

**BOCC APPROVAL DECEMBER 8, 2021
BOARD OF BIDS AND CONTRACTS DECEMBER 2, 2021**

**4. TEMP SERVICES - DISEASE INVESTIGATORS -- VARIOUS DEPARTMENTS
FUNDING -- AMERICAN RESCUE PLAN ACT (ARPA)**

(Request sent to 48 vendors)

RFP #21-0063 Contracts

Arnold & Associates of Wichita, Inc. dba The Arnold Group		Cross Country Staffing, Inc dba Cross Country Healthcare Services		Express Services, Inc. dba Express Employment Professionals	
Positions	Hourly Rates	Positions	Hourly Rates	Positions	Hourly Rates
RN	\$81.00	RN	\$66.00	Disease Investigator	\$45.00-\$60.00 (additional markup factor of 1.4575)
LPN	\$81.00	RN Lead	\$71.00	Conversion Fees	
CNA	\$47.25	LPN	\$50.00	Completion of 520 regular hours worked	Waived
Medical Clerical	\$47.25	LPN Lead	\$55.00		
Conversion Fees		Conversion Fees	Flat fee of \$500.00 after completion of 1,040 hours of work (and for up to 6 months from last date of service)		
up to 320 contract hours	10% of first year annual salary				
320 contract hours or more	waived				
Interim Healthcare of Wichita, Inc.		LanceSoft, Inc.		Management Recruiters of Fort Work-SW, L.P. dba Siter-Neubauer & Associates	
Positions	Hourly Rates	Positions	Hourly Rates	Positions	Hourly Rates
Disease Investigator	\$85.00	Disease Investigator	\$74.15	Disease Investigators	\$72.00 \$108.00 (overtime) \$162.00 (holidays)
Senior Disease Investigator	\$90.00	Senior Disease Investigator	\$96.64	Senior Disease Investigators	\$82.00 \$123.00 (overtime) \$184.50 (holidays)
Conversion Fees		Conversion Fees (Tenure)	Fee: % of Annualized Salary	Shift Differential	Evenings: \$5.00 per hour Nights: \$5.50 per hour Weekends: \$10.00 per hour
Waived		0-1 Month	18%	Conversion Fees	
		1-2 Months	12%	1000 hours or more	Waived
		3-4 Months	5%	Conversion Fees (less than 1,000 hours)	Fee: % of first yr annual salary
		4-5 Months	0%	0-200 hours	33%
		5-6 Months	0%	201-400 hours	30%
		6+ Months	0%	401-600	27.50%
					601-800 hours
			801-1000 hours	20%	

Medical Edge Recruitment, LLC		OCC INC. dba OC SERVICE				R. L. Klein & Associates			
Positions	Hourly Rates	Positions	Hourly Rates			Positions	Hourly Rates		
Disease Investigator	\$75.00	Disease Investigator	\$79.50			Disease Investigators	\$84.75		
Senior Disease Investigator	\$80.00	Senior Disease Investigator	\$84.50			Conversion Fees			
Case Investigator	\$35.00	Conversion Fees				Waived			
Case Investigator - Team Lead	\$40.00	\$2,500.00 per conversion							
Contact Tracer	\$25.00								
Contact Tracer - Team Lead	\$30.00								
Data Manager	\$35.00								
Data Manager - Supervisor	\$45.00								
Any other position	Pay Rate + 42%								
Conversion Fees									
20% of annual salary - prorated for hours billed									
No Bids	Advanced Personnel, Inc.	Exhibit Arts, LLC	Express Employment Professionals	Manpower	Maxim Healthcare Services	Pure Health Nursing LLC	Randstad	Syndeo Staffing	The Arnold Group

On the recommendation of Joe Thomas, on behalf of various departments, Greg Gann moved to **accept the proposals from Arnold & Associates of Wichita, Inc. dba The Arnold Group, Cross Country Staffing, Inc. dba Cross Country Healthcare Services, and Interim Health Care of Wichita, Inc. for the rates listed above and in their respective proposal responses for a contract period of one (1) year with three (3) one (1) year options to renew.** Jennifer Blasi seconded the motion. The motion passed unanimously.

An evaluation committee comprised of Lurcretia Burch - Health Department; Brad Ashens - Health Department; Jeannette Livingston - CDDO; Amy Murray - Human Resources; Nancy Delgado - Appraiser's Office; and Joe Thomas - Purchasing evaluated the proposal responses based on the criteria set forth in the RFP. Based on scoring, the above three (3) proposers were chosen for award.

Due to the ongoing pandemic, the Health Department and various other departments require disease investigators provided by temp services to address the urgent and emergent needs of the community. Temp agencies will ensure people hired meet the minimum qualifications of the position. These agencies will meet with assigned county personnel monthly or more frequently to review the scope of work, temp agency performance, staffing needs, performance of temp employees, communication between the agencies and Sedgwick County, and other pertinent topics.

Funding is provided by the American Rescue Plan Act (ARPA).

Notes:
This is a proposal and not a bid. Proposals are scored based on criteria set forth in our RFP. There are five (5) components to this RFP:

Component	Points
A. Meeting all requirements as stated in proposal request	20
B. Competitive conversion fees	25
C. Pre-employment screening process	25
D. References	15
E. Pricing*	15
Total Points	100

Questions and Answers

Greg Gann: Is it fair to say the same criteria as the previous item would apply to this item?

Joe Thomas: Yes sir.

Russell Leeds: I'll ask just for clarity, you can correct my understanding. I understand a Disease Investigator is a healthcare professional very likely a nurse, RN, but in this one you've got those specifically identified and give pricing for Disease Investigator and those who quote for RNs, LPNs as opposed to a Disease Investigator. The pricing for Cross Country RN serving as a Disease Investigator is \$66.00 as opposed to their RN on the previous one for \$61.00. So could you give just a little clarity on this RFP for a Disease Investigator? What's the difference between a Disease Investigator pricing from one to a RN on another? Does that make sense?

Brad Ashens: Yes it does. We have a department within the Health Department that has several Disease Investigators that go out and do disease investigations. These people have a little bit more expertise in the disease investigation area, which is why there's a difference in pricing as far as RNs providing medical services for our vaccinations and the Disease Investigators providing services in that area there. Typically is when they notice a rise of a disease that they need to be looking at in doing more research on.

Russell Leeds: That would fall to the clause where the agencies will meet the assigned county personnel monthly to review the scope of work. There's something in here about them meeting the qualifications of a Disease Investigator, whether they classify them as an RN or Disease Investigator, they will be qualified to do the investigative work.

Brad Ashens: Yes. Any Disease Investigator run through our Disease Investigator manager person to review their resume, their background experience, and all that.