

2. ON-CALL ARCHITECTURAL AND ENGINEERING SERVICES -- VARIOUS DEPARTMENTS

FUNDING - VARIOUS DEPARTMENTS

(Sent to 392 vendors)

RFP #25-0007 Contracts

	Dane Pletcher dba Innovative Groups, LLC	Dubois Consultants, Inc	Galloway & Company, Inc.	Hanney & Associates Architects	Incite Design Studio	JBC Landscape Architects
	Hourly Rates					
1. Project Architect	\$200.00	\$70.00	\$190.00	\$75.00	\$150.00	Incomplete
2. Project Manager	\$155.00	\$175.00	\$190.00	\$90.00	\$175.00	Incomplete
3. Interior Design	\$150.00	\$40.00	\$130.00	\$60.00	\$135.00	Incomplete
4. Landscape Design	\$145.00	\$201.00	\$185.00	\$60.00	n/a	Incomplete
5. Electrical Engineer	\$155.00	\$237.00	\$185.00	\$110.00	n/a	Incomplete
6. Mechanical Engineer	\$155.00	\$237.00	\$200.00	\$110.00	n/a	Incomplete
7. Structural Engineer	\$155.00	\$155.00	\$185.00	\$120.00	n/a	Incomplete
8. Civil Engineer	\$155.00	\$155.00	\$190.00	\$120.00	n/a	Incomplete
	LK Architecture, Inc.	McAfee3 Architecture, Inc.	Schaefer Architecture Inc., dba Schaefer Architecture	Spangenberg Phillips Tice, LLC dba Spangenberg Phillips Tice Architecture and SPT Architecture	TESSERE, Inc.	ASM Engineering Consultants, LLC
	Hourly Rates					
1. Project Architect	\$140.00	\$60.00	\$130.00	\$140.00	\$125.00	Incomplete
2. Project Manager	\$175.00	\$70.00	\$158.00	\$160.00	\$150.00	Incomplete
3. Interior Design	\$100.00	\$45.00	\$110.00	\$120.00	\$105.00	Incomplete
4. Landscape Design	\$180.00	\$130.00	\$165.00	\$115.00	\$110.00	Incomplete
5. Electrical Engineer	\$115.00	\$175.00	\$135.00	\$110.00	\$125.00	Incomplete
6. Mechanical Engineer	\$115.00	\$175.00	\$135.00	\$110.00	\$125.00	Incomplete
7. Structural Engineer	\$175.00	\$139.00	\$165.00	\$175.00	\$135.00	Incomplete
8. Civil Engineer	\$180.00	\$139.00	\$160.00	\$180.00	\$145.00	Incomplete
No Submission	American Control & Engineering Services	Central Consolidated, Inc.	Civil Construction	Clarkitecture LLC	Cybertron	
	Daymark Solutions Inc.	Denzel Pearce & Sons	Draw Architecture +Urban	Express Employment	HFG Architecture	
	Kirkham, Michael & Associates, Inc	Murray & Sons Construction Co., Inc	Netsystems LLC	New Windows for America	Tec Systems Group	
	Temporary Wall Systems	The Law Company	Utility Consultants, Inc.	Wildcat Construction Co., Inc.		

On the recommendation of Tammy Culley, on behalf of various departments, Greg Gann moved to accept the proposals from Hanney & Associates Architects, LK Architecture, Inc., Schaefer Architecture Inc. dba Schaefer Architecture, Spangenberg Phillips Tice, LLC dba Spangenberg Phillips Tice Architecture and SPT Architecture, and TESSERE, Inc. at the rates quoted above for a period of three (3) years with two (2) one (1) year options to renew. Philip Davolt seconded the motion. The motion passed unanimously.

A committee comprised of Lorien Arie Showalter - Budget; Sandy Anguelov, Paul Cavanaugh, and Andrew Runk - Project Services; and Lee Barrier - Purchasing evaluated the proposal responses based on the criteria set forth in the RFP. The committee unanimously agreed to accept the top five (5) submissions in order to expand the contract base and offer shoppers more choices for these services.

By adding more vendors to the On-Call list, this will offer shoppers alternatives should scheduling issues arise.

Services acquired under this contract will include cost estimating, preparation of schematic drawings, construction documents, bidding assistance, and other typical architectural and engineering services for various county projects.

Notes:

After conversations with both respondents, ASM Engineering Consultants, LLC and JBC Landscape Architects submissions were deemed incomplete as respondents stated that they misunderstood the scope of work and would not be able to perform the desired services.

This is a proposal not a bid. Proposals are scored based on the criteria set forth in the RFP. There were five (5) components to this RFP:

Component	Points
A. Ability to meet or exceed all Request for Proposal conditions and instructions as outlined herein.	20
B. Competence to perform the specified and mandatory services as reflected by technical training and education, experience in providing required services, and the qualifications and competence of persons who would be assigned to perform the services. Prior work experience, job sizes and history of proven performance	20
C. Capacity to perform the services in the required time as reflected by workload, availability of adequate personnel, equipment, and facilities. The ability to manage projects simultaneously and expeditiously, approach to problem/task resolution, methodology/data gathering techniques and procedures and teamwork	20
D. Past performance with respect to cost control, quality of work, value engineering and ability to meet deadlines. This shall be determined in part by a check of references for similar projects and/or services provided for governmental entities or organizations of similar size and scope.	20
E. Proposing the services described herein with the most advantageous and prudent methodology and costs to the county.	20
Total Points	100

Questions and Answers

Philip Davolt: If a shopper wanted to use these services and this is approved, they can go out directly to them or do they still need to do a bid for these services?

Sandy Anguelov: Yes. They are for various departments to use.

Philip Davolt: I'm just curious if in six (6) months somebody wants to use these, do they still need to do the bid process at that time or can they forgo the bid process?

Sandy Anguelov: It all depends on what the service is that you're using them for. Project Services likes to be involved just because we have the most interaction with all these architectural firms. So your best bet would maybe to contact Project Services but you don't necessarily have to go out to bid if they're on-call.

Philip Davolt: That's what I was asking.

Sandy Anguelov: Okay.

Tania Cole: Sandy, I have a couple questions. I know that sometimes we will go out to bid on design services for our CIP projects. Can you kind of talk about some of the work that these architects do? That's one question. The second question is, can you kind of speak to how these firms, how you might spread the work around to some of these firms, how you may maybe choose which firm to do what work? Can we kind of talk about that a little bit?

Sandy Anguelov: Okay, so the first question, I already forgot it.

Tania Cole: We go out for bid on some of the design work for CIP projects?

Sandy Anguelov: Correct.

Tania Cole: So can you just kind of talk about when we're using these on-call firms, what work we're asking these firms to do?

Sandy Anguelov: Okay. Actually we don't know from a given day what type of work we have because we have things that come down the pipeline to us and we're notified we need to do this. So we do have some emergencies but typically we will use them for CIP projects, so we know in advance what that scope of work is, and it isn't necessarily picking and choosing as it is we look at their qualifications and their experience. If we worked with them on a certain type of building, we might choose them over another. The other thing is scheduling. If we've contacted people and they decide, we can't get to it until six (6) months and if that isn't in our timeline then we move on to the next one. Was the other question about bidding?

Tania Cole: Yeah, it was. It's more that I know on some occasions we roll out for a CIP project, put it out for design, and so it's a matter of who's on-call and then when do we go out for design or we would go out for bid on certain projects for architectural work.

Sandy Anguelov: Okay. We did have a budget cap the last cycle, which was, I think 2021, I'm not sure about that. You guys might need to clarify. This supersedes all of that, this contract. So we no longer have a cap. So I think it's the discretion of the department or whoever's using their services.

Joe Thomas: That's correct. It was split before based on project size and it has been decided that is no longer is necessary.

Tim Myers: Sandy, the main reason we're doing this is just to add additional vendors, correct? That way we don't have to go through the whole process every time if we have like a scheduling conflict with our current vendor?

Sandy Anguelov: Correct. We've got quite a few projects out there right now and availability is real important to us.