

ITEMS REQUIRING BOCC APPROVAL
August 18, 2022
(2 Items)

I. TRANSPORTATION PROGRAM SERVICES FOR AGING – DEPARTMENT ON AGING
FUNDING – DEPARTMENT ON AGING

(Request sent to 78 vendors)

RFP #22-0056 Contract

| | Marjani McCurtis dba Trust Transportation, LLC |
|--|---|
| Transportation Program Services for Aging | Fees for Services |
| Reimbursement for first two (2) miles | \$6.00/per mile |
| Additional reimbursement beyond two (2) miles | \$3.00/per mile |
| No-Show | \$2.00 |
| Extra SCT rider | \$2.00/per ride |
| Deadhead charge for trips with the following originations and destinations: o Haysville to Derby and reverse o Mulvane to Derby and reverse o Valley Center to Park City and reverse o Kechi to Park City and reverse o Kechi to Bel Aire and reverse | \$10.00/each |
| | Compensation penalties for not picking up SCT riders |
| Prescheduled passenger not picked up within 30 minutes of requested time. | No compensation |
| Will call passenger not picked up within 45 minutes of requested time. | Compensated at half of the end rate amount |
| Will call passenger not picked up within 90 minutes of requested time. | No compensation |
| No Bid | Tornado Transit |

On the recommendation of Brit Rosencutter, on behalf of Department on Aging, Tim Myers moved to **accept the proposal from Marjani McCurtis dba Trust Transportation, LLC at the rates listed above and establish contract pricing through December 31, 2022 with three (3) one (1) year options to renew.** Brandi Baily seconded the motion. The motion passed unanimously.

A review committee consisting of Dorsha Kirksey and Kandace Bonnesen - Department on Aging and Britt Rosencutter - Purchasing evaluated the proposal response based on criteria set forth in the RFP and chose Marjani McCurtis dba Trust Transportation, LLC.

The Sedgwick County Transportation (SCT) Program provides transit services for older adults, individuals with a disability, and members of the general public in Sedgwick County primarily outside the city limits of Wichita. Transit services are provided for individuals to access medical services, social services, work, banking, and grocery services, to name a few.

These transit services are provided both directly utilizing SCT drivers/vehicles and indirectly through contracting with outside transit agencies.

Notes:

This is a proposal and not a bid. Proposals are scored based on criteria set forth in our RFP. There were five (5) components to evaluate:

| Component | Points |
|---|------------|
| A. Capability to serve non-ambulatory riders. | 20 |
| B. Experience providing similar services for other entities. | 20 |
| C. Fleet inspection: Unit Condition Ratings of "Average" or better within most recent past 12 months. | 20 |
| D. Service Availability (area and hours of operation) | 20 |
| E. References | 20 |
| Total Points | 100 |

Questions and Answers

Brandi Baily: Who do we currently use for this service?

Dorsha Kirksey: Currently we have just one (1) and it's ABC Cab and they did not submit a bid.

Brandi Baily: It looks like you sent this to 78 vendors. So were there only two (2) responses to this Proposal?

Britt Rosencutter: Yes.

Tim Myers: Do we have any experience with this vendor?

Britt Rosencutter: No, we haven't used them before.

Brandi Baily: The rates they have listed, is that somewhat comparable to what we're paying now?

Britt Rosencutter: We actually provide the rates. They basically just agree to the rates we provide.

Brandi Baily: Are there multiple vehicles that will go to different communities or if we have one (1) resident in Park City or we have a resident in Bel Aire at the same time that need transportation, are there multiple vehicles?

Dorsha Kirksey: Actually, we have our own fleet of vehicles and contracted providers. We have dual capacity to fill the gaps of where our fleet is unable to handle such as very early or late evenings and during the day during peak times. The contractor is not our sole provider. We do have our own drivers and a fleet of seven (7) vehicles.

Brandi Baily: That makes sense.

Russell Leeds: I see the components you utilized to score from but I assume there has to be some type of licensure or liability insurance requirements that protect the county.

Britt Rosencutter: There are insurance requirements they had to meet as well as background checks on the drivers for their driving history.

Dorsha Kirksey: I would also include that all drivers for our transportation program must be part of a random drug test pool.

BOARD OF BIDS AND CONTRACTS AUGUST 18, 2022

**2. TEMPORARY NURSING SERVICES -- HEALTH DEPARTMENT
FUNDING -- HEALTH DEPARTMENT**

(Joint Governmental Services - State of Kansas Contract ID 55000K)

#22-2057 Contract

| | Tryfacta, Inc. |
|--|---------------------|
| Director of Nursing (DON) | |
| Director of Nursing (per hour) | \$102.75 |
| Director of Nursing - Orientation (per hour) | N/A |
| Director of Nursing - COVID (per hour) | N/A |
| Director of Nursing - Buyout | \$15,600.00 |
| Registered Nurse (RN) | |
| Registered Nurse (per hour) | \$65.76 |
| Registered Nurse - Orientation (per hour) | \$65.76 |
| Registered Nurse - COVID (per hour) | \$68.16 |
| Registered Nurse - Extended Term (per hour) | Not Provided |
| Registered Nurse - Buyout | \$9,984.00 |
| Licensed Practical Nurse (LPN) | |
| Licensed Practical Nurse (per hour) | \$45.21 |
| Licensed Practical Nurse - Orientation (per hour) | \$45.21 |
| Licensed Practical Nurse - COVID (per hour) | \$46.86 |
| Licensed Practical Nurse - Extended Term (per hour) | Not Provided |
| Licensed Practical Nurse - Buyout | \$6,864.00 |
| Certified Nurse Aide (CNA) | |
| Certified Nurse Aide (per hour) | \$32.88 |
| Certified Nurse Aide - Orientation (per hour) | \$32.88 |
| Certified Nurse Aide - COVID (per hour) | \$34.08 |
| Certified Nurse Aide - Extended Term (per hour) | Not Provided |
| Certified Nurse Aide - Buyout | \$4,992.00 |
| Certified Medication Aide (CMA) | |
| Certified Medication Aide (per hour) | \$34.25 |
| Certified Medication Aide - Orientation (per hour) | \$34.25 |
| Certified Medication Aide - COVID (per hour) | \$35.50 |
| Certified Medication Aide - Extended Term (per hour) | Not Provided |
| Certified Medication Aide - Buyout | \$4,992.00 |
| Mental Health/Developmental Disabilities Technician (MHDDT) | |
| MHDDT (per hour) | N/A |
| MHDDT - Orientation (per hour) | N/A |
| MHDDT - COVID (per hour) | N/A |
| MHDDT - Buyout | N/A |
| Nurse Practitioner | |
| Nurse Practitioner (per hour) | \$89.05 |
| Nurse Practitioner - Orientation (per hour) | \$89.05 |
| Nurse Practitioner - COVID (per hour) | \$92.30 |
| Nurse Practitioner - Extended Term (per hour) | Not Provided |
| Nurse Practitioner - Buyout | N/A |

| Overtime and Holiday Rates | |
|-----------------------------------|-----|
| Factor for Regular Rates | 1.5 |
| Factor for COVID Rates | 1.4 |
| Factor for Extended Regular Rates | 1.5 |

On the recommendation of Joe Thomas, on behalf of the Health Department, Brandi Baily moved to **accept the pricing from Tryfacta, Inc. based on the State of Kansas Contract ID 55000K, good through October 31, 2024 with two (2) three (3) year options to renew.** Tim Myers seconded the motion. The motion passed unanimously.

Tryfacta, Inc. provides temporary nursing services at a very competitive pricing structure. The Health Department would like to make use of these services by utilizing the state contract.

Questions and Answers:

Brandi Baily: Do we currently have this service and if so, who are we using?

Joe Thomas: We have several vendors. Brad, do you have a list of the vendors we have for Temporary Nursing Services?

Brad Ashens: Yes. We have Interim Health Services and we also have Cross Country. I cannot remember the third one but these are the two (2) main ones that we use.

Brandi Baily: Will this be in addition to those?

Joe Thomas: Yes.

Brandi Bailey: We need that many more nurses?

Joe Thomas: I think the big push for this was that the State of Kansas notified our Health Director that they had procured a very competitive rate. This would allow, if needed, to use Tryfacta, Inc. first and then fill in the other need with the other two (2) or three (3) that we already have. Isn't that right Brad?

Brad Ashens: That is correct.

Brandi Baily: Will that cause issues with the other vendors since we had them prior to this?

Joe Thomas: No. We told them they would be one of several. Do you do it on rotation or availability Brad?

Brad Ashens: That is correct. Typically, like right now, we do a rotation. We get some from Interim some from Cross Country and go back and forth.

Brandi Baily: How often do we use this service?

Joe Thomas: I am not sure how often we use it now. We do not use it as often as we did when things were worse, right Brad?

Brad Ashens: We still use them a little bit at this point but nothing like what we did a couple years ago. Correct.

Brandi Baily: Did we check referrals on Tryfacta, Inc. since they are a new vendor that the state brought on?

Joe Thomas: The state checked references, we were able to look at a state contract and we are good.

Tim Myers: The cost of going with Tryfacta, Inc. is very comparable to what we are paying now or is a little less?

Joe Thomas: It is less than a couple of our vendors.

Tim Myers: So this is a good deal using the state contract and we are able to do that for three (3) years?

Joe Thomas: Yes sir, through October 2024 and they have some options to renew.