

**ITEMS REQUIRING BOCC APPROVAL**  
**March 16, 2023**  
**(2 Items)**

**1. FACILITY MRO SUPPLIES & EQUIPMENT -- VARIOUS DEPARTMENTS**

**FUNDING -- VARIOUS DEPARTMENTS**

(Joint Governmental Purchase - Sourcewell Contract #091422-WWG)

#23-2019 Contract

	<b>W.W. Grainger, Inc.</b>
Category	Category Discounts*
Abrasives	7%
Adhesives, Sealants, &Tape	10%
Air Filters	40%
Cleaning	22%
Electrical Supplies	23%
Electronics, Appliances, Batteries	19%
Fasteners	32%
Hand Tools	14%
HVAC Supplies	17%
Lab Supplies	15%
Lighting	22%
Lubrication	10%
Material Handling, Storage, Packaging	15%
Motors	19%
Outdoor Equipment	12%
Paint, Equipment, & Supplies	10%
Plumbing	20%
Pneumatics	11%
Pumps	7%
Power Tools	11%
Power Transmission	19%
Safety	19%
Security	15%
Test Instruments	7%
Welding, Machining, Cutting	10%
All Other Categories	5%

On recommendation of Joe Thomas, on behalf of various departments, Anna Meyherhoff-Cole moved to **utilize Sourcewell Contract #091422-WWG at the discounted rates listed above through November 8, 2026 with two (2) one (1) year options to renew.** Jennifer Blasi seconded the motion. The motion passed unanimously.

W.W. Grainger, Inc. (Grainger) has been a vendor for Sedgwick County for many years and is now offering significant discounting through its partnership with Sourcewell. Grainger continues its efforts to enhance the online purchasing experience by incorporating new technology with its e-procure system (punchout catalog) which Sedgwick County will implement upon approval of award.

**Notes:**

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada.

\*The category discounts are applied to the Grainger North America's Contract Reference Price (CRP). CRP is market-based, stable, and only subject to change three (3) times per year.

**Questions and Answers**

Russell Leeds: Joe, does these represent pretty significant discounts from what our current contract is with them?

Joe Thomas: Yes.

**BOARD OF BIDS AND CONTRACTS MARCH 16, 2023**

**2. WASTE TIRE TRANSPORTATION SERVICES -- ENVIRONMENTAL RESOURCES**  
**FUNDING -- ENVIRONMENTAL RESOURCES**

(Request sent to 24 vendors)

RFP #23-0012 Contract

	<b>Champlin Tire Recycling, Inc.</b>
Waste tire removal per scaled ton	<b>\$179.00</b>
No Submission	Resource Management Co., Inc.

On the recommendation of Britt Rosencutter, on behalf of Environmental Resources, Anna Meyerhoff-Cole moved to **accept the proposal from Champlin Tire Recycling, Inc. for \$179.00 per scaled ton.** Jennifer Blasi seconded the motion. The motion passed unanimously.

A committee comprised of Susan Erlenwein and Cindy Le - Environmental Resources; Dale Kuehl - Public Works; and Britt Rosencutter - Purchasing reviewed and evaluated the proposal based on criteria set forth in the RFP, and Champlin Tire Recycling, Inc. was unanimously chosen.

The county will provide waste tire transportation service for all residents and certain businesses in Sedgwick County. Businesses that collect fees for the disposal of tires will not be eligible to participate. The event will take place from April 20, 2023 to April 22, 2023.

Notes:

The waste tire event held in 2021 lasted three (3) days and collected 222,638 tire equivalents. The 2021 contract was awarded to Champlin Tire Recycling, Inc. at \$118.00 per scaled ton.

I would like to start with saying, this is a proposal not a bid. Proposals are scored based on criteria set forth in the RFP. There are five (5) components to this RFP.

Component	Points
Has experience in collection and removal of refuse tires	20
References verifying ability to perform the proposed waste tire transporting services	20
Meeting all request for proposal requirements and/or specifications as outlined herein	20
Implementation plan and service proposed	20
Cost Competiveness	20
Total Points	100

**Questions and Answers**

Brandi Baily: Is Champlin Tire the only one that responded to the RFP?

Britt Rosencutter: They are. Resource Management responded with a no bid / no proposal / no submission.

Brandi Baily: Also, you have that we used Champlin last year at \$118.00 per scaled ton with 222,638 tire equivalents. What is that equal to in scaled tons and do you have the price that we spent last year?

Cindy Le: Actually, I'm not sure how much we spent. With the cost of everything going up and transportation and gas this number seems fair to me.

Russell Leeds: Do we know what tonnage when had hauled off last year?

Cindy Le: Can you repeat that?

Russell Leeds: How many tons of tires were removed through the last recycling program?

Cindy Le: Give me just one second and I can pull that up. I'm sorry, I can't find that right now but I can get it back to Britty pretty quickly.

Britt: Last year's spend was \$216,495.78.

Anna Meyerhoff-Cole: Do we know what the tonnage was?

Russell Leeds: Their total spend for tire removal program last year was \$216,495.00. That is what they paid the vendor?

Britt Rosencutter: Correct. (At last year's cost of \$118.00 / ton, this represents 1,835 tons.)

Russell Leeds: How many vendors did this go out to?

Britt Rosencutter: Twenty-four.

Russell Leeds: It went out to twenty-four and we had two (2) respond. One said I'm not bidding and the other gave us a quote / bid?

Britt Rosencutter: Yes. We do this every other year and in 2021 we had the same two (2) responses.

Russell Leeds: Just to clarify, are these General Fund dollars or is this a grant? How is this paid for, do you know?

Britt Rosencutter: I don't think it is grant money, no. We do it every other year opposite the E-waste event.

Russell Leeds: It's in Environmental Resources budget?

Britt Rosencutter: I believe so, yes.

Russell Leeds: Is there any time sensitivity on this?

Joe Thomas: Yes, it is in April. It is a pretty quick turn around.

Anna Meyerhoff-Cole: Joe, when we have a repeat RFP and only one (1) vendor is responding, do we ever call the vendors to find out why they aren't bidding? Is it a volume issue?

Joe Thomas: Yes. We try to call them. Sometimes they say it is a manpower issue and sometimes they say they don't have the time or they are too busy. We keep repeating it because you never know who will come into the picture. One year Champlin may say they can't do it and Resource Tire might. It is an event that the Commissioners are very much interested in having along with E-waste.

Anna Meyerhoff-Cole: Can you explain why this event is done every other year?

Cindy Le: Because we alternate it with the E-waste event and it is a pretty popular event. We alternate between the E-waste event and the tire event every other year.

Brandi Baily: Where is this event going to be held at?

Cindy Le: It is going to be at the West Yard.

Brandi Baily: If we didn't hold this event and people didn't have the option to come and dispose of their tires through us, how could they dispose of their tires? Is there a vendor they could go to, to do that and do you know how much that would cost them if they did it on their own?

Cindy Le: It is pretty pricey doing it on their own, thirteen or fourteen dollars per tire. This is paid through the solid waste fee. There might be a guy that does it for cheaper but I don't know if he is still doing it, he was running at a loss. Doing this has prevented a lot of illegal dumping on our end. We are seeing a decrease of tires being dumped on the side of the road.

Russell Leeds: So at \$179.00 rate, you have the money available in the solid waste fund to cover the cost of this anticipating it to be equal amounts to 2021?

Cindy Le: Yes, we will have enough.