

## ITEMS REQUIRING BOCC APPROVAL

March 6, 2025  
(4 Items)

**1. INMATE COMMUNICATIONS SERVICES -- ADULT DETENTION FACILITY**  
**FUNDING -- ADULT DETENTION FACILITY**  
(Request sent to 88 vendors)

RFP #24-0062 Contract

Rates	Inmate Calling Solutions, LLC dba ICSolutions	Combined Public Communications, LLC dba Combined Public Communication	HomeWAV
1. Inmate Telephone System Rate	\$0.015/min	\$0.02/min	\$0.05/min
2. Remote Video Visitation	\$0.11/min	\$0.05/min	\$0.10
3. Email	\$0.05/message/photo	\$0.25/email	\$0.03/10 characters
4. Inmate Secure Text Messaging	\$0.05/message	\$0.05/chirp	\$0.03/10 characters
5. Inmate Entertainment and Education	\$0.03/min	\$0.05/min	Varies Based on Media Type
Rates	City Telecoin	Network Communications International Corp. dba NCIC Correctional Services	Securus Technologies, LLC
1. Inmate Telephone System Rate	\$0.06/min	\$0.07/min	\$0.0599/min
2. Remote Video Visitation	\$0.11/min	\$0.30/min	\$0.133/min
3. Email	\$0.25/min	\$0.25/message	Securus Text and Ecard Package Pricing (see RFP for full details)
4. Inmate Secure Text Messaging	\$0.25/min	\$0.25/message	
5. Inmate Entertainment and Education	\$0.05/min	Varies Based on Media Type	
Rates	Smart Communications Holding, Inc. dba Smart Communications		
1. Inmate Telephone System Rate	\$0.06/min		
2. Remote Video Visitation	\$0.11/min		
3. Email	\$0.50/message		
4. Inmate Secure Text Messaging	8 Free messages/month \$0.50 for each additional message		
5. Inmate Entertainment and Education	Basic Content Streaming Free Premium Content Streaming \$0.03 /min		
No Submission	Audracom Communications	Correct Solutions Group	H.L. Dalis, Inc.
	Reliance Systems.	SFS Architecture	Siemens Industry, Inc.
	TEC Systems Group	Wichita Furniture & Mattress	

On the recommendation of Jaimee O'Laughlin, on behalf of the Sheriff's Office, Anna Meyerhoff-Cole moved to **accept the proposal from Inmate Calling Solutions, LLC dba ICSolutions and establish contract pricing at the rates listed above for a period of three (3) years with three (3) one (1) year options to renew.** Philip Davolt seconded the motion. The motion passed unanimously.

A committee comprised of Jared Schechter, Cody Alexander, James Convey, Todd Hallacy, Paula Smith - Sheriff's Office and Lee Barrier - Purchasing evaluated the proposal responses based on the criteria set forth in the RFP. Combined Public Communications, LLC dba Combined Public Communications, HomeWav, and Inmate Calling Solutions, LLC dba ICSolutions were shortlisted and interviewed during the evaluation period. The committee unanimously agreed to accept the proposal from Inmate Calling Solutions, LLC dba ICSolutions.

This contract will provide a turnkey inmate communication solution which shall include, without limitation, collect phone calls, pre-paid phone calls, international collect calling, free calling to specific services, remote video visitation service, including an option for free on-site video visitation, inmate tablets at a 1:1 ratio at the Annex Facility (approximately 180), mail scanning and digital delivery, paperless debit interface with the commissary provider, and an electronic inmate request and grievance system.

Vendor will install and operate inmate phones, video visitation devices, kiosks, tablets, grievance and request system, and all related equipment. Vendor will without cost to the county provide all wiring for the inmate telephones and video visitation devices, install the inmate telephones and visitation devices and the related hardware and software specifically identified herein. This will also enable inmates at the facilities to complete, without limitation, local, long distance and/or international collect, pre-paid collect, debit and free calls as well as visitation sessions from the facilities.

This is a proposal not a bid. Proposals are scored based on the criteria set forth in the RFP. There are four (4) components to this RFP.

Component	Points
A. Demonstrated ability to meet the technical requirements, based upon the RFP responses and information provided by similar facilities in which the vendor has their system installed.	30
B. Rates charged to party who accepts charges.	20
C. Vendor experience, technology offering, account support team, maintenance and current customer references.	30
D. Proposed project plan, scheduling and implementation with minimal interruption of service.	20
<b>Total Points</b>	<b>100</b>

**Notes:**

All proposals are in compliance with the Martha Wright Reed Act which requires the Federal Communications Commission (FCC) to ensure just and reasonable charges for telephone and advanced communication services in correctional and detention facilities.

Rates/Fees quoted are non-revenue sharing rates.

**Questions and Answers**

Brandi Bailly: Is this our current vendor?

Jared Schechter: No. This is not our current vendor.

Brandi Bailly: So with them having to come in and install this equipment, will the phone system that we currently have in there be down for a given point in time?

Jared Schechter: There will be a down period but it will be a very short down period. It will basically be changing the devices off the wall, the wiring infrastructure within the facility is staying intact. It'll just be changing devices off the wall from one vendor to the other so it will be down for very short period of time.

Anna Meyerhoff-Cole: How does the pricing compare to your current rates?

Jared Schechter: Our current rate with our current contractor is for the calling party or the inmate to pay just under \$0.05 cents a minute and \$0.14 cents a minute for visitation but our current vendor has a waiver with the FCC, so they have a flat fee they pay for visitation until November but they won't be our vendor by then. It's dramatically less than our current pricing.

Philip Davolt: Is this communication separate from the communication that's around the county for normal use?

Jared Schechter: Yes. This is why the inmates communicate to those people on the outside. So they'll be using the phones for the inmates on the walls. It's a complete separate network. It's not on the county network. It doesn't need to use the county T1 connection out of the building.