

ITEMS REQUIRING BOCC APPROVAL

November 20, 2025

(2 Items)

1. MEDICAL BILL REVIEW SERVICES -- RISK MANAGEMENT

FUNDING -- RISK MANAGEMENT

(City of Wichita #25200027 - Joint Governmental Purchase)

#25-2107 Contract

	CorVel Corporation dba CorVel Healthcare Corporation
Bill Review	
1. Fee schedule	\$1.10 per line
2. PPO network	22% of savings
3. Enhanced bill review	22% of savings
4. Professional review	22% of savings
5. Duplicate bill processing	Included
6. State EDI	Included
7. Checkwriting	\$4.50 per check
8. Scanning/OCR	Included
Additional Managed Care Services	
9. Dedicated local account management staff	Included
10. EDI in CorVel standard formats	Included
11. Training - onsite and online	Included
12. Technical support	Included
13. PPO poster creation tools	Included
14. State EDI files	Included
15. Unlimited access to system website	Included
16. Monthly reporting	Included

On the recommendation of Lee Barrier, on behalf of Risk Management, Anna Meyerhoff-Cole moved to **accept the quote from CorVel Corporation dba CorVel Healthcare Corporation (CorVel) and establish contract pricing per City of Wichita contract #25200027 as listed above from June 1, 2025 through May 31, 2026 with four (4) one (1) year options to renew.** Brandi Baily seconded the motion. The motion passed unanimously.

CorVel provides auditing, review, and repricing services of all workers' compensation medical bills to a fee schedule, which is mandated by the Kansas Workers' Compensation statutes. CorVel also provides access to their PPO network and internet software program. CorVel ensures the bills are correctly coded for the services rendered, reduce the billed amount per the rules of the fee schedule, and provide us with assistance in resolving billing disputes with providers.

Notes:

The county spent \$25,868.35 in 2023 and \$28,940.78 in 2024 for these services.

In 2023, CorVel reviewed over 1,700 bills with over 3,800 line items. They reduced the face value of those bills by over \$775,000.00.

In 2024, CorVel reviewed over 1,600 bills with over 4,200 line items. They reduced the face value of those bills by over \$740,000.00.

Questions and Answers

Philip Davolt: As it's starting June 1st, what was the contract?

Elizabeth Wingo: We had a current contract with CorVel and they just operated under the same terms of the contract because we were waiting for the city to finalize their agreement. They run on a different contract term than we do and their RFP process got delayed and then it got delayed once it got over here. They've been operating on the same contract terms, which is the same pricing that you're seeing here. There was no change in pricing.

Tania Cole: We've used them since 2023?

Elizabeth Wingo: We've used them for significantly longer than that. We tend to just provide the last two (2) years of numbers to show the cost savings.

2. DIGITAL EVIDENCE MANAGEMENT SOFTWARE -- DISTRICT ATTORNEY

FUNDING -- DISTRICT ATTORNEY

(Joint Governmental Purchase - Sourcewell Contract #101223-AXN)

#25-2081 Contract

Program	Axon Enterprise, Inc.			
	Users	Months	Monthly Net Price Per User	10 Year Total
Bundle - Justice Premier Plus	146	120	\$173.97	\$3,047,954.40
A la Carte Services				
Axon Accelerate Annual Conference Registration - 2 registrants - 10 year period	2	120	No Charge	No Charge
Axon Justice - PSO - Premium Deployment - One Time Charge				\$30,000.00
Total				\$3,077,954.40

On the recommendation of Lee Barrier, on behalf of the District Attorney, Tim Myers moved to **utilize Sourcewell Contract #101223-AXN with Axon Enterprise, Inc. (Axon) in the amount of \$3,077,954.40 for a period of ten (10) years, starting January 1, 2026 through December 31, 2035.** Anna Meyerhoff-Cole seconded the motion. The motion passed unanimously.

Axon recently became an exclusive partner with Matrix Pointe Solutions, which is the District Attorney's new case management system which goes live in 2026. This partnership creates an integration seamlessly blending the two (2) systems.

Axon is a company that provides body cameras and other video surveillance tools to law enforcement (Sheriff's Office and Wichita Police Department). Wichita Police Department is the largest contributor of digital evidence the District Attorney's Office receives. Since most of the digital evidence comes from agencies using Axon products, having Axon Justice Premier will provide a level of integration and a seamless flow of data from law enforcement to the District Attorney's Office.

The District Attorney's Office chose not to utilize a third party (other than Axon) to handle this data since it would result in less efficiency and present challenges in managing processes.

Questions and Answers

Brandi Bailly: So this contract is for 10 years. I guess I have a little bit of issues with it going 10 years. Just because what happens if Axon ends up not being the provider of the cameras and the video surveillance system in the future because 10 years is just an awful long time.

John Waller: It is a long time and there's a couple of things that have an impact there. First off, Axon has cornered the market in this area. Their digital storage capacity, if I remember correctly, exceeds that of Amazon, Facebook, and X all combined. That was something, an example they used. They work with the vast majority of law enforcement departments across the country, not just here locally. So they really are the premier provider and I would think it would be very unlikely that anyone would step in and overtake that in the next 10 years. The second part of that 10 year contract that's important is this not only provides a tool for us to use for our digital evidence management, it provides unlimited digital storage for 10 years at no additional cost. That, by itself, is worth the cost of the contract. So to lock in that now for the next 10 years I know that the county's not going to have to pay another dime to store our digital evidence beyond that contract is a huge deal. Scott's been involved in this and he's very supportive of it. He recognizes the value of the unlimited digital storage. It's just almost unheard of at this point in time that someone would offer that at a time when digital storage is growing exponentially. We have about 200 terabytes now and by the end of this contract, we'll be dealing with petabytes, not terabytes. So, it's really going to explode over the next few years and so the unlimited storage is a huge component.

Tania Cole: For reference, you're referring to Scott Wagner, our IT Director?

John Waller: Yes, sorry.

Tania Cole: John, I'm pretty sure that you guys gave a pretty thorough explanation of this at the Commission staff meeting, am I correct?

John Waller: Yes. There's been some conversations independently and at the staff meetings as well describing this product.

Philip Davolt: Just to confirm, because it's a 10-year contract, you're also locking in this \$173.97 a month for the full 10 years? They won't come back will they?

John Waller: Well over the life of the contract it goes up year over year but that's locked in to the contract rate.

Philip Davolt: The total price is locked?

John Waller: Yes. the total price is locked in.

Tania Cole: I know there was a good explanation but anything else you want to add to this that can give some background on this?

John Waller: Digital Evidence Management is something we refer to in our office as Discovery. That's our requirement to provide any evidence in the case to the defense. Discovery, over the last few years for us has just been growing exponentially. You think about every officer with WPD now has a body cam. There are security videos at Quick Trip, Walmart, and everybody's got a Ring doorbell on their house. All of this is digital evidence, potentially in our cases, and so the amount of evidence that we're seeing has jumped immensely over the last few years and we expect that to continue. WPD is getting ready for their Axon body cams to roll out 4K resolution, which is going to increase the amount of storage that we have. They're using drones now with video capabilities. When you think about a case, Homicide for example, where there could be dozens of officers on scene, all with body cams and maybe there's security video or maybe there is drone footage. All of these things have to be reviewed by our office. One, to see if there's any personal information that needs to be removed. Often times, if we're dealing with cell phone data that's seized, we have to make sure there's no child sexual material on there before we can provide that to the defense. So all this video has to be reviewed by our staff and it could take days or weeks for one person to work through that. This program is going to give them the ability to do that within minutes. I cannot overemphasize the amount of time this is going to save our discovery staff and the efficiencies that it's going to create within our office. It also will help our attorneys be able to review the material more quickly, know what's there, what's important, and what they need to use for their trials. This system has a lot of AI tools built within it. Automatic transcription of every video and audio is searchable. In minutes you can look for addresses, dates of birth, social security numbers across all the videos within a case, and identify that information and automatically redact it. Again, minutes to do something that could take days previously. That's a huge piece for us, just being able to more efficiently handle the digital evidence management. It's something that Mark has talked about the last probably two (2) or three (3) years during the budget cycle with the Commission, that discovery is overwhelming us. It's becoming unmanageable. There's going to be a time where we're going to need to add more staff or we're going to have to find a better tool to help us with this. We believe we've found that tool. This should prevent the need for additional FTEs over the coming years and improve efficiencies across that department and with our attorneys in their trial prep.

Tania Cole: Thank you, John. That was one thing I did remember was that this opportunity provided software that would allow us to not have to look at future FTEs for the DA's office.

John Waller: Yes, absolutely. We didn't plan for it in 2026 but knowing some of the things that are going on over at WPD, there is going to be need for at least one (1) or maybe even two (2) additional discovery staff, so this should eliminate that.

Philip Davolt: Just a little follow-up about the storage. You're not replacing it are you? WPD will still have their own storage.

John Waller: WPD has their own and they have their own Axon account. What we're using currently is just kind of a free version that piggybacks onto their system. They will continue to have their own Axon system but it will feed seamlessly into our office. It makes it much easier for them to submit everything to us, for us to make sure that WPD has submitted what we need and then to process and distribute that discovery.