

2. DIESEL FUEL ADDITIVE -- FLEET MANAGEMENT
FUNDING -- FLEET MANAGEMENT
 (Request sent to 9 vendors)

RFB #22-0034 Contract

	NCH Corporation dba Certified Laboratories		
	Treat Ratio Per Gallon	First Year Price Per Gallon	Second Year Price Per Gallon
1. Diesel Fuel Additive	1:1,000	\$61.00	\$61.00
Brand and Product	Certified Laboratories-Diesel-Mate All Seasons		
Unit of Measure as Packaged	Per Gallon (sold as 55 Gallon drum)		
Number of Calendar Days for Delivery	7-10 days ARO		
2. Fuel Biocide Product	No Bid	No Bid	No Bid
Brand and Product	No Bid		
Unit of Measure as Packaged	No Bid		
Number of Calendar Days for Delivery	No Bid		
3. Quarterly Fuel Testing at 13 Locations	\$150.00 Per Test (45 tests included in purchase of Diesel-Mate above. Additional tests sell at \$150.00 Per Test)		
Acknowledge Addenda	Yes		
No Bid	Heathwood Oil Co., Inc.		
	Shepherd Oil Co.		

On the recommendation of Tammy Culley, on behalf of Fleet Management, Tim Myers moved to **accept the bid from NCH Corporation dba Certified Laboratories and establish contract pricing for one (1) year with two (2) one (1) year options to renew.** Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

Diesel fuel additive is used in all diesel tanks to help prevent excessive moisture and bacteria. This saves money on repairs due to fuel contamination to vehicles and pumping apparatus.

NCH Corporation dba Certified Laboratories has provided this service for the county in the past.

Notes:

The bidders that submitted a no bid were contacted. One (1) company no longer provides this type of work. The other company does not have the vehicles to provide this type of service.

Questions and Answers

Anna Meyerhoff-Cole: How does this compare to our current rates and what's the annual spend? How does this compare to what we are currently paying? Is this an increase in contract pricing?

Tammy Culley: No, I don't believe so. This contract was actually expired and NCH has been continuing to provide this. We're just locking them in on the rates.

Joe Thomas: I can send you a note to the Board and give you details.

Brandi Baily: You said there were nine (9) vendors this was sent to but you only list two (2) that had No Bid and then the winner. Did the other ones not bid as well?

Tammy Culley: Yes, that's correct. They didn't even provide a No Bid.

Brandi Baily: For the second item that's listed on here for the Fuel Biocide Product there was a No Bid on that, do we receive that now and what will we do for that?

Beau Bergeron: That's part of it all anyway. It's part of the original so they didn't do a separate bid for it. That's one of the things they test for and treat anyway. That's part of the other treatment.

Brandi Baily: So it's included in the \$61.00 per gallon?

Beau Bergeron: Correct.

Additional information is provided below:

The county spent \$22,735.12 with NCH Corporation from 6/1/2021 - 6/1/2022. The prices have increased 19% since the contract done in 2014.