

**ITEMS REQUIRING BOCC APPROVAL**  
**June 30, 2022**  
**(2 Items)**

**1. CUSTODIAL SERVICES FOR COMCARE AND HEALTH DEPARTMENT**

**FUNDING -- COMCARE**

(Request sent to 125 vendors)

RFP #22-0040 Contract

	Able Janitorial, Inc.		Harris' Dream Clean		EH Technical Solutions, Inc.	
	Monthly	Annual	Monthly	Annual	Monthly	Annual
COMCARE City Center	\$584.00	\$7,008.00	\$1,152.98	\$13,835.70	\$657.00	\$7,884.00
COMCARE Community Crisis Center (CCC)	\$1,074.00	\$12,888.00	\$3,153.66	\$37,843.92	\$1,208.25	\$14,499.00
COMCARE Adult Services	\$1,498.00	\$17,976.00	\$1,435.58	\$17,226.96	\$1,498.00	\$17,976.00
COMCARE Ark Valley Lodge	\$632.00	\$7,584.00	\$906.98	\$10,883.81	\$632.00	\$7,584.00
COMCARE SCOAP	\$595.29	\$7,143.48	\$595.29	\$7,143.48	\$580.00	\$6,960.00
Health Department Clinic	\$813.56	\$9,762.72	\$1,383.05	\$16,596.62	\$821.25	\$9,855.00
<b>Additional Cleaning Service Rates</b> (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):						
Day(s) / Shift	Cost		Cost		Cost	
Monday thru Friday 1st Shift - per sq. ft.	\$0.08		\$0.08		\$0.08	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.08		\$0.08		\$0.08	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.08		\$0.08		\$0.08	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.08		\$0.08		\$0.08	
<b>Periodic Cleaning Service Rates</b> (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):						
Dry Vapor Steam Clean: per sq. ft.	\$0.25		\$0.25		\$0.25	
Grout Sealer: per sq. ft.	\$0.25		\$0.30		\$0.25	
Stain Protector: per sq. ft.	\$0.25		\$0.20		\$0.15	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff typically, no wax floors) per sq. ft.	\$0.15		\$0.15		\$0.12	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.25		\$0.15		\$0.15	
Wall: Tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.21		\$0.20		\$0.30	
Upholstered chairs: Clean and shampoo each	\$7.00		\$5.00		\$5.00	
<b>Service Call Rates:</b>						
Monday thru Friday (1st shift) per person, per hour	\$18.00		\$18.00		\$20.00	
Monday thru Friday (2nd shift) per person, per hour	\$18.00		\$18.00		\$20.00	
Saturday and Sunday (1st shift) per person, per hour	\$18.00		\$18.00		\$20.00	
Saturday and Sunday (2nd shift) per person, per hour	\$18.00		\$18.00		\$25.00	
Holidays per person, per hour	\$18.00		\$18.00		\$30.00	
Bio Hazard clean up rate	\$18.00		\$18.00		\$30.00	
<b>Prices for years 2, 3, 4, and 5 shall not exceed:</b>						
Year 2	0.0%		1.0%		1.0%	
Year 3	0.0%		1.5%		1.0%	
Year 4	2.0%		1.5%		1.0%	
Year 5	2.0%		2.0%		2.0%	
No Bid	Digital Dolphin Products		Magid Glove and Safety Manufacturing		Servpro of Northeast Wichita	
	Steamatic of Wichita Kansas					

On the recommendation of Britt Rosencutter, on behalf of COMCARE and the Health Department, Anna Meyerhoff-Cole moved to **accept the proposal from Able Janitorial, Inc. at the rates listed above and establish contract pricing for one (1) year with four (4) one (1) year options to renew.** Jennifer Blasi seconded the motion. The motion passed unanimously.

A review committee consisting of Itress Tackett, Curtis Kirkpatrick, Tina Prejean, and Hattie Buford - COMCARE; David Perricone - Facilities Management; and Britt Rosencutter - Purchasing evaluated all proposal responses based on criteria set forth in the RFP and unanimously chose Able Janitorial, Inc.

Notes:

This is a proposal and not a bid. Proposals are scored based on criteria set forth in our RFP. There were four (4) components to evaluate:

Component	Points
A. Qualifications experience, capabilities and technical competence. The breadth and depth of the proposer's organization's experience in the performance of comparable services was fully developed and presented. References were considered as part of this evaluation item as well as employee retention.	50
B. Demonstrate clearly and completely your organization's ability and capacity to meet the entire Request for Proposal Conditions and respond to all instructions as outlined herein.	20
C. Pricing Schedule and Service Rates	20
D. Implementation of schedule. The proposed start up schedule appears reasonable relative to the requirements in the Scope of Work and the quality and thoroughness of the work proposed.	10
<b>Total Points</b>	<b>100</b>

**Questions and Answers**

Brandi Baily: Who do they currently use for their janitorial services?

Britt Rosencutter: Harris' Dream Clean.

Brandi Baily: Has the county used Able Janitorial, Inc. before?

Britt Rosencutter: We use Able Janitorial, Inc. at several different locations in the county right now.

Brandi Baily: Do they do a thorough job? I noticed that is not part of the scoring as far as how they have performed at other locations.

Britt Rosencutter: I think they have done really well. I am involved when there are complaints and I have seen very few in the several years that we have been doing business with them.

**BOARD OF BIDS AND CONTRACTS JUNE 30, 2022**

**2. 2 EA. 3/4 TON 4WD SINGLE REAR AXLE CREW CAB TRUCKS -- EMERGENCY MEDICAL SERVICES (EMS)**

**FUNDING -- 2022 FORD F250 V8 CREW CAB W/TOPPER & BE**

(Request sent to 99 vendors)

RFB #22-0047 S/C #8000202905

Sam Pack's Five Star Ford			
Description	Qty.	Price	Extended Price
¾ Ton 4WD Crew Cab Trucks	2 Ea.	\$67,436.23	\$134,872.46
Operators Manual	2 Ea.	<b>Included</b>	
<b>Total</b>			<b>\$134,872.46</b>
Make / Model:	<b>Ford F250 Crew Cab</b>		
Order Cut Off Date:	<b>None</b>		
Delivery Date:	<b>25 weeks ARO</b>		
No Bid	Clark Auto	Hatchett Hyundai East	Kiesler Police Supply
	Masters Transportation	Midway Motors of Hutchinson	Orr Nissan of Wichita, Inc.
	Rusty Eck Ford, Inc.		

On the recommendation of Britt Rosencutter, on behalf of Fleet Management and EMS, Tim Myers **moved to accept the bid from Sam Pack's Five Star Ford for the adjusted amount of \$128,472.47\***. Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

The EMS Operation Support Trucks are designed around a four (4) door/crew cab pick-up, with 4WD, and a solid fiberglass topper. These trucks are designed and laid out with medical equipment, medical supplies and medications in a formatted system, similar to the way each ambulance has their equipment arranged. This makes it easier for Paramedics and Emergency Medical Technicians (EMTs) to find what is needed on emergency calls.

The 4WD provides EMS the ability to maneuver as a first response vehicle in places an ambulance cannot navigate (rough terrain, non-road surfaces, high water, and snow). The 4WD also allows EMS to provide patient care and move patients from areas an ambulance can't respond to. This will be areas such as off road conditions, Mass Casualty Incidents (MCI), large accident scenes, and natural disasters.

The four (4) door cab truck is used as a first response vehicle and can transport EMS Technicians with sit down patients to an awaiting ambulance during MCIs and disasters. This also allows EMS to provide additional seating space for Paramedics/EMTs to be transported safely to EMS posts, hospitals, or disaster scenes.

The truck topper with slide out bed also provides a protected area for moving lay down patients to an awaiting ambulance during these same MCIs or large scale disasters. The truck topper also provides an area to secure our durable medical equipment and medical supplies.

The ¾ ton chassis and 4WD assists in pulling the ambulance out of road conditions they might get stuck in such as muddy roads, snow drifts, and icy road areas. It is also an essential asset in moving our Disaster Medical Support trailers in the event of a natural disaster or an MCI.

**Notes:**

Fleet evaluates all vehicles and equipment up for replacement before requesting bids.

<u>Vehicle #</u>	<u>Year</u>	<u>Make &amp; Model</u>	<u>VIN #</u>	<u>Points</u>	<u>Mileage</u>
2501	2009	Chevrolet Suburban	1GNGK46K59R127500	20	212,815
Cost to keep it in service over its life (not including scheduled maintenance) \$59,343.58.					
90% vehicle availability over the last 12 months.					
2502	2009	Chevrolet Suburban	1GNGK46K69R187690	19.8	143,584
Cost to keep it in service over its life (not including scheduled maintenance) \$33,251.50.					
66.1% Vehicle availability over the last 12 months.					

\*The quoted price was adjusted down due to additions made by the dealer that were beyond our specifications. We asked them to remove the following:

1. Ultimate trailer tow package - Not needed by EMS
2. Chrome Package - Not needed by EMS

These are replacement vehicles. Surplus will be sold on Purple Wave.

### **Questions and Answers**

Brandi Baily: The adjusted price is \$128,472.47 but the extended price was \$134,872.46 and there was an asterisk. I don't see the rest of the information.

Britt Rosencutter: It looks like part of the notes were cut off. The dealership bid was beyond our specifications. There were two (2) things that EMS didn't need on it. One (1) was the ultimate trailer tow package, which is the automatic backing up system, and the other is the chrome package which is kind of an aesthetics item and it really wasn't important. By removing those things that they added that were above our specifications, we were able to bring the price down a little bit.

Brandi Baily: This says FUNDING -- 2022 FORD F250 V8 CREW CAB W/TOPPER & BE. What does the BE stand for?

Britt Rosencutter: It stands for *bed*. The description field for the funding source has limited character space in the shopping cart and part of the word was cut off.

Brandi Baily: Does this pricing include the adding of the lights and the radio that need to go in there or is that separate?

Paul Gibson: The lighting package and all that will be priced out separate. Fleet Management pays for that and then in turn EMS pays for it out of our budget.

