

BOCC APPROVAL OCTOBER 5, 2022  
BOARD OF BIDS AND CONTRACTS SEPTEMBER 29, 2022

3. SECURITY GUARD SERVICES -- COMCARE AND DEPARTMENT OF CORRECTIONS

FUNDING -- COMCARE AND DEPARTMENT OF CORRECTIONS

(Request sent to 42 vendors)

RFP #22-0061 Contract

	Smart Security, Inc.	Vend-Tech Enterprise, LLC	Vets Securing America
<b>Crisis Intervention Services</b>			
<b>635 N. Main St, Wichita, Ks 67203</b>			
Year 1 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$17.74 / \$21.01	\$22.83 / \$25.69
Year 2 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$18.12 / \$20.85	\$23.63 / \$26.59
Year 3 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$18.41 / \$21.16	\$24.46 / \$27.52
Year 4 - Hourly Rate - Nonlethal/Lethal	\$18.86 / \$23.49	\$18.62 / \$21.43	\$25.32 / \$28.48
Year 5 - Hourly Rate - Nonlethal/Lethal	\$18.86 / \$23.49	\$18.90 / \$21.74	\$26.20 / \$29.48
<b>Sedgwick County Offender Assessment Program (SCOAP)</b>			
<b>1720 E. Morris, Wichita, KS 67211</b>			
Year 1 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$17.74 / \$21.01	\$22.83 / \$25.69
Year 2 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$18.12 / \$20.85	\$23.63 / \$26.59
Year 3 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$18.41 / \$21.16	\$24.46 / \$27.52
Year 4 - Hourly Rate - Nonlethal/Lethal	\$18.86 / \$23.49	\$18.62 / \$21.43	\$25.32 / \$28.48
Year 5 - Hourly Rate - Nonlethal/Lethal	\$18.86 / \$23.49	\$18.90 / \$21.74	\$26.20 / \$29.48
<b>Adult Services</b>			
<b>4035 E. Harry, Wichita, KS 67218</b>			
Year 1 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$17.74 / \$21.01	\$22.83 / \$25.69
Year 2 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$18.12 / \$20.85	\$23.63 / \$26.59
Year 3 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$18.41 / \$21.16	\$24.46 / \$27.52
Year 4 - Hourly Rate - Nonlethal/Lethal	\$18.86 / \$23.49	\$18.62 / \$21.43	\$25.32 / \$28.48
Year 5 - Hourly Rate - Nonlethal/Lethal	\$18.86 / \$23.49	\$18.90 / \$21.74	\$26.20 / \$29.48
<b>Center City (COMCARE Homeless Program)</b>			
<b>402 E. 2nd, Wichita, KS 67202</b>			
Year 1 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$17.74 / \$21.01	\$22.83 / \$25.69
Year 2 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$18.12 / \$20.85	\$23.63 / \$26.59
Year 3 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$18.41 / \$21.16	\$24.46 / \$27.52
Year 4 - Hourly Rate - Nonlethal/Lethal	\$18.86 / \$23.49	\$18.62 / \$21.43	\$25.32 / \$28.48
Year 5 - Hourly Rate - Nonlethal/Lethal	\$18.86 / \$23.49	\$18.90 / \$21.74	\$26.20 / \$29.48
<b>Adult Medical Services (AMS)</b>			
<b>1919 Amidon Wichita, KS 67203</b>			
<b>(2 guards)</b>			
Year 1 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$17.74 / \$21.01	\$22.83 / \$25.69
Year 2 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$18.12 / \$20.85	\$23.63 / \$26.59
Year 3 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$18.41 / \$21.16	\$24.46 / \$27.52
Year 4 - Hourly Rate - Nonlethal/Lethal	\$18.86 / \$23.49	\$18.62 / \$21.43	\$25.32 / \$28.48
Year 5 - Hourly Rate - Nonlethal/Lethal	\$18.86 / \$23.49	\$18.90 / \$21.74	\$26.20 / \$29.48
<b>Drug Court</b>			
<b>622 E. Central, Wichita, KS 67211</b>			
Year 1 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$17.74 / \$21.01	\$22.83 / \$25.69
Year 2 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$18.12 / \$20.85	\$23.63 / \$26.59
Year 3 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$18.41 / \$21.16	\$24.46 / \$27.52
Year 4 - Hourly Rate - Nonlethal/Lethal	\$18.86 / \$23.49	\$18.62 / \$21.43	\$25.32 / \$28.48
Year 5 - Hourly Rate - Nonlethal/Lethal	\$18.86 / \$23.49	\$18.90 / \$21.74	\$26.20 / \$29.48
<b>Children's Services</b>			
<b>350 S Broadway Wichita, Ks 67202 East and West Building</b>			
Year 1 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$17.74 / \$21.01	\$22.83 / \$25.69
Year 2 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$18.12 / \$20.85	\$23.63 / \$26.59
Year 3 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$18.41 / \$21.16	\$24.46 / \$27.52
Year 4 - Hourly Rate - Nonlethal/Lethal	\$18.86 / \$23.49	\$18.62 / \$21.43	\$25.32 / \$28.48
Year 5 - Hourly Rate - Nonlethal/Lethal	\$18.86 / \$23.49	\$18.90 / \$21.74	\$26.20 / \$29.48
<b>Cost for any additional staff needed at any site</b>			
Year 1 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$17.74 / \$21.01	\$22.83 / \$25.69
Year 2 - Hourly Rate - Nonlethal/Lethal	\$17.92 / \$21.82	\$18.12 / \$20.85	\$23.63 / \$26.59
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No Bid	Mark Goldman & Associates, Inc.		

On the recommendation of Britt Rosencutter, on behalf of COMCARE and Department of Corrections, Greg Gann moved to **accept the proposal from Smart Security, Inc. and establish contract pricing for three (3) years with two (2) one (1) year options to renew.** Tim Myers seconded the motion. The motion passed unanimously.

A review committee comprised of Itress Tackett and Curtis Kirkpatrick - COMCARE; Monica Harris - Department of Corrections; and Britt Rosencutter - Purchasing evaluated all proposals based on the criteria put forth in the RFP. Smart Security, Inc. was chosen unanimously.

Smart Security, Inc. is the current contracted provider for these services. The annual spend for 2021 was approximately \$733,114.00.

Notes:

This is a proposal not a bid. It is scored based on the criteria set forth in the RFP.

Component	Points
A. Meeting or exceeding all solicitation conditions and instructions as outlined herein to include clarity, completeness, and comprehensiveness of the response.	20
B. Ability to meet or exceed all requirements and scope of work.	25
C. Proven ability to provide high quality service.	15
D. Qualifications and expertise.	15
E. The most advantageous and prudent methodology and costs as determined by the county.*	25
Total Points	100

### Questions and Answers

Joni Wilson-Colby: Smart Security, Inc. is the current provider now?

Britt Rosencutter: Correct.

Joni Wilson-Colby: How is there staffing levels, will they be able to keep enough staff onboard?

Britt Rosencutter: There is some difficulty hiring staff, which is an issue that spans across all different occupations.

Joni Wilson-Colby: My concern is when I saw the wages compared to the other vendor was off four (4) to five (5) dollars an hour and I wondered if they were able to secure enough staff to cover our needs?

Britt Rosencutter: They were not the lowest scoring as far as price is concerned but that is not usually the driving force in a proposal as opposed to a bid. Overall, the average pricing was a little less then two (2) dollars an hour difference between the two.

Joni Wilson-Colby: There have not been any issues with this current provider?

Itress Tackett: Like any vendor, there are concerns that come up. There have been attendance issues. The owners and the manager of the crew are very diligent in answering right away and making sure they have replacements as soon as possible. That relationship that we have and the organization being able to train and prepare to step in if someone is not available has been a value.

Greg Gann: Is there any expected interaction with Courthouse Police?

Britt Rosencutter: These guards are not in the courthouse. This is for COMCARE locations and Drug Court.

Greg Gann: I ask the questions because there is a parallel there. Courthouse Police are charged with securing county property to a limit and this appears to be a proposal to go beyond that. Is there any shared data? Is there any anticipation that the vendor would be sharing data with Courthouse Police?

Itress Tackett: Sharing data with courthouse?

Greg Gann: On events that occur?

Itress Tackett: They should not be sharing, that I am aware of.

Joe Thomas: If there was an incident of concern to the security of the location, there would no doubt be coordination with Courthouse Police correct?

Itress Tackett: Correct.

Brandi Bailly: The employees hired by Smart Security, Inc., how are they verified? Do they go through a rigorous process to make sure they are good fits?

Itress Tackett: Yes, they do have a process in place to make sure they are meeting all of the criteria and they do have trainings they have

to go through as well before they are allowed to go into our program.

Brandi Bailly: One of the questions asked and that you said yes to, since there have been issues in the past with Smart Security, Inc., as with any vendor, but do you feel the issues are not substantial enough to try looking for another vendor?

Itress Tackett: They are very good at correcting those issues right away and being able to make sure it does not happen again.