

**BOCC APPROVAL OCTOBER 21, 2021
BOARD OF BIDS AND CONTRACTS OCTOBER 14, 2021**

**7. EMPLOYEE ANCILLARY BENEFITS -WORKSITE BENEFITS -- HUMAN RESOURCES
FUNDING -- HUMAN RESOURCES**

(Request sent to 164 vendors)

RFP #21-0053 Contract

HOSPITAL INDEMNITY	Aetna Life Insurance Company		American Fidelity Assurance Company	Blue Cross and Blue Shield of Kansas	Metropolitan Life Insurance Company dba MetLife		
	Plan 1	Plan 2	Enhanced	S-HIP	Low Plan	High Plan	
Pre-Existing	Waived	Waived	Waived	Waived	Waived	Waived	
Guarantee Issue	Yes	Yes	Yes	Yes	Yes	Yes	
HSA Compatible	Yes	Yes	Yes	Yes	Yes	Yes	
PLAN BENEFITS							
Initial Care							
Hospital Stay	\$500.00	\$1,000.00	\$500.00	\$0.00	\$500.00	\$1,000.00	
Hospital Stay - ICU	\$1,000.00	\$1,000.00	\$500.00	\$0.00	\$1,000.00	\$2,000.00	
Hospital Stay - Daily	\$100.00	\$100.00	\$150.00	\$50.00 days 1-3, \$200.00 after	\$100.00	\$200.00	
Hospital Stay - Daily ICU	\$200.00	\$300.00	\$300.00	\$50.00 days 1-3, \$400.00 after	\$200.00	\$400.00	
MONTHLY RATES							
Employee Only	\$15.14	\$20.66	\$26.80	Age banded and 4 tier	\$10.47	\$20.72	
Employee & Spouse	\$34.79	\$46.80	\$51.70		\$21.93	\$43.43	
Employee & Child(ren)	\$23.52	\$33.53	\$53.48		\$16.67	\$33.02	
Family	\$40.08	\$56.38	\$78.38		\$28.14	\$55.72	
HOSPITAL INDEMNITY	Securian Life Insurance Company dba Securian Financial			United HealthCare Insurance Company dba United HealthCare			Standard Insurance Company dba The Standard
	Low Plan	Medium Plan	High Plan	Low Plan	Medium Plan	High Plan	Plan 1
Pre-Existing	Waived	Waived	Waived	Waived	Waived	Waived	Waived
Guarantee Issue	Yes	Yes	Yes	Yes	Yes	Yes	Yes
HSA Compatible	Yes	Yes	Yes	Yes	Yes	Yes	Yes
PLAN BENEFITS							
Initial Care							
Hospital Stay	\$500.00	\$1,000.00	\$1,500.00	\$500	\$1,000	\$1,500	\$1,000.00
Hospital Stay - ICU	\$500.00	\$1,000.00	\$1,500.00	\$500	\$1,000	\$1,500	\$1,000.00
Hospital Stay - Daily	\$100.00	\$150.00	\$200.00	\$100	\$150	\$200	\$100.00
Hospital Stay - Daily ICU	\$200.00	\$200.00	\$400.00	\$100	\$150	\$200	\$150.00
MONTHLY RATES							
Employee Only	\$7.69	\$13.60	\$19.52	\$3.86	\$6.94	\$10.02	\$10.26
Employee & Spouse	\$15.54	\$27.47	\$39.43	\$8.16	\$14.72	\$21.28	\$17.40
Employee & Child(ren)	\$16.68	\$29.72	\$42.79	\$7.60	\$13.56	\$19.53	\$14.36
Family	\$24.52	\$24.52	\$62.70	\$12.76	\$22.86	\$32.96	\$25.72
No Bids	AxisPlus Benefits	Charlesworth Consulting, LLC	Delta Dental Plan of Kansas Inc.	EMPAC	Gallagher Benefits	Hays Companies of Kansas	Hub International Insurance Service
	Humana	Kansas Health Insurance Cooperative	Lockton Companies LLC	MGT of America	New Directions	Providers Care Network	Speer Financial, Inc.
	Sun Life	UMB Bank, N.A.	VSP Vision Care		WIBA Insurance		

On the recommendation of Joe Thomas, on behalf of the Division of Human Resources, Randy Bargdill moved to **accept the proposal from Metropolitan Life Insurance Company dba MetLife at the rates listed above starting January 1, 2022 for a period of three (3) years ending December 31, 2024 with two (2) one (1) year options to renew.** Russell Leeds seconded the motion. The motion passed unanimously.

An evaluation committee comprised of Lorien Showalter Arie - Budget; Wendy Hummell - Sheriff's Office; Karen Bailey - County Clerk's Office; Sarah Meek, Connie McAfee, Anna Meyerhoff Cole, and Sheena Schmutz - Division of Human Resources; and Joe Thomas - Purchasing evaluated the proposal responses based on the criteria set forth in the RFP. Based on scoring, MetLife was chosen for award.

Sedgwick County offers ancillary or supplemental insurance benefits to employees who are responsible for the full cost of coverage. Coverage includes hospital indemnity, critical illness, cancer, accident, and short term disability. The current vendor is AFLAC. The committee recommends MetLife.

Notes:
This is a proposal and not a bid. Proposals are scored based on criteria set forth in our RFP. There are six (6) components to this RFP:

Component	Points
A. Meeting all proposal requirements and instructions	20
B. Network access	20
C. Customer Service and member experience	20
D. Administrative Services (Claims Processing, Reporting, Billing, etc.)	15
E. Experience and Qualifications working with government entities	15
F. Overall cost of solution	10
Total Points	100