

**BOCC APPROVAL SEPTEMBER 14, 2022**  
**BOARD OF BIDS AND CONTRACTS SEPTEMBER 8, 2022**

**4. LAB SERVICES FOR SARS-COV-2 TESTING – HEALTH DEPARTMENT**  
**FUNDING -- HEALTH DEPARTMENT (AMERICAN RESCUE PLAN ACT - ARPA)**  
 (Request sent to 10 vendors)

RFP #22-0043 Contract

	Wichita State University	Affiliated Medical Services Laboratory, Inc. dba AMS	Alphadera Labs LLC dba Alphadera Labs	BioReference Laboratories
Number of Tests Per Week	Price Per Test	Price Per Test	Price Per Test	Price Per Test
400-999	\$50.00	\$500.00	\$75.00	\$70.00
1,000-2,499	\$50.00	\$500.00	\$69.50	\$70.00
2,500-4,999	\$50.00	\$500.00	\$65.50	\$70.00
5,000+	\$50.00	\$500.00	\$62.50	\$70.00
	CorePath Laboratories, PA	Cytocheck Laboratory, LLC	Dynamic DNA Laboratories dba Dynamic DNA Labs	GenelQ, LLC dba GenelQ
Number of Tests Per Week	Price Per Test	Price Per Test	Price Per Test	Price Per Test
400-999	\$100.00	\$79.00	\$125.00	\$79.00
1,000-2,499	\$85.00	\$79.00	\$125.00	\$76.00
2,500-4,999	\$75.00	\$79.00	\$125.00	\$73.00
5,000+	\$70.00	\$79.00	\$125.00	\$69.00
	Innovative Genomics, LLC dba Innovative GX Laboratories	MAWD Pathology Group, PS	MCI Diagnostic Center, LLC	Mirimus
Number of Tests Per Week	Price Per Test	Price Per Test	Price Per Test	Price Per Test
400-999	\$35.00	\$90.19	\$55.00	\$150.00
1,000-2,499	\$35.00	\$89.48	\$55.00	\$100.00
2,500-4,999	\$35.00	\$89.20	\$55.00	\$100.00
5,000+	\$35.00	\$89.10	\$55.00	\$100.00
	Patriot Medical Laboratories, LLC dba CIAN Diagnostics	Phamatech, Inc	Premier Medical Inc dba Premier Medical Laboratory Services	Qualitox Laboratories, LLC
Number of Tests Per Week	Price Per Test	Price Per Test	Price Per Test	Price Per Test
400-999	\$88.74	\$55.00	\$80.00	\$35.00
1,000-2,499	\$87.74	\$55.00	\$77.00	\$35.00
2,500-4,999	\$86.74	\$53.00	\$75.00	\$35.00
5,000+	\$84.13	\$50.00	\$72.00	\$35.00
Sinochips Kansas LLC dba Sinochips Diagnostics				
Number of Tests Per Week	Price Per Test	Price Per Test	Price Per Test	
	Option #1	Option #2	Option #3	
400-999	\$59.88	\$56.00	\$55.31	
1,000-2,499	\$53.00	\$53.00	\$53.00	
2,500-4,999	\$50.00	\$50.00	\$50.00	
5,000+	\$45.00	\$45.00	\$45.00	
No Bid	Bioplastics/Cyclertest, Inc.		Quest Diagnostics	

On the recommendation of Theresa Rhodes, on behalf of Health Department, Brandi Baily moved to **accept the proposal from Wichita State University at the rates listed above and establish contract pricing for two (2) years with a one (1) year option to renew.** Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

A review committee comprised of Brad Ashens, Christian Lamielle, Corey Johnson, and Kaylee Hervey - Health Department; Joe Thomas and Theresa Rhodes - Purchasing, evaluated all proposal responses based on criteria set forth in the RFP. The committee unanimously agreed to accept the proposal from Wichita State University.

The Sedgwick County Health Department (SCHD) laboratory can internally process up to 400 respiratory samples for SARS-CoV-2 testing per week. Beyond that, if there is an increased demand for testing, other laboratory services will be needed.

Notes:

This is a proposal and not a bid. Proposals are scored based on criteria set forth in the RFP. There were five (5) components to evaluate:

Component	Points
A. Responses to Operations Form	30
B. Ability to meet or exceed scope of work	25
C. Qualifications and expertise	25
D. References	10
E. Pricing	10
<b>Total Points</b>	<b>100</b>

The Sedgwick County Health Department (SCHD) has contracted with Wichita State University for laboratory services previously.

Funding will be provided by the American Rescue Plan Act (ARPA).

### **Questions and Answers**

Brandi Baily: Our offices can do up to 400, are we exceeding that and how much are we sending out on a weekly basis, to our current vendor Wichita State?

Brad Ashens: I would have to check with Corey, I don't think we are above at this point. This is more anticipation that the testing will go above that current count per week in the foreseeable future.

Corey Johnson: Currently we are well below our capabilities. We are not seeing the need for any testing in the near future. This is to cover us if we get another surge that needs that testing again.

Tim Myers: Corey, we would only use this if we needed to, correct?

Corey Johnson: That is correct. This would be on an as-needed basis.

Russell Leeds: Just for clarification who would benefit from this? Is this testing for the public in general or a particular population of the public? Who would benefit from this testing?

Corey Johnson: The general population.

Russell Leeds: Everyone can go?

Corey Johnson: Yes.

Brandi Baily: Currently, in the county we do saliva tests and send those to Wichita State. Is that the same thing as this or is it something totally different?

Anna Meyerhoff-Cole: It is different.

Russell Leeds: How is it different?

Anna Meyerhoff-Cole: That is managed through Human Resources and it is using funding from I believe KDHE.

Russell Leeds: What we are doing internally has nothing to do with this contract?

Anna Meyerhoff-Cole: Correct.

Russell Leeds: We determined this was the best value selection based on the scoring and the evaluation of the proposals?

Joe Thomas: Yes sir, I would agree. Brad, would you agree? Cory?

Corey Johnson: Oh yes we all agreed.