

4. FOOD MANAGEMENT SERVICES – DEPARTMENT OF CORRECTIONS

FUNDING – DEPARTMENT OF CORRECTIONS

(Request sent to 40 vendors)

RFP #23-0003 Contract

Benchmark Government Solutions, LLC dba Benchmark of Kansas, LLC													
Required Meal Preparation	31-40	41-50	51-60	61-70	71+								
1. Price Per Standard Meal	\$4.075	\$3.589	\$3.462	\$3.351	\$3.287								
2. Price Per Religious Dietary Meal (Kosher, Halal, etc.)	\$4.075	\$3.589	\$3.462	\$3.351	\$3.287								
3. Price Per Meal With Dietary Restrictions	\$4.075	\$3.589	\$3.462	\$3.351	\$3.287								
4. Price Per Snack	\$1.500	\$1.400	\$1.350	\$1.250	\$1.100								
5. 1/2 pint Milk Price	At cost which is currently \$0.33												
Optional Meal Preparation	31-40	41-50	51-60	61-70	71-80	81-90	91-100	101-110	111-120	121-130	131-140	141-150	151+
1. Price Per KSDE Meal	\$4.575	\$4.089	\$3.962	\$3.851	\$3.787	\$3.787	\$3.787	\$3.787	\$3.787	\$3.787	\$3.787	\$3.787	\$3.787
2. Price Per SCOAP Meal	\$4.075	\$3.589	\$3.462	\$3.351	\$3.287	\$3.287	\$3.287	\$3.287	\$3.287	\$3.287	\$3.287	\$3.287	\$3.287
3. Price Per Power Program Meal	\$4.239	\$4.239	\$4.239	\$4.239	\$4.239	\$4.239	\$4.239	\$4.239	\$4.239	\$4.239	\$4.239	\$4.239	\$4.239
4. Price Per ARES/WR Meal (including delivery fee to 623 E Elm, Wichita, KS 67214)	\$5.825	\$4.733	\$4.070	\$3.743	\$3.406	\$3.152	\$2.954	\$2.795					
5. Non-Ratio Staff (same as Standard Meal price)	\$4.075	\$3.589	\$3.462	\$3.351	\$3.287	\$3.287	\$3.287	\$3.287	\$3.287	\$3.287	\$3.287	\$3.287	\$3.287
6. Price Per Snack	\$1.500	\$1.400	\$1.350	\$1.250	\$1.100	\$1.000	\$1.000	\$1.000	\$1.000	\$1.000	\$1.000	\$1.000	\$1.000
Summit Food Service, LLC													
Required Meal Preparation	31-40	41-50	51-60	61-70	71+								
1. Price Per Standard Meal	\$12.910	\$9.814	\$7.924	\$6.650	\$5.736								
2. Price Per Religious Dietary Meal (Kosher, Halal, etc.)	\$12.910	\$9.814	\$7.924	\$6.650	\$5.736								
3. Price Per Meal With Dietary Restrictions	\$12.910	\$9.814	\$7.924	\$6.650	\$5.736								
4. Price Per Snack	\$0.750	\$0.750	\$0.750	\$0.750	\$0.750								
Optional Meal Preparation	31-40	41-50	51-60	61-70	71+								
1. Price Per KSDE Meal	\$13.910	\$10.814	\$8.924	\$7.650	\$6.736								
2. Price Per SCOAP Meal	\$13.910	\$10.814	\$8.924	\$7.650	\$6.736								
3. Price Per Power Program Meal	\$13.910	\$10.814	\$8.924	\$7.650	\$6.736								
4. Price Per ARES/WR Meal (including delivery fee to 623 E Elm, Wichita, KS 67214)	\$1.670	\$1.670	\$1.670	\$1.670	\$1.670								
5. Non-Ratio Staff	\$13.910	\$10.814	\$8.924	\$7.650	\$6.736								
Trinity Services Group, Inc.													
Required Meal Preparation	31-40	41-50	51-60	61-70	71-80	81-90	91-100	101-110	111-120	121-130	131-140	141-150	151+
1. Price Per Standard Meal	\$11.476	\$8.856	\$7.264	\$6.194	\$5.425	\$4.846	\$4.394	\$4.032	\$3.735	\$3.487	\$3.277	\$3.097	\$2.940
2. Price Per Religious Dietary Meal (Certified Kosher Only)	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000
3. Price Per Meal With Dietary Restrictions	\$11.476	\$8.856	\$7.264	\$6.194	\$5.425	\$4.846	\$4.394	\$4.032	\$3.735	\$3.487	\$3.277	\$3.097	\$2.940
4. Price Per Snack	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500
5. 1/2 pint Milk Price	At cost which is currently \$0.30												
Optional Meal Preparation	31-40	41-50	51-60	61-70	71+	81-90	91-100	101-110	111-120	121-130	131-140	141-150	151+
1. Price Per KSDE Meal	\$5.836	\$4.749	\$4.089	\$3.645	\$3.326	\$3.326	\$3.326	\$3.326	\$3.326	\$3.326	\$3.326	\$3.326	\$3.326
2. Price Per SCOAP Meal	\$11.476	\$8.856	\$7.264	\$6.194	\$5.425	\$4.846	\$4.394	\$4.032	\$3.735	\$3.487	\$3.277	\$3.097	\$2.940
3. Price Per Power Program Meal	\$11.476	\$8.856	\$7.264	\$6.194	\$5.425	\$4.846	\$4.394	\$4.032	\$3.735	\$3.487	\$3.277	\$3.097	\$2.940
4. Price Per ARES/WR Meal (including delivery fee to 623 E Elm, Wichita, KS 67214)	\$11.476	\$8.856	\$7.264	\$6.194	\$5.425	\$4.846	\$4.394	\$4.032	\$3.735	\$3.487	\$3.277	\$3.097	\$2.940
5. Non-Ratio Staff (same price as Standard Meal)	\$11.476	\$8.856	\$7.264	\$6.194	\$5.425	\$4.846	\$4.394	\$4.032	\$3.735	\$3.487	\$3.277	\$3.097	\$2.940
West Side BBQ Inc. dba Culinary Catering													
Required Meal Preparation	31-40	41-50	51-60	61-70	71+								
1. Price Per Standard Meal	\$6.250	\$6.250	\$6.250	\$6.250	\$6.250								
a. Dinner (2xPortion)	\$11.500	\$11.500	\$11.500	\$11.500	\$11.500								
2. Price Per Religious Dietary Meal (Kosher, Halal, etc.)	\$6.250	\$6.250	\$6.250	\$6.250	\$6.250								
a. Dinner (2xPortion)	\$11.500	\$11.500	\$11.500	\$11.500	\$11.500								
3. Price Per Meal With Dietary Restrictions	\$6.250	\$6.250	\$6.250	\$6.250	\$6.250								
a. Dinner (2xPortion)	\$11.500	\$11.500	\$11.500	\$11.500	\$11.500								
4. Price Per Snack	\$1.000	\$1.000	\$1.000	\$1.000	\$1.000								
Optional Meal Preparation	31-40	41-50	51-60	61-70	71+								
1. Price Per KSDE Meal	\$6.250	\$6.250	\$6.250	\$6.250	\$6.250								
2. Price Per SCOAP Meal	\$6.250	\$6.250	\$6.250	\$6.250	\$6.250								
a. Dinner (2xPortion)	\$11.500	\$11.500	\$11.500	\$11.500	\$11.500								
3. Price Per Power Program Meal	\$3.130	\$3.130	\$3.130	\$3.130	\$3.130								
4. Price Per ARES/WR Meal (including delivery fee to 623 E Elm, Wichita, KS 67214)	\$6.250	\$6.250	\$6.250	\$6.250	\$6.250								
a. Dinner (2xPortion)	\$11.500	\$11.500	\$11.500	\$11.500	\$11.500								
5. Non-Ratio Staff (same price as Standard Meal)	\$6.250	\$6.250	\$6.250	\$6.250	\$6.250								
a. Dinner (2xPortion)	\$11.500	\$11.500	\$11.500	\$11.500	\$11.500								
Wichita Casual Dining, Inc. dba Blue Moon Caterers - Lunar Culinary Services													
Required Meal Preparation	31-40	41-50	51-60	61-70	71-80	81-90	91-100	101-110	111-120	121-130	131-140	141-150	
1. Price Per Standard Meal	Did Not Provide a Price	\$8.020	\$7.150	\$6.560	\$6.140	\$5.830	\$5.590	\$5.400	\$5.260	\$5.140	\$5.040	\$4.960	
2. Price Per Religious Dietary Meal (Kosher, Halal, etc.)		\$9.810	\$8.760	\$8.050	\$7.550	\$7.170	\$6.890	\$6.660	\$6.480	\$6.340	\$6.220	\$6.130	
3. Price Per Meal With Dietary Restrictions		\$9.810	\$8.760	\$8.050	\$7.550	\$7.170	\$6.890	\$6.660	\$6.480	\$6.340	\$6.220	\$6.130	
4. Price Per Snack		\$1.860	\$1.660	\$1.530	\$1.440	\$1.370	\$1.310	\$1.270	\$1.240	\$1.210	\$1.190	\$1.170	
Optional Meal Preparation	31-40	41-50	51-60	61-70	71-80	81-90	91-100	101-110	111-120	121-130	131-140	141-150	
1. Price Per KSDE Meal	Did Not Provide a Price	\$8.170	\$7.300	\$6.710	\$6.290	\$5.980	\$5.740	\$5.550	\$5.400	\$5.280	\$5.190	\$5.110	
2. Price Per SCOAP Meal		\$8.170	\$7.150	\$6.560	\$6.140	\$5.830	\$5.590	\$5.400	\$5.260	\$5.140	\$5.040	\$4.960	
3. Price Per Power Program Meal		\$11.440	\$10.210	\$9.390	\$8.800	\$8.370	\$8.030	\$7.770	\$7.570	\$7.400	\$7.260	\$7.150	
4. Price Per ARES/WR Meal (Includes 2 snacks per day) (including delivery fee to 623 E Elm, Wichita, KS 67214)		\$6.270	\$5.890	\$5.590	\$5.390	\$5.250	\$5.150	\$5.070	\$5.000	\$4.960	\$4.930	\$4.900	
a. Price Per Religious/Dietary Restrictions Meal	\$8.150	\$7.650	\$7.270	\$7.000	\$6.820	\$6.690	\$6.590	\$6.500	\$6.450	\$6.400	\$6.370		
5. Non-Ratio Staff (same price as Standard Meal)	\$4.750	\$4.750	\$4.750	\$4.750	\$4.750	\$4.750	\$4.750	\$4.750	\$4.750	\$4.750	\$4.750	\$4.750	

On the recommendation of Jaimee Witmer, on behalf of the Department of Corrections (DOC), Greg Gann moved to accept the proposal from Benchmark Government Solutions, LLC dba Benchmark of Kansas, LLC and establish contract pricing at the rates listed above for a period of three (3) years with two (2) one (1) year options to renew. Tim Myers seconded the motion. The motion passed unanimously.

A committee comprised of Mario Salinas, Stacy Bell, and Emily Allen - Department of Corrections; Jared Schechter - Sheriff's Office; and Jaimee Witmer - Purchasing, evaluated the proposal responses based on the criteria set forth in the RFP. The committee unanimously agreed to accept the proposal from Benchmark Government Solutions, LLC dba Benchmark of Kansas, LLC.

Previously, all meals for Juvenile Detention Facility (JDF), Juvenile Residential Facility (JRF), Ratio and Non-Ratio Staff, Sedgwick County Offender Assessment Program (SCOAP), and the Providing Opportunities While Ending Recidivism (POWER) Program were provided in-house by the food management team at JDF. Due to extreme staffing shortages, DOC has opted to contract this service out. The awarded vendor will work out of an established kitchen, located at JDF, with all appliances, refrigeration, and freezer capacity available. In addition, the vendor selected will be responsible for ordering, receiving, storing, preparing, serving, scullery activities, and ensuring that all requirements for food storage, preparation, and meal delivery follow the Department for Children and Families (DCF) licensing of a secure detention facility and a residential facility. The food services' contract is primarily for youth detained/held in the JDF and youth held in the JRF.

The population identified for the JDF is a capacity of 108 with an Average Daily Population (ADP) of 44 in 2020 and 43 in 2021. In 2019, the population for JRF was a capacity of 24 with ADP of 15 and in 2020 the ADP was 15. JRF is currently licensed for 16 residents. Additional meals will need to be available for Juvenile Intake and Assessment Center (JIAC) and JDF admissions outside of regular meal times. Average additional daily meals outside of regular service hours is seven (7). Ratio staff meals are also required within this contract. The number of daily ratio staff members present during breakfast for JDF is 1, lunch is 15, and dinner is 15, and the number of ratio staff for JRF per meal is typically 2-3. The following optional meal programs are also included in the contract award:

- Non-Ratio Staff and other contracted staff in the facility - The number of staff purchasing any meal (breakfast, lunch, or dinner) could range from 0-10.
- SCOAP - The meals for SCOAP annually is approximately 21,900 (10,950 lunches and 10,950 dinners).
- Purchased meals for the POWER Program - The POWER Program meals will vary; on high end would be 960 meals annually.

Notes:

I would like to start with saying this is a proposal not a bid. Proposals are scored based on criteria set forth in the RFP. There are six (6) components to this RFP.

Component	Points
a. Demonstrate clearly and completely the organization's ability and capacity to meet the Scope of Work as set forth in the Request for Proposal	25
b. Experience and knowledge providing food management services	25
c. The ability to provide the corporate staffing and organizational structure required to support the contract.	10
d. Operated under the same establishment name for the past three (3) years and exhibit financial stability	10
e. Quality of services	10
f. Cost	20
Total Points	100

Questions and Answers

Greg Gann: I'm just curious about the timeline upon acceptance of this as to how quickly would they be able to be in place and begin to provide service?

Mario Salinas: The timeline varies anywhere from six (6) to eight (8) weeks depending on the contractor's plate and they would interview our current staff and hire on some new staff.

Russell Leeds: So the condition of the contract to whoever it was awarded to was to basically retain the few staff we have remaining?

Jaimee Witmer: Correct. They also have to pass a background check and other requirements as well. Correct Mario?

Mario Salinas: Yes. They have to do a fingerprint and DCF background check, which takes almost two (2) weeks per employee.

Russell Leeds: You have funding in your existing budget because we're replacing FTEs with a contract service?

Mario Salinas: Yes. So currently we have a cost center specifically for food service that includes actual food as well as personnel expenses. So we would just move money around in that cost center to cover the contract cost.