4. 11 EA. SMALL OR MID-SIZE AWD SUVS -- FLEET / METROPOLITAN AREA BUILDING AND CONSTRUCTION DEPARTMENT (MABCD)

FUNDING -- FLEET / MABCD

(Request sent to 100 vendors)

RFB #23-0044  S/C # pending

<table>
<thead>
<tr>
<th>Make Model</th>
<th>Description Qty.</th>
<th>Unit Cost</th>
<th>Extended Cost</th>
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<tbody>
<tr>
<td>Chevrolet Equinox AWD</td>
<td>Small or Mid-Size AWD SUVs 11</td>
<td>$27,050.00</td>
<td>$297,550.00</td>
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<td>Chevrolet Equinox AWD</td>
<td>Small or Mid-Size AWD SUVs 11</td>
<td>$29,012.00</td>
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Whiteside of St. Clairsville, Inc.

Make and Model: Chevrolet Equinox AWD

Order Cutoff Date: TBA

Delivery Date: Estimated 6 months

Notes:

- Fleet evaluates all vehicles and equipment up for replacement before requesting bids.
- These are replacement vehicles. Surplus will be sold on Purple Wave.

Questions and Answers

Anna Myerhoff-Cole: The vehicle listed that has lower points that just says "Does not fit their use", can you speak on why we need to replace that? The Ford Fusion.

Tim Wagner: The Ford Fusion is an old car that was beat up in a hailstorm. It doesn't work very well on country roads and really seems to be built as a 100K mile vehicle because of the maintenance required on it. It doesn't seem to hold up very well.

Russell Leeds: Do you want to expand/expound upon that Beau?
Beau Bergeron: Pretty much exactly what he said. Their requesting AWD, small SUVs for clearance when they're on dirt roads. For some of these properties, that Fusion doesn't fit it.

Russell Leeds: Then you have a Malibu that's listed that has high mileage, 180K miles, it's pretty much maxed out on points but again it's not a rural vehicle either?

Beau Bergeron: Correct, the two (2) cars on there that is the biggest issue with them. They can't really use them on most of their sites and haul their equipment.

Russell Leeds: The newest vehicle is a 2015 and it was totaled and the rest of these are almost twelve years old or older. Most of them are much older than that.

Beau Bergeron: Correct.

Russell Leeds: Fourteen, fifteen, sixteen, seventeen years old. Obviously these are all paid set aside and you have the funding to replace all of these now that they are end of life?

Beau Bergeron: Correct.

Russell Leeds: You mentioned one additional vehicle added to the fleet. There was a budget item in the 2023 budget development, and I believe when the budget was adopted there were some FTEs that were approved for MABCD and that decision package included a new vehicle. I think the one (1) addition to this was approved through budget process for 2023 addition. I just wanted to throw that in there for clarification.