

ITEMS REQUIRING BOCC APPROVAL

November 10, 2021

(1 Item)

1. AUDITING SERVICES -- DIVISION OF FINANCE

FUNDING -- DIVISION OF FINANCE

(Professional Services)

#21-2061 Contract

	BKD CPAs & Advisors
Audit Services for the year ending December 31 (All-Inclusive Maximum Price)	
2021	
1. Annual Report	\$142,160.00
2. Single Audit - Base Fee	\$24,365.00
3. Single Audit - COVID Programs	\$15,000.00
4. SRS Grant	\$4,190.00
Subtotal	\$185,715.00
2022	
1. Annual Report	\$149,265.00
2. Single Audit - Base Fee	\$25,585.00
3. Single Audit - COVID Programs	\$15,750.00
4. SRS Grant	\$4,395.00
Subtotal	\$194,995.00
2023	
1. Annual Report	\$156,730.00
2. Single Audit - Base Fee	\$26,860.00
3. Single Audit - COVID Programs	\$16,540.00
4. SRS Grant	\$4,615.00
Subtotal	\$204,745.00
2024	
1. Annual Report	\$164,565.00
2. Single Audit - Base Fee	\$28,205.00
3. Single Audit - COVID Programs	\$17,365.00
4. SRS Grant	\$4,850.00
Subtotal	\$214,985.00
2025	
1. Annual Report	\$172,795.00
2. Single Audit - Base Fee	\$29,615.00
3. Single Audit - COVID Programs	\$18,230.00
4. SRS Grant	\$5,090.00
Subtotal	\$225,730.00
Grand Total	\$1,026,170.00
2021 (Standard Hourly Rates)	
1. Partner	\$440.00 – \$485.00
2. Managing Director	\$420.00 – \$430.00
3. Director	\$365.00 – \$400.00
4. Senior Managing Consultant	\$320.00 – \$385.00
5. Managing Consultant	\$250.00 – \$340.00
6. Senior Consultant II	\$220.00 – \$240.00
7. Senior Consultant	\$210.00 – \$220.00
8. Consultant	\$140.00 – \$160.00

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8. Consultant	\$140.00 – \$160.00
2024 (Standard Hourly Rates)	
1. Partner	\$450.00 – \$495.00
2. Managing Director	\$430.00 – \$440.00
3. Director	\$375.00 – \$410.00
4. Senior Managing Consultant	\$330.00 – \$395.00
5. Managing Consultant	\$260.00 – \$350.00
6. Senior Consultant II	\$230.00 – \$250.00
7. Senior Consultant	\$220.00 – \$230.00
8. Consultant	\$150.00 – \$170.00
2025 (Standard Hourly Rates)	
1. Partner	\$450.00 – \$495.00
2. Managing Director	\$430.00 – \$440.00
3. Director	\$375.00 – \$410.00
4. Senior Managing Consultant	\$330.00 – \$395.00
5. Managing Consultant	\$260.00 – \$350.00
6. Senior Consultant II	\$230.00 – \$250.00
7. Senior Consultant	\$220.00 – \$230.00
8. Consultant	\$150.00 – \$170.00
Additional Costs for Consulting Services	
Administrative fees: copies, postage and other delivery charges, and supplies.	
Technology-related costs: computer processing, software licensing, research and library databases, and similar expense items.	4%
Travel Expenses	At cost

On the recommendation of Joe Thomas, on behalf of the Division of Finance, Tim Myers moved to **accept the proposal from BKD CPAs & Advisors (BKD) at the quoted pricing and rates listed above for the fiscal years ending December 31, 2021 through 2025.** Kenly Zehring seconded the motion. The motion passed unanimously.

BKD has provided auditing services for Sedgwick County for the last five (5) years and has demonstrated their experience and expertise of working with public sector entities. The county recommends continuing with BKD due to their familiarity with Sedgwick County's practices and policies.

The challenges of the recent global pandemic includes managing the fiscal responsibilities associated with federal funding and programs created to mitigate the economic effects of the pandemic and to restore the community to a level of stability that existed prior to the pandemic. By utilizing the services of BKD, the county believes it will receive the best level of service in navigating through these processes and policies.

Questions and Answers

Greg Gann: Is there in any language within the contract that determines unexpected timeline for completion of an audit and reports delivered back?

Lindsay Poe Rousseau: So in the contract itself, there would be some terms that correlate more importantly to state law and bond covenants that require we have an audit completed each fiscal year by June 30th of the following year so that would be the expectation. We have typically exceeded that but last year with our CARES funding and we anticipate going forward with CARES and ARPA funding going into the future, that likely will continue to be the May-June timeframe. That's allowed by state law.

Tim Kaufman: It would appear there is a 5% escalator in this every year. That seems pretty aggressive. Is that typical of audit contracts?

Lindsay Poe Rousseau: I will defer to Joe if he wants to speak to contracts in general but I would say that based on our experience no it is not uncommon to see escalators for professional services.

Tim Kaufman: At this rate, at 5%, is that common?

Joe Thomas: We've seen them 3% to 5%. Not every contract but yes we have.

Tim Kaufman: And no concerns about that from a budget impact?

Lindsay Poe Rousseau: No concerns from a budget perspective.