

ITEMS REQUIRING BOCC APPROVAL

July 28, 2022

(3 Items)

1. ELECTRONIC MONITORING SERVICES -- DEPARTMENT OF CORRECTIONS

FUNDING -- DEPARTMENT OF CORRECTIONS

(Request sent to 33 vendors)

RFP #22-0036 Contract

	Greenfeather Monitoring LLC
	Price
SCRAM GPS (1 piece) with or without house arrest	\$5.40 per day
SCRAM CAM (Continuous Alcohol Monitoring) with landline or modem	\$5.50 per day
SCRAM CAM (Continuous Alcohol Monitoring) with downloads at the office of Greenfeather Monitoring every three (3) days	\$5.25 per day
Remote Breath (Handheld Alcohol Device) with Facial Intelligence	\$5.00 per day
Ally-Victim Notification paired with SCRAM GPS	\$1.50 per day
	Buddi US, LLC
Buddi Smart Tag® GPS offender monitor	\$6.65 per day
Buddi RF Beacon (optional)	N/C
Alcohol Monitoring	\$5.00 per day
	Core Monitoring
VCheck24	\$3.00 per day
VCheck 24 w/alcohol monitoring	\$5.00 per day
BLUTAG	\$4.00 per day
BLUTAG w/alcohol monitoring	\$6.00 per day
OM500	\$5.00 per day
OM500 w/alcohol monitoring	\$7.00 per day
No Bid	BI Incorporated
	Securus Monitoring Solutions

On the recommendation of Lee Barrier, on behalf of Department of Corrections, Anna Meyerhoff-Cole moved to **accept the proposal from Greenfeather Monitoring LLC at the rates listed above and establish contract pricing for one (1) year with two (2) one (1) year options to renew.** Jennifer Blasi seconded the motion. The motion passed unanimously.

A review committee comprised of Kevin Cocking, Beth Hopper, Abigail Lessman, and Tom Struble - Department of Corrections and Lee Barrier - Purchasing evaluated all proposal responses based on criteria set forth in the RFP and unanimously chose Greenfeather Monitoring LLC.

Notes:

This is a proposal and not a bid. Proposals are scored and based on criteria set forth in our RFP. There were five (5) components to evaluate:

Component	Points
a. Ability to meet the requirements and objectives as outlined in the Request for Proposal	25
b. Management and Technical Capability	25
c. Past Performance	25
d. Location of Vendor	20
e. Cost	5
Total Points	100

Data was compiled for the 1st quarter of CY2022.

Corrections had an average of 21 GPS installs per month across all programs with 56 days being the median length of time for a participant to be monitored.

The county had 22 GPS de-installs per month during that same time frame.

Only four (4) alcohol-monitoring devices were installed in 2021.

Questions and Answers from the July 21, 2022 Board of Bids and Contracts

Russell Leeds: Were they the lowest proposal?

Lee Barrier: They were not.

Greg Gann: Can someone speak to how often this service will be utilized?

Tom Struble: Typically it is utilized off of court order. It can vary drastically depending on the program.

Greg Gann: Do you have an idea of an average number for a month or annually?

Tom Struble: I do not for the whole department. Lee, did you collect any information on what our typical spend is from past programs?

Lee Barrier: We did and I have that information available for you and I can provide that for you.*

Brandi Baily: Is Greenfeather our current vendor?

Tom Struble: They are not. Our current vendor is Buddi. Greenfeather is a local vendor, Buddi is out of Florida.

Brandi Baily: How do these rates compare to what we are paying now?

Tom Struble: Lee, do you have that information?

Lee Barrier: I do. They are comparable.

Brandi Baily: You said this was not the only vendor that submitted a proposal. How come we don't see their information as far as what some of those other proposals were?

Lee Barrier: Buddi LLC was one of the other proposal submissions and the other proposal we did not accept based on the fact the gentleman did not qualify to provide service for Sedgwick County. I can provide Buddi's proposal for you as well.

Russell Leeds: Were there three (3) proposals?

Lee Barrier: Yes there were three (3) total, only two (2) we were able to review.

Russell Leeds: That was my question initially because generally we see all proposals whether they are accepted or not. On this table we only see one (1).

Lee Barrier: I will get that information for you and send it to you all. (See revised table above.)

Russell Leeds: Yes ma'am.

Brandi Baily: I would like to move this to the next meeting so we can see what those proposals are.

Russell Leeds: Do we need to do that as a motion?

Kirk Sponsel: Yes, that can be done by motion and you can defer it formally till next week. Is there a Bid Board Meeting next week?

Lee Barrier: I believe so.

Kirk Sponsel: Okay, you can do it next week unless there is no Bid Board at which time it would be heard at the subsequent Bid Board meeting.

Russell Leeds: The next scheduled?

Kirk Sponsel: Yes.

*78,000 for 2021 across for all departments.

Questions and Answers from the July 28, 2022 Board of Bids and Contracts

Brandi Baily: Reading through the notes it looks like Core Monitoring was ineligible. Is that correct?

Tom Struble: Yes. We hired them in the past, years ago, and discovered issues and they could not be a contractor with the county.

Brandi Baily: Can you repeat the last part?

Joe Thomas: Could not be contracted by the county, isn't that right Tom?

Tom Struble: Yes

Brandi Baily: You said that was in the past. Did we verify that they still have issues?

Tom Struble: Yes. If the owner is still the owner, that is the issue.

Russell Leeds: That is pretty cryptic. Could you elaborate on that and legal counsel can step in if they think they need to?

Tom Struble: I think there were several things. 1) I believe he had felony convictions and 2) he was operating out of a storefront that existed physically but wasn't a business. There were several other issues the first few months and the county decided to end that contract.

Brandi Baily: Okay. I just asked because they appear to be low bid on some of these items so I wanted to clarify why we are not going with them

Lee Barrier: They're low bid if it does not include alcohol monitoring.

Joe Thomas: Since cost was only five (5) points that would be very small in comparison to the overall evaluation.

Russell Leeds: I was looking at some of the language here which is unfamiliar. The bid we just talked about and the second one for that matter, all use different seemingly proprietary language. It was unclear to me whether they were offering the same services or bidding something different. My question is: You guys did the evaluation of what they were offering and how they would deliver. Essentially are you saying that Greenfeather Monitoring LLC is the best value selection because they are fulfilling the needs of the department in a way that will be efficient and effective?

Lee Barrier: Yes. That is the correct assessment.

Russell Leeds: Are they meeting the needs of the department with what they bid?

Lee Barrier: They met every spec.