

ITEMS REQUIRING BOCC APPROVAL
February 2, 2023
(2 Items)

1. TELESCOPING STEEL SIGN POSTS -- PUBLIC WORKS

FUNDING -- PUBLIC WORKS

(Request sent to 29 vendors)

RFB #22-0090 Contract

			J & A Traffic Products	
Description	Unit of Measure	Quantity	Unit Price	Extended Price
1. 12 Gauge SQ Steel Post- 8' x 1.75" x 1.75"	Each	200	\$26.40	\$5,280.00
2. 12 Gauge SQ Steel Post- 9' x 1.75" x 1.75"	Each	500	\$29.50	\$14,750.00
3. 12 Gauge SQ Steel Anchor- 3' x 2" x 2"	Each	500	\$12.20	\$6,100.00
4. 12 Gauge SQ Steel Anchor- 2.25" x 2.25" x 18"	Each	625	\$8.15	\$5,093.75
5. TBB3A-Z Barricade Brackets (Boxes of 10 ea.)	Box	20	\$8.35	\$167.00
6. Drive Rivets w/washers	Each	4,000	\$0.78	\$3,120.00
Freight Cost			Included	
Grand Total			\$34,510.75	
Days for delivery			21-28 Days	
			National Sign Company	
Description	Unit of Measure	Quantity	Unit Price	Extended Price
1. 12 Gauge SQ Steel Post- 8' x 1.75" x 1.75"	Each	200	\$27.88	\$5,576.00
2. 12 Gauge SQ Steel Post- 9' x 1.75" x 1.75"	Each	500	\$29.59	\$14,795.00
3. 12 Gauge SQ Steel Anchor- 3' x 2" x 2"	Each	500	\$13.42	\$6,710.00
4. 12 Gauge SQ Steel Anchor- 2.25" x 2.25" x 18"	Each	625	\$8.99	\$5,618.75
5. TBB3A-Z Barricade Brackets (Boxes of 10 ea.)	Box	20	\$15.00	\$300.00
6. Drive Rivets w/washers	Each	4,000	\$1.00	\$4,000.00
Freight Cost			Included	
Grand Total			\$36,999.75	
Days for delivery			Approximately 21-28 Days	
			RoadSafe Traffic Systems, Inc.	
Description	Unit of Measure	Quantity	Unit Price	Extended Price
1. 12 Gauge SQ Steel Post- 8' x 1.75" x 1.75"	Each	200	\$36.78	\$7,356.00
2. 12 Gauge SQ Steel Post- 9' x 1.75" x 1.75"	Each	500	\$40.72	\$20,360.00
3. 12 Gauge SQ Steel Anchor- 3' x 2" x 2"	Each	500	\$16.10	\$8,050.00
4. 12 Gauge SQ Steel Anchor- 2.25" x 2.25" x 18"	Each	625	\$9.60	\$6,000.00
5. TBB3A-Z Barricade Brackets (Boxes of 10 ea.)	Box	20	\$105.60	\$2,112.00
6. Drive Rivets w/washers	Each	4,000	\$0.45	\$1,800.00
Freight Cost			\$1,800.00	
Grand Total			\$47,478.00	
Days for delivery			27 Days	
			Technology International, Inc.	
Description	Unit of Measure	Quantity	Unit Price	Extended Price
1. 12 Gauge SQ Steel Post- 8' x 1.75" x 1.75"	Each	200	\$40.34	\$8,068.00
2. 12 Gauge SQ Steel Post- 9' x 1.75" x 1.75"	Each	500	\$47.43	\$23,715.00
3. 12 Gauge SQ Steel Anchor- 3' x 2" x 2"	Each	500	\$9.53	\$4,765.00
4. 12 Gauge SQ Steel Anchor- 2.25" x 2.25" x 18"	Each	625	\$8.95	\$5,593.75
5. TBB3A-Z Barricade Brackets (Boxes of 10 ea.)	Box	20	No Bid	\$0.00
6. Drive Rivets w/washers	Each	4,000	\$1.60	\$6,400.00
Freight Cost			Included	
Grand Total			\$48,541.75	
Days for delivery			Estimated 70 Days	
No Bid			Ad-Craft Signs	Wieland-Wisco Industries, Inc.

On the recommendation of Tammy Culley, on behalf of Public Works, Tim Myers moved to **accept the overall low bid from J & A Traffic Products for an initial purchase of \$34,510.75 and establish contract pricing at the rates above for one (1) year with two (2) one (1) year options to renew.** Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

The telescoping sign posts are the standard posts that support traffic signs.

Notes:

The total spend for 2022 was \$20,785.00.

Questions and Answers

Brandi Baily: Since it is such a significant price increase, is the quantity that we are expecting to use this year approximately the same quantity that was used last year?

Lynn Packer: Yes, we do have a quantity increase on some of the items and in other cases it is just a unit cost increase. The bases and the eight (8) and nine (9) foot posts have gone up. The nine (9) foot post was \$20.00 just a few years ago and it's \$26.00 now. We have bases that are now coming in at \$12.20 and just a few years ago it was \$8.50 - \$8.75. We saw that big jump last year and it's just continuing. I will say that the vendor who has the apparent low bid, J & A Traffic, has been supplying and has been the low bidder my entire 23 years here I believe. We always get multiple bids but J & A has been a great vendor and they supply what they say they are going to supply in a timely manner.

BOARD OF BIDS AND CONTRACTS FEBRUARY 2, 2023

2. ONBASE MAINTENANCE AND SUPPORT -- DIVISION OF INFORMATION & TECHNOLOGY (DIT)
FUNDING -- APPLICATION MGMT.

(Single Source)

#23-2008 Contract

Maintenance and Support (4/01/2023 - 3/31/2024)	Konica Minolta Business Solutions USA, Inc.		
	Quantity	Item Price	Extended Price
1. Enterprise Application Enabler (SMA)	1	\$12,704.18	\$12,704.18
2. OnBase Agenda (SMA)	1	\$1,233.42	\$1,233.42
3. CD Authoring (SMA)	1	\$254.10	\$254.10
4. COLD/ERM (SMA)	1	\$2,540.83	\$2,540.83
5. Configuration Migration Utility (SMA)	1	\$0.00	\$0.00
6. Concurrent Client Qty 1-100 (SMA)	50	\$232.52	\$11,626.00
7. Concurrent Client Qty 1-100 (SMA)	100	\$355.73	\$35,573.00
8. Concurrent Client Qty IO 1-200 (SMA)	100	\$304.90	\$30,490.00
9. Concurrent Client Qty 201 + (SMA)	5	\$254.10	\$1,270.50
10. Workstation Client Qty 1-100 (SMA)	100	\$177.86	\$17,786.00
11. Workstation Client Qty 101-200 (SMA)	11	\$152.44	\$1,676.84
12. Production Document Imaging Qty 1 (SMA)	1	\$1,270.42	\$1,270.42
13. Production Document Imaging Qty 2+ (SMA)	67	\$762.25	\$51,070.75
14. Production Document Imaging Qty 2+ (SMA)	3	\$740.04	\$2,220.12
15. Production Document Imaging Qty 2+ (SMA)	1	\$697.57	\$697.57
16. Document Knowledge Transfer (SMA)	1	\$2,032.65	\$2,032.65
17. Document Knowledge Transfer Web Access (SMA)	1	\$2,540.83	\$2,540.83
18. EDM Services (SMA)	1	\$1,270.42	\$1,270.42
19. Document Import Processor (SMA)	2	\$1,270.42	\$2,540.84
20. Distributed Disk Services (SMA)	1	\$1,270.42	\$1,270.42
21. Disconnected Scanning Module 2+ (SMA)	1	\$762.25	\$762.25
22. DVD Authoring (SMA)	1	\$508.17	\$508.17
23. Encrypted CD/DVD Publishing (SMA)	1	\$1,270.42	\$1,270.42
24. Export (SMA)	1	\$1,270.42	\$1,270.42
25. Front Office Scanning Module (SMA)	5	\$254.10	\$1,270.50
26. Full-Text Search (SMA)	1	\$4,933.61	\$4,933.61
27. Public Sector Constituency Web Access(SMA)	1	\$1,304.29	\$1,304.29
28. ISIS Document Imaging 2+ (SMA)	1	\$508.17	\$508.17
29. OnBase Multi-User License (SMA)	1	\$2,031.51	\$2,031.51
30. Batch OCR (SMA)	5	\$381.12	\$1,905.60
31. Integration for MS Outlooks (SMA)	1	\$2,466.83	\$2,466.83
32. Publishing (SMA)	1	\$2,540.83	\$2,540.83
33. PDF Input Filter (SMA)	1	\$1,905.61	\$1,905.61
34. Virtual Print Driver (SMA)	1	\$1,270.42	\$1,270.42
35. Reporting Dashboards (SMA)	1	\$2,257.50	\$2,257.50
36. Records Management (SMA)	1	\$5,081.66	\$5,081.66
37. SAP Archive Link Integration (SMA)	1	\$7,622.51	\$7,622.51
38. SAP Archive Link Print List and Data Archive (SMA)	1	\$2,540.83	\$2,540.83
39. Business Indexing Connector for SAP ArchiveLink (SMA)	1	\$3,811.26	\$3,811.26
40. Subscription Server Mailbox importer (SMA)	1	\$2,540.83	\$2,540.83
41. Status View (SMA)	1	\$0.00	\$0.00
42. Production Document Imaging Twain 2+ (SMA)	3	\$762.25	\$2,286.75
43. Production Document Imaging Twain 2+ (SMA)	4	\$697.57	\$2,790.28
44. Directory Import Processor (SMA)	1	\$1,270.42	\$1,270.42
45. Unity Forms (SMA)	2	\$0.00	\$0.00
46. Unity Toolkit (SMA)	1	\$2,540.83	\$2,540.83
47. Unity Client Server (SMA)	1	\$2,540.83	\$2,540.83
48. Workflow Concurrent Client SL (SMA)	20	\$558.98	\$11,179.60

49. Workflow Concurrent Client SL (SMA)	4	\$457.34	\$1,829.36
50. Workflow Named User Client SL (SMA)	2	\$355.73	\$711.46
51. Workflow Workstation Client SL (SMA)	5	\$355.73	\$1,778.65
52. Web Server (SMA)	2	\$2,540.83	\$5,081.66
53. Workflow/WorkView CC SL (SMA)	2	\$558.05	\$1,116.10
54. Workflow/WorkView CC SL (SMA)	20	\$715.38	\$14,307.60
55. Workflow/WorkView CC SL (SMA)	10	\$592.05	\$5,920.50
56. Adjustment Discount	1	-\$28,122.61	-\$28,122.61
TOTAL			\$253,103.54

On the recommendation of Lee Barrier, on behalf of Division of Information & Technology (DIT), Anna Myerhoff-Cole moved to **accept the quote from Konica Minolta Business Solutions USA, Inc. in the amount of \$253,103.54 effective April 1, 2023 through March 31, 2024.** Tim Myers seconded the motion. The motion passed unanimously.

OnBase is the county scanning and document management solution.

Notes:

Last year the county spent \$228,625.17 for this support.

Questions and Answers

Brandi Baily: The items that we have listed here that we are using, it could be price increases and I'm sure it has to do with the price increase everywhere else, are we adding any additional services to OnBase that we haven't used before?

Lee Barrier: We actually removed one out of the records management module. We went back to Konica and have adjusted some of those modules just last week.