

**ITEMS REQUIRING BOCC APPROVAL**  
**June 30, 2022**  
**(2 Items)**

**1. CUSTODIAL SERVICES FOR COMCARE AND HEALTH DEPARTMENT**

**FUNDING -- COMCARE**

(Request sent to 125 vendors)

RFP #22-0040 Contract

	Able Janitorial, Inc.		Harris' Dream Clean		EH Technical Solutions, Inc.	
	Monthly	Annual	Monthly	Annual	Monthly	Annual
COMCARE City Center	\$584.00	\$7,008.00	\$1,152.98	\$13,835.70	\$657.00	\$7,884.00
COMCARE Community Crisis Center (CCC)	\$1,074.00	\$12,888.00	\$3,153.66	\$37,843.92	\$1,208.25	\$14,499.00
COMCARE Adult Services	\$1,498.00	\$17,976.00	\$1,435.58	\$17,226.96	\$1,498.00	\$17,976.00
COMCARE Ark Valley Lodge	\$632.00	\$7,584.00	\$906.98	\$10,883.81	\$632.00	\$7,584.00
COMCARE SCOAP	\$595.29	\$7,143.48	\$595.29	\$7,143.48	\$580.00	\$6,960.00
Health Department Clinic	\$813.56	\$9,762.72	\$1,383.05	\$16,596.62	\$821.25	\$9,855.00
<b>Additional Cleaning Service Rates</b> (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):						
Day(s) / Shift	Cost		Cost		Cost	
Monday thru Friday 1st Shift - per sq. ft.	\$0.08		\$0.08		\$0.08	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.08		\$0.08		\$0.08	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.08		\$0.08		\$0.08	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.08		\$0.08		\$0.08	
<b>Periodic Cleaning Service Rates</b> (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):						
Dry Vapor Steam Clean: per sq. ft.	\$0.25		\$0.25		\$0.25	
Grout Sealer: per sq. ft.	\$0.25		\$0.30		\$0.25	
Stain Protector: per sq. ft.	\$0.25		\$0.20		\$0.15	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff typically, no wax floors) per sq. ft.	\$0.15		\$0.15		\$0.12	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.25		\$0.15		\$0.15	
Wall: Tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.21		\$0.20		\$0.30	
Upholstered chairs: Clean and shampoo each	\$7.00		\$5.00		\$5.00	
<b>Service Call Rates:</b>						
Monday thru Friday (1st shift) per person, per hour	\$18.00		\$18.00		\$20.00	
Monday thru Friday (2nd shift) per person, per hour	\$18.00		\$18.00		\$20.00	
Saturday and Sunday (1st shift) per person, per hour	\$18.00		\$18.00		\$20.00	
Saturday and Sunday (2nd shift) per person, per hour	\$18.00		\$18.00		\$25.00	
Holidays per person, per hour	\$18.00		\$18.00		\$30.00	
Bio Hazard clean up rate	\$18.00		\$18.00		\$30.00	
<b>Prices for years 2, 3, 4, and 5 shall not exceed:</b>						
Year 2	0.0%		1.0%		1.0%	
Year 3	0.0%		1.5%		1.0%	
Year 4	2.0%		1.5%		1.0%	
Year 5	2.0%		2.0%		2.0%	
No Bid	Digital Dolphin Products		Magid Glove and Safety Manufacturing		Servpro of Northeast Wichita	
	Steamatic of Wichita Kansas					

On the recommendation of Britt Rosencutter, on behalf of COMCARE and the Health Department, Anna Meyerhoff-Cole moved to **accept the proposal from Able Janitorial, Inc. at the rates listed above and establish contract pricing for one (1) year with four (4) one (1) year options to renew.** Jennifer Blasi seconded the motion. The motion passed unanimously.

A review committee consisting of Itress Tackett, Curtis Kirkpatrick, Tina Prejean, and Hattie Buford - COMCARE; David Perricone - Facilities Management; and Britt Rosencutter - Purchasing evaluated all proposal responses based on criteria set forth in the RFP and unanimously chose Able Janitorial, Inc.

Notes:

This is a proposal and not a bid. Proposals are scored based on criteria set forth in our RFP. There were four (4) components to evaluate:

Component	Points
A. Qualifications experience, capabilities and technical competence. The breadth and depth of the proposer's organization's experience in the performance of comparable services was fully developed and presented. References were considered as part of this evaluation item as well as employee retention.	50
B. Demonstrate clearly and completely your organization's ability and capacity to meet the entire Request for Proposal Conditions and respond to all instructions as outlined herein.	20
C. Pricing Schedule and Service Rates	20
D. Implementation of schedule. The proposed start up schedule appears reasonable relative to the requirements in the Scope of Work and the quality and thoroughness of the work proposed.	10
<b>Total Points</b>	<b>100</b>

**Questions and Answers**

Brandi Baily: Who do they currently use for their janitorial services?

Britt Rosencutter: Harris' Dream Clean.

Brandi Baily: Has the county used Able Janitorial, Inc. before?

Britt Rosencutter: We use Able Janitorial, Inc. at several different locations in the county right now.

Brandi Baily: Do they do a thorough job? I noticed that is not part of the scoring as far as how they have performed at other locations.

Britt Rosencutter: I think they have done really well. I am involved when there are complaints and I have seen very few in the several years that we have been doing business with them.