

Economic Development

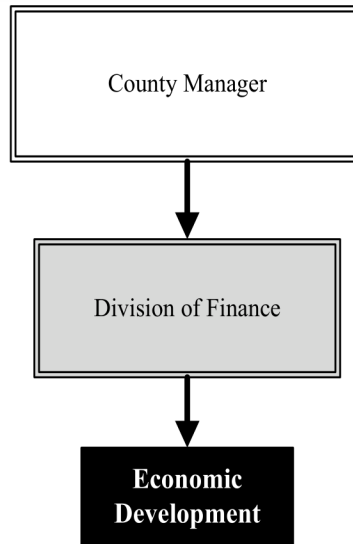
Mission: *Develop and sustain a strong and diverse regional economy by working with regional partners to attract and grow talent, enhance opportunities for businesses to retain or attract new jobs in the region, support healthy and vibrant communities, expand the County's tax base, and promote initiatives to enhance quality of place.*

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Overview

Sedgwick County Economic Development collaborates with other governments, partner organizations, and businesses to retain and expand local businesses and attract new companies that pay above average wages and create and retain value added jobs. The County is a grantee for Foreign Trade Zone (FTZ) #161, which allows companies using the FTZ an exemption from paying duty or Federal excise taxes while the goods remain in the zone, thus lowering costs of the importing business and encouraging investment and production that might otherwise take place in another country.

Sedgwick County applies consistent guidelines to analyzing economic development incentives; to assure prudent stewardship of public financial resources and a positive economic benefit that meets or exceeds the public investment and promotes responsible economic growth.



Strategic Goals:

- Collaborate with community partners in economic development for future growth and opportunities for industry and residents
- Retain and expand value added jobs through judicious use of relocation / expansion incentives
- Promote efforts to maintain and develop the region's workforce to accommodate the jobs of today and tomorrow



Accomplishments and Strategic Results

Accomplishments

Accomplishments for 2025 include:

- Charlotte Pipe began operations in the Maize Industrial Park, providing 50 quality jobs and investing over \$60.0 million in building and equipment. The project culminated because of a public private partnership between Sedgwick County, the Kansas Department of Transportation (KDOT), WATCO Railroad, the City of Maize, and Charlotte Pipe to provide necessary transportation infrastructure through both rail and highway construction.
- After approving an amendment to the development agreement for the Center City South Redevelopment District, providing additional infrastructure support, new development in both commercial and residential real estate is occurring in downtown Wichita.
- Fiber Dynamics, a Wichita based aerospace composite manufacturer, and FILL, an Austrian engineering company, announced a strategic partnership to expand advanced composite manufacturing capabilities.

Strategic Results

Economic Development has established two strategic goals which are to develop an Economic Development Manual that defines the evaluation metrics for Tax Increment Financing (TIF), Reinvestment Housing Incentive District (RHID), and external funding. This manual will provide a clear framework to ensure transparency and fiscal alignment with County values. In addition, Economic Development plans to create and automate a unified Payment in Lieu of Taxes (PILOT) Management Protocol in collaboration with the Appraiser, Clerk, and Treasurer, with the goal of reducing administrative errors and ensuring 100.0 percent compliance with current and future payment arrangements.

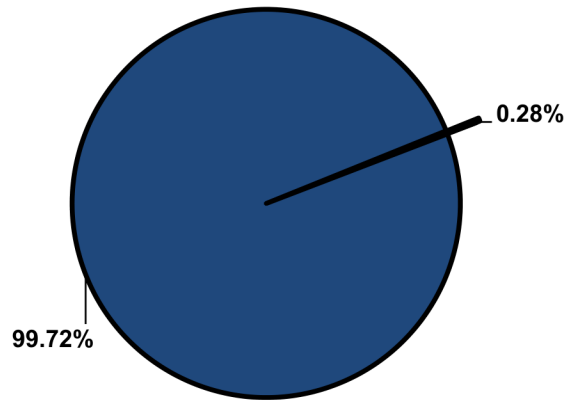


Significant Budget Adjustments

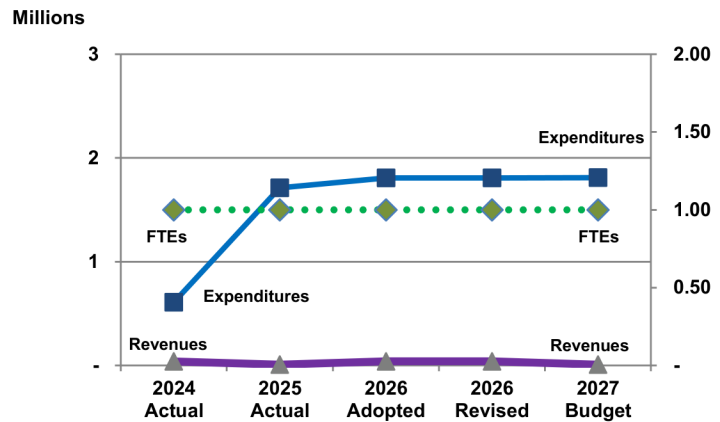
Significant adjustments to Economic Development's 2027 Recommended Budget include a decrease in all other revenue (\$32,388) to bring in-line with anticipated actuals and a decrease in transfers out (\$15,071) due to a one-time transfer in 2026.

Departmental Graphical Summary

Economic Development
Percent of Total County Operating Budget



Expenditures, Program Revenue & FTEs
All Operating Funds



Budget Summary by Category

	2024 Actual	2025 Actual	2026 Adopted	2026 Revised	2027 Budget	Amount Chg '26 Rev.-'27	% Chg '26 Rev.-'27
Expenditures							
Personnel	76,834	81,292	87,576	87,576	91,210	3,635	4.15%
Contractual Services	531,783	1,406,881	1,709,335	1,693,429	1,704,000	10,571	0.62%
Debt Service	-	-	-	-	-	-	-
Commodities	9	217	9,500	9,500	14,835	5,335	56.16%
Capital Improvements	-	36,535	-	835	-	(835)	-100.00%
Capital Equipment	-	-	-	-	-	-	-
Interfund Transfers	-	186,886	-	15,071	-	(15,071)	-100.00%
Total Expenditures	608,627	1,711,811	1,806,411	1,806,411	1,810,045	3,635	0.20%
Revenues							
Tax Revenues	-	-	-	-	-	-	-
Licenses and Permits	-	-	-	-	-	-	-
Intergovernmental	-	-	-	-	-	-	-
Charges for Services	7,500	7,500	7,500	7,500	7,500	-	0.00%
All Other Revenue	31,750	-	32,388	32,388	-	(32,388)	-100.00%
Total Revenues	39,250	7,500	39,888	39,888	7,500	(32,388)	-81.20%
Full-Time Equivalents (FTEs)							
Property Tax Funded	1.00	1.00	1.00	1.00	1.00	-	0.00%
Non-Property Tax Funded	-	-	-	-	-	-	-
Total FTEs	1.00	1.00	1.00	1.00	1.00	-	0.00%

Budget Summary by Fund

	2024 Actual	2025 Actual	2026 Adopted	2026 Revised	2027 Budget	Amount Chg '26 Rev.-'27	% Chg '26 Rev.-'27
Fund							
General Fund	608,627	1,711,811	1,806,411	1,806,411	1,810,045	3,635	0.20%
Total Expenditures	608,627	1,711,811	1,806,411	1,806,411	1,810,045	3,635	0.20%

Significant Budget Adjustments from Prior Year Revised Budget

	Expenditures	Revenues	FTEs
Decrease in all other revenue to bring in-line with anticipated actuals		(32,388)	
Decrease in transfers out due to a one-time transfer in 2026	(15,071)		

Total	(15,071)	(32,388)	-
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Budget Summary by Program

Program	Fund	2024 Actual	2025 Actual	2026 Adopted	2026 Revised	2027 Budget	% Chg '26 Rev.-'27	26'-27' FTEs
Econ. Development	110	608,627	1,711,811	1,802,411	1,802,411	1,806,045	0.20%	1.00
Foreign Trade Zone	110	-	-	4,000	4,000	4,000	0.00%	-
Total		608,627	1,711,811	1,806,411	1,806,411	1,810,045	0.20%	1.00

• Economic Development

Economic Development promotes a strong and diverse regional economy by helping local businesses grow, increasing opportunity for international trade, and attracting new jobs to Sedgwick County.

Fund(s): County General Fund 110

Expenditures	2024	Actual	2025	Actual	2026 Adopted	2026 Revised	2027	Budget	Amnt. Chg. '26 - '27	% Chg. '26 - '27
Personnel		76,834		81,292	87,576	87,576		91,210	3,635	4.2%
Contractual Services		531,783		1,406,881	1,705,335	1,689,429		1,700,000	10,571	0.6%
Debt Service		-		-	-	-		-	-	0.0%
Commodities		9		217	9,500	9,500		14,835	5,335	56.2%
Capital Improvements		-		36,535	-	835		-	(835)	-100.0%
Capital Equipment		-		-	-	-		-	-	0.0%
Interfund Transfers		-		186,886	-	15,071		-	(15,071)	-100.0%
Total Expenditures		608,627		1,711,811	1,802,411	1,802,411		1,806,045	3,635	0.2%
Revenues										
Taxes		-		-	-	-		-	-	0.0%
Intergovernmental		-		-	-	-		-	-	0.0%
Charges For Service		-		-	-	-		-	-	0.0%
All Other Revenue		31,750		-	32,388	32,388		-	(32,388)	-100.0%
Total Revenues		31,750		-	32,388	32,388		-	(32,388)	-100.0%
Full-Time Equivalents (FTEs)		1.00		1.00	1.00	1.00		1.00	-	0.0%

• Foreign Trade Zone

The Foreign Trade Zone (FTZ) is a general purpose zone where foreign and domestic goods are not within U.S. Customs territory. The zone is ready to work for businesses involved in international trade. Air, rail, and surface transportation users find the international trade services and facilities convenient, user friendly, and highly cost-effective. Users of the FTZ are exempt from paying duty or Federal excise taxes while the goods remain in the zone. Funding is used to promote the zone itself, for training, and for travel expenses for economic development staff.

Fund(s): County General Fund 110

Expenditures	2024	Actual	2025	Actual	2026 Adopted	2026 Revised	2027	Budget	Amnt. Chg. '26 - '27	% Chg. '26 - '27
Personnel		-		-	-	-		-	-	0.0%
Contractual Services		-		-	4,000	4,000		4,000	-	0.0%
Debt Service		-		-	-	-		-	-	0.0%
Commodities		-		-	-	-		-	-	0.0%
Capital Improvements		-		-	-	-		-	-	0.0%
Capital Equipment		-		-	-	-		-	-	0.0%
Interfund Transfers		-		-	-	-		-	-	0.0%
Total Expenditures		-		-	4,000	4,000		4,000	-	0.0%
Revenues										
Taxes		-		-	-	-		-	-	0.0%
Intergovernmental		-		-	-	-		-	-	0.0%
Charges For Service		7,500		7,500	7,500	7,500		7,500	-	0.0%
All Other Revenue		-		-	-	-		-	-	0.0%
Total Revenues		7,500		7,500	7,500	7,500		7,500	-	0.0%
Full-Time Equivalents (FTEs)		-		-	-	-		-	-	0.0%