

BOCC APPROVAL MARCH 9, 2022
BOARD OF BIDS AND CONTRACTS MARCH 3, 2022

5. CAPITAL IMPROVEMENT PLAN (CIP) PROJECTS APPLICATION/SOFTWARE SOLUTION -- ENTERPRISE RESOURCE PLANNING (ERP)
FUNDING -- ENTERPRISE RESOURCE PLANNING (ERP)

(Request sent to 359 vendors)

RFP #21-0070 Contract

	ATSER Systems, Inc.	Century Business Technologies Inc.	ClearGov, Inc.
Number of Users	25	Unlimited	Unlimited
	Annual Subscription Fee		
Year 1*	\$15,000.00	\$36,000.00	\$9,975.00
Year 2	\$15,000.00	\$36,000.00	\$19,950.00
Year 3	\$15,000.00	\$36,000.00	\$19,950.00
Year 4	\$15,000.00	\$36,000.00	\$19,950.00
Year 5	\$15,000.00	\$36,000.00	\$19,950.00
Total	\$75,000.00	\$180,000.00	\$89,775.00
	Implementation Fee		
	\$50,000.00	\$488,000.00	\$3,600.00
Grand Total	\$125,000.00	\$668,000.00	\$93,375.00
	Definitive Business Solutions, Inc.	High Touch Inc. dba High Touch Technologies	Infinite - Data LLC
Number of Users	25 (Additional users can be added at no additional cost)	Unlimited	Unlimited
	Annual Subscription Fee		
Year 1	\$45,000.00	\$4,999.00	\$17,500.00
Year 2	\$47,250.00	\$4,999.00	\$17,500.00
Year 3	\$49,612.50	\$4,999.00	\$17,500.00
Year 4	\$52,093.13	\$4,999.00	\$17,500.00
Year 5	\$54,697.78	\$4,999.00	\$17,500.00
Total	\$248,653.41	\$24,995.00	\$87,500.00
	Implementation Fee		
	\$0.00	\$79,240.00	\$6,100.00
Grand Total	\$248,653.41	\$104,235.00	\$93,600.00
	Keenology Corp. dba CIPPlanner Corp.	Professional Engineering Consultants, PA (PEC)	Questica
Number of Users	24	66 (6 Creator, 10 Editor, 50 Viewer Level)	Unlimited
	Annual Subscription Fee		
Year 1	\$52,772.80	\$0.00	\$59,750.00
Year 2	\$52,772.80	\$10,000.00	\$59,750.00
Year 3	\$52,772.80	\$10,000.00	\$62,737.50
Year 4	\$52,772.80	\$10,000.00	\$65,874.38
Year 5	\$52,772.80	\$10,000.00	\$69,168.10
Total	\$263,864.00	\$40,000.00	\$317,279.98
	Implementation Fee		
	\$97,750.00	\$75,000.00	\$66,500.00
Grand Total	\$361,614.00	\$115,000.00	\$383,779.98

On the recommendation of Jaimee Witmer, on behalf of Enterprise Resource Planning (ERP), Tim Kaufman moved to **accept the proposal from ClearGov, Inc. for a one (1) time implementation fee of \$3,600.00 and establish contract rates listed above for a period of three (3) years with two (2) one (1) year options to renew, beginning July 1, 2022.** Brandi Baily seconded the motion. The motion passed unanimously.

A committee comprised of Mike Elpers and Chris Duncan - ERP; Lynn Packer - Public Works; Carli Sanchez - Budget; Andrew Dilts - Facilities Maintenance; and Jaimee Witmer - Purchasing, evaluated all proposal responses based on the criteria set forth in the RFP. ClearGov, Inc. received the highest score and the committee unanimously agreed to accept their proposal.

The county's current Capital Improvement Plan (CIP) application utilizes .NET software developed in-house to replace excel spreadsheets in 2012 and Crystal Reports to create pages for the annual budget book. The application has been problematic to maintain over recent years and creating the budget book reports has been difficult to complete. The ClearGov, Inc. solution is cloud based, with much better reporting options. It will eliminate the current application entirely, remove Crystal Reports as the vehicle for producing budget pages and has the possibility of eliminating the need and expense of other applications used by Public Works (Plan-It!). Approximately 250 projects are contained in the current system with some projects replicating as ongoing projects year after year without a completion date.

Notes:

*Due to the start date of July 1, 2022, the annual subscription fee for the first year will be a six (6) month pro-rated cost of \$9,975.00.

I would like to start with saying this is a proposal not a bid. Proposals are scored based on criteria set forth in the RFP. There are five (5) components to this RFP.

Component	Points
A. Ease of use. Intuitive design	25
B. Ability to replicate/replace current system	10
C. Hosted versus on-premise (preference given to a hosted solution)	5
D. Ability to meet requested enhancements listed in section V	30
E. Overall cost	30
Total Points	100

Questions and Answers

Greg Gann: It is fair to say that the existing solution capacity has been exceeded and this solution would be a dramatic improvement over the process, correct?

Mike Elpers: Yes, that is correct. The current solution has been around for about 15 years and has proven to be, as Jaimee read, very problematic. Year after year there is always something breaking that we have to fix. We also have problems with rolling projects from one year to the next and we believe this will be a great improvement for us.

Tim Kaufman: Does this product have to interface with our ERP system?

Mike Elpers: It does not. It is a standalone solution that is just purely and entirely used for planning and budgeting of CIP (Capital Improvement Plans) projects.