# ITEMS REQUIRING BOCC APPROVAL 

## January 12, 2023

(4 Items)

1. 2023 CRACK SEAL (R175-H) -- PUBLIC WORKS

## FUNDING -- PUBLIC WORKS

(Request sent to 45 vendors)

RFB \#22-0089 S/C \# Pending

| Engineer's Estimate: \$561,732.50 | Conspec, Inc. <br> Kansas Paving |  | P P \& J Construction, Inc. | Scodeller Construction, Inc. |
| :---: | :---: | :---: | :---: | :---: |
| 2023 Crack Seal (R175-H) | \$724,727.50 |  | \$564,930.50 | \$597,025.60 |
| Bid Bond | Yes |  | Yes | Yes |
| No Bid | L \& M Contractors, Inc. |  |  | Unruh Excavating |

On the recommendation of Lee Barrier, on behalf of Public Works, Jennifer Blasi moved to accept the low responsible and responsive bid from Scodeller Construction, Inc. (Scodeller) in the amount of $\mathbf{\$ 5 9 7 , 0 2 5 . 6 0}$. Brandi Baily seconded the motion. The motion passed unanimously.

This project consists of cleaning and filling cracks on 104.5 miles of selected county roads with a hot applied joint sealing compound. Scodeller has not worked with the county in the past, but they are prequalified by the Kansas Department of Transportation (KDOT) for this type of work and have bid on county work in prior years. Last year, they completed three (3) similar crack sealing contracts for KDOT totaling over $\$ 800,000.00$ in work. Public Works is looking forward to developing a working relationship with them.

Notes:
The low responsible and responsive bid exceeds the Engineer's Estimate by $6.3 \%$, which is within the tolerance allowed under K.S.A. $68-521$.
Although a lower bid was submitted by P P \& J Construction, Inc. it was disallowed as they are not KDOT prequalified for this type of work. In addition, P P \& J Construction, Inc. failed to submit all required documents in their bid packet.

## Questions and Answers

Brandi Baily: How long does the crack sealing typically last on the roads once it has been applied?
Lynn Packer: Crack sealing will last, depending on the traffic and what route it is on, anywhere from one (1) to probably three (3) or four (4) years. Typically we'll get one (1) to two (2) years out of it, however, most of the bridges we will crack seal will be overlaid either this year or next year with asphalt.

Brandi Baily: In comparison to what we have paid in years past, is this much higher or is it similar?
Lynn Packer: ( $100 \%$ much higher) All of our unit prices across the board for construction are just through the roof. I was very excited to actually see we had as many contract bids come in as we did. Lately the labor shortage just hasn't allowed for it. Even though the lowest responsible bid that we were able to accept was above our Engineer's Estimate by six (6) percent, we believe it is in line with market rates at this time.

Russell Leeds: Just for my education, is it statutory or otherwise required for them to be KDOT prequalified?
Lynn Packer: No. That is a requirement that we have.
Russell Leeds: It is a county requirement?

Lynn Packer: Correct.
Tim Myers: Since we haven't done business with this company in the past, was KDOT satisfied with the work that they provided?
Lynn Packer: Yes, as far as I understand and they are still eligible to bid on those contracts this year.
2. SEDGWICK COUNTY PUBLIC SAFETY CENTER - DISPATCH FURNITURE -- EMERGENCY COMMUNICATIONS

FUNDING -- EMERGENCY COMMUNICATIONS REMODEL
(Request sent to 91 vendors)

|  |  | 911 Direct Holdings, LLC dba Prodigy Custom Consoles |  | Adaptaspace, Inc. |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A. Consoles | Qty. | Unit Price | Extended Price | Unit Price | Extended Price |
| A1-Call Taker | 20 | \$18,314.00 | \$366,280.00 | \$18,538.00 | \$370,760.00 |
| A2 - Law Enforcement | 7 | \$19,954.00 | \$139,678.00 | \$24,558.00 | \$171,906.00 |
| A3 - Fire / EMS | 6 | \$19,954.00 | \$119,724.00 | \$23,835.00 | \$143,010.00 |
| A4 - Supervisor | 3 | \$22,469.00 | \$67,407.00 | \$31,776.00 | \$95,328.00 |
| A5 - Supervisor Computer Station | 1 | \$22,469.00 | \$22,469.00 | \$16,774.00 | \$16,774.00 |
| A6-Training | 10 | \$19,954.00 | \$199,540.00 | \$23,507.00 | \$235,070.00 |
| A7-KDOT | 2 | \$19,954.00 | \$39,908.00 | \$23,507.00 | \$47,014.00 |
| Installation |  | \$48,000.00 |  | \$31,194.00 |  |
| Total base bid price |  | \$1,002,206.00 |  | \$1,111,056.00 |  |
| B. Alternates |  |  |  |  |  |
| B1 - Urethane "Comfort" Edge |  | Additional Cost | Included | Additional Cost | Included |
| B2 - Premium Comfort Controls |  | Additional Cost | Included | Additional Cost | Included |
| B3 - Slat Wall / Binder Bin |  | Additional Cost | Included | Additional Cost | Included |
| Days to Final Completion |  | 120 |  | 77 |  |
| Acknowledged Addenda |  | Yes |  | Yes |  |
|  |  | Russ Bassett Corp. |  | ErgoFlex Systems, Inc. dba Xybix Systems, Inc. |  |
| A. Consoles | Qty. | Unit Price | Extended Price | Unit Price | Extended Price |
| A1-Call Taker | 20 | \$9,384.80 | \$187,696.00 | \$15,120.70 | \$302,414.00 |
| A2-Law Enforcement | 7 | \$15,049.73 | \$105,348.11 | \$15,120.70 | \$105,844.90 |
| A3 - Fire / EMS | 6 | \$16,022.36 | \$96,134.16 | \$15,120.70 | \$90,724.20 |
| A4 - Supervisor | 3 | \$19,645.45 | \$58,936.35 | \$15,120.70 | \$45,362.10 |
| A5 - Supervisor Computer Station | 1 | \$8,646.00 | \$8,646.00 | \$15,120.70 | \$15,120.70 |
| A6-Training | 10 | \$14,861.18 | \$148,611.80 | \$15,120.70 | \$151,207.00 |
| A7-KDOT | 2 | \$13,572.20 | \$27,144.40 | \$15,120.70 | \$30,241.40 |
| Installation |  | \$195,000.00 |  | \$89,628.75 |  |
| Total base bid price |  | \$827,516.82 |  | \$830,543.05 |  |
| B. Alternates |  |  |  |  |  |
| B1 - Urethane "Comfort" Edge |  | Additional Cost | Included | Additional Cost | N/A |
| B2 - Premium Comfort Controls |  | Additional Cost | N/A | Additional Cost | \$82,155.36 |
| B3 - Slat Wall / Binder Bin |  | Additional Cost | N/A | Additional Cost | \$19,128.48 |
| Days to Final Completion |  | 100 |  | 56 |  |
| Acknowledged Addenda |  | Yes |  | Yes |  |
|  |  | Watson Furniture Group, Inc. dba Watson Consoles - Primary |  | Watson Furniture Group, Inc. dba Watson Consoles - Alternate |  |
| A. Consoles | Qty. | Unit Price | Extended Price | Unit Price | Extended Price |
| A1-Call Taker | 20 | \$8,694.05 | \$173,881.00 | \$12,800.94 | \$256,018.80 |
| A2 - Law Enforcement | 7 | \$19,391.11 | \$135,737.77 | \$24,263.53 | \$169,844.71 |
| A3 - Fire / EMS | 6 | \$7,471.91 | \$44,831.46 | \$9,336.85 | \$56,021.10 |
| A4 - Supervisor | 3 | \$18,403.18 | \$55,209.54 | \$18,860.76 | \$56,582.28 |
| A5 - Supervisor Computer Station | 1 | \$4,003.30 | \$4,003.30 | \$4,003.30 | \$4,003.30 |
| A6-Training | 10 | \$13,572.49 | \$135,724.90 | \$16,983.18 | \$169,831.80 |
| A7-KDOT | 2 | \$12,305.37 | \$24,610.74 | \$17,027.83 | \$34,055.66 |
| Installation \& Freight |  | \$172,200.00 |  | \$207,200.00 |  |
| Total base bid price |  | \$746,198.71 |  | \$953,557.80 |  |
| B. Alternates |  |  |  |  |  |
| B1 - Urethane "Comfort" Edge |  | Additional Cost | N/A | Additional Cost | N/A |
| B2 - Premium Comfort Controls |  | Additional Cost | N/A | Additional Cost | N/A |
| B3 - Slat Wall / Binder Bin |  | Additional Cost | N/A | Additional Cost | N/A |
| Days to Final Completion |  | 163 |  | 163 |  |
| Acknowledged Addenda |  | Yes |  | Yes |  |
| No Bid |  | Bramic Creative Business Products | Business Products \& Solutions | Commercial Concepts \& Furnishings | Design Central |
|  |  | Eaton Consoles | Encompas | Hertz Furniture | rated Facilities Group |
|  |  | Mity Lite, Inc. | National Business <br> Furniture, LLC | School Outfitters |  |

On the recommendation of Lee Barrier, on behalf of Emergency Communications, Tim Myers moved to accept the low bid from Watson Furniture Group, Inc. dba Watson Consoles - Primary in the amount of $\mathbf{\$ 7 4 6 , 1 9 8 . 7 1}$. Jennifer Blasi seconded the motion. The motion passed unanimously.

This item is the second part of the CIP remodel of the Emergency Communications 911 Call Center, previously approved on November 16, 2022, which expands the call center floor. The furniture was advertised as a separate competitive bid for best pricing.

The new furniture consists of two (2) basic console models, one (1) for each supervisor and one (1) for each dispatcher. The consoles are designed for $24 / 7$ use and allows for additional monitors, CPUs, and other 911 equipment to be ergonomically accessible. The new consoles will support Call Takers and Public Safety Dispatchers, and includes two (2) Kansas Department of Transportation (KDOT) consoles and additional stations. Consoles meet Americans with Disabilities Act (ADA) requirements.

## Questions and Answers

Brandi Baily: Because I don't remember what all of the remodel entails, is this furniture replacing old stations or is it coming in for new stations in a newer area?

Elora Forshee: All of the work stations we have now are going to be removed. They are falling apart; so it is going to replace everything.
Tim Myers: I noticed with this bid that they are a lot lower than the others that submitted bids. Were we satisfied with the product that they were going to provide to us?

Elora Forshee: Yes. I was honestly surprised that they were the lower. In August we went out to the APCO Conference and looked at all of the furniture vendors and looked at what they have to provide and Watson has a nice product.

Russell Leeds: I assume that they support repairs... parts and repairs?
Elora Forshee: Yes. There is a service plan that goes to it. I don't know if Sandy can speak to how long that is or not
Sandy Anguelov: It is definitely for a year but I think they will service anything as long as it is their product.
(After the meeting Sandy Anguelov requested we clarify for the record that is a lifetime warranty on the furniture NOT one (1) year.)
Russell Leeds: We're buying it with vendor's warranty and they have the capacity to work on and repair their own product?
Sandy Anguelov: They support their product.

BOARD OF BIDS AND CONTRACTS JANUARY 12, 2023
3. LIQUID PROPANE -- VARIOUS DEPARTMENTS

FUNDING -- VARIOUS DEPARTMENTS
(Request sent to 37 vendors)
RFB \#22-0078 Contract

|  |  |  | Central Gas Service, LLC |  | Ferrellgas, LP |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Department and Location Address | Cylinder/Tank Size(s) | Estimated Annual Usage | Price Per Unit of Measure | Total | Price Per Unit of Measure | Total |
| 1. Emergency Communications - Radio Shop 1355 S. 383rd St. W., Cheney, KS 67025 | 1 Ea.; 1,000 Gallons | Infrequent; As Needed (25 gallons) | \$1.95 | \$1,950.00 | \$1.98 | \$49.50 |
| 2. Emergency Communications - Radio Shop 17500 W. 71 st S., Viola, KS 67149 (Clonmel Yard) | 1 Ea.; 1,000 Gallons | Infrequent; As Needed (25 gallons) | \$1.95 | \$1,950.00 | \$1.98 | \$49.50 |
| 3. Emergency Communications - Radio Shop <br> 2501 S. 231st St. W., Goddard, KS 67052 (23rd S and 231st W) | 1 Ea.; 1,000 Gallons | Infrequent; As Needed (25 gallons) | \$1.95 | \$1,950.00 | \$1.98 | \$49.50 |
| 4. Emergency Communications - Radio Shop 10270 S. 127th St. E., Derby, KS 67037 (E 95th S and 127th E then South $3 / 4$ mile | 1 Ea.; 1,000 Gallons | Infrequent; As Needed (25 gallons) | \$1.95 | \$1,950.00 | \$1.98 | \$49.50 |
| 5. Parks - Lake Afton <br> 24600 W. 39th St., Goddard, KS 67052 | 3 Ea.; 1,000 Gallons 5 Ea.; 500 Gallons 1 Ea.; 200 Gallons | 4,000 Gallons | \$1.95 | \$7,800.00 | \$1.98 | \$7,920.00 |
| 6. Parks - Sedgwick County Park <br> 6501 W. 21st St. N., Wichita, KS 67205 | 1 Ea.; 1,000 Gallons 3 Ea.; 500 Gallons | 1,300 Gallons | \$1.95 | \$2,535.00 | \$1.98 | \$2,574.00 |
| 7. Sedgwick County Fire District 1 - Fire Station 39 3610 S. 263rd St. West, Garden Plain, KS 67050 | 1 Ea.; 1,000 Gallons | 3,000 Gallons | \$1.95 | \$5,850.00 | \$1.98 | \$5,940.00 |
| 8. Sedgwick County Sheriff's Office - Shooting Range 24532 W. 39th St. S., Goddard, KS 67052 | 1 Ea.; 500 Gallons | 2,200 Gallons | \$1.95 | \$4,290.00 | \$1.98 | \$4,356.00 |
| General Pricing - Al La Carte |  |  |  |  |  |  |
| Description | Unit of Measure | Quantity/Estimated Annual Usage | Price Per Unit of Measure |  | Price Per Unit of Measure |  |
| 1. Liquid Propane Gas (100 lb. tank or less) | Gallon | Infrequent; As needed by departments | \$1.95 | Gallon or filled Tank. County department to Deliver/Pick up at Service Location | \$1.98 | Gallon or filled Tank. County department to Deliver/Pick up at Service Location |
| 2. Liquid Propane Gas (101 lb. tank or greater) | Gallon | Infrequent; As needed by departments | \$1.95 | Gallon or filled Tank. County department to Deliver/Pick up at Service Location | \$1.98 | Gallon or filled Tank. County department to Deliver/Pick up at Service Location |
| New or Replacement Tank(s) |  |  |  |  |  |  |
| 1. 20 lb . tank (Consumer grilling LP tank) | Ea. | Infrequent; As needed by departments | \$30.00 |  | \$1.98 |  |
| 2. 300 Gallons above ground tank | Ea. | Infrequent; As needed by departments | \$1,950.00 |  | \$1.98 |  |
| 3. 500 Gallons above ground tank | Ea. | Infrequent; As needed by departments | \$2,950.00 |  | \$1.98 |  |
| 4. 1,000 gallons above ground tank | Ea. | Infrequent; As needed by departments | \$4,945.00 |  | \$1.98 |  |
| 5. Discount Rate off any Acetylene Cylinder purchase not outlined above | Ea. | Infrequent; As needed by departments | N/A | N/A | N/A | N/A |
| No Bid | Murdock Companies, Inc. |  |  | Northern Tool + Equipment |  |  |

On the recommendation of Tammy Culley, on behalf of various departments, Jennifer Blasi moved to accept the bid from Central Gas Service, LLC and establish contract pricing for one (1) year with four (4) one (1) year options to renew at the rates listed above. Tim Myers seconded the motion. The motion passed unanimously.

Liquid Propane (LP) gas is needed for departments to use on a continued basis at locations not utilizing natural gas services or as a backup source of energy.
Emergency Communications uses 1,000 gallon propane tanks at listed sites for backup generators in case there is a loss of utility power. These generators run for 15 minutes once a week as a test cycle. Sedgwick County Fire District 1 (SCFD 1) uses propane to fuel HVAC equipment and water heaters at Station 39. Natural gas is not an option at this facility. The Sedgwick County Sheriff's Office uses propane as a heating source for their firearms training facility. The facility is located in western Sedgwick County and is used daily by personnel. Sedgwick County parks use propane for heating and hot water for buildings.

## Notes:

Ferrellgas, LP has withdrawn their bid due to a non-judgmental error (K.S.A. 75-6904).
Central Gas Service, LLC is the current vendor. The annual spend for 2022 was $\$ 12,411.69$.

## Questions and Answers

Brandi Baily: You mentioned that natural gas wasn't an option at one of the locations. The other locations like the parks and the Sheriff's Range is there an option to use natural gas out there? Would it be cheaper to ook at using natural gas?

Joe Thomas: I imagine they do. They should have access to natural gas
Russell Leeds: I'm pretty sure that natural gas lines are not ran out to Station 39 which is out west in the middle of nowhere
Brandi Baily: I'm just asking about locations that don't currently have natural gas. You mentioned for some that's not an option but for the others if there an option and why don't we look at maybe going that route?
Joe Thomas: It mentions here that this whole contract will be used for locations either not utilizing natural gas services or as a backup to their source of energy. So they may have natural gas but need a backup soure in case it's needed.

Tim Myers: The total annual spend for all departments at the various locations was $\$ 12,000.00+$ ?
Tammy Culley: Yes.

BOARD OF BIDS AND CONTRACTS JANUARY 12, 2023
4. ON-CALL PRESS PRINTING SERVICES -- VARIOUS DEPARTMENTS FUNDING -- VARIOUS DEPARTMENTS
(Request sent to 125 vendors)

|  |  |  | City |  | Vall |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Text Ink: | Estimated Quantity (Annual) |  | Unit Pr | rgin Stock |  |
|  |  |  | rhead |  |  |  |
|  |  |  | Minimum 1,000 | \$125.00 | Qty of 500 | \$363.02 |
| 1. Four (4) Color Logo Letterhead, Paper- |  |  |  |  | Qty of 1,000 | \$249.92 |
| $81 / 2$ X 11, White, 24\#, $25 \%$ Cotton, |  | 50,000 |  |  | Qty of 1,500 | \$212.18 |
| Laser Imaging |  |  | Any additional 1,000 | \$75.16 | Qty of 2,000 | \$193.38 |
|  |  |  |  |  | Qty of 2,500 | \$181.97 |
|  |  |  | lopes |  |  |  |
|  |  |  | Minimum 1,000 | \$399.00 | Qty of 500 | \$442.52 |
| 2. Return Address |  |  | Mimum 1,00 |  | Qty of $\mathbf{1 , 0 0 0}$ | \$322.08 |
| Size/Paper: \#10, 24\#, White, | Cyan, Magenta, Yellow, Black | 30,000 |  |  | Qty of 1,500 | \$281.94 |
| 25\% Cotton, Regular |  |  | Any additional 1,000 | \$147.00 | Qty of 2,000 | \$261.87 |
|  |  |  |  |  | Qty of 2,500 | \$249.82 |
| 3. Size/Paper: \#10, 24\#, White, Regular | Black 1 Side 1/0 | 100,000 | \$44.16 |  | Qty of 1,000 | \$129.87 |
|  |  |  |  |  | Qty of 1,500 | \$110.25 |
|  |  |  |  |  | Qty of 2,000 | \$100.44 |
|  |  |  |  |  | Qty of 2,500 | \$94.74 |
|  |  |  |  |  | Qty of 5,000 | \$78.91 |
|  |  |  |  |  | Qty of 7,500 | \$72.90 |
|  |  |  |  |  | Qty of 10,000 | \$69.90 |
|  |  |  |  |  | Qty of 15,000 | \$66.93 |
|  |  |  |  |  | Qty of 20,000 | \$65.45 |
|  | Black 2 Sides 1/1 |  | \$49.65 |  | Qty of 1,000 | \$159.70 |
|  |  |  |  |  | Qty of 1,500 | \$139.67 |
|  |  |  |  |  | Qty of 2,000 | \$129.65 |
|  |  |  |  |  | Qty of 2,500 | \$122.05 |
|  |  |  |  |  | Qty of 5,000 | \$100.71 |
|  |  |  |  |  | Qty of 7,500 | \$93.59 |
|  |  |  |  |  | Qty of 10,000 | \$90.04 |
|  |  |  |  |  | Qty of 15,000 | \$86.56 |
|  |  |  |  |  | Qty of 20,000 | \$84.83 |
|  | 1-Color 1 Side 1/0 | 100,000 |  |  | Qty of 1,000 | \$174.36 |
|  |  |  |  |  | Qty of 1,500 | \$136.54 |
|  |  |  |  |  | Qty of 2,000 | \$117.63 |
|  |  |  |  |  | Qty of 2,500 | \$132.85 |
|  |  |  |  |  | Qty of 5,000 | \$83.58 |
|  |  |  |  |  | Qty of 7,500 | \$76.02 |
|  |  |  |  |  | Qty of 10,000 | \$57.02 |
|  |  |  |  |  | Qty of 15,000 | \$68.45 |
|  |  |  |  |  | Qty of 20,000 | \$66.56 |
|  | 1-Color 2 Sides 1/1 |  | \$49.65 |  | Qty of 1,000 | \$219.07 |
|  |  |  |  |  | Qty of 1,500 | \$172.50 |
|  |  |  |  |  | Qty of 2,000 | \$149.22 |
|  |  |  |  |  | Qty of 2,500 | \$135.25 |
|  |  |  |  |  | Qty of 5,000 | \$107.31 |
|  |  |  |  |  | Qty of 7,500 | \$97.99 |
|  |  |  |  |  | Qty of 10,000 | \$93.34 |
|  |  |  |  |  | Qty of 15,000 | \$88.68 |
|  |  |  |  |  | Qty of 20,000 | \$86.35 |
|  | 2-Color 1 Side 2/0 | 5,000 | \$61.00 |  | Qty of 1,000 | \$190.04 |
|  |  |  |  |  | Qty of 1,500 | \$146.99 |
|  |  |  |  |  | Qty of 2,000 | \$125.47 |
|  |  |  |  |  | Qty of 2,500 | \$112.55 |
|  |  |  |  |  | Qty of 5,000 | \$86.72 |
|  |  |  |  |  | Qty of 7,500 | \$78.11 |
|  |  |  |  |  | Qty of 10,000 | \$73.81 |
|  |  |  |  |  | Qty of 15,000 | \$69.54 |
|  |  |  |  |  | Qty of 20,000 | \$67.41 |
|  | 2-Color 2 Sides 2/2 |  | \$69.54 |  | Qty of 1,000 | \$250.42 |
|  |  |  |  |  | Qty of 1,500 | \$193.40 |
|  |  |  |  |  | Qty of 2,000 | \$164.90 |
|  |  |  |  |  | Qty of 2,500 | \$147.79 |
|  |  |  |  |  | Qty of 5,000 | \$113.58 |
|  |  |  |  |  | Qty of 7,500 | \$102.17 |
|  |  |  |  |  | Qty of 10,000 | \$96.48 |
|  |  |  |  |  | Qty of 15,000 | \$90.85 |
|  |  |  |  |  | Qty of 20,000 | \$88.04 |
|  | 4-Color 1 Side 4/0 | 20,000 | \$60.00 |  | Qty of 500 | \$247.04 |
|  |  |  |  |  | Qty of 1,000 | \$185.55 |
|  |  |  | 2,500 Minimum |  | Qty of 1,500 | \$165.05 |
|  |  |  |  |  | Qty of 2,000 | \$154.81 |
|  |  |  |  |  | Qty of 2,500 | \$148.66 |
|  | 4-Color 2 Sides 4/4 |  | \$90.00 |  | Qty of 500 | \$331.26 |
|  |  |  |  |  | Qty of 1,000 | \$268.48 |
|  |  |  | 2,500 Minimum |  | Qty of 1,500 | \$247.55 |
|  |  |  |  |  | Qty of 2,000 | \$237.10 |
|  |  |  |  |  | Qty of 2,500 | \$230.82 |

BOARD OF BIDS AND CONTRACTS JANUARY 12, 2023
4. ON-CALL PRESS PRINTING SERVICES -- VARIOUS DEPARTMENTS FUNDING -- VARIOUS DEPARTMENTS
(Request sent to 125 vendors)

|  |  |  | City Print, Inc. | Valley Print Logistics |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Text Ink: | Estimated Quantity (Annual) | Unit Price (Per 1,000) Virgin Stock |  |  |
|  |  |  | $\square$ <br> Envelopes |  |  |
| 4. Size/Paper: \#10, 24\#, White, Window | Black 1 Side 1/0 | 100,000 | \$47.41 | Qty of 1,000 | \$134.37 |
|  |  |  |  | Qty of 1,500 | \$114.71 |
|  |  |  |  | Qty of 2,000 | \$104.89 |
|  |  |  |  | Qty of 2,500 | \$98.99 |
|  |  |  |  | Qty of 5,000 | \$83.34 |
|  |  |  |  | Qty of 7,500 | \$77.32 |
|  |  |  |  | Qty of 10,000 | \$74.32 |
|  |  |  |  | Qty of 15,000 | \$71.34 |
|  |  |  |  | Qty of 20,000 | \$69.86 |
|  |  |  |  | Qty of 1,000 | \$164.20 |
|  |  |  |  | Qty of 1,500 | \$144.13 |
|  |  |  |  | Qty of 2,000 | \$134.10 |
|  |  |  |  | Qty of 2,500 | \$126.53 |
|  | Black 2 Sides 1/1 |  | \$52.90 | Qty of 5,000 | \$105.14 |
|  |  |  |  | Qty of 7,500 | \$98.02 |
|  |  |  |  | Qty of 10,000 | \$94.46 |
|  |  |  |  | Qty of 15,000 | \$90.96 |
|  |  |  |  | Qty of 20,000 | \$89.23 |
|  |  |  |  | Qty of 1,000 | \$178.97 |
|  |  |  |  | Qty of 1,500 | \$141.07 |
|  |  |  |  | Qty of 2,000 | \$122.13 |
|  |  |  |  | Qty of 2,500 | \$110.76 |
|  | 1-Color 1 Side 1/0 |  | \$47.41 | Qty of 5,000 | \$88.02 |
|  |  |  |  | Qty of 7,500 | \$80.44 |
|  |  |  |  | Qty of 10,000 | \$76.65 |
|  |  |  |  | Qty of 15,000 | \$72.86 |
|  |  | 100,000 |  | Qty of 20,000 | \$70.97 |
|  |  |  |  | Qty of 1,000 | \$223.68 |
|  |  |  |  | Qty of 1,500 | \$177.04 |
|  |  |  |  | Qty of 2,000 | \$153.72 |
|  |  |  |  | Qty of 2,500 | \$139.73 |
|  | 1-Color 2 Sides 1/1 |  | \$52.90 | Qty of 5,000 | \$111.74 |
|  |  |  |  | Qty of 7,500 | \$102.42 |
|  |  |  |  | Qty of 10,000 | \$97.75 |
|  |  |  |  | Qty of 15,000 | \$93.09 |
|  |  |  |  | Qty of 20,000 | \$90.76 |
|  |  |  |  | Qty of 1,000 | \$194.65 |
|  |  |  |  | Qty of 1,500 | \$151.53 |
|  | 2-Color 1 Side 2/0 |  | \$64.25 | Qty of 2,000 | \$129.97 |
|  |  |  |  | Qty of 2,500 | \$117.03 |
|  |  |  |  | Qty of 5,000 | \$91.15 |
|  |  | 5,000 |  | Qty of 1,000 | \$255.03 |
|  |  |  |  | Qty of 1,500 | \$197.94 |
|  | 2-Color 2 Sides 2/2 |  | \$72.79 | Qty of 2,000 | \$169.40 |
|  |  |  |  | Qty of 2,500 | \$152.27 |
|  |  |  |  | Qty of 5,000 | \$118.01 |
|  |  |  | \$64.00 | Qty of 500 | \$251.66 |
|  |  |  | \$64.00 | Qty of 1,000 | \$190.03 |
|  | 4-Color 1 Side 4/0 |  |  | Qty of 1,500 | \$169.52 |
|  |  |  | 2,500 Minimum | Qty of 2,000 | \$159.25 |
|  |  | 20,000 |  | Qty of 2,500 | \$153.09 |
|  |  | 20,00 | \$94.00 | Qty of 500 | \$335.86 |
|  |  |  |  | Qty of $\mathbf{1 , 0 0 0}$ | \$272.98 |
|  | 4-Color 2 Sides 4/4 |  |  | Qty of 1,500 | \$252.02 |
|  |  |  | 2,500 Minimum | Qty of 2,000 | \$241.54 |
|  |  |  |  | Qty of 2,500 | \$235.25 |

BOARD OF BIDS AND CONTRACTS JANUARY 12, 2023
4. ON-CALL PRESS PRINTING SERVICES -- VARIOUS DEPARTMENTS FUNDING -- VARIOUS DEPARTMENTS
(Request sent to 125 vendors)

|  |  |  | City Print, Inc. | Valley Print Logistics |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Text Ink: | Estimated Quantity (Annual) | Unit Price (Per 1,000) Virgin Stock |  |  |
| Black 1 Side 1/0 |  |  |  |  |  |
|  |  |  |  | Qty of 1,000 | \$137.58 |
|  |  |  |  | Qty of 1,500 | \$117.45 |
|  |  |  |  | Qty of 2,000 | \$107.39 |
|  |  |  |  | Qty of 2,500 | \$101.35 |
|  |  | 100,000 | \$66.87 | Qty of 5,000 | \$85.65 |
|  |  |  |  | Qty of 7,500 | \$79.46 |
|  |  |  |  | Qty of 10,000 | \$76.37 |
|  |  |  |  | Qty of 15,000 | \$73.31 |
|  |  |  |  | Qty of 20,000 | \$71.78 |
|  |  |  |  | Qty of 1,000 | \$167.40 |
|  |  |  |  | Qty of 1,500 | \$146.87 |
|  |  |  |  | Qty of 2,000 | \$136.60 |
|  |  |  |  | Qty of 2,500 | \$128.93 |
|  | Black 2 Sides 1/1 | 100,000 | \$72.36 | Qty of 5,000 | \$107.45 |
|  |  |  |  | Qty of 7,500 | \$100.15 |
|  |  |  |  | Qty of 10,000 | \$96.51 |
|  |  |  |  | Qty of 15,000 | \$92.93 |
|  |  |  |  | Qty of 20,000 | \$91.15 |
|  |  |  |  | Qty of 1,000 | \$182.27 |
|  |  |  |  | Qty of 1,500 | \$143.87 |
|  |  |  |  | Qty of 2,000 | \$124.68 |
|  |  |  |  | Qty of 2,500 | \$113.16 |
|  | 1-Color 1 Side 1/0 |  | \$66.87 | Qty of 5,000 | \$90.32 |
|  |  |  |  | Qty of 7,500 | \$82.57 |
|  |  |  |  | Qty of 10,000 | \$78.70 |
|  |  |  |  | Qty of 15,000 | \$74.83 |
|  |  | 100,000 |  | Qty of 20,000 | \$72.89 |
|  |  |  |  | Qty of 1,000 | \$226.98 |
| White, Regular, Security |  |  |  | Qty of 1,500 | \$179.84 |
|  |  |  |  | Qty of 2,000 | \$156.27 |
|  |  |  |  | Qty of 2,500 | \$142.13 |
|  | 1-Color 2 Sides 1/1 |  | \$72.36 | Qty of 5,000 | \$114.05 |
|  |  |  |  | Qty of 7,500 | \$104.55 |
|  |  |  |  | Qty of 10,000 | \$99.81 |
|  |  |  |  | Qty of 15,000 | \$95.06 |
|  |  |  |  | Qty of 20,000 | \$92.68 |
|  |  |  |  | Qty of 1,000 | \$196.49 |
|  |  |  |  | Qty of 1,500 | \$153.35 |
|  | 2-Color 1 Side 2/0 |  | \$83.71 | Qty of 2,000 | \$131.79 |
|  |  |  |  | Qty of 2,500 | \$118.84 |
|  |  | 5,000 |  | Qty of 5,000 | \$92.97 |
|  |  | 5,000 |  | Qty of 1,000 | \$258.33 |
|  |  |  |  | Qty of 1,500 | \$200.74 |
|  | 2-Color 2 Sides 2/2 |  | \$92.25 | Qty of 2,000 | \$171.95 |
|  |  |  |  | Qty of 2,500 | \$154.67 |
|  |  |  |  | Qty of 5,000 | \$120.32 |
|  |  |  | \$82.71 | Qty of 500 | \$299.72 |
|  |  |  | \$8.71 | Qty of $\mathbf{1 , 0 0 0}$ | \$214.98 |
|  | 4-Color 1 Side 4/0 |  |  | Qty of $\mathbf{1 , 5 0 0}$ | \$186.74 |
|  |  |  | 2,500 Minimum | Qty of 2,000 | \$172.62 |
|  |  | 20,000 |  | Qty of 2,500 | \$164.14 |
|  |  | 20,000 | \$112.71 | Qty of 500 | \$383.72 |
|  |  |  | \$112.71 | Qty of 1,000 | \$297.91 |
|  | 4-Color 2 Sides 4/4 |  |  | Qty of 1,500 | \$169.24 |
|  |  |  | 2,500 Minimum | Qty of 2,000 | \$254.91 |
|  |  |  |  | Qty of 2,500 | \$246.30 |

BOARD OF BIDS AND CONTRACTS JANUARY 12, 2023
4. ON-CALL PRESS PRINTING SERVICES -- VARIOUS DEPARTMENTS

FUNDING -- VARIOUS DEPARTMENTS
(Request sent to 125 vendors)

| Description |  |  | City Print, Inc. | Valley Print Logistics |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Text Ink: | Estimated Quantity (Annual) | Unit Price (Per 1,000) Virgin Stock |  |  |
|  |  |  |  |  |  |
| Black 1 Side 1/0Black 2 Sides 1/11-Color 1 Side 1/0 |  | 100,000 | \$59.41 | Qty of 1,000 | \$145.79 |
|  |  | Qty of 1,500 |  | \$125.53 |
|  |  | Qty of 2,000 |  | \$115.40 |
|  |  | Qty of 2,500 |  | \$109.32 |
|  |  | Qty of 5,000 |  | \$93.60 |
|  |  | Qty of 7,500 |  | \$87.36 |
|  |  | Qty of 10,000 |  | \$84.24 |
|  |  | Qty of 15,000 |  | \$81.16 |
|  |  | Qty of 20,000 |  | \$79.62 |
|  |  | $\$ 64.90$ | Qty of 1,000 | \$175.62 |
|  |  | Qty of 1,500 | \$154.95 |
|  |  | Qty of 2,000 | \$144.61 |
|  |  | Qty of 2,500 | \$137.11 |
|  |  | Qty of 5,000 | \$111.34 |
|  |  | Qty of 7,500 | \$102.74 |
|  |  | Qty of 10,000 | \$98.45 |
|  |  | Qty of 15,000 | \$94.23 |
|  |  | Qty of 20,000 | \$92.13 |
|  |  | 100,000 | \$59.41 | Qty of 1,000 | \$190.69 |
|  |  | Qty of 1,500 |  | \$152.09 |
|  |  | Qty of 2,000 |  | \$132.79 |
|  |  | Qty of 2,500 |  | \$121.20 |
|  |  | Qty of 5,000 |  | \$98.28 |
|  |  | Qty of 7,500 |  | \$90.48 |
|  |  | Qty of 10,000 |  | \$86.58 |
|  |  | Qty of 15,000 |  | \$82.68 |
|  |  | Qty of 20,000 |  | \$80.73 |
| $\begin{aligned} & \text { 6. Size/Paper: \#10, 24\# } \\ & \text { White, Window, Security } \end{aligned}$ | 1-Color 2 Sides 1/1 |  | 100,000 | \$64.90 | Qty of 1,000 | \$235.39 |
|  |  |  |  |  | Qty of 1,500 | \$188.05 |
|  |  |  |  |  | Qty of 2,000 | \$164.38 |
|  |  |  |  |  | Qty of 2,500 | \$150.17 |
|  |  |  |  |  | Qty of 5,000 | \$122.00 |
|  |  |  |  |  | Qty of 7,500 | \$112.46 |
|  |  |  |  |  | Qty of 10,000 | \$107.68 |
|  |  |  |  |  | Qty of 15,000 | \$102.91 |
|  |  | Qty of 20,000 |  |  | \$100.52 |
|  | 2-Color 1 Side 2/0 | 5,000 | \$76.25 | Qty of 1,000 | \$206.37 |
|  |  |  |  | Qty of 1,500 | \$162.54 |
|  |  |  |  | Qty of 2,000 | \$140.63 |
|  |  |  |  | Qty of 2,500 | \$127.48 |
|  |  |  |  | Qty of 5,000 | \$101.41 |
|  |  |  |  | Qty of 1,000 | \$266.69 |
|  |  |  |  | Qty of 1,500 | \$208.91 |
|  | 2-Color 2 Sides 2/2 |  | \$84.79 | Qty of 2,000 | \$180.03 |
|  |  |  |  | Qty of 2,500 | \$162.69 |
|  |  |  |  | Qty of 5,000 | \$128.27 |
|  | 4-Color 1 Side 4/0 | 20,000 | \$76.00 | Qty of 500 | \$315.32 |
|  |  |  | \$7.00 | Qty of 1,000 | \$226.68 |
|  |  |  |  | Qty of 1,500 | \$197.14 |
|  |  |  | 2,500 Minimum | Qty of 2,000 | \$182.37 |
|  |  |  |  | Qty of 2,500 | \$173.50 |
|  |  |  | \$106.00 | Qty of 500 | \$399.52 |
|  |  |  | \$106.00 | Qty of 1,000 | \$309.61 |
|  | 4-Color 2 Sides 4/4 |  |  | Qty of 1,500 | \$279.64 |
|  |  |  | 2,500 Minimum | Qty of 2,000 | \$264.66 |
|  |  |  |  | Qty of 2,500 | \$255.66 |

BOARD OF BIDS AND CONTRACTS JANUARY 12, 2023
4. ON-CALL PRESS PRINTING SERVICES -- VARIOUS DEPARTMENTS FUNDING -- VARIOUS DEPARTMENTS
(Request sent to 125 vendors)

|  |  |  | City Print, Inc. | Valle |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Text Ink: | Estimated Quantity (Annual) | Unit Price (Per 1,000) Virgin Stock |  |  |
| - Envelopes |  |  |  |  |  |
| 7. Size/Paper: \#9, Policy Brown Kraft | Black 1 Side 1/0 | 10,000 | \$78.20 | Qty of 500 | \$412.04 |
|  |  |  |  | Qty of 1,000 | \$313.60 |
|  |  |  |  | Qty of 1,500 | \$280.79 |
|  |  |  |  | Qty of 2,000 | \$264.38 |
|  |  |  |  | Qty of 2,500 | \$254.54 |
|  | Black 2 Sides 1/1 |  | \$83.70 | Qty of 500 | \$485.30 |
|  |  |  |  | Qty of 1,000 | \$368.71 |
|  |  |  |  | Qty of 1,500 | \$329.85 |
|  |  |  |  | Qty of 2,000 | \$310.42 |
|  |  |  |  | Qty of 2,500 | \$298.76 |
| 8. Size/Paper: \#9, 24\#, White, Regular | Black 1 Side 1/0 | 100,000 | \$44.16 | Qty of 1,000 | \$129.87 |
|  |  |  |  | Qty of 1,500 | \$110.25 |
|  |  |  |  | Qty of 2,000 | \$100.44 |
|  |  |  |  | Qty of 2,500 | \$94.55 |
|  |  |  |  | Qty of 5,000 | \$78.91 |
|  |  |  |  | Qty of 7,500 | \$72.90 |
|  |  |  |  | Qty of 10,000 | \$69.90 |
|  |  |  |  | Qty of 15,000 | \$66.92 |
|  |  |  |  | Qty of 20,000 | \$65.44 |
|  | Black 2 Sides 1/1 |  | \$49.65 | Qty of 1,000 | \$159.70 |
|  |  |  |  | Qty of 1,500 | \$139.67 |
|  |  |  |  | Qty of 2,000 | \$129.65 |
|  |  |  |  | Qty of 2,500 | \$122.05 |
|  |  |  |  | Qty of 5,000 | \$100.71 |
|  |  |  |  | Qty of 7,500 | \$93.59 |
|  |  |  |  | Qty of 10,000 | \$90.04 |
|  |  |  |  | Qty of 15,000 | \$86.53 |
|  |  |  |  | Qty of 20,000 | \$84.79 |
|  | 1-Color 1 Side 1/0 | 100,000 | \$44.16 | Qty of 1,000 | \$174.36 |
|  |  |  |  | Qty of 1,500 | \$136.54 |
|  |  |  |  | Qty of 2,000 | \$117.63 |
|  |  |  |  | Qty of 2,500 | \$106.28 |
|  |  |  |  | Qty of 5,000 | \$83.58 |
|  |  |  |  | Qty of 7,500 | \$76.02 |
|  |  |  |  | Qty of 10,000 | \$72.24 |
|  |  |  |  | Qty of 15,000 | \$68.45 |
|  |  |  |  | Qty of 20,000 | \$66.56 |
|  | 1-Color 2 Sides 1/1 |  | \$49.65 | Qty of 1,000 | \$219.07 |
|  |  |  |  | Qty of 1,500 | \$172.50 |
|  |  |  |  | Qty of 2,000 | \$149.22 |
|  |  |  |  | Qty of 2,500 | \$135.25 |
|  |  |  |  | Qty of 5,000 | \$107.31 |
|  |  |  |  | Qty of 7,500 | \$97.99 |
|  |  |  |  | Qty of 10,000 | \$93.34 |
|  |  |  |  | Qty of 15,000 | \$88.68 |
|  |  |  |  | Qty of 20,000 | \$86.35 |
|  | 2-Color 1 Side 2/0 | 5,000 | \$61.00 | Qty of 1,000 | \$190.04 |
|  |  |  |  | Qty of 1,500 | \$146.99 |
|  |  |  |  | Qty of 2,000 | \$125.47 |
|  |  |  |  | Qty of 2,500 | \$112.55 |
|  |  |  |  | Qty of 5,000 | \$86.72 |
|  | 2-Color 2 Sides $2 / 2$ |  | \$69.54 | Qty of 1,000 | \$250.42 |
|  |  |  |  | Qty of 1,500 | \$193.40 |
|  |  |  |  | Qty of 2,000 | \$164.90 |
|  |  |  |  | Qty of 2,500 | \$147.79 |
|  |  |  |  | Qty of 5,000 | \$113.58 |
|  | 4-Color 1 Side 4/0 | 20,000 | \$60.00 | Qty of 500 | \$247.04 |
|  |  |  |  | Qty of 1,000 | \$185.55 |
|  |  |  | 2,500 Minimum | Qty of 1,500 | \$165.05 |
|  |  |  |  | Qty of 2,000 | \$154.81 |
|  |  |  |  | Qty of 2,500 | \$148.66 |
|  | 4-Color 2 Sides 4/4 |  | \$90.00 | Qty of 500 | \$331.26 |
|  |  |  |  | Qty of 1,000 | \$268.48 |
|  |  |  | 2,500 Minimum | Qty of 1,500 | \$247.55 |
|  |  |  |  | Qty of 2,000 | \$237.10 |
|  |  |  |  | Qty of 2,500 | \$230.82 |

BOARD OF BIDS AND CONTRACTS JANUARY 12, 2023
4. ON-CALL PRESS PRINTING SERVICES -- VARIOUS DEPARTMENTS FUNDING -- VARIOUS DEPARTMENTS
(Request sent to 125 vendors)


BOARD OF BIDS AND CONTRACTS JANUARY 12, 2023
4. ON-CALL PRESS PRINTING SERVICES -- VARIOUS DEPARTMENTS FUNDING -- VARIOUS DEPARTMENTS
(Request sent to 125 vendors)

\begin{tabular}{|c|c|c|c|c|c|}
\hline \& \& \& City Print, Inc. \& \multicolumn{2}{|c|}{Valley Print Logistics} <br>
\hline Description \& Text Ink: \& Estimated Quantity (Annual) \& \multicolumn{3}{|c|}{Unit Price (Per 1,000) Virgin Stock} <br>
\hline \multicolumn{2}{|r|}{\multirow{19}{*}{Black 1 Side 1/0

Black 2 Sides $1 / 1$}} \& \& Envelopes \& \& <br>
\hline \& \& \multirow{18}{*}{100,000} \& \multirow{9}{*}{\$66.61} \& Qty of 1,000 \& \$154.23 <br>
\hline \& \& \& \& Qty of 1,500 \& \$133.21 <br>
\hline \& \& \& \& Qty of 2,000 \& \$122.78 <br>
\hline \& \& \& \& Qty of 2,500 \& \$116.42 <br>
\hline \& \& \& \& Qty of 5,000 \& \$100.73 <br>
\hline \& \& \& \& Qty of 7,500 \& \$94.17 <br>
\hline \& \& \& \& Qty of 10,000 \& \$90.94 <br>
\hline \& \& \& \& Qty of 15,000 \& \$87.70 <br>
\hline \& \& \& \& Qty of 20,000 \& \$86.08 <br>
\hline \& \& \& \& Qty of 1,000 \& \$184.05 <br>
\hline \& \& \& \& Qty of 1,500 \& \$162.63 <br>
\hline \& \& \& \& Qty of 2,000 \& \$151.94 <br>
\hline \& \& \& \& Qty of 2,500 \& \$144.11 <br>
\hline \& \& \& \$78.20 \& Qty of 5,000 \& \$122.53 <br>
\hline \& \& \& \& Qty of 7,500 \& \$114.87 <br>
\hline \& \& \& \& Qty of 10,000 \& \$111.12 <br>
\hline \& \& \& \& Qty of 15,000 \& \$107.37 <br>
\hline \& \& \& \& Qty of 20,000 \& \$105.50 <br>
\hline \multirow[t]{19}{*}{11. Size/Paper: $6 \times 9$ Booklet Envelope, White} \& \multirow{9}{*}{2-Color 1 Side 2/0} \& \multirow{18}{*}{100,000} \& \multirow{9}{*}{\$90.00} \& Qty of 1,000 \& \$195.47 <br>
\hline \& \& \& \& Qty of 1,500 \& \$157.45 <br>
\hline \& \& \& \& Qty of 2,000 \& \$138.29 <br>
\hline \& \& \& \& Qty of 2,500 \& \$126.84 <br>
\hline \& \& \& \& Qty of 5,000 \& \$103.93 <br>
\hline \& \& \& \& Qty of 7,500 \& \$96.30 <br>
\hline \& \& \& \& Qty of 10,000 \& \$92.49 <br>
\hline \& \& \& \& Qty of 15,000 \& \$88.68 <br>
\hline \& \& \& \& Qty of 20,000 \& \$86.78 <br>
\hline \& \multirow{9}{*}{2-Color 2 Sides 2/2} \& \& \multirow{9}{*}{\$110.00} \& Qty of 1,000 \& \$244.05 <br>
\hline \& \& \& \& Qty of 1,500 \& \$195.83 <br>
\hline \& \& \& \& Qty of 2,000 \& \$171.76 <br>
\hline \& \& \& \& Qty of 2,500 \& \$157.31 <br>
\hline \& \& \& \& Qty of 5,000 \& \$129.13 <br>
\hline \& \& \& \& Qty of 7,500 \& \$119.27 <br>
\hline \& \& \& \& Qty of 10,000 \& \$114.34 <br>
\hline \& \& \& \& Qty of $\mathbf{1 5 , 0 0 0}$ \& \$108.40 <br>
\hline \& \& \& \& Qty of 20,000 \& \$106.93 <br>
\hline \& Three (3) Color Process Black, Red, and Gold 1 Side \& 1,000 \& \$230.00 \& \multicolumn{2}{|l|}{No Bid} <br>
\hline \multirow{36}{*}{12. Size/Paper: 6 X 9 Window Booklet Envelope, White} \& \multirow{9}{*}{Black 1 Side 1/0} \& \multirow{18}{*}{100,000} \& \multirow{9}{*}{\$78.61} \& Qty of 1,000 \& \$184.94 <br>
\hline \& \& \& \& Qty of 1,500 \& \$163.13 <br>
\hline \& \& \& \& Qty of 2,000 \& \$152.27 <br>
\hline \& \& \& \& Qty of 2,500 \& \$145.71 <br>
\hline \& \& \& \& Qty of 5,000 \& \$130.01 <br>
\hline \& \& \& \& Qty of 7,500 \& \$123.13 <br>
\hline \& \& \& \& Qty of 10,000 \& \$119.74 <br>
\hline \& \& \& \& Qty of 15,000 \& \$116.34 <br>
\hline \& \& \& \& Qty of 20,000 \& \$114.65 <br>
\hline \& \multirow{9}{*}{Black 2 Sides 1/1} \& \& \multirow{9}{*}{\$90.20} \& Qty of 1,000 \& \$214.76 <br>
\hline \& \& \& \& Qty of 1,500 \& \$192.54 <br>
\hline \& \& \& \& Qty of 2,000 \& \$181.48 <br>
\hline \& \& \& \& Qty of 2,500 \& \$173.69 <br>
\hline \& \& \& \& Qty of 5,000 \& \$151.81 <br>
\hline \& \& \& \& Qty of 7,500 \& \$143.83 <br>
\hline \& \& \& \& Qty of 10,000 \& \$139.92 <br>
\hline \& \& \& \& Qty of 15,000 \& \$136.02 <br>
\hline \& \& \& \& Qty of 20,000 \& \$134.07 <br>
\hline \& \multirow{9}{*}{2-Color 1 Side 2/0} \& \multirow{18}{*}{100,000} \& \multirow{9}{*}{\$102.00} \& Qty of 1,000 \& \$225.19 <br>
\hline \& \& \& \& Qty of 1,500 \& \$186.77 <br>
\hline \& \& \& \& Qty of 2,000 \& \$167.33 <br>
\hline \& \& \& \& Qty of 2,500 \& \$155.74 <br>
\hline \& \& \& \& Qty of 5,000 \& \$132.54 <br>
\hline \& \& \& \& Qty of 7,500 \& \$124.82 <br>
\hline \& \& \& \& Qty of 10,000 \& \$120.96 <br>
\hline \& \& \& \& Qty of 15,000 \& \$117.10 <br>
\hline \& \& \& \& Qty of 20,000 \& \$115.17 <br>
\hline \& \multirow{9}{*}{2 Color 2 Sides $2 / 2$} \& \& \multirow{9}{*}{\$122.00} \& Qty of 1,000 \& \$275.53 <br>
\hline \& \& \& \& Qty of 1,500 \& \$226.25 <br>
\hline \& \& \& \& Qty of 2,000 \& \$201.65 <br>
\hline \& \& \& \& Qty of 2,500 \& \$186.89 <br>
\hline \& \& \& \& Qty of 5,000 \& \$158.41 <br>
\hline \& \& \& \& Qty of 7,500 \& \$148.23 <br>
\hline \& \& \& \& Qty of 10,000 \& \$143.14 <br>
\hline \& \& \& \& Qty of 15,000 \& \$138.04 <br>
\hline \& \& \& \& Qty of 20,000 \& \$135.50 <br>
\hline
\end{tabular}

## BOARD OF BIDS AND CONTRACTS JANUARY 12, 2023

## 4. ON-CALL PRESS PRINTING SERVICES -- VARIOUS DEPARTMENTS <br> FUNDING -- VARIOUS DEPARTMENTS <br> (Request sent to 125 vendors)

|  |  |  | City Print, Inc. | Valley Print Logistics |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Text Ink: | Estimated Quantity (Annual) | Unit Price (Per 1,000) Virgin Stock |  |  |
| Envelopes |  |  |  |  |  |
| 13. Size/Paper: A-2 Invitation Envelope, White Linen | Black 1 Side 1/0 | 100,000 | \$111.00 | No Bid |  |
|  | 4-Color 1 Side 4/0 | 100,000 | Qty of 1,000 $\quad \$ 459.00$ |  |  |
|  |  |  | Qty of 2,500 $\quad \$ 924.00$ |  |  |
|  |  |  | Qty of 5,000 |  |  |
|  |  |  | Qty of 100,000 |  |  |
| 14. Size/Paper: $6.5 \times 9.5$ Booklet Envelope, White | $\text { Black } 1 \text { Side } 1 / 0$ | 100,000 | \$111.61 | No Bid |  |
|  | 2-Color 1 Side 2/0 | 100,000 | \$123.20 |  |  |
| 15. Size Paper: $63 / 4$ Envelope, White | Black 1 Side 1/0 | 100,000 | \$44.16 | Qty of 1,000 | \$134.37 |
|  |  |  |  | Qty of 1,500 | \$114.71 |
|  |  |  |  | Qty of 2,000 | \$104.89 |
|  |  |  |  | Qty of 2,500 | \$98.99 |
|  |  |  |  | Qty of 5,000 | \$83.34 |
|  |  |  |  | Qty of 7,500 | \$77.32 |
|  |  |  |  | Qty of 10,000 | \$74.32 |
|  |  |  |  | Qty of 15,000 | \$71.30 |
|  |  |  |  | Qty of 20,000 | \$69.81 |
|  | 2-Color 1 Side 2/0 | 100,000 | \$61.00 | Qty of 1,000 | \$194.65 |
|  |  |  |  | Qty of 1,500 | \$151.53 |
|  |  |  |  | Qty of 2,000 | \$129.97 |
|  |  |  |  | Qty of 2,500 | \$117.03 |
|  |  |  |  | Qty of 5,000 | \$91.15 |
|  |  |  |  | Qty of 7,500 | \$82.53 |
|  |  |  |  | Qty of 10,000 | \$78.22 |
|  |  |  |  | Qty of 15,000 | \$73.90 |
|  |  |  |  | Qty of 20,000 | \$71.76 |
| Carbonless Five-Part Reverse |  |  |  |  |  |
| 16. Paper: $81 / 2 \times 11$, 20\# Color Sequence: White; Canary; Pink; Gold; Manila Tag | Black, 1 Side 1/0 | Estimated Annual Quantity not available | \$757.00 Per 1,000 sets | No bid |  |
|  |  |  | Same Original |  |  |
|  |  |  | No Numbering |  |  |
| Miscellaneous |  |  |  |  |  |
| 17. Typesetting |  | Estimated Annual Quantity not available | Hourly Rate $\quad \$ \mathbf{\$ 3 8 . 0 0}$ | Hourly Rate | \$65.00 |
| 18. Set-Up |  |  | Set-up for Black | Included in the prices listed above. |  |
|  |  | Set-up for Color $\quad \$ 180.00$ |  |  |  |
|  |  | These fees are only for specialty items and are not in addition to the prices listed above. |  |  |  |
| 19. Color Wash (Other than Black) |  |  | \$18.00 | Included in the prices listed above. |  |
| Acknowledged Addendum |  |  | Yes | Yes |  |
| No Bid | Concepts for Business |  | Docutronics | Graphic Designs International, Inc. | HC3 |  |
|  | Identity Group |  | Image Quest | Konica Minolta Business Solutions | Mennonite Press |  |
|  | Quik Print | Universal Products | Wichita Press, Inc. |  |  |
|  | X-Press Signs and Graphics, LLC |  | X-Press Signs and Graphics, LLC | Wichita Screen Printing |  |

On the recommendation of Jaimee Witmer, on behalf of various departments, Brandi Baily moved to accept the bids from City Print, Inc. and Valley Print Logistics at the firm fixed rates listed above for a period six (6) months and establish a contract for a period of one (1) year with four (4) one (1) year options to renew. Jennifer Blasi seconded the motion. The motion passed unanimously

The purpose of the on-call press printing services is to fulfill the gap between the services offered by Sedgwick County's Print Shop and requests made by county departments. Generally, this gap in services includes, but is not limited to, envelope printing, large format posters, and promotional items.

Notes:
Due to the volatility of the paper and printing services markets, after the firm fixed pricing for six (6) months, the vendors have the opportunity to base the pricing for the balance of the year on pricing options such as escalation/de-escalation clauses, price change based on market indexes, or other options. All price changes must have written justification and approval by the county.

## Questions and Answers

Brandi Baily: What kind of increase did you see this year?
Jaimee Witmer: It's hard to say because some of the products have changed over the years. Last time this was done was in 2016. I did look at some various items from previous rates. For example, if you want to look at Item \#3 on the table the size paper \#10, 24\#, White, Regular the rates were $\$ 36.20 / \mathrm{M}$ for Black/1 Side and for Black/2 Side was $\$ 40.70 / \mathrm{M}$ so that's not a really big increase for that large period of time. In that same section for 1 Color/1 Side was $\$ 36.20 / \mathrm{M}$ and for 1 Color/2 Side was $\$ 40.70 / \mathrm{M}$. Again, not a large increase. For so many years, I didn't think the prices were really that different. I did look at envelopes, which seems to be one of the larger items that we print and they didn't seem to be too drastically different.

David Adams: We have seen an increase based on the prices of envelopes nationwide. I'm pretty pleased the pricing hasn't gone up more than what's represented here. Nationwide we're looking at an increase of anywhere between $25 \%$ and $30 \%$ in envelopes and that pricing does not seem to be reflected here. I think we're getting a pretty good deal.

Joe Thomas: That paper market has consolidated considerably?

## David Adams: Yes.

Joe Thomas: Also as a note, we wanted to point out that as listed above you will notice just the bolded items in each category are what we are referring to.
Brandi Baily: In my office, we are looking at ways to cut back on envelopes and paper, consolidating our bills into one or maybe not sending out a return envelope to somebody.
Russell Leeds: We're utilizing both vendors but using the lowest priced vendor for different items?

Joe Thomas: Correct.
Brandi Baily: Have we used Valley Print before? I know City Print has been used.
Jaimee Witmer: To my knowledge, we haven't used Valley Print Logistics before. We are currently using City Print, Inc. They are our current vendor that has been providing this service but I looked previously and I haven't seen that we've used Valley Print Logistics so we'll be offering a new vendor a new opportunity basically.

