

BOCC APPROVAL MARCH 9, 2022
BOARD OF BIDS AND CONTRACTS MARCH 3, 2022

6. 7 EA. MARKED AND 2 EA. UNMARKED POLICE INTERCEPTOR UTILITY VEHICLES -- FLEET MANAGEMENT / SHERIFF'S OFFICE FUNDING -- 2022 FORD EXPLORER - UTILITY POLICE INTE, FOR ALL VEHICLES
 (Request sent to 96 vendors)

RFB #22-0016 S/C #8000197747

Don Hattan Ford			
Description	Qty.	Price	Extended Price
2022 Utility Police Interceptor SUV AWD Vehicles - Marked	7 Ea.	\$41,000.00	\$287,000.00
2022 Utility Police Interceptor SUV AWD Vehicles - Unmarked	2 Ea.	\$41,700.00	\$83,400.00
Total			\$370,400.00
Make and Model:	Ford Police Interceptor		
Order Cut Off Date:	N/A		
Delivery Date:	90 - 120 Days from order (ETA)		
Olathe Fleet Solutions			
Description	Qty.	Price	Extended Price
2022 Utility Police Interceptor SUV AWD Vehicles - Marked	7 Ea.	\$41,463.00	\$290,241.00
2022 Utility Police Interceptor SUV AWD Vehicles - Unmarked	2 Ea.	\$41,058.00	\$82,116.00
Total			\$372,357.00
Make and Model:	Ford Explorer		
Order Cut Off Date:	N/A		
Delivery Date:	90 - 120 Days		
Rusty Eck Ford, Inc.			
Description	Qty.	Price	Extended Price
2022 Utility Police Interceptor SUV AWD Vehicles - Marked	7 Ea.	\$40,197.00	\$281,379.00
2022 Utility Police Interceptor SUV AWD Vehicles - Unmarked	2 Ea.	\$40,922.00	\$81,844.00
Total			\$363,223.00
Make and Model:	2022 Ford Police Utility		
Order Cut Off Date:	N/A from Ford Fleet		
Delivery Date:	26 -28 Weeks		
No Bid	Hatchett Hyundai East		Masters Transportation
	Midway Motors of Hutchinson		Orr Nissan of Wichita, Inc.
	Stuteville CBG of Ponca City, LLC		Subaru of Wichita
	The P1 Group		

On the recommendation of Britt Rosencutter, on behalf of Fleet Management and Sheriff's Office, Jeff Bush moved to **accept the low bid from Rusty Eck Ford, Inc. in the amount of \$363,223.00**. Greg Gann seconded the motion. The motion passed four out of five with Tim Myers abstaining.

These are pursuit vehicles, so they must be able to perform at high rates of speed and maneuverability. The Sheriff's Office uses these vehicles to overtake speeding traffic violators, engage in vehicle pursuits, patrol the county, and respond to calls for service regardless of environmental conditions.

Vehicles being replaced:

3870	2014 Chevrolet Tahoe	VIN #1GNLC2E01ER207581	Points – 20	Mileage - 129,961
3883	2014 Dodge Charger PP	VIN #2C3CDXKT6EH288454	Points – 18.3	Mileage - 156,025
3906	2015 Dodge Charger PP	VIN #2C3CDXKT3FH891539	Points – 18	Mileage - 149,838
3909	2015 Dodge Charger PP	VIN #2C3CDXAT0FH890365	Points – 16.8	Mileage - 139,487
3912	2015 Dodge Charger PP	VIN #2C3CDXAT6FH890368	Points – 18.1	Mileage - 158,408
3914	2015 Dodge Charger PP	VIN #2C3CDXKT1FH891538	Points – 16.9	Mileage - 157,520
3927	2016 Dodge Charger PP	VIN #2C3CDXKT3GH277656	Points – 18.2	Mileage - 129,269
3866	2014 Chevrolet Tahoe	VIN #1GNLC2E00ER170927	Points – 17.8	Mileage - 147,190
3853	2013 Dodge Charger PP	VIN #2C3CDXAG1DH542770	Points – 13.5	Mileage - 95,510 (Totaled)

Notes:

These are replacement vehicles for the Sheriff's Office. Surplus vehicles will be sold on Purple Wave, Inc.

Questions and Answers

Brandi Baily: So the item from Rusty Eck Ford, Inc. has a delivery date of 26 - 28 weeks where the other two (2) bidders are 90-120 days and the prices aren't a huge difference. Did we take that into consideration and are we okay waiting that long for a vehicle?

Britt Rosencutter: Rusty Eck Ford, Inc. along with their bid, provided paperwork from Ford Motor Company that showed what their actual dates are for delivery. In case the Board is not already aware, there is a shortage of computer chips as well as other supply line issues that the car manufacturers are experiencing, which is pushing delivery dates beyond what they normally are. The 90 - 120 days that the other two (2) have recommended is just their average response when asked for an estimated delivery date. We are trusting that the information we received from Ford Motor Company is the most reliable considering it is coming straight from the source.