td>$1,000,000.00</td>
<td>$1,000,000.00</td>
</tr>
</tbody>
</table>

The coverage shall include any obligations to indemnify for failure to perform professional services. For the above requirements of Cyber / Network Security and Privacy Liability and Technology Errors & Omissions Liability can be met by separate policies or a combination of these coverages under one policy form with Minimum Limits of $2,000,000 Each Occurrence and in the Aggregate.

Special Risks or Circumstances:

Entity reserves the right to modify, by written contract, these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

G. **Indemnification**

To the fullest extent of the law, the provider, its subcontractor, agents, servants, officers or employees shall indemnify and hold harmless Sedgwick County, including, but not limited to, its elected and appointed officials, officers, employees and agents, from any and all claims brought by any person or entity whatsoever, arising from any act, error, or omission of the provider during the provider’s performance of the agreement or any other agreements of the provider entered into by reason thereof. The provider shall indemnify and defend Sedgwick County, including, but not limited to, its elected and appointed officials, officers, employees and agents, with respect to any claim arising, or alleged to have arisen from negligence, and/or willful, wanton or reckless acts or omissions of the provider, its subcontractor, agents, servants, officers, or employees and any and all losses or liabilities resulting from any such claims, including, but not limited to, damage awards, costs and reasonable attorney’s fees. This indemnification shall not be affected by any other portions of the agreement relating to insurance requirements. The provider agrees that it will procure and keep in force at all times at its own expense insurance in accordance with these specifications.

H. **Confidential Matters and Data Ownership**

The successful proposer agrees all data, records and information, which the proposer, its agents and employees, which is the subject of this proposal, obtain access, remains at all times exclusively the property of Sedgwick County. The successful proposer agrees all such data, records, plans and information constitutes at all times proprietary information of Sedgwick County. The successful proposer agrees that it will not disclose, provide, or make available any of such proprietary information in any form to any person or entity. In addition, the successful proposer agrees it will not use any names or addresses contained in such data, records, plans and information for the purpose of selling or offering for sale any property or service to any person or entity who resides at any address in such data. In addition, the successful proposer agrees it will not sell, give or otherwise make available to any person or entity any names or addresses contained in or derived from such data, records and information for the purpose of allowing such person to sell or offer for sale any property or service to any person or entity named in such data. Successful proposer agrees it will take all reasonable steps and the same protective precautions to protect Sedgwick County's proprietary information from disclosure to third parties as with successful proposer's own proprietary and confidential information. Proposer agrees that all data, regardless of form that is generated as a result of this Request for Proposal is the property of Sedgwick County.
I. Proposal Conditions
https://www.sedgwickcounty.org/media/31338/proposal-terms-conditions.pdf

General Contract Provisions
https://www.sedgwickcounty.org/media/31337/general-contractual-provisions.pdf

Mandatory Contract Provisions
https://www.sedgwickcounty.org/media/31336/mandatory-contractual-provisions.pdf

Independent Contractor
https://www.sedgwickcounty.org/media/54780/independent-contractor-addendum.pdf

Sample Contract
https://www.sedgwickcounty.org/media/39236/sample-contract.pdf

Federal Certifications Addendum Sedgwick County

VIII. Required Response Content
All proposal submissions shall include the following:

1. Firm profile: the name of the firm, address, telephone number(s), contact person, year the firm was established, and the names of the principals of the firm.
2. The firm’s relevant experience, notably experience working with government agencies.
3. At minimum, three (3) professional references, besides Sedgwick County, with email addresses, telephone numbers, and contact persons where work has been completed within the last three years.
4. A disclosure of any personal or financial interest in any properties in the project area, or any real or potential conflicts of interest with members of the Sedgwick County Board of County Commissioners or county staff.
5. A description of the type of assistance that will be sought from county staff, including assistance required from the county to lessen the costs of this project.
6. Proof of insurance meeting minimum insurance requirements as designated herein.
7. Those responses that do not include all required forms/items may be deemed non-responsive.
IX.  **Response Form**

**REQUEST FOR PROPOSAL**  
**RFP #21-0070**  
**CAPITAL IMPROVEMENT PLAN (CIP) PROJECTS APPLICATION/SOFTWARE SOLUTION**

The undersigned, on behalf of the proposer, certifies that: (1) this offer is made without previous understanding, agreement or connection with any person, firm, or corporation submitting a proposal on the same project; (2) is in all respects fair and without collusion or fraud; (3) the person whose signature appears below is legally empowered to bind the firm in whose name the proposer is entered; (4) they have read the complete Request for Proposal and understands all provisions; (5) if accepted by the county, this proposal is guaranteed as written and amended and will be implemented as stated; and (6) mistakes in writing of the submitted proposal will be their responsibility.

**NAME__________________________**  
DBA/SAME__________________________  
CONTACT__________________________

**ADDRESS____________________CITY/STATE____________________ZIP__________**

**PHONE_________________FAX_________________HOURS_________________**

**STATE OF INCORPORATION or ORGANIZATION________________________**

**WEBSITE ADDRESS________________________EMAIL________________________**

**NUMBER OF LOCATIONS____________NUMBER OF PERSONS EMPLOYED____________**

**TYPE OF ORGANIZATION:**  
Public Corporation_________   Private Corporation_________   Sole Proprietorship_________  
Partnership_________   Other (Describe):_________________________

**BUSINESS MODEL:**  
Small Business_________   Manufacturer_________   Distributor_________   Retail_________  
Dealer_________   Other (Describe):_________________________

**Not a Minority-Owned Business:_____   Minority-Owned Business:_________________________(Specify Below)**  
___ African American (05)   ___ Asian Pacific (10)   ___ Subcontinent Asian (15)   ___ Hispanic (20)  
___ Native American (25)   ___ Other (30) - Please specify____________________________

**Not a Woman-Owned Business:_____   Woman-Owned Business:_________________________(Specify Below)**  
___ Not Minority -Woman Owned (50)   ___ African American-Woman Owned (55)   ___ Asian Pacific-Woman Owned (60)  
___ Subcontinent Asian-Woman Owned (65)   ___ Hispanic Woman Owned (70)   ___ Native American-Woman Owned (75)  
___ Other – Woman Owned (80) – Please specify________________________________________________

**ARE YOU REGISTERED TO DO BUSINESS IN THE STATE OF KS:**  
Yes_________  No_________

**INSURANCE REGISTERED IN THE STATE OF KS WITH MINIMUM BEST RATING OF A-VIII:**  
Yes_________  No_________

**ACKNOWLEDGE RECEIPT OF ADDENDA:** All addendum(s) are posted to our RFB/RFP web page and it is the vendor’s responsibility to check and confirm all addendum(s) related to this document by going to  
www.sedgwickcounty.org/finance/purchasing.asp.

**NO.______, DATED ______________;        NO.______, DATED ______________;        NO.______, DATED ______________**

In submitting a proposal, vendor acknowledges all requirements, terms, conditions, and sections of this document. Proposal submission format should be by order in which sections are listed throughout the document. All minimum and general requirements should be specifically addressed and detailed in proposer’s response. **Exceptions to any part of this document should be clearly delineated and detailed.**

**Signature__________________________Title________________________**

**Print Name________________________Dated________________________**