

ITEMS REQUIRING BOCC APPROVAL

December 8, 2022

(10 Items)

1. HEWLETT PACKARD ENTERPRISE NETWORK, WIRELESS, AND SERVER STORAGE RELATED EQUIPMENT -- DIVISION OF INFORMATION & TECHNOLOGY (DIT)

FUNDING -- DIVISION OF INFORMATION & TECHNOLOGY (DIT)

[(Joint Governmental Purchase - Midwestern Higher Education Compact (MHEC) Contract #MHEC-12152020)]

#22-2088 Contract

	Eagle Technologies
Hewlett Packard Enterprise (HPE) Network, Wireless, and Server Storage Related Equipment	Discounted pricing per contract

On the recommendation of Lee Barrier, on behalf of Division of Information & Technology, Anna Meyerhoff-Cole moved to **establish a contract with Eagle Technologies utilizing the Midwestern Higher Education Compact (MHEC) Contract #MHEC-12152020 in effect through January 31, 2024 with an option to renew for four (4) additional years.** Jared Schechter seconded the motion. The motion passed unanimously.

The Division of Information & Technology would like to add the above listed Valued Added Reseller (VAR) as an approved vendor for the county to improve competitive pricing options.

<https://www.mhec.org/resources/hpe-mhec-12152020>

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2. VEEAM SYSTEMS AND INFORMATION MANAGEMENT SOFTWARE -- DIVISION OF INFORMATION & TECHNOLOGY (DIT)

FUNDING -- DIVISION OF INFORMATION & TECHNOLOGY (DIT)

[Joint Governmental Purchase - National Cooperative Purchasing Alliance (NCPA) Contract #01-137]

#22-2089 Contract

	Technology Group Solutions, LLC (TGS)
Veem Software and Support through Immix	Discounted pricing per contract

On the recommendation of Lee Barrier, on behalf of Division of Information & Technology, Brandi Baily moved to **establish a contract with Technology Group Solutions, LLC (TGS) utilizing the National Cooperative Purchasing Alliance (NCPA) Contract #01-137 in effect through April 30, 2025.** Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

The Division of Information & Technology would like to add the above listed Valued Added Reseller (VAR) as an approved vendor for the county to improve competitive pricing options.

<https://www.immixgroup.com/ncpa-01-137/>

Questions and Answers

Russell Leeds: What type of material are we buying? Is it hardware and software?

James Arnce: This product is called Veeam and it is a security product. It is not something we are looking at buying just yet. It was something on the roadmap. We wanted to get it on as a contract with the other ones that are coming up since we are already dealing with TGS. We just wanted to knock them all out at once. We are not prepared to purchase anything at this time. It is just to add it to the record.

Russell Leeds: It's just different pieces.

James Arnce: Yes. TGS did have one (1) contract that covered everything.

Anna Meyerhoff-Cole: You said it is on the roadmap so is this planned for the future?

James Arnce: It is something we would like to look at. It is nothing solid.

PLEASE NOTE:

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Please refer any questions to either Russell Leeds or Joe Thomas.

BOARD OF BIDS AND CONTRACTS DECEMBER 8, 2022

**3. CARAHSOFT SOFTWARE PRODUCTS -- DIVISION OF INFORMATION & TECHNOLOGY (DIT)
FUNDING -- DIVISION OF INFORMATION & TECHNOLOGY (DIT)**

[Joint Governmental Purchase - National Cooperative Purchasing Alliance (NCPA) Contract #01-86]

#22-2093 Contract

	Technology Group Solutions, LLC (TGS)
VMWare	Discount pricing per contract

On the recommendation of Lee Barrier, on behalf of Division of Information & Technology, Jared Schechter moved to **establish a contract with Technology Group Solutions, LLC (TGS) utilizing the National Cooperative Purchasing Alliance (NCPA) Contract #01-86 good through November 30, 2023.** Brandi Baily seconded the motion. The motion passed unanimously.

The Division of Information & Technology would like to add the above listed Valued Added Reseller (VAR) as an approved vendor for the county to improve competitive pricing options.

<https://www.ncpa.us/Vendors/Carahsoft>

Questions and Answers

Brandi Baily: Don't we already have a contract with Carahsoft?

James Arnce: So it's not actually Carahsoft that we're purchasing. That's like a third party that TGS goes through. We're actually adding VMWare to be able to do like last time through Dell. We're able to actually purchase it through TGS as well. That gives us that three (3) layered approach to get three (3) different quotes from three (3) different vendors to get a good price.

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Please refer any questions to either Russell Leeds or Joe Thomas.

BOARD OF BIDS AND CONTRACTS DECEMBER 8, 2022

4. HEWLETT PACKARD ENTERPRISES -- DIVISION OF INFORMATION & TECHNOLOGY (DIT)

FUNDING -- DIVISION OF INFORMATION & TECHNOLOGY (DIT)

[Joint Governmental Purchase - National Association of State Procurement Officials (NASPO) Contract #MNNVP-134 ValuePoint4 Contract State of Kansas #40399AB]

#22-2094 Contract

	Technology Group Solutions, LLC (TGS)
Hewlett Packard Enterprises (HPE) Products and Services	Discount pricing per contract

On the recommendation of Lee Barrier, on behalf of Division of Information & Technology, Anna Meyerhoff-Cole moved **to establish contract with Technology Group Solutions, LLC (TGS) utilizing the National Association of State Procurement Officials (NASPO) Contract #MNNVP-134 ValuePoint4 Contract State of Kansas #40399AB in effect through February 28, 2023 with possible options to renew.** Russell Leeds seconded the motion. The motion passed unanimously.

The Division of Information & Technology would like to add the above listed Valued Added Reseller (VAR) as an approved vendor for the county to improve competitive pricing options.

<https://government.hpe.com/hpe/Contracts/NASPOVP-online>

Questions and Answers

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**5. BACKUP HARDWARE AND SOFTWARE RELATED PRODUCTS -- DIVISION OF INFORMATION & TECHNOLOGY (DIT)
FUNDING -- DIVISION OF INFORMATION & TECHNOLOGY (DIT)**

[Joint Governmental Purchase - National Association of State Procurement Officials (NASPO) Contract #MNWNC-108, State of Kansas Contract #40400]

#22-2095 Contract

	Technology Group Solutions, LLC (TGS)
Dell Hardware, Software and Services	Discount pricing per contract

On the recommendation of Lee Barrier, on behalf of Division of Information & Technology, Brandi Baily moved **to establish a contract with Technology Group Solutions, LLC (TGS) utilizing the National Association of State Procurement Officials (NASPO) Contract #MNWNC-108, State of Kansas Contract #40400 in effect through February 28, 2023 with possible options to renew.** Jared Schechter seconded the motion. The motion passed unanimously.

The Division of Information & Technology would like to add the above listed Valued Added Reseller (VAR) as an approved vendor for the county to improve competitive pricing options.

<https://www.dell.com/en-us/dt/industry/state-local-government/contracts/naspo-computer/kansas.htm>

Questions and Answers

Anna Meyerhoff-Cole: Is that date correct?

Lee Barrier: Yes. There are also options to renew. They actually started back in 2020.

Brandi Baily: So this is just adding a new vendor?

James Arnce: Right. So last meeting we went directly through Dell. Sometimes you can get better pricing going through a VAR, which is a Valued Added Reseller, which is what TGS and all these other ones we're adding are called. With this sometimes Dell will get better pricing to those companies than going direct. It's an incentive to go that way. Last meeting we added Dell so we could actually work with them directly as well as get factory renewed and this one allows us to work with a different VAR to try and get those pricing if it's lower than that.

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**6. CISCO PRODUCTS AND SERVICES -- DIVISION OF INFORMATION & TECHNOLOGY (DIT)
FUNDING -- DIVISION OF INFORMATION & TECHNOLOGY (DIT)**

[Joint Governmental Purchase - National Association of State Procurement Officials (NASPO) Contract #AR3227, State of Kansas Contract #47258]

#22-2096 Contract

	Technology Group Solutions, LLC (TGS)
Cisco Products and Services	Discount pricing per contract

On the recommendation of Lee Barrier, on behalf of Division of Information & Technology, Russell Leeds moved to **establish a contract with Technology Group Solutions, LLC (TGS) utilizing the National Association of State Procurement Officials (NASPO) Contract #AR3227, State of Kansas Contract #47258 in effect through September 30, 2024.** Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

The Division of Information & Technology would like to add the above listed Valued Added Reseller (VAR) as an approved vendor for the county to improve competitive pricing options.

<https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/kansas.html#~tab=Documents>

Questions and Answers

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7. IDEATEK NETWORK CIRCUITS -- VARIOUS DEPARTMENTS

FUNDING -- VARIOUS DEPARTMENTS

(Single Source)

#22-2090 Contract

	IdeaTek	
Network Connections	Monthly	Annual
1Gbps Business Internet	\$975.00	\$11,700.00
714 N. Main St, Wichita, KS		
eLan (point to point circuit)		
714 N. Main St, Wichita, KS	\$225.00	\$2,700.00
10530 E 37th St N, Wichita KS (Public Works)	\$225.00	\$2,700.00
25401 W MacAuthur Rd, Goddard, KS (Lake Afton Bait Shop)	\$225.00	\$2,700.00
24532 W 39th St S, Goddard, KS (Sheriff Range)	\$225.00	\$2,700.00
Annual Total		\$22,500.00
5 Year Total		\$112,500.00
Standard Costs of Services (5 year contract price is 10% lower than 3 year)		
Fiber on-net pricing (per month)	3 Year Contract	5 Year Contract
100/100 Mbps	\$250.00	\$225.00
250/250 Mbps	\$500.00	\$450.00
500/500 Mbps	\$750.00	\$675.00
1/1 Gbps	\$1,000.00	\$900.00
2/2 Gbps	\$2,000.00	\$1,800.00
Wireless on-net pricing (per month)		
50/50 Mbps	\$250.00	\$225.00
100/100 Mbps	\$350.00	\$315.00
SIP Voice over IP line (per month)	\$10.00/channel	\$10.00/channel
Hosted VoIP	\$15.00/user	\$15.00/user
Analog/Online Fax	\$20.00/line	\$20.00/line

On the recommendation of Joe Thomas, behalf of various departments, Anna Meyerhoff-Cole moved to **accept the quote from IdeaTek in the amount of \$112,500.00 and establish contract pricing for services listed above for five (5) years.** Brandi Baily seconded the motion. The motion passed unanimously.

IdeaTek is an internet service provider (ISP) that was new to the county last year. IdeaTek has worked extensively over the past few years to build out infrastructure throughout Kansas in areas that aren't being served by other providers.

IdeaTek has worked with federal grants in the past and expanded to areas that were limited by other providers or more expensive. The county initially utilized AT&T for Lake Afton since AT&T had the only lines out to the area and Cox would lease over the AT&T lines. Over the past year, IdeaTek has shown their commitment to quality of service and provided extremely competitive pricing for connections at Lake Afton Park, Sheriff Gun Range, Public Works Yard, and internet at 714 N. Main.

This request is to establish contract pricing for on-net services and make it available to other locations in the county.

Questions and Answers

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BOARD OF BIDS AND CONTRACTS DECEMBER 8, 2022

8. CHANGE ORDER #1 - ON-CALL SUPPORT FOR SAP BUSINESS BYDESIGN AND IMPLEMENTATION SERVICES -- ENTERPRISE RESOURCE PLANNING (ERP)
FUNDING -- ENTERPRISE RESOURCE PLANNING
 (Single Source)

#22-2091 Contract

		Phoenix Business, Inc. dba Phoenix Business Consulting	
Implementation of SAP Business ByDesign			
	Rate	Hours	Extended Total
Executive Sponsor	\$225.00	24	\$5,400.00
Project Manager	\$225.00	313	\$70,425.00
Solution Architect - GL, AP, AR and Cash Management	\$165.00	840	\$138,600.00
Solution Architect - SCM	\$165.00	570	\$94,050.00
Development	\$225.00	320	\$72,000.00
Support Consultant	\$125.00	570	\$71,250.00
Implementation Subtotal			\$451,725.00
Post Go Live Support			
ByDesign Support 30 hours per month at \$150 per hour (January 1, 2024 - December 31, 2024)			\$54,000.00
Additional Costs			
Estimated Travel Costs			\$40,000.00
Total			\$545,725.00

On the recommendation of Joe Thomas, on behalf of Enterprise Resource Planning, Jared Schechter moved to **accept Change Order #1 from Phoenix Business, Inc. dba Phoenix Business Consulting (Phoenix Business) in the amount of \$545,725.00 for implementation costs starting January 1, 2023 through December 31, 2026.** Brandi Baily seconded the motion. The motion passed unanimously.

This change order to the original scope of work dated May 21, 2021 is to extend the timing of the implementation deliverables. The county is seeking the assistance of Phoenix Business to implement Phase 2 of the SAP Business ByDesign ERP system. This change order defines the services, schedule, and cost for this project. The term of this change order shall initiate on January 1, 2023 and continue through December 31, 2026.

Phoenix Business will provide consulting, project management, development, training, and technical resources. It is understood that actual resource allocations and timeline may change to meet the county's finalized project plan.

Notes:

The original request for implementation services (#21-2026 approved by BoCC on May 13, 2021) totaled \$641,550.00 and included contracted service rates.

This Change Order exceeds the limit allowed for a Purchasing Administrative Change Order set forth in Section 8.3 (a) and must be submitted to Bid Board and subsequently BoCC for final approval.

Questions and Answers

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**9. IMPLEMENTATION SERVICES FOR SAP ARIBA DIGITAL SUPPLIER NETWORK AND SUPPLIER LIFECYCLE MANAGEMENT -- ENTERPRISE RESOURCE PLANNING (ERP)
FUNDING -- ENTERPRISE RESOURCE PLANNING (ERP)**

(Single Source)

#22-2092 Contract

	Phoenix Business, Inc. dba Phoenix Business Consulting		
SAP Ariba DSN and Supplier Lifecycle Management Implementation			
Implementation Services Costs	Rate	Hours	Extended Total
Project Manager	\$225.00	60	\$13,500.00
Solution	\$165.00	440	\$72,600.00
TOTAL			\$86,100.00

On the recommendation Joe Thomas, on behalf of Enterprise Resource Planning, Anna Meyerhoff-Cole moved to **accept the quote from Phoenix Business, Inc. dba Phoenix Business Consulting (Phoenix Business) in the amount of \$86,100.00 for implementation services starting January 1, 2023 through January 31, 2024.** Brandi Baily seconded the motion. The motion passed unanimously.

Phoenix Business will provide consulting, project management, training, and required coordination with other service providers like SAP and Alluvia. The above table summarizes the resource plan to implement Ariba Digital Supplier Network (DSN).

Ariba DSN will extend the functionality of the new financial system being implemented in 2023 (SAP Business ByDesign) by digitizing the communication and exchange of financial documents with Sedgwick County vendors. Purchase orders (POs), shipping notices, goods receipts, invoices, and pay remittance notifications, which are now exchanged via email, all become online documents available to all involved parties. This eliminates multiple versions of documents used in transactions, the loss of “connectivity” between a PO and an invoice, as well as additional and sometimes excessive communication attempts to inquire about status.

Questions and Answers

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BOARD OF BIDS AND CONTRACTS DECEMBER 8, 2022

10. COMMUNITY NAVIGATOR PROGRAM -- DIVISION OF FINANCE

FUNDING -- AMERICAN RESCUE PLAN ACT (ARPA)

(Single Source)

#22-2097 Contract

	Wichita State University Foundation
Public Policy & Management Center Personnel	\$240,163.00
Community Consultants	\$158,500.00
Marketing	\$55,000.00
Travel, Supplies, and Equipment	\$4,973.00
Administrative Overhead	\$41,364.00
Total	\$500,000.00

On the recommendation of Joe Thomas, on behalf of the Division of Finance, Brandi Baily moved to **accept the proposal from Wichita State University Foundation not to exceed \$500,000.00 starting January 1, 2023 through December 31, 2023.** Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

Sedgwick County has allocated a portion of its American Rescue Plan Act (ARPA) funding to establish a county-wide Community Navigator Program. In simple terms, Community Navigators will connect individuals, businesses, non-profits, and other community entities (beneficiaries) with benefits and services that will assist in recovery from the health and economic impact of the COVID-19 pandemic. Navigator activities will require development of positive relationships, educating beneficiaries about benefits and services available, making clear connections to solve problems, overcome barriers, and help those with ongoing COVID-19 related needs. Last year \$500,000.00 was allocated with the same amount being allocated for the 2023 calendar year.

Because the Community Navigator Program is a federally-funded activity, compliance to the Federal Uniform Guidance (2 CFR 200) detailing cost principles, administrative, and audit requirements; along with collection/reporting of program outcome and output measures as set forth in the published U.S. Treasury Compliance and Reporting Guidance for State and Local Fiscal Recovery Funds (SLFRF) will be required.

Notes:

Last year Wichita State University Foundation was unanimously chosen for award by an evaluation committee based on criteria set forth in our RFP #21-0067 dated September 24, 2021.

Questions and Answers

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