

ITEMS REQUIRING BOCC APPROVAL

June 5, 2025

(6 Items)

1. LABORATORY SERVICES -- VARIOUS DEPARTMENTS**FUNDING -- VARIOUS DEPARTMENTS**

(Request sent to 40 vendors)

RFP #25-0019 Contract

	Unit of Measure	Lab One, LLC. dba Quest Diagnostics Incorporated	Labcorp of America dba Labcorp Kansas
		COMCARE Lab Service List	
1. Urine Drug Screen	Each	\$45.00	\$50.00
2. Urine Drug Screen 6 substances & alcohol	Each	\$43.99	\$50.00
3. Amphetamine/Methamphetamine Confirm	Each	\$25.00	\$30.00
4. THC GC/MS Confirmation	Each	\$25.00	\$40.00
5. Cocaine Confirmation	Each	\$25.00	\$30.00
6. Phlebotomy Charge	Each	\$5.00	\$5.00
7. Lithium	Each	\$10.00	\$9.07
8. Valproic Acid	Each	\$12.75	\$18.58
9. Comprehensive Metabolic Panel	Each	\$2.25	\$6.00
10. Ammonia Venous	Each	\$9.00	\$18.00
11. TSH add on	Each	\$3.75	\$9.00
12. Creatinine Serum	Each	\$1.31	\$5.00
13. BUN	Each	\$1.31	\$4.00
15. T3 update add on	Each	\$8.00	\$9.00
16. CBC with platelet and differential	Each	\$2.00	\$3.00
17. Lipid panel	Each	\$3.00	\$5.00
18. Glucose	Each	\$2.00	\$3.00
19. Hemoglobin A1C	Each	\$4.00	\$6.50
20. Pregnancy Screen Serum	Each	\$6.50	\$8.00
22. Prolactin	Each	\$4.35	\$25.00
23. Urine Drug Screen 8 substances & Alcohol	Each	\$44.66	\$50.00
24. Urine Drug Screen 10 substances & Alcohol	Each	\$45.34	\$50.00
25. PCP Confirmation	Each	\$25.00	\$21.71
26. Opiate Confirmation	Each	\$25.00	\$50.00
27. Buprenorphine Screen	Each	\$41.96	\$50.00
28. Buprenorphine Confirmation	Each	\$25.00	\$30.00
29. STAT	Each	\$51.25	\$37.50
		Health Department Lab Service List	
1. Comprehensive Metabolic Panel	Each	\$2.25	\$6.00
2. Lipid panel	Each	\$3.00	\$5.00
3. Glucose	Each	\$2.00	\$3.00
4. Herpes Culture	Each	\$17.00	\$38.68
5. CBC with platelet and differential	Each	\$2.00	\$3.00
6. Cholesterol	Each	\$1.00	\$1.00
7. PAP Smear	Each	\$26.25	no pricing provided
8. Liquid Based Pap	Each	\$12.00	\$18.00
9. GYN Interpretation by Pathologist	Each	\$12.00	\$30.00
10. HPV HR, if positive reflex	Each	\$30.00	\$48.00
11. HPV High Risk, thin prep	Each	\$86.25	\$60.00
12. Hemoglobin A1C	Each	\$4.00	\$6.50
13. Herpes simplex type 2 antibodies IgG	Each	\$6.25	\$38.68
15. TSH	Each	\$3.75	\$9.00
16. Urine Culture	Each	\$7.00	\$7.28
17. Antimicrobial sensitivity of organism(s) isolated from urine culture	Each	\$9.00	no pricing provided
18. Phlebotomy charge	Each	\$5.00	\$5.00
19. Wet Prep	Each	\$19.50	no pricing provided

20. Gram Stain	Each	\$5.50	\$7.50
21. Chlamydia/Gonorrhea DNA Screen	Each	\$20.00	\$65.00
22. RPR - Syphilis	Each	\$5.75	\$5.86
23. HIV - 1/2 Antibodies	Each	\$7.50	\$15.00
24. Rubella Virus AB	Each	\$4.00	\$18.54
25. Pregnancy Test, Urine	Each	\$6.50	\$8.00
26. Pregnancy Test, Serum	Each	\$6.50	\$8.00
27. Urinalysis with reflex microscopic exam	Each	\$3.68	\$3.08
28. Urinalysis with microscopic exam	Each	\$4.32	\$4.35
29. Hepatitis B Surface Antigen	Each	\$6.25	\$14.17
30. Hepatitis B Surface Antibody	Each	\$7.00	\$18.18
31. Hepatitis B Core Antigen	Each	\$8.25	\$16.53
32. Interferon Gamma Release Assay (Quantiferon or T-Spot)	Each	\$50.00	\$75.00
33. Acid Fast Bacilli (AFB) smear	Each	\$35.00	\$7.39
34. AFB culture concentration and isolation (sputum)	Each	\$275.00	no pricing provided
37. Blood Lead Venous Test	Each	\$5.00	\$16.61
38. Rabies Anti Titer	Each	\$113.00	\$120.00
39. Varicella Zoster IGG Titer	Each	\$6.00	\$31.50
40. PT/INR	Each	\$5.35	no pricing provided
41. Stool Ova and Parasite	Each	\$20.00	\$64.00
42. Occult Blood	Each	\$17.00	\$4.55
43. Measles IgG Quant	Each	\$11.15	no pricing provided
44. Measles IgM Quant	Each	\$11.15	no pricing provided
45. Malaria Antigen	Each	\$11.95	no pricing provided
46. Hep. B Core AB total	Each	\$8.25	\$16.53
47. Hep. B Core IGM	Each	\$6.50	\$18.18
No Submission		Kansas Joint & Spine Specialist	

On the recommendation of Tammy Culley, on behalf of Various Departments, Greg Gann moved to **accept the proposal from Lab One, LLC. dba Quest Diagnostics Incorporated (Quest Diagnostics) at the rates listed above for a contract period of three (3) years with two (2) one (1) year options to renew.** Anna Meyerhoff-Cole seconded the motion. The motion passed 3 to 4 with Tim Kaufman abstaining from the vote.

A committee comprised of Abbey Cotter, William Barnes, and Phuc Bui - COMCARE; Corey Johnson and Maihoa Nguyen - Health Department; and Tammy Culley - Purchasing evaluated the proposals based on the criteria set forth in the RFP. The committee unanimously agreed to accept the proposal from Lab One, LLC. dba Quest Diagnostics Incorporated.

This service will provide testing for the Health Department, COMCARE, as well as other departments to ensure continued access to high-quality, reliable, and accessible lab services.

The Health Department provides population-based health services to Sedgwick County for the purpose of preventing and containing diseases, promoting wellness, preparing for potential public health emergencies, and leading efforts to assess the health of the community. This service will provide testing that the Health Department cannot perform utilizing the in-house lab or the Kansas Health and Environment lab. The testing being sent out is required for various clinics, including Family Planning, Early Detection Works, Immunizations, and Tuberculosis to serve the community effectively. The testing being sent out includes but is not limited to PAP smears, CBC (complete blood counts), and CMP (comprehensive metabolic panels).

COMCARE of Sedgwick County is a licensed community mental health center and licensed alcohol and drug treatment provider serving Sedgwick County, Kansas. COMCARE serves approximately 12,000 individuals annually and orders over 2,500 lab tests each year. Lab tests are ordered by COMCARE physicians and the client is sent to a lab site for collection. The laboratory will bill the appropriate insurance for payment for all insured clients. Services ordered by COMCARE physicians and provided to clients without insurance shall be billed monthly to COMCARE.

Quest Diagnostics emerged as the most qualified and fiscally advantageous option. Quest Diagnostics not only met all service and quality expectations but also offered the best overall value to the county. Its downtown Wichita location is also highly accessible for patients, being near other community resources frequently utilized by COMCARE clients.

Notes:

This is a proposal not a bid. Proposals are based on the criteria set forth in the RFP. There were five (5) components to this RFP.

Component	Points
A. Meeting or exceeding all solicitation conditions and instructions as outlined herein to include clarity, completeness, and comprehensiveness of the response.	20
B. Ability to meet or exceed all requirements and scope of work.	20
C. Proven ability to provide high quality service.	20
D. Qualifications and expertise.	20
E. The most advantageous and prudent methodology and costs as determined by the County.	20
Total Points	100

The previous contract expired in 2022 with Affiliated Medical Services Laboratory. Labcorp of America dba Labcorp Kansas purchased Affiliated Medical Services Laboratory and the county continued using their services for the past few years.

The 2024 spend was \$57,589.35.

The 2023 spend was \$59,391.25.

Questions and Answers

Philip Davolt: I'm going to assume this is the vendor we've used in the past and they were without a contract the last two (2) years. Is that right?

Tammy Culley: This is someone new. The contract we had previously that expired was not with Quest, it was with Labcorp.

Phillip Davolt: But they were still using those services for the last two (2) years?

Tammy Culley: Yes, right.

Greg Gann: It appears we're averaging just under 60,000 a year in our spend on this. These favorable rates will probably stay in that range?

Tammy Culley: I'm assuming so. Actually, some of the cost that Quest has quoted us were even less than what the 2018 contract had.