

## ITEMS REQUIRING BOCC APPROVAL

April 17, 2025

(8 Items)

### 1. CHARLOTTE PIPE ADDITION; LEFT TURN LANE IMPROVEMENTS -- PUBLIC WORKS FUNDING -- KDOT ECONOMIC DEVELOPMENT PROGRAM

#25-0020 S/C #8000248610

Engineer's Estimate: \$295,503.00	Andale Construction, Inc.	APAC Kansas Inc., Shears Division
Charlotte Pipe Addition; Left Turn Lane Improvements	\$259,076.27	\$380,702.50
Bid Bond	Yes	Yes
Acknowledged Addendum	Yes	Yes
	Barkley Construction, LCC	Conspec Inc. dba Kansas Paving
Charlotte Pipe Addition; Left Turn Lane Improvements	\$281,661.92	\$311,743.42
Bid Bond	Yes	Yes
Acknowledged Addendum	Yes	Yes
	Pearson Construction LLC	Prado Construction, LLC
Charlotte Pipe Addition; Left Turn Lane Improvements	\$296,787.30	\$293,668.42
Bid Bond	Yes	Yes
Acknowledged Addendum	Yes	Yes
	Roston Construction LLC	Wildcat Construction Co. Inc.
Charlotte Pipe Addition; Left Turn Lane Improvements	<b>\$255,283.42</b>	\$310,666.42
Bid Bond	Yes	Yes
Acknowledged Addendum	Yes	Yes
No Bid	L&M Contractors, Inc.	

On the recommendation of Lee Barrier, on behalf of Public Works, Tim Myers moved to **accept the low bid from Roston Construction LLC in the amount of \$255,283.42**. Philip Davolt seconded the motion. The motion passed unanimously.

The Charlotte Pipe Addition; Left Turn Lane Improvements project is part of an economic development project at the Maize Industrial Park. Kansas Department of Transportation (KDOT) has committed funding to cover approximately 75% of the costs of transportation improvements that include the turn lane on 119<sup>th</sup> St. West north of 53<sup>rd</sup> St. North. The adjoining site development is expected to increase traffic and the turn lane will improve safety and driver experience by allowing through traffic to continue unimpeded.

Roston Construction LLC is new to Public Works but has satisfied our prequalification requirement and successfully submitted all required documentation to award the contract as the lowest responsible and responsive bidder.

### Questions and Answers

Philip Davolt: Is this amount the total of the project or just the Sedgwick County portion?

Lynn Packer: This part of the project is for the turn lane itself and this will be for the entire project of the turn lane portion. There's also a rail spur and some other development going on that's being bid out separately.

Russell Leeds: Is there a cost sharing with Maize and the county and the state? How is this split up?

Lynn Packer: Maize, Sedgwick County, and the state is correct.

Russell Leeds: OK. 75% State and then county and Maize split?

Lynn Packer: We split 12.5% each on what we call the local match.

Russell Leeds: Is this a county roadway or is this Maize?

Lynn Packer: This is Maize.

Russell Leeds: The roadway belongs to Maize?

Lynn Packer: Yes. It was county until very recently.

BOARD OF BIDS AND CONTRACTS APRIL 17, 2025

2. 2025 NOVACHIP (R175-B) -- PUBLIC WORKS

FUNDING -- R175 PREVENTIVEMX-16+

(Request sent to 62 vendors)

RFB #25-0021 S/C #8000248838

Engineer's Estimate: \$5,429,426.80	APAC-Kansas, Inc., Shears Division	Conspec Inc. dba Kansas Paving	<b>Pearson Construction LLC</b>
2025 NovaChip (R175-B)	\$5,935,158.79	\$4,548,168.08	<b>\$4,467,901.83</b>
Bid Bond	Yes	Yes	<b>Yes</b>
No Bid	L&M Contractors, Inc.	Nowak Construction Co., Inc.	Pavement Pro's, LLC
	Unruh Excavating	Wildcat Construction	

On the recommendation of Lee Barrier, on behalf of Public Works, Brandi Baily moved to **accept the low bid from Pearson Construction LLC in the amount of \$4,467,901.83**. Philip Davolt seconded the motion. The motion passed unanimously.

Sedgwick County Project 2025 NovaChip (R175-B) will result in a thin asphalt overlay on approximately 59.1 miles of roadway in Sedgwick County. A spray paver places both the asphalt and an emulsion membrane in a single pass sealing small cracks and ensuring adhesion to the underlying pavement. NovaChip is durable and effective on high speed roadways with minor to moderate cracking, and creates an improved wearing surface for the traveling public.

Pearson Construction LLC is a well-known contractor to Public Works and has successfully worked on many past county projects.

BOARD OF BIDS AND CONTRACTS APRIL 17, 2025

3. ARCHITECTURAL AND ENGINEERING SERVICES DESIGN AND CONSTRUCTION FOR EMS POST 1 -- PROJECT SERVICES

**FUNDING -- PROJECT SERVICES**

(Request sent to 110 vendors)

RFP #25-0017 Contract

	Galloway & Company Inc.	Hanney and Associates Architects	Incite Design Studio, LLC
Architectural and Engineering Services Design and Construction for EMS Post 1	\$169,954.00	<b>\$95,000.00</b>	\$165,000.00
	LK Architecture, Inc.	Shelden Architecture, Inc.	Spangenberg Phillips Tice, LLC dba Spangenberg Phillips Tice Architecture
Architectural and Engineering Services Design and Construction for EMS Post 1	\$78,900.00	\$90,000.00	\$126,300.00
	TESSERE Inc.		
Architectural and Engineering Services Design and Construction for EMS Post 1	\$116,850.00		
No Submission	Clarkitecture LLC	Garver	Gravity Works Architecture, P.A.
	HFG Architecture	Hentzen Contractors, Inc.	LDB Landscape Architecture & Engineering
	MKEC Engineering, Inc.	Moody Nolan, Inc.	Wildcat Construction Co., Inc.

On the recommendation of Lee Barrier, on behalf of Project Services, Philip Davolt moved to **accept the proposal from Hanney & Associates Architects in the amount of \$95,000.00**. Brandi Baily seconded the motion. The motion passed unanimously.

A committee comprised of Sandy Anguelov - Project Services; Brian Nicholas, Angela Fuller, Dustin Walker - Emergency Medical Services (EMS); and Lee Barrier - Purchasing evaluated the proposal responses based on the criteria set forth in the RFP. The committee unanimously agreed to accept the proposal from Hanney & Associates Architects.

This facility will be an approximately 3,000 square foot, single-story pre-engineered metal building with brick façade. The building will include a drive-thru bay for two (2) ambulances, and if space allows, a separate smaller bay with drive-thru parking for one (1) supervisor's vehicle with room to allow for off-loading of supplies and emergency equipment.

The building interior will include: bay storage, a safe room, a day room, shared office quarters for a four (4) person crew per shift, and one (1) office for a supervisor. It will also include: a kitchen, a separate shower/restroom facility for both male and female, a shared locker space, as well as a data server room. Sealed concrete flooring throughout the building and drywall interior.

The building exterior will include a new generator, small outdoor patio space, paving, and landscaping.

Notes:

This is a proposal not a bid. Proposals are scored based on criteria set forth in the RFP. There are five (5) components to this RFP.

Component	Points
A. Ability to meet or exceed all Request for Proposal conditions and instructions as outlined herein.	20
B. Competence to perform the specified and mandatory services as reflected by technical training and education, experience in providing required services, and the qualifications and competence of persons who would be assigned to perform the services. Prior work experience, job sizes and history of proven performance.	20
C. Capacity to perform the services in the required time as reflected by workload, availability of adequate personnel, equipment and facilities. The ability to manage projects simultaneously and expeditiously, approach to problem/task resolution, methodology/data gathering techniques and procedures and teamwork.	20
D. Past performance with respect to cost control, quality of work, value engineering and ability to meet deadlines. This shall be determined in part by a check of references for similar projects and/or services provided for governmental entities or organizations of similar size and scope.	20
E. Proposing the services described herein with the most advantageous and prudent methodology and costs to the county.	20
<b>Total Points</b>	<b>100</b>

BOARD OF BIDS AND CONTRACTS APRIL 17, 2025

**4. THE COMPUTER SOLUTION COMPANY (TCSC) FORENSIC ADVANTAGE MAINTENANCE, LICENSING, AND SUPPORT SERVICE CONTRACT -- REGIONAL FORENSIC SCIENCE CENTER**  
**FUNDING -- REGIONAL FORENSIC SCIENCE CENTER**  
 (Single Source)

#25-2047 Contract

	Forensic Advantage		
	Cost	Quantity	Item Price
<b>4/1/2026 - 3/31/2027 Year 1</b>			
1. LIMS Forensic Advantage Named Client License	\$726.00	43	\$31,218.00
2. LIMS Forensic Advantage Server	\$6,655.00	1	\$6,655.00
3. AuthX Forensic Advantage Maintenance/License 5/1/2026 - 3/31/2027*	\$6,114.29	1	\$6,114.29
*11 months at Year 3 Addendum Rate of \$6,670.13			\$43,987.29
<b>4/1/2027 - 3/31/2028 Year 2</b>			
1. LIMS Forensic Advantage Named Client License	\$784.08	43	\$33,715.44
2. LIMS Forensic Advantage Server	\$7,187.40	1	\$7,187.40
3. AuthX Forensic Advantage Maintenance/License **	\$7,003.64	1	\$7,003.64
**Year 4 Addendum Rate			\$47,906.48
<b>4/1/2028 - 3/31/2029 Year 3</b>			
1. LIMS Forensic Advantage Named Client License	\$846.81	43	\$36,412.68
2. LIMS Forensic Advantage Server	\$7,762.39	1	\$7,762.39
3. AuthX Forensic Advantage Maintenance/License	\$7,762.39	1	\$7,762.39
			\$51,937.46
<b>4/1/2029 - 3/31/2030 Year 4</b>			
1. LIMS Forensic Advantage Named Client License	\$914.55	43	\$39,325.69
2. LIMS Forensic Advantage Server	\$8,383.38	1	\$8,383.38
3. AuthX Forensic Advantage Maintenance/License	\$8,383.38	1	\$8,383.38
			\$56,092.46
<b>4/1/2030 - 3/31/2031 Year 5</b>			
1. LIMS Forensic Advantage Named Client License	\$987.71	43	\$42,471.74
2. LIMS Forensic Advantage Server	\$9,054.05	1	\$9,054.05
3. AuthX Forensic Advantage Maintenance/License	\$9,054.05	1	\$9,054.05
			\$60,579.85
<b>Grand Total</b>			<b>\$260,503.54</b>

On the recommendation of Lee Barrier, on behalf of the Regional Forensic Science Center (RFSC), Tim Myers moved to **accept the quote from Forensic Advantage in the amount of \$260,503.54**. Brandi Baily seconded the motion. The motion passed unanimously.

RFSC proposes for this to be a five (5) plus year renewal agreement with Forensic Advantage (FA) maintenance and support of the Regional Forensic Science Center's Laboratory Information Management System (LIMS). This term allows for the alignment of the master purchasing agreement term, an AuthXAddendum term, and the cut-live maintenance term that commenced following the initial purchase.

LIMS software is used by every RFSC employee to record and access case information. The system streamlines all coroner and laboratory operations by managing data, automating data collection, and digitizing workflows that previously required paper. The system tracks chain of custody for evidence, decedents, decedent biologicals, and personal effects. It is used in the laboratory to track sample testing and results and is critical in the production of metrics required for grant reporting (Coverdell, DNA Capacity Enhancement and Backlog Reduction, and CDC OD2A Local). The system also facilitates data sharing with stakeholders. The system went live in 2021 and RFSC has since added the AuthXModule that enables agencies to pre-log evidence for submission to the RFSC for testing.

RFSC obtained the system with grant funding over five (5) years ago and spent significant resources to migrate case information from the legacy system into FA-LIMS. RFSC has also spent significant IT resources developing SAP Business Objects Business Intelligence (SAP BI) capability for mining data from the SQL database in which LIMS stores data and generates Webi reports.

Notes:

Under the initial master agreement, previous annual maintenance costs were:

2025-2026 \$39,545.74 (includes \$6,352.50 AuthXAccess fee and added licensed users)  
 2024-2025 \$26,801.50 + \$6,050.00 = \$32,851.50 (added AuthXAccess capability and a licensed user)  
 2023-2024 \$25,300.00  
 2022-2023 \$25,300.00  
 2021-2022 \$25,300.00

**Questions and Answers**

Brandi Baily: So this per year cost is a little over \$52,000.00 and the last cost we had was \$39,000.00 a year. Is that a normal increase?

Shelly Steadman: There's probably two (2) reasons for the price increase. The first is we have been adding some licenses for additional users. The second is that we locked in this pricing when we initially purchased the system. So for the base package and license coverage, it was a set cost of \$25,300.00 a year. With that said, that was highly competitive to meet the budget of the RFP back in 2020 and we have not experienced the general increase year after year over the last eight (8) years. In looking at just the license increase, that's increased from \$25,300.00 to \$31,218.00, which is quite a modest increase if you are looking at a five (5) year period.

Brandi Bailly: I see that now. Thank you for explaining.

BOARD OF BIDS AND CONTRACTS APRIL 17, 2025

5. TEXT MESSAGE RECRUITING AND SCHEDULING SOLUTION -- VARIOUS DEPARTMENTS

**FUNDING -- ENTERPRISE RESOURCE PLANNING (ERP)**

(Request sent to 599 vendors)

RFP #24-0066 Contract

	Civic Hire, LLC		
	Unit Price	Quantity	Extended Price
Platform Access	\$791.67	12	\$9,500.04/annually
System Usage Fee	\$83.33	12	\$999.96/annually
The annual fees include two (2) seats for training covering six (6) one (1) hour one-on-one training sessions, Recruiter Academy access, and ongoing client success meetings for six (6)months. Additional training seats may be purchased for \$895.00/seat.	Years 3-5 there is a 4% annual increase		
Text, email, and phone usage rates if exceeding the included \$1,000.00 annual usage fee:	\$2.50/month	per phone number	
	\$0.014	per text segment	
	\$0.016	per minute for compliant, recorded phone calls	
	\$0.0014	per email	
Year 1 Total			\$10,500.00
Six (6) Additional Training Seats	6	\$895.00	\$5,370.00
Year 2 Total			\$10,500.00
Year 3 Total			\$10,920.00
Year 4 Total			\$10,920.00
Year 5 Total			\$10,920.00
Grand Total			\$59,130.00
	Contenda		
	Frequency	Quantity	Price
Software Solution	Annual	1	\$50,000.00
Project Management	One Time	1	\$10,000.00
Data Conversion	One Time	1	\$1,000.00
Training (Additional training requested is \$200.00/day)	One Time	5 days	\$2,000.00
Customer Support	Annual	1	\$6,000.00
Impact Report	Annual	1	Included
Marketing Campaign	One Time	1	Included
Change Management	One Time	1	Included
Year 1 Total			\$69,000.00
Year 2 Total			\$56,000.00
Year 3 Total			\$56,000.00
Year 4 Total			\$56,000.00
Year 5 Total			\$56,000.00
Grand Total			\$293,000.00
	Grayscale Labs, Inc. dba Grayscale*		
	Frequency	Quantity	Price
Grayscale for SuccessFactors Recruiting	Annual	1	\$38,250.00
Grayscale AI Assistant	Annual	1	\$38,250.00
Grayscale Scheduling	Annual	1	\$17,000.00
Grayscale Surveys	Annual	1	\$5,000.00
Annual Total			\$98,500.00
Bundled Discount			<b>-\$12,775.00</b>
Multi-Year Discount			<b>-\$12,775.00</b>
Year 1 Total			\$72,950.00
Year 2			\$72,950.00
Year 2 Custom Discount			<b>-\$29,950.00</b>
Year 2 Total			\$43,000.00
Year 3			\$72,950.00
Year 3 Custom Discount			<b>-\$29,950.00</b>
Year 3 Total			\$43,000.00
Year 4			\$72,950.00
Year 4 Custom Discount			<b>-\$29,950.00</b>
Year 4 Total			\$43,000.00
Year 5 Total			\$72,950.00
Year 5 Custom Discount			<b>-\$29,950.00</b>
Year 5 Total			\$43,000.00
Grand Total			\$244,950.00

No Submission	Alliant Consulting	Ardent Technologies, Inc.	Bradshaw Consulting Services
	Business Imaging Systems, Inc.	Century Business Technologies, Inc.	Change Works, LLC
	Cybertron	Docusign	Fidlar Technologies, Inc.
	Hyland Software, Inc.	Image Quest	Legal Edge Software
	Lipsey Consulting Group, LLC	Mission Critical Partners, LLC	Motorola Solutions, Inc.
	Oxen Technology	P/Strada, LLC	Patagonia Health
	Service Express, LLC	Setworks	Solvitur Systems, LLC
	Sumuri LLC	SWYMED	Tripleview
	Tusa Consulting	Twotrees Technologies,	Vision Computer

On the recommendation of Jaimee O'Laughlin, on behalf of various departments, Philip Davolt moved to **accept the negotiated proposal with Grayscale Labs, Inc. dba Grayscale and establish contract pricing at the rates listed above for a period of two (2) years with three (3) one (1) year options to renew.** Tim Myers seconded the motion. The motion passed unanimously.

A committee comprised of Keah Beaver and Casandra Yager - Enterprise Resource Planning; Amy Murray and David Donovan - Division of Human Resources; Erin Wannow - Sheriff's Office; Jackie Blackwell - 911; Lori McConnaughy - COMCARE; and Jaimee O'Laughlin - Purchasing evaluated the proposal responses based on the criteria set forth in the RFP. The committee unanimously agreed to accept the proposal from Grayscale Labs, Inc. dba Grayscale.

This contract is looking to implement a Text Messaging and Scheduling solution to increase recruiting power. The solution that the county is seeking for text messaging and scheduling are to help provide two-way text communication with candidates, automated scheduling functionality, and to help in the efforts in finding a greater number of eligible and qualified candidates.

The county believes that the recruitment climate has changed and is seeking ways to be more proactive and flexible with the types of communication that are used in recruiting candidates. Sedgwick County implemented SAP SuccessFactors Recruiting and Marketing in 2019 and currently has the ability to send emails and text messages to candidates, letting them know where they are at during the different steps in the application process. Additionally, the county is able to email and text applicants letting them know that an interview has been requested, as well as provide dates and times available for those interviews. The system does not have the ability to carry on a conversation with applicants through those same emails and text messages, or track the messages within the recruiting system. The current SAP Recruiting system does have scheduling options available, however, those options are unable to be customized with the security features needed and required for separation by departments.

The county needs to be able to track communication, as well as have the ability to schedule interviews across different platforms with different groups of employees within the county to organize a successful interview team.

Notes:

\*Negotiated proposal

This is a proposal not a bid. Proposals are scored based on criteria set forth in the RFP. There are five (5) components to this RFP.

Component	Points
A. Vendor Qualifications and Experience	40
B. Scope of Work Responses	25
C. SAP Standard Integration	10
D. Record of Performance on Similar Implementation Projects Including Feedback from References	15
E. Pricing	10
Total Points	100

## Questions and Answers

Russell Leeds: I'm curious in general terms as to the significant price difference between Civic Hire and then the other two (2), who are significantly higher. Did they meet the criteria? Obviously we're selecting the best value selection with that price difference. I'm curious how the one we selected met the criteria and the other ones didn't measure up.

Jaimee O'Laughlin: Obviously Grayscale scored the highest in all the criteria overall but specifically.....I have the department on the line. Sheena Schmutz is here to talk about some of their strong points.

Sheena Schmutz: I will point out that I was not on the committee for review but it's my understanding that Grayscale is a company that is used to working with organizations our size whereas the other companies would have to really create some modules to make it fit for our organization. Overall, I think Grayscale is the reason why because they had that experience coming in with that.



Jaimee O'Laughlin: Keah or Gina, are you on the line to add to that?

Gina Gillespie: One of the features was the standard integration with SAP. A standard integration is sort of a prebuild that leverages what we already have, an SAP platform. So that content is really seamless and you really can't tell you are in something else. Any updates that come with SAP that we already have is supported by SAP. There's not going to be any concerns when SAP pushes out any of their updates or their release notes, that anything will fail with that integration. Those two (2) things are really important to us when it's standard integration and really seamless to the user they can't tell they are inside something different. It looks just like the system they are already in. Everything is completely seamless. The other is when there any type of updates, it's already tested out with SAP that we know when we push it out, we don't have to be concerned that anything will fail.

Keah Beaver: I want to make one (1) more point, you had mentioned the difference between Civic Hire and Grayscale. We had a minimum qualification of five (5) years' experience and Civic Hire does not have that. They have not been in business for that long. So that is really important, the experience level for us, with a seamless transition into the system.

Russell Leeds: Did Civic Hire have a standard integration or prebuilt with SAP? Do you recall?

Keah Beaver: None of the others did.

Russell Leeds: Grayscale is the only one who had that capability?

Keah Beaver: Right.

BOARD OF BIDS AND CONTRACTS APRIL 17, 2025

6. 3 EA 1/2 TON 4WD CREW CAB SHORT BED TRUCKS -- FLEET MANAGEMENT AND PUBLIC WORKS

**FUNDING -- FLEET**

(Request sent to 97 vendors)

RFB #25-0026 S/C #Pending

		Allen Samuels of Hutchinson Inc., dba Allen Samuels Chrysler Dodge Jeep Ram		American Vet Works, Inc	
Description	Qty.	Unit Cost	Extended Cost	Unit Cost	Extended Cost
1/2 Ton 4WD Crew Cab Short Bed Trucks	3	\$40,724.00	\$122,172.00	\$52,280.00	\$156,840.00
Make, Model & Year		2025 1500 Tradesman Crew Cab 4X4		2025 Toyota Tundra SR 4WD	
Order Cutoff Date:		TBD		Incoming	
Delivery Date:		90 - 100 Days ARO		Approximately 4 months	
Acknowledged Addendum		Yes		No	
		CDJ Automotive, LLC dba Mainstreet of Lansing		Don Hattan Chevrolet	
Description	Qty.	Unit Cost	Extended Cost	Unit Cost	Extended Cost
1/2 Ton 4WD Crew Cab Short Bed Trucks	3	\$41,174.00	\$123,522.00	\$40,749.00	\$122,247.00
Make, Model & Year		2025 Ram 1500		2025 Chevrolet CK 10543	
Order Cutoff Date:		Not available		4/25/2025	
Delivery Date:		8-10 weeks		60-90 days aro	
Acknowledged Addendum		Yes		Yes	
		Legacy Brothers, Inc.		Midway Motors Chevrolet	
Description	Qty.	Unit Cost	Extended Cost	Unit Cost	Extended Cost
1/2 Ton 4WD Crew Cab Short Bed Trucks	3	\$56,677.75	\$170,033.25	\$41,247.00	\$123,741.00
Make, Model & Year		2025 Ford F150 XL 4WD		2025 Chevy 1500 Crew 4X4 WT	
Order Cutoff Date:		N/A		30 days from bid submittal date	
Delivery Date:		120 days aro		60-90 days from aro	
Acknowledged Addendum		No		Yes	
		Parks Motors		Rusty Eck Ford, Inc.	
Description	Qty.	Unit Cost	Extended Cost	Unit Cost	Extended Cost
1/2 Ton 4WD Crew Cab Short Bed Trucks	3	\$45,879.00	\$137,637.00	\$41,497.00	\$124,491.00
Make, Model & Year		2025 Ram 1500		2025 Ford F150 Crew Cab 4WD	
Order Cutoff Date:		4/4/2025		Not available	
Delivery Date:		Not available		8-12 weeks	
Acknowledged Addendum		Yes		Yes	
		Whiteside of St. Clairsville, Inc.			
Description	Qty.	Unit Cost	Extended Cost		
1/2 Ton 4WD Crew Cab Short Bed Trucks	3	\$46,538.00	\$139,614.00		
Make, Model & Year		2024 Chevy Silverado Crew Cab 4WD			
Order Cutoff Date:		In stock			
Delivery Date:		2 weeks			
Acknowledged Addendum		No			
No Bid		Gladstone Dodge Jeep Chrysler	Master's Transportation	Midway Motors of Hutchinson (Chevy)	Orr Nissan of Wichita, Inc.

On the recommendation of Jaimee O'Laughlin, on behalf of Fleet Management and Public Works, Philip Davolt moved to **accept the low bid from Allen Samuels of Hutchinson Inc., dba Allen Samuels Chrysler Dodge Jeep Ram in the amount of \$122,172.00**. Russell Leeds seconded the motion. The motion passed 3 to 4 with Brandi Bailey voting no.

These trucks provide daily transportation and workspace for the Public Works construction inspectors and are used to haul inspection equipment, as well as testing materials to and from various job sites throughout the county.

Notes:

Fleet evaluates all vehicles and equipment up for replacement before requesting bids.

Vehicle #	Year	Make & Model	VIN #	Points	Milage
0680	2012	Chevrolet Silverado 1500	1GCRKPE73CZ170367	19	226,900
0681	2012	Chevrolet Silverado 1500	1GCRKPE78CZ171305	14.2	154,872
0652	2012	Chevrolet Silverado 1500	1GCRKPE71CZ170027	17.7	145,027

These are replacement vehicles. Surplus will be sold via auction.

Questions and Answers

Brandi Bailey: We have another bid on here that is \$75.00 less and is local. It's a shorter delivery timeframe. Can we have some explanation why we went with someone out of town and has a higher timeframe delivery dates?

Jaimee O'Laughlin: Well we don't have a local preference but ultimately if they met all of the spec classifications, which they did, even if it was by \$0.01, they ultimately did get the low bid and we would recommend award. They met all the specifications that we outlined and even if it was just a very minimal amount, basically how Charter 68 rules on bids, they are awarded fairly based on low cost.

Brandi Bailey: The delivery date difference was not a concern?

Jaimee O'Laughlin: I don't believe so.

Beau Bergeron: These are not in dire need of replacement so the timeline isn't that important at the moment. One thing to note was we do not know what the cutoff date is for Dodge. One (1) vendor said it was April 4th so we don't know about that. Chevy's cutoff is next Friday for Don Hattan.

Russell Leeds: What do you mean by cutoff?

Beau Bergeron: Order cutoff date.

Brandi Baily: So we could have already missed the order cutoff date from Allen Samuels?

Beau Bergeron: Yes. Purchasing reached out and didn't get a response back on what theirs was. We do have bids that come up next time that they said are still open. If for some reason they are not then we'll be on the next order cycle, which for Fleet stuff I think is towards the end of the year. If we order something it's not like someone walking into the dealership and ordering it and gets in line. Fleet stuff usually gets built one (1) or two (2) times a year.

Brandi Baily: So you're saying that if we missed this cutoff date there's another time this year to order?

Beau Bergeron: Possibly, yes.

Brandi Baily: Is that going to affect us since we know the order cutoff date for the other is April 25th?

Beau Bergeron: It very well could but I can't say for sure.

Britt Rosencutter: I spoke to Allen Samuels yesterday and they don't have a firm cutoff date yet. He did assure me that they would have no problem with building the truck. That's why I felt confident to go ahead and go with them. Then again they were the low bid. That was the direction we went.

Russell Leeds: As far as the points go on these trucks, can you talk about the condition of these trucks? Obviously if they didn't need to be replaced, we wouldn't be buying new trucks.

Beau Bergeron: Correct. They are heavily used. The mileage on a couple of them are right at our.....usually when we start looking at is around 150,000. One gets used more than the other. Two (2) of them almost have full points in maintenance, which means we've spent as much as the vehicle cost to maintain it. They are not to the point where if we didn't replace them today that we would be in trouble. They are on the replacement list. We have a lot of vehicles that need replaced.

**BOARD OF BIDS AND CONTRACTS APRIL 17, 2025**

**7. 1 TON 4WD CREW CAB WITH SERVICE BODY TRUCK – FLEET MANAGEMENT AND PUBLIC WORKS**

**FUNDING – FLEET**

(Request sent to 97 vendors)

RFB #25-0027 S/C #Pending

	Allen Samuels of Hutchinson Inc., dba Allen Samuels Chrysler Dodge Jeep Ram	
Description	Cost	
1 Ton 4WD Crew Cab with Service Body Truck	\$69,221.00	
Make, Model & Year	2025 Tradesman 3500 Crew Cab	
Order Cutoff Date	N/A	
Delivery Date	90 to 120 Days ARO	
	CDJ Automotive, LLC dba Mainstreet of Lansing	
Description	Cost	
1 Ton 4WD Crew Cab with Service Body Truck	\$72,311.00	
Make, Model & Year	2025 Ram 3500 4X4	
Order Cutoff Date	N/A	
Delivery Date	8-10 weeks	
	Don Hattan Chevrolet	
Description	Cost	
1 Ton 4WD Crew Cab with Service Body Truck	\$64,878.00	
Make, Model & Year	2025 Chevrolet CK 30943	
Order Cutoff Date	4/25/2025	
Delivery Date	90-120 days aro	
	Legacy Brothers, Inc.	
Description	Cost	
1 Ton 4WD Crew Cab with Service Body Truck	\$95,595.80	
Make, Model & Year	2025 F350 XL	
Order Cutoff Date	N/A	
Delivery Date	120 days aro	
	Parks Motors	
Description	Cost	
1 Ton 4WD Crew CaB with Service Body Truck	\$68,122.00	
Make, Model & Year	2025 Ram 3500 Crew Cab 4X4	
Order Cutoff Date	4/4/2025	
Delivery Date	Not available	
	Whiteside of St. Clairsville, Inc.	
Description	Cost	
1 Ton 4WD Crew CaB with Service Body Truck	\$79,342.00	
Make, Model & Year	2024 Chevrolet 4WD Crew Cab	
Order Cutoff Date	N/A	
Delivery Date	2 weeks	
No Bid	Master's Transportation	Midway Motors of Hutchinson (Chevy)

On the recommendation of Jaimee O'Laughlin, on behalf of Fleet Management and Public Works, Tim Myers moved to **accept the low bid from Don Hattan Chevrolet in the amount of \$64,878.00**. Brandi Baily seconded the motion. The motion passed unanimously.

This truck functions as a mobile workshop enabling the Public Works bridge crew to bring personnel, tools, equipment, and spare parts directly to job sites. The service body is made up of multiple storage compartments with drawers and shelves providing a secure and organized space.

**Notes:**

Fleet evaluates all vehicles and equipment up for replacement before requesting bids.

<u>Vehicle #</u>	<u>Year</u>	<u>Make &amp; Model</u>	<u>VIN #</u>	<u>Points</u>	<u>Milage</u>
0422	2015	Chevrolet Silverado 3500	1GB4KYCG3FF174481	17	212,559