

ITEMS REQUIRING BOCC APPROVAL

January 29, 2026

(6 Items)

## 1. TAX FORECLOSURE TITLE SEARCH SERVICES -- VARIOUS DEPARTMENTS

### FUNDING -- VARIOUS DEPARTMENTS

(Request sent to 12 vendors)

RFP #25-0085 Contract

	Blazer Title Search, LLC	Grant Street Group, LLC
Tax Foreclosure Title Search	\$200.00	\$175.00
	Mondale Onuoha dba More Title Services	<b>Security 1st Title, LLC</b>
Tax Foreclosure Title Search	\$2,250.00	<b>\$140.00</b>
No Submission		American Title and Abstract Specialist

On the recommendation of Tammy Culley, on behalf on various departments, Anna Meyerhoff-Cole moved to **accept the proposal from Security 1st Title, LLC for a contract period of one (1) year with two (2) one (1) year options to renew**. Philip Davolt seconded the motion. The motion passed 4 to 1 with Brandi Baily abstaining.

A committee comprised of Christine Wilson, Gerri France, Trace Winegar, and Hether Klitzing - Treasurer's Office and Tammy Culley - Purchasing evaluated the proposals based on the criteria set forth in the RFP. The committee unanimously agreed to accept the proposal from Security 1st Title, LLC.

This contract will serve the county's Title Search needs as they relate to Tax Foreclosure proceedings. However, the contract may be used by any department for any purpose that falls within the defined Scope of Work.

The county will request title reports for parcels to be included in the upcoming Tax Foreclosure proceedings in the third quarter of each year. The requests are made in two (2) installments, the timing is dependent on the tax sale schedule (May-August). The average installment includes approximately 250-350 parcels.

In 2024, the county requested 891 searches divided into six (6) cases and conducted one (1) Sheriff's Office sale related to the Tax Foreclosure proceedings.

Notes:

I would like to state that this is a proposal not a bid. Proposals are scored bases on the criteria set forth in the RFP. There were five (5) components to this RFP.

Component	Points
A . Demonstrated ability to perform the scope of work	20
B. Process and strategy for providing required services	20
C. Qualifications	20
D. Response and thoroughness and completeness	20
E. Cost competitiveness	20
<b>Total Points</b>	<b>100</b>

This service comes at no cost to the county. The abstract fees are a "buyer" based fee, which are charged to individuals who come in to redeem and remove their property from the sale or charged to the buyer of the property at auction. The county pays the title company once the searches are complete and then the county is reimbursed once the proceeds received from the sale are processed and recorded.

Security 1st Title, LLC is the current vendor.

### Questions and Answers

Tania Cole: I might just point out that in the notes it says this service comes at no cost to the county. So Brandi, can I ask you in the top here where it says \$140.00 we're stating here that this is at no cost to the county. Is that correct?

Brandi Baily: Correct. So those costs after the title searches are done, those will distribute that \$140.00 is then charged to each of the parcels that had a title search done on it. Then as the customer comes in to redeem those properties, that \$140.00 is paid by that customer and then reimbursed back to the county. Once those properties that do end up in tax foreclosure sale, once those parcels sell, then we get the proceeds from the sale. It goes to then reimburse the county for the remaining amount who won.

BOARD OF BIDS AND CONTRACTS JANUARY 29, 2026

**2. EMCP AND MASTER CONTROL PANEL INSTALL -- FACILITIES MANAGEMENT**

**FUNDING --PUBLIC SAFETY PARALLELING SWITCHGEAR MOD**

(Sole Source)

#26-2008 PR #1571

	Foley Power Solutions
Base Modernization	\$338,890.00
Caterpillar Marketing	-\$6,558.00
Service Existing Transfer Switches	\$9,746.00
Total	\$342,078.00

On the recommendation of Tammy Culley, on behalf of Facilities Management, Philip Davolt moved to **accept the quote from Foley Power Solutions (Foley) in the amount of \$342,078.00.** Brandi Baily seconded the motion. The motion passed unanimously.

The purpose of this project is to modernize and enhance the existing paralleling switchgear that is used to control the two (2) generators at the Public Safety building. In the event of a generator failure, the switchgear will transfer the building's load to the operable generator. The Public Safety building houses both the Emergency Operations Center (EOC) and 911 call center. The current programmable logic controllers (PLCs) are not currently manufactured or available through reliable sources. This project will provide necessary materials and labor to convert the current obsolete PLCs and supporting equipment with the latest technology and ethernet communications.

This will include updating the generator controls from an EMCP 2+ to the EMCP 4.4 that has paralleling capabilities. Foley will perform the update on the generator controls and work with a local electrical contractor to install the EMCP 4.4 Master Control panel in the existing Zenith paralleling switchgear cabinet. The generator voltage regulators will be updated to the CDVR and the generator remote annunciators will be upgraded to the EMCP 4 annunciators as well.

Foley Power Solutions would be the prime contractor for the project of the modernization of the generator paralleling system along with the Caterpillar generator control panels.

Foley Power Solutions is the only authorized service provider of Caterpillar products within the territory of Kansas and Missouri.

**Questions and Answers**

Tania Cole: Can you tell me what EMCP is?

Andrew Dilts: I cannot tell you what exactly that stands for. This project is basically taking an outdated switchgear that synchronizes in the event of a power outage. There are two (2) generators at Public Safety that turn on simultaneously. The switchgear synchronizes those two (2) generators together so that they harmonize and the electrical outputs they are producing to the building. Then they transfer the load over to the building. In the event one of those generators fails, the switchgear automatically switches the power over to the operating generator so there's no more interruptions to the Public Safety operation in the event of that power outage.

The switchgear that exists is original to the building and they no longer make the parts for it. We're currently having some issues there now. The generators are programmed to exercise on a weekly basis just to make sure they are operating correctly. The switchgear controls them to turn them off. That component has already failed. The generators are running until we send staff over there to physically turn off the generators on a weekly basis. It has no effect on the reliability of the generators right now but we don't want to continue to push this down the road to where we have a part that is going to cause a catastrophic failure and not be able to provide backup power to the Public Safety building.

Tania Cole: This is Sole Source so we're using Foley Power Solutions. Help me understand is it because of the Caterpillar products?

Andrew Dilts: That is correct. These are Caterpillar generators and the technology has advanced since this building was built to allow the generators to actually have these switchgear controls on the generators themselves. They will synchronize with each other. We're actually eliminating some of the infrastructure that is there and modernizing it by putting it on the generators. This is very similar to what we did with the jail generators approximately six (6) years ago. This is the new technology now with Caterpillar making these generators. With the significance and importance of this building, we really want the dealer to come out and put this infrastructure on the generators. They are the only licensed individual that can do that.

Armand Shukaev: EMCP stands for Electric Modular Control Panel. Would that sound about right?

Andrew Dilts: That is correct.

BOARD OF BIDS AND CONTRACTS JANUARY 29, 2026

**3. BILLS VIRTUAL SCRIBE AND QUALITY COACH -- COMCARE**

**FUNDING -- COMCARE**

(Single Source)

#26-2009 Contract

		Netsmart Technologies, Inc.			
		Pay Term	Qty	Fees	Total 36 months
Bells Quality Coach Implementation		Services /Fixed Fee	1	\$3,000.00	\$3,000.00
Bells Virtual Scribe Integration with Bells Documentation Assistant		Services /Fixed Fee	1	\$2,000.00	\$2,000.00
Bells Quality Coach Subscription		36 months		\$28,500.00 annually	\$85,500.00
Bells Virtual Scribe Subscription Up to 3,000 Hours/Month		36 months		\$136,800.00 annually	\$410,400.00
Total					\$500,900.00

On the recommendation of Lee Barrier, on behalf of COMCARE, Tim Myers moved to **accept the quote from Netsmart Technologies, Inc. in the amount of \$500,900.00 for a period of 36 months.** Philip Davolt seconded the motion. The motion passed 4 to 1 with Anna Meyerhoff-Cole abstaining.

These are two new feature enhancements to the Bells AI product COMCARE already uses, Bells Virtual Scribe and Bells Quality Coach. Together they function as an integrated suite designed to improve documentation accuracy, streamline quality reviews, and enhance efficiency across COMCARE.

These tools leverage advanced AI to reduce manual documentation work, support compliance, and allow staff to focus more time on client care. They align with COMCARE's ongoing goals to improve workflow efficiency and data quality within clinical processes.

Notes:

This has been approved through TRB (Technology Review Board).

**Questions and Answers**

Philip Davolt: It says it's already gone through TRB, is that the IT board?

Lee Barrier: Right. They've already checked the compatibility and if it's up to county protocol.

## BOARD OF BIDS AND CONTRACTS JANUARY 29, 2026

### 4. ALPHACOLLECTOR -- COMCARE

#### FUNDING -- COMCARE

(Single Source)

#26-2010 Contract

Netsmart Technologies, Inc.				
SaaS Product	Term	Unit	Monthly Fees	Total
AlphaCollector	36 months	claims/month payers/month NPI Count	\$9,465.00	\$340,740.00
AlphaAnalytics	36 months	Named User	\$83.00	\$2,988.00
Total				\$343,728.00

On the recommendation of Lee Barrier, on behalf of COMCARE, Brandi Baily moved to **accept the quote from Netsmart Technologies, Inc. in the amount of \$343,728.00 for a period of 36 months.** Tim Myers seconded the motion. The motion passed 4 to 1 with Anna Meyerhoff-Cole abstaining.

AlphaCollector would significantly improve how claims are managed and worked by giving managers the ability to prioritize daily workloads, monitor collector activity, and quickly reassign claims when staffing changes occur.

The system improves visibility, reduces manual tracking, and helps prevent claims from being missed or delayed. By identifying eligibility and payer issues earlier, claims can be corrected and rebilled faster, which reduces days in A/R and timely filing write-offs.

Organizations using AlphaCollector have seen measurable improvements in collection efficiency and revenue outcomes and implementation is reported to be straightforward with a reasonable timeline.

Overall, AlphaCollector is a practical investment that strengthens revenue cycle performance without adding staff.

Notes:

NPI - National Provider Identifier

This has been approved through TRB (Technology Review Board).

#### Questions and Answers

Brandi Baily: So the last items says it's a new feature to the program. Is AlphaCollector a new feature or is this something that we have been using?

Tracey Lolley: It's new to COMCARE but Netsmart had it out for probably I'd say about three (3) years. We just haven't implemented it until right now. We have not been using it in the past. We have been doing other ways of doing collections.

BOARD OF BIDS AND CONTRACTS JANUARY 29, 2026

**5. SHERIFF'S OFFICE MANAGEMENT OF OFF-DUTY PROGRAMS -- SHERIFF'S OFFICE**

**FUNDING -- SHERIFF'S OFFICE**

(Request sent to 81 vendors)

RFP #25-0069 Contract

	Hart Halsey, LLC dba Extra Duty Solutions	Off Duty Management, Inc	Power Details	RollKall
Administration Fee charged to customer on total invoiced amount	10.00%	<b>11.50%</b>	11.50%	11.50%
Credit card fee charged to customer	3%	<b>3%</b>	2.99%	2.99%

On the recommendation of Lee Barrier, on behalf of the Sheriff's Office, Anna Meyerhoff-Cole moved to **accept the proposal from Off Duty Management, Inc. for a period of one (1) year with two (2) one (1) year options to renew**. Philip Davolt seconded the motion. The motion passed 4 to 1 with Tim Myers abstaining.

A committee comprised of Brian White, Timothy Forshee, Nathan Gibbs, and Daniel Mlagan - Sheriff's Office and Lee Barrier - Purchasing evaluated the proposals based on the criteria set forth in the RFP. The committee unanimously agreed to accept the proposal from Off Duty Management, Inc.

Off Duty Management, Inc. is a service that handles the majority of the administrative duties related to the hiring of law enforcement officers for private, off-duty work at no cost to the Sheriff's Office. Fees are charged to the hiring entity and this covers the cost of their service.

Services include a mobile app and web portal that tracks all off-duty work. There is a public facing page that allows the public to connect directly with their service for the scheduling of the off-duty work and a law enforcement facing page that tracks the work that is being assigned and completed.

Additionally, Off Duty Management, Inc. handles the collection of fees for services rendered and guarantees payment to the law enforcement officer for work completed. Therefore, lifting the burden of scheduling services from on-duty personnel and providing a transparent and comprehensive report of the off-duty work completed.

Notes:

This a proposal not a bid. Proposals are scored based on criteria set forth in the RFP. There are six (6) components to this RFP.

Component	Points
A. Provide 24 hour 365 days a year scheduling and payment for off duty employment	20
B. Approve off duty jobs using the best judgment possible	15
C. Follow set criteria and matrix when scheduling amount of personnel needed.	20
D. Ability to keep continued communication with not only vendor requesting the off duty employment but the Sheriff's Office representatives.	20
E. Ability to provide supplemental insurance to cover uniformed deputy in case of injury	20
F. Cost	5
Total Points	100

**Questions and Answers**

Philip Davolt: Are we using Off Duty Management currently for this service?

Brian White: No.

Tania Cole: Just to make sure I understood what Colonel White said, the Sheriff's Office is not currently using any management software correct?

Brian White: That is correct.

Brandi Baily: Is this currently being taken care of in-house at the Sheriff's Office?

Brian White: Yes.

Tania Cole: So no cost to the Sheriff's Office. It sounds like this is a great efficiency tool for the Sheriff's Office if I'm understanding correctly from Colonel White?

Brian White: Yes, that's correct.

Philip Davolt: I know the cost isn't the only piece of this but can you tell me why you chose Off Duty Management over the others?

Brian White: The cost is very similar between the different services. We received written proposals from each of the four (4) entities that were bidding on this and their services are so similar that we decided to have in-person proposals. Three (3) of the four (4) were able to do it in person and one was a Zoom. We had sent them 21 questions to kind of dig in a little bit further into how their company works, how we integrate with them, and how successful their business has been across the country. Once they answered those 21 questions, we met with them again and were able to dig in a little bit deeper into each company's processes. Through those in-person meetings and answering the 21 questions and their initial proposals allowed us to identify unanimously the company that we believe is best suited for the Sheriff's Office.

Lee Barrier: If I remember correctly, I think supplemental insurance was a big factor in that and was important to the office.

Brian White: Yeah. So part of the supplemental insurance has to do with state law and it becomes a complex issue ensuring that Sheriff's Office employees, while working part-time work, have the best opportunities to have the most coverage and the most comprehensive coverage was another element to help identify which company would be the best for the Sheriff's Office.

**6. HOLOGIC PANTHER INSTRUMENT MAINTENANCE AND SUPPORT -- HEALTH DEPARTMENT**

**FUNDING -- HEALTH DEPARTMENT**

(Single Source)

#26-2011 Contract

	Hologic Sales and Service, LLC	
	Annual Cost	Total Cost
Panther Fusion Standard 3/16/2026 - 3/15/2030	\$29,000.00	\$116,000.00
Discount for multi-year agreement		<b>-\$11,600.00</b>
Total		\$104,400.00

On the recommendation of Lee Barrier, on behalf of the Health Department, Tim Myers moved to **accept the quote from Hologic Sales and Service, LLC in the amount of \$104,400.00 for a period of four (4) years.** Philip Davolt seconded the motion. The motion passed 4 to 1 with Anna Meyerhoff-Cole abstaining.

This Hologic service agreement is for technical support, maintenance, and any needed repairs on the lab's Hologic Panther Instrument. The Panther is used to run testing (chlamydia and gonorrhea) for the Family Planning and STI Clinics, as well as the community health clinics that are contracted with the county. The Panther provides the ability to expand services if the need should arise.

Historically, the Health Department has used one (1) year contracts for this service but have moved to a four (4) year agreement that will provide the department with a 10% discount.

**Questions and Answers**

Tim Myers: We'd be saving about \$3,000 a year, right?

Lee Barrier: That's correct.