

BOCC APPROVAL APRIL 23, 2025
BOARD OF BIDS AND CONTRACTS APRIL 17, 2025

6. 3 EA 1/2 TON 4WD CREW CAB SHORT BED TRUCKS -- FLEET MANAGEMENT AND PUBLIC WORKS

FUNDING -- FLEET

(Request sent to 97 vendors)

RFB #25-0026 S/C #Pending

		Allen Samuels of Hutchinson Inc., dba Allen Samuels Chrysler Dodge Jeep Ram		American Vet Works, Inc	
Description	Qty.	Unit Cost	Extended Cost	Unit Cost	Extended Cost
1/2 Ton 4WD Crew Cab Short Bed Trucks	3	\$40,724.00	\$122,172.00	\$52,280.00	\$156,840.00
Make, Model & Year		2025 1500 Tradesman Crew Cab 4X4		2025 Toyota Tundra SR 4WD	
Order Cutoff Date:		TBD		Incoming	
Delivery Date:		90 - 100 Days ARO		Approximately 4 months	
Acknowledged Addendum		Yes		No	
		CDJ Automotive, LLC dba Mainstreet of Lansing		Don Hattan Chevrolet	
Description	Qty.	Unit Cost	Extended Cost	Unit Cost	Extended Cost
1/2 Ton 4WD Crew Cab Short Bed Trucks	3	\$41,174.00	\$123,522.00	\$40,749.00	\$122,247.00
Make, Model & Year		2025 Ram 1500		2025 Chevrolet CK 10543	
Order Cutoff Date:		Not available		4/25/2025	
Delivery Date:		8-10 weeks		60-90 days aro	
Acknowledged Addendum		Yes		Yes	
		Legacy Brothers, Inc.		Midway Motors Chevrolet	
Description	Qty.	Unit Cost	Extended Cost	Unit Cost	Extended Cost
1/2 Ton 4WD Crew Cab Short Bed Trucks	3	\$56,677.75	\$170,033.25	\$41,247.00	\$123,741.00
Make, Model & Year		2025 Ford F150 XL 4WD		2025 Chevy 1500 Crew 4X4 WT	
Order Cutoff Date:		N/A		30 days from bid submittal date	
Delivery Date:		120 days aro		60-90 days from aro	
Acknowledged Addendum		No		Yes	
		Parks Motors		Rusty Eck Ford, Inc.	
Description	Qty.	Unit Cost	Extended Cost	Unit Cost	Extended Cost
1/2 Ton 4WD Crew Cab Short Bed Trucks	3	\$45,879.00	\$137,637.00	\$41,497.00	\$124,491.00
Make, Model & Year		2025 Ram 1500		2025 Ford F150 Crew Cab 4WD	
Order Cutoff Date:		4/4/2025		Not available	
Delivery Date:		Not available		8-12 weeks	
Acknowledged Addendum		Yes		Yes	
		Whiteside of St. Clairsville, Inc.			
Description	Qty.	Unit Cost	Extended Cost		
1/2 Ton 4WD Crew Cab Short Bed Trucks	3	\$46,538.00	\$139,614.00		
Make, Model & Year		2024 Chevy Silverado Crew Cab 4WD			
Order Cutoff Date:		In stock			
Delivery Date:		2 weeks			
Acknowledged Addendum		No			
No Bid		Gladstone Dodge Jeep Chrysler	Master's Transportation	Midway Motors of Hutchinson (Chevy)	Orr Nissan of Wichita, Inc.

On the recommendation of Jaimee O'Laughlin, on behalf of Fleet Management and Public Works, Philip Davolt moved to **accept the low bid from Allen Samuels of Hutchinson Inc., dba Allen Samuels Chrysler Dodge Jeep Ram in the amount of \$122,172.00**. Russell Leeds seconded the motion. The motion passed 3 to 4 with Brandi Bailey voting no.

These trucks provide daily transportation and workspace for the Public Works construction inspectors and are used to haul inspection equipment, as well as testing materials to and from various job sites throughout the county.

Notes:

Fleet evaluates all vehicles and equipment up for replacement before requesting bids.

Vehicle #	Year	Make & Model	VIN #	Points	Milage
0680	2012	Chevrolet Silverado 1500	1GCRKPE73CZ170367	19	226,900
0681	2012	Chevrolet Silverado 1500	1GCRKPE78CZ171305	14.2	154,872
0652	2012	Chevrolet Silverado 1500	1GCRKPE71CZ170027	17.7	145,027

These are replacement vehicles. Surplus will be sold via auction.

Questions and Answers

Brandi Bailey: We have another bid on here that is \$75.00 less and is local. It's a shorter delivery timeframe. Can we have some explanation why we went with someone out of town and has a higher timeframe delivery dates?

Jaimee O'Laughlin: Well we don't have a local preference but ultimately if they met all of the spec classifications, which they did, even if it was by \$0.01, they ultimately did get the low bid and we would recommend award. They met all the specifications that we outlined and even if it was just a very minimal amount, basically how Charter 68 rules on bids, they are awarded fairly based on low cost.

Brandi Bailey: The delivery date difference was not a concern?

Jaimee O'Laughlin: I don't believe so.

Beau Bergeron: These are not in dire need of replacement so the timeline isn't that important at the moment. One thing to note was we do not know what the cutoff date is for Dodge. One (1) vendor said it was April 4th so we don't know about that. Chevy's cutoff is next Friday for Don Hattan.

Russell Leeds: What do you mean by cutoff?

Beau Bergeron: Order cutoff date.

Brandi Baily: So we could have already missed the order cutoff date from Allen Samuels?

Beau Bergeron: Yes. Purchasing reached out and didn't get a response back on what theirs was. We do have bids that come up next time that they said are still open. If for some reason they are not then we'll be on the next order cycle, which for Fleet stuff I think is towards the end of the year. If we order something it's not like someone walking into the dealership and ordering it and gets in line. Fleet stuff usually gets built one (1) or two (2) times a year.

Brandi Baily: So you're saying that if we missed this cutoff date there's another time this year to order?

Beau Bergeron: Possibly, yes.

Brandi Baily: Is that going to affect us since we know the order cutoff date for the other is April 25th?

Beau Bergeron: It very well could but I can't say for sure.

Britt Rosencutter: I spoke to Allen Samuels yesterday and they don't have a firm cutoff date yet. He did assure me that they would have no problem with building the truck. That's why I felt confident to go ahead and go with them. Then again they were the low bid. That was the direction we went.

Russell Leeds: As far as the points go on these trucks, can you talk about the condition of these trucks? Obviously if they didn't need to be replaced, we wouldn't be buying new trucks.

Beau Bergeron: Correct. They are heavily used. The mileage on a couple of them are right at our.....usually when we start looking at is around 150,000. One gets used more than the other. Two (2) of them almost have full points in maintenance, which means we've spent as much as the vehicle cost to maintain it. They are not to the point where if we didn't replace them today that we would be in trouble. They are on the replacement list. We have a lot of vehicles that need replaced.