

ITEMS REQUIRING BOCC APPROVAL

February 15, 2024

(2 Items)

1. CYBERSECURITY SOFTWARE -- DIVISION OF INFORMATION TECHNOLOGY (DIT)

FUNDING -- SOFTWARE/HDW MAINT

(Joint Governmental Purchase - State of Kansas Contract #046253)

#24-2015 Contract

	Optiv Security Inc.	
	License Qty	Cost
Automated Vulnerability Management Software	1	\$6,332.34
Application Delivery Controller (ADC) Technology Software (inspect, encrypt, decrypt)	6	\$11,587.58
Security Information and Event Management (SEIM) Software	2	\$14,569.73
Endpoint Management Software	200	\$5,728.00
Password Authentication Software	4,000	\$68,717.90
URL Filtering Software	8	\$90,605.12
Anti-Virus / Malware Protection Software	13,791	\$58,733.03
Targeted Attack Protection (TAP) Software	4,000	\$96,237.09
Total Year 1 Cost*		\$352,510.79

On the recommendation of Lee Barrier, on behalf of Division of Information Technology, Anna Meyerhoff-Cole moved to **establish a contract to purchase security products and related services utilizing State of Kansas Contract #046253 with Optiv Security Inc. (Optiv) for a term of two (2) years with three (3) one (1) year options to renew.** Tim Myers seconded the motion. The motion passed unanimously.

Sedgwick County DIT prioritizes data security and compliance with Criminal Justice Information Systems (CJIS), Health Insurance Portability and Accountability Act (HIPAA), and Payment Card Industry (PCI) regulations. The following outlines the county's critical systems and the services that Optiv will deliver to uphold DIT's zero-trust and defense-in-depth security strategies.

DIT's overarching goals are to ensure:

Cybersecurity Objectives

Data Confidentiality: Protecting sensitive information from unauthorized access.

Data Integrity: Guaranteeing the accuracy and completeness of data.

Data Availability: Ensuring authorized users can access data reliably.

Key Systems and Services

Vulnerability Management: Regular scans across network segments and is vital for PCI compliance.

Secure Remote Access: Provides secure connections for public safety vehicles, law enforcement offices, and tag offices.

Log Capture and Analysis: Enables comprehensive monitoring and detection of suspicious activity.

Firewalls: Forms a critical barrier against unauthorized network intrusions.

Identity and Multifactor Authentication: Enhances user access control and reduces the risk of unauthorized entry.

Email Protection: Effectively blocks spam and malicious content. In 2023 an average of 49.5% of all inbound email was identified as spam or malicious and stopped.

Advanced Endpoint Protection: Goes beyond traditional antivirus with machine learning and heuristic analysis for robust endpoint security.

Through their expertise and comprehensive solutions, Optiv allows DIT to confidently navigate the evolving cybersecurity landscape while adhering to stringent regulations.

Notes:

*DIT anticipates an escalation of up to but not exceeding 10% on costs yearly. This figure will vary due to licensing and licensing changes through the course of a year.

2022 Spend: \$320,136.94

2023 Spend: \$323,719.01

The names of the various software programs contained within the Optiv Security bundle have been deliberately omitted in order to further protect the county system.

Questions and Answers

Anna Meyerhoff-Cole: This says it could be up to a 10% escalator. Is that standard with the industry to be that high?

James Arnce: Yes. Especially right now after COVID, it's anywhere between a 7% to 10% increase is what we have been seeing across the board.

BOARD OF BIDS AND CONTRACTS FEBRUARY 15, 2024

**2. 10 EA. MARKED POLICE PACKAGE SUVs (DURANGO OR INTERCEPTOR) -- FLEET MANAGEMENT / SHERIFF'S OFFICE
FUNDING -- FLEET MANAGEMENT / SHERIFF'S OFFICE**

(Request sent to 100 vendors)

RFB #24-0017 S/C #Pending

		Allen Samuels CDJR	
Description	Qty.	Unit Cost	Extended Cost
Marked Police Package SUVs (Durango or Interceptor)	10	\$44,300.00	\$443,000.00
Make and Model:	Dodge Durango V8 AWD Pursuit		
Order Cutoff Date:	7/15/2024		
Delivery Date:	Between 4/2024 - 12/2024		
Acknowledged Addenda	Yes		
CDJ Automotive LLC dba Mainstreet of Lansing			
Description	Qty.	Unit Cost	Extended Cost
Marked Police Package SUVs (Durango or Interceptor)	10	\$45,570.00	\$455,700.00
Make and Model:	Dodge Pursuit Durango		
Order Cutoff Date:	3/10/2024		
Delivery Date:	N/A		
Acknowledged Addenda	No		
Davis-Moore Automotive			
Description	Qty.	Unit Cost	Extended Cost
Marked Police Package SUVs (Durango or Interceptor)	10	\$45,082.00	\$450,820.00
Make and Model:	Dodge Durango Pursuit		
Order Cutoff Date:	2/29/2024		
Delivery Date:	Approximate 5 - 6 months		
Acknowledged Addenda	Yes		
Don Hattan Ford			
Description	Qty.	Unit Cost	Extended Cost
Marked Police Package SUVs (Durango or Interceptor)	10	\$48,795.00	\$487,950.00
Make and Model:	Ford Interceptor		
Order Cutoff Date:	N/A		
Delivery Date:	N/A		
Acknowledged Addenda	Yes		
Ourisman of Dundalk, Inc. dba Ourisman Chrysler Dodge Jeep Ram of Baltimore			
Description	Qty.	Unit Cost	Extended Cost
Marked Police Package SUVs (Durango or Interceptor)	10	\$45,800.00	\$458,000.00
Make and Model:	Dodge Durango Pursuit		
Order Cutoff Date:	9/1/2024		
Delivery Date:	90 - 120 Days from order date		
Acknowledged Addenda	Yes		
Rusty Eck Ford			
Description	Qty.	Unit Cost	Extended Cost
Marked Police Package SUVs (Durango or Interceptor)	10	\$49,077.00	\$490,770.00
Make and Model:	2025 Ford Police Interceptor		
Order Cutoff Date:	N/A		
Delivery Date:	18 - 22 Weeks		
Acknowledged Addenda	Yes		
No Bid	Crown Ford of Springfield		Gladstone Dodge Jeep Chrysler
	Hatchett Hyundai East		Master Tech Truck and Equipment, LLC
	Masters Transportation		Midway Motors of Hutchinson (Chevy)
	Norheutt Toyota		Orr Nissan of Wichita, Inc.
	Summit Truck Group		

On the recommendation of Britt Rosencutter, on behalf of Fleet Management and Sheriff's Office, Anna Meyerhoff-Cole moved to **accept the bid from Allen Samuels CDJR in the amount of \$443,000.00**. Kenly Zehring seconded the motion. The motion passed 3-4 with Tim Myers abstaining from the vote.

These are pursuit vehicles, so they must be able to perform at high rates of speed and maneuverability. The Sheriff's Office uses these vehicles to overtake speeding traffic violators, engage in vehicle pursuits, patrol the county, and respond to calls for service regardless of environmental conditions.

Notes:

Fleet evaluates all vehicles and equipment up for replacement before requesting bids.

<u>Vehicle #</u>	<u>Year</u>	<u>Make & Model</u>	<u>VIN #</u>	<u>Points</u>	<u>Mileage</u>
3930	2017	Ford Interceptor	1FM5K8AT8HGA37433	14.7	158,218
3933	2017	Ford Interceptor	1FM5K8AT4HGA37431	15.7	154,969
3939	2017	Ford Interceptor	1FM5K8ATXHGA37434	15.3	132,402
3952	2017	Ford Interceptor	1FM5K8AT2HGC79036	15.4	153,118
3953	2017	Ford Interceptor	1FM5K8AT4HGC79037	16.9	150,631
3965	2017	Dodge Charger	2C3CDXKT1HH657385	16.6	164,164
3966	2017	Dodge Charger	2C3CDXKT3HH657386	18.3	148,412
3971	2018	Dodge Charger	2C3CDXKT9JH330318	19.6	144,474
3973	2018	Ford Interceptor	1FM5K8AT7JGC43736	17.9	133,879
3975	2018	Ford Interceptor	1FM5K8AT9JGC75586	15.6	144,914

These are replacement vehicles. Surplus will be sold via auction services.

Questions and Answers

Joni Wilson: Have we purchased from Allen Samuels from the past?

Britt Rosencutter: I haven't since I've been with the county.

Joe Thomas: They have bid on some but I don't know about actually purchasing.

Beau Bergeron: I believe the ARPA funded vehicle we received for the Sheriff's Office was purchased from them.

Joni Wilson: You've not had any difficulties with that vehicle?

Beau Bergeron: No. Actually we have a Sheriff pickup as well. The orders were filled correctly.