

ITEMS REQUIRING BOCC APPROVAL
July 17, 2025
(3 Items)

1. ON-CALL ROOFING SERVICES -- VARIOUS DEPARTMENTS**FUNDING -- VARIOUS DEPARTMENTS**

(Request sent to 79 vendors)

RFP #25-0038 Contract

	Farha Roofing, LLC	Mahaney, a Tecta America Company, LLC	Stanfield Roofing, Inc.	Wray Roofing, Inc.
	Rates			
Service Call for Identification of Need and Quote	No Charge	No Charge	\$75.00	No Charge
Roof Condition Report	No Charge	\$400.00 1/2 day Inspection	No Charge	\$500.00
Business Hour Rate for Labor Only	\$187.50 (2 techs)	\$85.00	\$138.00	\$90.00
After Hours Rate for Labor Only	\$187.50 (2 techs)	\$95.00	\$175.00	\$135.00
Percentage Mark-Up on Cost of Materials and Parts	30%	15%	40%	10%
No Submission	AP Roofing		Color Unlimited, Inc.	

On the recommendation of Lee Barrier, on behalf of various departments, Tim Myers moved to **accept all proposal submissions based on the rates listed above for a period of two (2) years with three (3) one (1) year options to renew**. Brandi Baily seconded the motion.

A committee comprised of Kendal Ewing - Facilities Maintenance; Paul Cavanaugh and Andrew Runk - Project Services; Kevin Nelson - Fire District 1; and Lee Barrier - Purchasing, reviewed and scored the responses based on criteria set forth in the RFP. In order to expand the contract base and offer shoppers more choices for this service, the committee unanimously agreed to award to all four (4) respondents.

The inclusion of all respondents to the On-Call list will offer the shoppers alternatives should scheduling issues arise.

This is a proposal not a bid. Proposals are scored based on criteria set forth in the RFP. There are four (4) components to this RFP:

Component	Points
A. Demonstrated ability to perform the scope of work	25
B. Cost Competitiveness	25
C. Qualifications and References	25
D. Proposal organization, thoroughness, and completeness	25
Total Points	100

Notes:

Farha Roofing, LLC and Stanfield Roofing, Inc. are new vendors for Sedgwick County.

Wray Roofing 2024 spend: \$182,881.85. (Wray completed several large projects for the county this past year, such as the reroofing of Ark Valley and Department of Corrections as well as repairs of Shelter 1 at Lake Afton.)

Mahaney 2024 spend: \$5,428.63.

Questions and Answers

Brandi Baily: Just looking at the notes, so right now is it just Wray and Mahaney are the only two (2) that we've had and now we're just adding so we now have four (4) to the list?

Lee Barrier: We're going to have four (4) total. We've lost Diamond Roofing.

Tim Kaufman: Could we get maybe a summary of the experience we've had with the existing vendors and maybe the advantage of having four (4) to choose from?

Kendal Ewing: We do run into scheduling issues sometimes trying to get someone out in a hurry for repairs is the biggest thing. This will give us an opportunity to in case somebody can't make it out quickly, we can call somebody else. Mahaney and Wray both have been very good respondents over the years for us. This also gives us the opportunity to use a couple others.

Philip Davolt: Are all four (4) of these able to handle the different types of roofs we have?

Kendal Ewing: It is believed so. In their proposals, they have the experience and are able to handle all of our different styles of roofs, yes.