

## 5. COMMUNITY E-WASTE COLLECTION EVENT -- ENVIRONMENTAL RESOURCES

### FUNDING -- ENVIRONMENTAL RESOURCES

(Request sent to 46 vendors)

RFP #26-0024 Contract

	Better Hauling Company dba 1-800-JUNKPRO, LLC	<b>Dynamic Lifecycle Innovations, Inc. dba Dynamic Lifecycle Innovations</b>
Community E-Waste Collection Event	\$160,000.00	<b>\$177,550.00</b>
Per pound, collected material	\$0.22	<b>\$0.22</b>
No Submission	Adams Cable Equipment, Inc.	Goodwill Industries of Kansas
	Results Technology	Wichita Material Recovery, LLC

On the recommendation of Britt Rosencutter, on behalf of Environmental Resources, Anna Meyerhoff-Cole moved to **accept the proposal from Dynamic Lifecycle Innovations, Inc. dba Dynamic Lifecycle Innovations (Dynamic) in the amount of \$177,550.00 and a collection rate of \$0.22 per pound for the duration of the event.** Philip Davolt seconded the motion. The motion passed unanimously.

A review committee comprised of Susan Erlenwein and Catherine Johnson - Environmental Resources; Jerry Martin - Public Works; and Britt Rosencutter - Purchasing reviewed and scored the responses based on criteria set forth in the RFP. The committee unanimously agreed to accept the proposal from Dynamic Lifecycle Innovations, Inc. dba Dynamic Lifecycle Innovations.

This event will be held on two (2) weekends (Thursdays through Saturdays from April 25, 2026 to May 2, 2026) at the Public Works' West Yard. The awarded vendor is responsible for equipment and staffing to facilitate event days to include: collection of materials from customer vehicles, weighing and tracking materials collected for reporting back to the county, loading material onto trucks for transport back to their facility, and event site preparation/clean-up. The vendor will recycle all material collected through appropriate domestic recycling facilities following laws and standards that govern recycling. The vendor will also shred/drill all hard drives received during the event.

The last event was conducted over two (2) consecutive weekends in April of 2024. That event resulted in 418,617 lbs. of E-waste material collected.

Notes:

Dynamic is the vendor used for the last event in 2024. The lump sum from 2024 was \$161,400.00. The per pound collected material charge in 2024 was \$0.22.

Better Hauling Company dba 1-800-JUNKPRO, LLC (Better Hauling) had the lower price but scored lower on the evaluation. Better Hauling's scope of work had less information regarding the recycling performance standards. The recycling performance and proper handling of the electronics after collection is very important. Better Hauling uses a third party for recycling electronics and that is a concern. Environmental Resources is uncomfortable outsourcing this part of the process as it requires strict adherence to environmental regulations. In addition, Better Hauling's relevant experience section was lacking detail.

This is a proposal and not a bid. Proposals are based on criteria set forth in the RFP. There are five (5) components to this RFP.

Component	Points
A. Demonstrate clearly and completely your organization's ability and capacity to meet all Scope or Work requirements, including specific details as to how items will be achieved. Yes or No answers may result in lower scoring for this section.	40
B. Quality of references detailing performance of proposed services that will verify service levels and capability of the respondent to provide a thorough solution.	20
C. Proposing the services described herein with the most advantageous and prudent methodology to the county.	20
D. Following all instructions and meeting firm requirements.	10
E. Overall cost of the proposal*	10
<b>Total Points</b>	<b>100</b>

## Questions and Answers

Brandi Baily: At this event, is there a limit on how many people can drop off so the pounds don't increase so much because maybe there's a business dropping off a lot of E-waste material?

Catherine Johnson: There is not a limit. Some years we have more vehicles that come but maybe not more pounds of waste. Some electronics are getting smaller over time especially televisions. We used to have a huge weight of televisions because they were giant. As electronics get smaller, the weight does tend to go down. But to your question, there's not a limit per vehicle.

Philip Davolt: Just for the record, Better Hauling's proposal just wasn't bid well?

Catherine Johnson: It was not as detailed as to exactly how the work would be carried out and then also they have a partnership. Better Hauling is through Junk Pro is doing the on-site facilitation and then working with IT Source to do the actual recycling of the electronics. The committee felt this is really sensitive information that is on many of these devices. To just have one (1) company doing all of it feels more secure. Dynamic also has a lot of certifications as far as environmental standards, seems very trustworthy. As they mentioned in their proposal, they have done the last four (4) of these events for the county so they have served us well in the past and built trust.

Tania Cole: So Dynamics is taking it from you and then taking it to the very end?

Catherine Johnson: Correct. They take it to their facility and dismantle, refurbish, destroy, shred, or whatever depending on the item.

Tim Myers: It looks like the price per pound is the same as it was in 2024?

Catherine Johnson: Correct.