

ITEMS REQUIRING BOCC APPROVAL
October 14, 2021
(10 Items)

1. EMPLOYEE ANCILLARY BENEFITS - DENTAL -- HUMAN RESOURCES

FUNDING -- HUMAN RESOURCES

(Request sent to 164 vendors)

RFP #21-0048 Contract

	Blue Cross and Blue Shield of Kansas	Core V Solutions, Inc. dba Careington Benefit Solutions	Delta Dental of Kansas, Inc.	Metropolitan Life Insurance Company dba MetLife	TruAssurance Insurance Company
Cost Sharing					
Ded (single/family)	\$0.00	Copay Plan	\$0.00	\$0.00	\$0.00
Max Benefits/year	\$1,000.00		\$1,000.00	\$1,000.00	\$1,000.00
Ortho Max (per person)	\$1,500.00		\$1,500.00	\$1,500.00	\$1,500.00
In-Network Benefits					
I - Diagnostic & Preventive (Plan Pays)	100%	Copay Plan	100%	100%	100%
Frequency of Exams/Cleanings	Did Not Provide		2/contract year	2/calendar year	3/plan year
II - Basic (Plan Pays)	80%		50%/80%	80%	80%
III - Major (Plan Pays)	50%		50%	50%	50%
IV - Ortho (Plan Pays)	50%		50%	50%	50%
Periodontics	Did Not Provide		50%/80%	80%	80%
Endodontics	Did Not Provide		50%/80%	80%	80%
Enrollment & Cost					
Self Funded Costs (PEPM Fixed Costs)	2.75	Not Self-Funded	2.95	4.02	3.35
No Bids	Avesis, Inc.	AxisPlus Benefits	Charlesworth Consulting LLC	Cooper Malone McClain, Inc.	Ehlers, Inc.
	EMPAC	Gallagher Benefits	Hays Companies of Kansas	Hub International Insurance Service	Kansas Health Insurance Cooperative
	MGT of America	Providers Care Network	Securian Financial Services, Inc.	Sun Life	The Hartford
	Tim Nuckolls Agencies	United Healthcare Services, Inc.	UMB Bank, N.A.	VSP Vision Care	WIBA Insurance

On the recommendation of Joe Thomas, on behalf of the Division of Human Resources, Randy Bargdill moved to **accept the proposal from Delta Dental of Kansas, Inc. at the rates listed above starting January 1, 2022 for a period of three (3) years ending December 31, 2024 with two (2) one (1) year options to renew.** Russell Leeds seconded the motion. The motion passed unanimously.

An evaluation committee comprised of Lorien Showalter Arie - Budget; Wendy Hummell - Sheriff's Office; Karen Bailey - County Clerk's Office; Sarah Meek, Connie McAfee, Anna Meyerhoff Cole, and Sheena Schmutz - Division of Human Resources; and Joe Thomas - Purchasing evaluated the proposal responses based on the criteria set forth in the RFP. Based on scoring, Delta Dental of Kansas was chosen for award.

Dental insurance is offered to eligible employees for preventive and diagnostic dental work. The plan covers 80% of basic work and 50% of major work and orthodontics. Members must have one (1) cleaning per year to remain at the 80% basic level of coverage. The current vendor is Delta Dental and the committee recommends continuing services with this vendor for services and level pricing.

Notes:

This is a proposal and not a bid. Proposals are scored based on criteria set forth in our RFP. There are six (6) components to this RFP:

Component	Points
A. Meeting all proposal requirements and instructions	20
B. Network access	20
C. Customer Service and member experience	20
D. Administrative Services (Claims Processing, Reporting, Billing, etc.)	15
E. Experience and Qualifications working with government entities	15
F. Overall cost of solution	10
Total Points	100