

ITEMS REQUIRING BOCC APPROVAL

July 3, 2025

(2 Items)

1. VOICE RECORDING SYSTEM -- EMERGENCY COMMUNICATIONS

FUNDING -- EMERGENCY COMMUNICATIONS

(Joint Governmental Purchase - HGACBuy Contract RP07-20)

#25-2068 Contract

	Exacom, Inc.				
	Part Number	Model No.	Quantity	Item Price	Item Total
1. HindSight 600 Series Multi-Media Recording Platform - includes HindSight Core Software, Dual Processor System w/ 16GB RAM, 3-2TB Drives - 4TB RAID 5, Windows Server 2022, Microsoft SQL Server 2022 Std, Dual Hot Swappable Power Supplies, CD/DVD/KB/Mouse.	H9000101-05	HSX-601	1	\$14,382.00	\$14,382.00
2. HindSight 16-Channel Analog Card	H9000701	HS-Analog-16	1	\$3,825.00	\$3,825.00
3. HindSight 24-Channel Analog Card	H9000702	HS-Analog-24	2	\$5,546.25	\$11,092.50
4. HindSight Airbus P25 Interface Module - Phase 2	9002234	HS-I-A-P25-2	1	\$19,121.18	\$19,121.18
5. HindSight AES/DES Encryption, Supports KDF/KMF/OTAR	H9002242	HS-I-ENC	1	\$15,296.18	\$15,296.18
6. HindSight Concurrent User Client License	H9002412	HS-CUL	15	\$531.68	\$7,975.20
7. HindSight Single-Channel A/D SW License	H9002600	HS-AD-CL	64	\$191.25	\$12,240.00
8. HindSight Single-Channel P25-RoIP License	H9002602	HS-P25CL	30	\$459.00	\$13,770.00
9. ExaHealth Automated Health and Monitoring Service Real-time fault monitoring to alert administrators of unusual system activity. Supports SNMP and email notifications.	9002288	ExaHealth	1	\$0.00	\$0.00
10. ExaBackup Automatic Backup Utility Backs up records automatically to a Network-Attached Storage device over LAN/WAN.	9002289	ExaBackup	1	\$0.00	\$0.00
11. Recording System Installation & Configuration			1	\$8,500.00	\$8,500.00
Total					\$106,202.06

On the recommendation of Tammy Culley, on behalf of Emergency Communications, Tim Myers moved to **utilize the HGACBuy Contract RP07-20 with Exacom, Inc. in the amount of \$106,202.06**. Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

Sedgwick County law enforcement personnel have been working toward transitioning to encrypted radio channels in compliance with the FBI's Criminal Justice Information Services (CJIS) security policy. Emergency Communications previously purchased a radio system with encryption capabilities, anticipating the future need for secure communications. When the decision was made to move forward with encryption, Motorola, the radio vendor, was notified that law enforcement talk groups would be transitioned to encrypted channels.

During this process, it was discovered that while the radio system itself supported encryption, the accompanying recording system, purchased at the same time, was not capable of recording encrypted traffic. As a result, an upgrade or replacement would be required to ensure proper recording of encrypted communications.

Emergency Communications evaluated multiple solutions and identified the most cost-effective option as the purchase of an Exacom system through a HGACBuy contract. This solution includes both new hardware and software to support the required recording capabilities.

Copy and paste this URL into the browser.

<https://www.hgacbuy.org/contracts/documents?contractid=99>

Questions and Answers

Russell Leeds: Could you talk just very briefly about the scope of this encryption project and what the total cost was and how that was paid for, and then how this supports that, just briefly, if you can?

Elora Forshee: Absolutely. We discovered in 2023 that the FBI had changed their policy around dissemination of criminal justice information to be inclusive of information disseminated over radio channels. Because of that policy change, that meant that any radio channels where criminal justice information was transmitted had to be encrypted. All of our law enforcement channels, law enforcement personnel, readily or just freely communicate law enforcement information that includes protected information. So we needed to encrypt those radio channels to be in compliance with that policy.

As that is a huge undertaking and quite expensive, we pursued a grant opportunity through the State of Kansas to encrypt all these radio channels and to assist these agencies in covering the cost of that. So we were awarded a grant through the State of Kansas. That grant was in 2024 to reprogram all these radios. So that piece of it is near completion and some of them had to have some different radios purchased and things like that. So we are about ready to cut over, except for this recording piece. So as that was coming to an end, and we're communicating with Motorola that that is ready to go, this is when this hiccup came in. That grant ended up being for around \$1.5 million, I think is about where we ended up, which was a 90% match. Each agency had to come up with 10% on their own, and that varied by agency by how many radios they had. So we're about a \$1.5 million in across the county for what we've invested in that. This is the last piece of that investment.

Russell Leeds: It's critically important that we record that radio traffic and have it for a period of time?

Elora Forshee: Yes. So we record all of our radio traffic and phone calls now and that allows us to provide that information to investigators, to the District Attorney's office as part of the prosecutorial process, the investigative process, but it's also part of being open and transparent and answering Open Records Act requests. Plus this could become even more important as the media is no longer able to just listen to those radio transmissions. So we want to make sure that we have the integrity of that recording system protected and ready to go so that there's not any accusations, of course, of trying to hide anything. We want to be able to provide those recordings and have that ready to go.

Russell Leeds: Is there any kind of annual fee on this? It's software based?

Elora Forshee: Yes. We have a maintenance fee right now. Exacom is the reporting system. Voice Products is the dealer for that and they also do the maintenance on it. Our current recording system is covered under a maintenance agreement through 2028 and they are going to cover this recording system under that same maintenance agreement. So that's already going to be covered until that point.

2. DEBTBOOK LEASE MANAGEMENT SYSTEM RENEWAL -- DIVISION OF FINANCE

FUNDING -- DIVISION OF FINANCE

(Single Source)

#25-2069 Contract

	Fifth Asset, Inc. dba DebtBook
Year 1	Cost
Lease & SBITA Management Premium Support (7/31/2025 - 7/30/2026)	\$1,250.00
Lease & SBITA Management Complete (7/31/2025 - 7/30/2026)	\$20,000.00
Year 2	
Lease & SBITA Management Premium Support (7/31/2026 - 7/30/2027)	\$1,250.00
Lease & SBITA Management Complete (7/31/2026 - 7/30/2027)	\$21,000.00
Year 3	
Lease & SBITA Management Premium Support (7/31/2027 - 7/30/2028)	\$1,250.00
Lease & SBITA Management Complete (7/31/2027 - 7/30/2028)	\$22,000.00
Total Cost	\$66,750.00

On the recommendation of Joe Thomas, on behalf of the Division of Finance, Anna Meyerhoff-Cole moved to **accept the quote from Fifth Asset, Inc. dba DebtBook in the amount of \$66,750.00 for a contract period of three (3) years beginning July 31, 2025 through July 30, 2028.** Brandi Bailly seconded the motion. The motion passed unanimously.

This represents the subscription charges for access to the DebtBook platform for lease and subscription management to adhere and stay compliant to the financial statement impacts of the GASB 87 & 96 standards imposed by the Governmental Accounting Standards Board. This board establishes accounting and financial reporting standards for the U.S., state, and local governments.

Questions and Answers

Russell Leeds: This represent a renewal or is this something new?

Joe Thomas: This is a renewal.

Russell Leeds: This is a product we're currently using and we're renewing for three (3) years?

Joe Thomas: Yes.