

ITEMS REQUIRING BOCC APPROVAL

June 15, 2023

(6 Items)

1. HEALTHEMS SUBSCRIPTION RENEWAL -- EMERGENCY MEDICAL SERVICES (EMS)

FUNDING -- EMS

(Single Source)

#23-2044 Contract

	Sansio HealthEMS		
	Period	Monthly	Annual
ePCR (Electronic Patient Care Records)	Year 1	\$7,000.00	\$84,000.00
	Year 2	\$7,350.00	\$88,200.00
	Year 3	\$7,718.00	\$92,616.00
	Year 4	\$8,104.00	\$97,248.00
	Year 5	\$8,510.00	\$102,120.00
Total			\$464,184.00

On the recommendation of Joe Thomas, on behalf of Emergency Medical Services (EMS), Tim Myers moved to **accept the quote from Sansio HealthEMS in the amount of \$464,184.00 for a period of five (5) years**. Greg Gann seconded the motion. The motion passed unanimously.

HealthEMS is a remote-hosted field data collection, management, and reporting software solution that helps EMS providers improve patient care by providing complete, accurate, and detailed descriptions of pre-hospital care. The software's two-way information flow increases the accuracy and timeliness of information and has established compatibility for data import/export with the EMS billing vendor, Kansas Board of EMS, Emergency Communications, and EMS monitors/defibrillators.

EMS has utilized Sansio HealthEMS Electronic Patient Care Reporting (ePCR) software program since 2014.

Notes:

Rate increase is tied to call volume. The initial contract in 2014 was based on a call volume of 54,400. In 2022, the call volume was 67,670. EMS will exceed 70,000 by the conclusion of this agreement.

2014-2016 Spend

HealthEMS Subscription Fees					** Minimum monthly fee is \$500		
Description	Projected Annual Runs	Monthly Subscription Pricing			UM	Qty	Total Fee
		Base	Discount	Net ¹⁾			
Year 1	54,400	\$ 10,835	\$ (5,894)	\$ 4,941	Month	12	\$ 59,292
Year 2	56,000	\$ 11,107	\$ (6,020)	\$ 5,087	Month	12	\$ 61,044
Year 3	57,700	\$ 11,252	\$ (6,011)	\$ 5,241	Month	12	\$ 62,892
Total Subscription Fees							\$ 183,228
36 Month Ave \$\$ Per Run							\$1.09

2017-2021 Spend

Period	Monthly	Annual
Year 1	\$ 5,241	\$ 62,892
Year 2	\$ 5,723	\$ 68,670
Year 3	\$ 5,723	\$ 68,670
Year 4	\$ 5,723	\$ 68,670
Year 5	\$ 5,723	\$ 68,670
Total Subscription Fees		\$ 337,572

Questions and Answers

Greg Gann: It's fair to say this is a key component to EMS operations and allows them to be as successful as they are and leverage upcoming enhancements to the program?

Joe Thomas: Yes.

BOARD OF BIDS AND CONTRACTS JUNE 15, 2023

2. CASHVEST LIQUIDITY & TREASURY ANALYSES -- DIVISION OF FINANCE
FUNDING -- DIVISION OF FINANCE

(Joint Governmental Purchase - BuyBoard Cooperative Purchasing Contract No. 661-22)

#23-2045 Contract

	Three+One Company, Inc.
	Cost
Annual fee based on \$250.00 per \$1,000,000.00 of the most recent operating fund budget (\$284 million)	\$71,000.00

On the recommendation of Joe Thomas, on behalf of the Division of Finance, Greg Gann moved to **accept the quote based on BuyBoard Cooperative Purchasing Contract No. 661-22 with Three+One Company, Inc. for a total annual amount of \$71,000.00.** Joni Wilson seconded the motion. The motion passed unanimously.

cashVest provides objective, unbiased data to support consolidated cash, banking, and investment management decisions to maximize the value of available cash. By electronically viewing all banking transactions, the cashVest platform clearly defines the level of investable cash for specific time horizons in a consolidated summary of all banking services.

cashVest analytics provide the county with the ability to:

- More accurately determine the time-horizon of funds.
- Confirm liquidity sufficiency for expenditure satisfaction; while maximizing earning potential based on forward forecasting.
- Enhance the analytical performing of liquidity stress testing.
- Assure that banking fee structure is equitable.
- Support the county's superior credit rating.

If Three+One Company, Inc. is unable to show the ability to earn more in annual investment earnings than their fee, the county is under no obligation to procure their services, and the analysis is provided free of charge. If it demonstrates a return to the county exceeding the annual fee, the county is obligated to use the service for one (1) year.

Questions and Answers

Brent Shelton: The \$71,000.00 is an annual amount and I think the last part of that sentence is if they demonstrate that they will show us how to earn more than their fee then we obligate for one (1) year and subsequent to that is a 30 day cancellation. So if it is not working, we get out in 30 days.

Russell Leeds: Have we used something like this before? Is this the first time?

Brent Shelton: We have not and what we have seen with the financial markets with the way they are taking off and after a period of historic low interest rates that which is getting to be more and more complex, we want to adhere to our investment policy which is based on safety and liquidity and return, and have as much money working as possible. So these folks provide us with algorithms and analytics to say instead of having \$15,000,000.00 in the bank, we only need \$5,000,000.00 right now and put that \$10,000,000.00 to work for the next 90 days. They help us with that sort of analysis.

Russell Leeds: The fee is \$71,000.00 if they can show they can earn us more then is there a buffer there? If we make \$75,000.00 then we have to give them \$71,000.00 of it?

Brent Shelton: The \$71,000.00 is a fee for them to do two things. One (1) is to look at our relationships with our financial institutions so they will look at our banking electronically, analyze historical and future trends and then they will also look at our investment portfolio and push some analytics to that. One of the things right now that is tough for us is a one (1) year return on investments is higher than a four (4) year return. Typically we have invested for four (4) years at a time. Do we continue with that? Do we invest for a year? Do we invest for six (6) months? They are looking at the marketplace with a number of different public institutions as well.

BOARD OF BIDS AND CONTRACTS JUNE 15, 2023

3. LAW ENFORCEMENT AMMUNITION -- VARIOUS DEPARTMENTS

FUNDING -- VARIOUS DEPARTMENTS

(Joint Governmental Purchase - State of Kansas Contract #EVT0006112)

23-2046 Contract

	Sunset Law Enforcement, LLC
Duty Ammunition	Price Per 1,000 rounds
1. Hornady 9mm Critical Duty	\$511.98
2. Hornady TAP .223 REM 53gr GMX TAP PATROL 2 years	\$1,046.33
3. Hornady RR 12ga buckshot (Practice and Duty)	\$853.65
4. Hornady RR 12ga slugs (Practice and Duty)	\$1,430.10
Practice Ammunition	Price Per 1,000 rounds
5. Fiocchi 9mm 124gr FMJ	\$265.40
6. Hornady 223 55gr FMJ	\$448.00
7. 12 Gauge #6, 7 ½, or 8 Bird Shot 2 3/4" (50135)	\$328.00
Estimated Delivery Time	30-45 Days

On the recommendation of Joe Thomas, on behalf of various departments, Joni Wilson moved to **utilize State of Kansas Contract #EVT0006112 through December 31, 2023 at the rates listed above with possible options to renew with Sunset Law Enforcement, LLC.** Greg Gann seconded the motion. The motion passed 3-4 with Tim Myers abstaining.

The Sheriff's Office is making changes to its duty and practice ammunition and Courthouse Police has followed suit.

The ammunition the department had been receiving was substandard and did not adhere to FBI protocols. The ammunition caused multiple fails and damaged firearms. Extended lead times of 9-12 months from previous suppliers was limiting the availability of duty and practice ammunition.

Making these changes assures the safety of our officers and the improved lead time will ensure the availability of ammunition as it is needed.

Notes:

The State of Kansas renews this contract every four (4) years and Purchasing has every confidence that this contract will be extended to December 2028.

BOARD OF BIDS AND CONTRACTS JUNE 15, 2023

4. FOOD MANAGEMENT SERVICES – DEPARTMENT OF CORRECTIONS

FUNDING – DEPARTMENT OF CORRECTIONS

(Request sent to 40 vendors)

RFP #23-0003 Contract

Benchmark Government Solutions, LLC dba Benchmark of Kansas, LLC													
Required Meal Preparation	31-40	41-50	51-60	61-70	71+								
1. Price Per Standard Meal	\$4.075	\$3.589	\$3.462	\$3.351	\$3.287								
2. Price Per Religious Dietary Meal (Kosher, Halal, etc.)	\$4.075	\$3.589	\$3.462	\$3.351	\$3.287								
3. Price Per Meal With Dietary Restrictions	\$4.075	\$3.589	\$3.462	\$3.351	\$3.287								
4. Price Per Snack	\$1.500	\$1.400	\$1.350	\$1.250	\$1.100								
5. 1/2 pint Milk Price	At cost which is currently \$0.33												
Optional Meal Preparation	31-40	41-50	51-60	61-70	71-80	81-90	91-100	101-110					
1. Price Per KSDE Meal	\$4.575	\$4.089	\$3.962	\$3.851	\$3.787	\$3.787	\$3.787	\$3.787					
2. Price Per SCOAP Meal	\$4.075	\$3.589	\$3.462	\$3.351	\$3.287	\$3.287	\$3.287	\$3.287					
3. Price Per Power Program Meal	\$4.239	\$4.239	\$4.239	\$4.239	\$4.239	\$4.239	\$4.239	\$4.239					
4. Price Per ARES/WR Meal (including delivery fee to 623 E Elm, Wichita, KS 67214)	\$5.825	\$4.733	\$4.070	\$3.743	\$3.406	\$3.152	\$2.954	\$2.795					
5. Non-Ratio Staff (same as Standard Meal price)	\$4.075	\$3.589	\$3.462	\$3.351	\$3.287	\$3.287	\$3.287	\$3.287					
6. Price Per Snack	\$1.500	\$1.400	\$1.350	\$1.250	\$1.100	\$1.000	\$1.000	\$1.000					
Summit Food Service, LLC													
Required Meal Preparation	31-40	41-50	51-60	61-70	71+								
1. Price Per Standard Meal	\$12.910	\$9.814	\$7.924	\$6.650	\$5.736								
2. Price Per Religious Dietary Meal (Kosher, Halal, etc.)	\$12.910	\$9.814	\$7.924	\$6.650	\$5.736								
3. Price Per Meal With Dietary Restrictions	\$12.910	\$9.814	\$7.924	\$6.650	\$5.736								
4. Price Per Snack	\$0.750	\$0.750	\$0.750	\$0.750	\$0.750								
Optional Meal Preparation	31-40	41-50	51-60	61-70	71+								
1. Price Per KSDE Meal	\$13.910	\$10.814	\$8.924	\$7.650	\$6.736								
2. Price Per SCOAP Meal	\$13.910	\$10.814	\$8.924	\$7.650	\$6.736								
3. Price Per Power Program Meal	\$13.910	\$10.814	\$8.924	\$7.650	\$6.736								
4. Price Per ARES/WR Meal (including delivery fee to 623 E Elm, Wichita, KS 67214)	\$1.670	\$1.670	\$1.670	\$1.670	\$1.670								
5. Non-Ratio Staff	\$13.910	\$10.814	\$8.924	\$7.650	\$6.736								
Trinity Services Group, Inc.													
Required Meal Preparation	31-40	41-50	51-60	61-70	71-80	81-90	91-100	101-110	111-120	121-130	131-140	141-150	151+
1. Price Per Standard Meal	\$11.476	\$8.856	\$7.264	\$6.194	\$5.425	\$4.846	\$4.394	\$4.032	\$3.735	\$3.487	\$3.277	\$3.097	\$2.940
2. Price Per Religious Dietary Meal (Certified Kosher Only)	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000	\$6.000
3. Price Per Meal With Dietary Restrictions	\$11.476	\$8.856	\$7.264	\$6.194	\$5.425	\$4.846	\$4.394	\$4.032	\$3.735	\$3.487	\$3.277	\$3.097	\$2.940
4. Price Per Snack	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500	\$1.500
5. 1/2 pint Milk Price	At cost which is currently \$0.30												
Optional Meal Preparation	31-40	41-50	51-60	61-70	71+	81-90	91-100	101-110	111-120	121-130	131-140	141-150	151+
1. Price Per KSDE Meal	\$5.836	\$4.749	\$4.089	\$3.645	\$3.326	\$3.326	\$3.326	\$3.326	\$3.326	\$3.326	\$3.326	\$3.326	\$3.326
2. Price Per SCOAP Meal	\$11.476	\$8.856	\$7.264	\$6.194	\$5.425	\$4.846	\$4.394	\$4.032	\$3.735	\$3.487	\$3.277	\$3.097	\$2.940
3. Price Per Power Program Meal	\$11.476	\$8.856	\$7.264	\$6.194	\$5.425	\$4.846	\$4.394	\$4.032	\$3.735	\$3.487	\$3.277	\$3.097	\$2.940
4. Price Per ARES/WR Meal (including delivery fee to 623 E Elm, Wichita, KS 67214)	\$11.476	\$8.856	\$7.264	\$6.194	\$5.425	\$4.846	\$4.394	\$4.032	\$3.735	\$3.487	\$3.277	\$3.097	\$2.940
5. Non-Ratio Staff (same price as Standard Meal)	\$11.476	\$8.856	\$7.264	\$6.194	\$5.425	\$4.846	\$4.394	\$4.032	\$3.735	\$3.487	\$3.277	\$3.097	\$2.940
West Side BBQ Inc. dba Culinary Catering													
Required Meal Preparation	31-40	41-50	51-60	61-70	71+								
1. Price Per Standard Meal	\$6.250	\$6.250	\$6.250	\$6.250	\$6.250								
a. Dinner (2xPortion)	\$11.500	\$11.500	\$11.500	\$11.500	\$11.500								
2. Price Per Religious Dietary Meal (Kosher, Halal, etc.)	\$6.250	\$6.250	\$6.250	\$6.250	\$6.250								
a. Dinner (2xPortion)	\$11.500	\$11.500	\$11.500	\$11.500	\$11.500								
3. Price Per Meal With Dietary Restrictions	\$6.250	\$6.250	\$6.250	\$6.250	\$6.250								
a. Dinner (2xPortion)	\$11.500	\$11.500	\$11.500	\$11.500	\$11.500								
4. Price Per Snack	\$1.000	\$1.000	\$1.000	\$1.000	\$1.000								
Optional Meal Preparation	31-40	41-50	51-60	61-70	71+								
1. Price Per KSDE Meal	\$6.250	\$6.250	\$6.250	\$6.250	\$6.250								
2. Price Per SCOAP Meal	\$6.250	\$6.250	\$6.250	\$6.250	\$6.250								
a. Dinner (2xPortion)	\$11.500	\$11.500	\$11.500	\$11.500	\$11.500								
3. Price Per Power Program Meal	\$3.130	\$3.130	\$3.130	\$3.130	\$3.130								
4. Price Per ARES/WR Meal (including delivery fee to 623 E Elm, Wichita, KS 67214)	\$6.250	\$6.250	\$6.250	\$6.250	\$6.250								
a. Dinner (2xPortion)	\$11.500	\$11.500	\$11.500	\$11.500	\$11.500								
5. Non-Ratio Staff (same price as Standard Meal)	\$6.250	\$6.250	\$6.250	\$6.250	\$6.250								
a. Dinner (2xPortion)	\$11.500	\$11.500	\$11.500	\$11.500	\$11.500								
Wichita Casual Dining, Inc. dba Blue Moon Caterers - Lunar Culinary Services													
Required Meal Preparation	31-40	41-50	51-60	61-70	71-80	81-90	91-100	101-110	111-120	121-130	131-140	141-150	
1. Price Per Standard Meal	Did Not Provide a Price	\$8.020	\$7.150	\$6.560	\$6.140	\$5.830	\$5.590	\$5.400	\$5.260	\$5.140	\$5.040	\$4.960	
2. Price Per Religious Dietary Meal (Kosher, Halal, etc.)		\$9.810	\$8.760	\$8.050	\$7.550	\$7.170	\$6.890	\$6.660	\$6.480	\$6.340	\$6.220	\$6.130	
3. Price Per Meal With Dietary Restrictions		\$9.810	\$8.760	\$8.050	\$7.550	\$7.170	\$6.890	\$6.660	\$6.480	\$6.340	\$6.220	\$6.130	
4. Price Per Snack		\$1.860	\$1.660	\$1.530	\$1.440	\$1.370	\$1.310	\$1.270	\$1.240	\$1.210	\$1.190	\$1.170	
Optional Meal Preparation	31-40	41-50	51-60	61-70	71-80	81-90	91-100	101-110	111-120	121-130	131-140	141-150	
1. Price Per KSDE Meal	Did Not Provide a Price	\$8.170	\$7.300	\$6.710	\$6.290	\$5.980	\$5.740	\$5.550	\$5.400	\$5.280	\$5.190	\$5.110	
2. Price Per SCOAP Meal		\$8.170	\$7.150	\$6.560	\$6.140	\$5.830	\$5.590	\$5.400	\$5.260	\$5.140	\$5.040	\$4.960	
3. Price Per Power Program Meal		\$11.440	\$10.210	\$9.390	\$8.800	\$8.370	\$8.030	\$7.770	\$7.570	\$7.400	\$7.260	\$7.150	
4. Price Per ARES/WR Meal (Includes 2 snacks per day) (including delivery fee to 623 E Elm, Wichita, KS 67214)		\$6.270	\$5.890	\$5.590	\$5.390	\$5.250	\$5.150	\$5.070	\$5.000	\$4.960	\$4.930	\$4.900	
a. Price Per Religious/Dietary Restrictions Meal		\$8.150	\$7.650	\$7.270	\$7.000	\$6.820	\$6.690	\$6.500	\$6.500	\$6.450	\$6.400	\$6.370	
5. Non-Ratio Staff (same price as Standard Meal)		\$4.750	\$4.750	\$4.750	\$4.750	\$4.750	\$4.750	\$4.750	\$4.750	\$4.750	\$4.750	\$4.750	

On the recommendation of Jaimee Witmer, on behalf of the Department of Corrections (DOC), Greg Gann moved to accept the proposal from Benchmark Government Solutions, LLC dba Benchmark of Kansas, LLC and establish contract pricing at the rates listed above for a period of three (3) years with two (2) one (1) year options to renew. Tim Myers seconded the motion. The motion passed unanimously.

A committee comprised of Mario Salinas, Stacy Bell, and Emily Allen - Department of Corrections; Jared Schechter - Sheriff's Office; and Jaimee Witmer - Purchasing, evaluated the proposal responses based on the criteria set forth in the RFP. The committee unanimously agreed to accept the proposal from Benchmark Government Solutions, LLC dba Benchmark of Kansas, LLC.

Previously, all meals for Juvenile Detention Facility (JDF), Juvenile Residential Facility (JRF), Ratio and Non-Ratio Staff, Sedgwick County Offender Assessment Program (SCOAP), and the Providing Opportunities While Ending Recidivism (POWER) Program were provided in-house by the food management team at JDF. Due to extreme staffing shortages, DOC has opted to contract this service out. The awarded vendor will work out of an established kitchen, located at JDF, with all appliances, refrigeration, and freezer capacity available. In addition, the vendor selected will be responsible for ordering, receiving, storing, preparing, serving, scullery activities, and ensuring that all requirements for food storage, preparation, and meal delivery follow the Department for Children and Families (DCF) licensing of a secure detention facility and a residential facility. The food services' contract is primarily for youth detained/held in the JDF and youth held in the JRF.

The population identified for the JDF is a capacity of 108 with an Average Daily Population (ADP) of 44 in 2020 and 43 in 2021. In 2019, the population for JRF was a capacity of 24 with ADP of 15 and in 2020 the ADP was 15. JRF is currently licensed for 16 residents. Additional meals will need to be available for Juvenile Intake and Assessment Center (JIAC) and JDF admissions outside of regular meal times. Average additional daily meals outside of regular service hours is seven (7). Ratio staff meals are also required within this contract. The number of daily ratio staff members present during breakfast for JDF is 1, lunch is 15, and dinner is 15, and the number of ratio staff for JRF per meal is typically 2-3. The following optional meal programs are also included in the contract award:

- Non-Ratio Staff and other contracted staff in the facility - The number of staff purchasing any meal (breakfast, lunch, or dinner) could range from 0-10.
- SCOAP - The meals for SCOAP annually is approximately 21,900 (10,950 lunches and 10,950 dinners).
- Purchased meals for the POWER Program - The POWER Program meals will vary; on high end would be 960 meals annually.

Notes:

I would like to start with saying this is a proposal not a bid. Proposals are scored based on criteria set forth in the RFP. There are six (6) components to this RFP.

Component	Points
a. Demonstrate clearly and completely the organization's ability and capacity to meet the Scope of Work as set forth in the Request for Proposal	25
b. Experience and knowledge providing food management services	25
c. The ability to provide the corporate staffing and organizational structure required to support the contract.	10
d. Operated under the same establishment name for the past three (3) years and exhibit financial stability	10
e. Quality of services	10
f. Cost	20
Total Points	100

Questions and Answers

Greg Gann: I'm just curious about the timeline upon acceptance of this as to how quickly would they be able to be in place and begin to provide service?

Mario Salinas: The timeline varies anywhere from six (6) to eight (8) weeks depending on the contractor's plate and they would interview our current staff and hire on some new staff.

Russell Leeds: So the condition of the contract to whoever it was awarded to was to basically retain the few staff we have remaining?

Jaimee Witmer: Correct. They also have to pass a background check and other requirements as well. Correct Mario?

Mario Salinas: Yes. They have to do a fingerprint and DCF background check, which takes almost two (2) weeks per employee.

Russell Leeds: You have funding in your existing budget because we're replacing FTEs with a contract service?

Mario Salinas: Yes. So currently we have a cost center specifically for food service that includes actual food as well as personnel expenses. So we would just move money around in that cost center to cover the contract cost.

BOARD OF BIDS AND CONTRACTS JUNE 15, 2023

5. 2023-2024 RECOMMENDED INSURANCE RENEWALS -- RISK MANAGEMENT

FUNDING -- RISK MANAGEMENT

(Insurance Premiums)

#23-2047 Contract

Coverage	Effective: Month - Day	2023-24 Insurance Premiums	Limits and Deductibles & Renewal Notes
Property - Includes Buildings, Business Personal Property, Boiler and Machinery, Roads/Bridges, & Fire Fleet Physical Damage	7-1	Alliant APIP	The policy is written with an aggregate limit of insurance of \$550,000,000 for all risk perils, except wind and hail which has a separate aggregate limit of insurance of \$200,000,000. The deductible on the program has a per occurrence deductible of \$250,000. The deductible for wind and hail coverage is structured with a 3% per unit of insurance, subject to a \$1,000,000 per occurrence minimum occurrence for wind and for hail. The deductible for unscheduled tunnels, bridges, dams, catwalks, roadways, streets, sidewalks, street lights and traffic signals is \$500,000. *2023 term the property values increased by 4.63% and coverage for landfills was reduced to \$5,000,000.
Total Values insured		\$859,251,554.00	
Renewal Premium		\$2,446,274.24	The 2023 insurance renewal was budgeted for a 50% rate increase on a year over year basis due to continuing loss issues surrounding the properties. The current loss ratio over the past five years is 135.31%. The loss ratio, in conjunction with the hardening insurance market, has lead to the rate increase this year. The current losses from both the hail damage that occurred in 2019 and the fire at the Courthouse in 2020 account for \$5,257,586.
Average Rate		0.28	
Cyber - Included on Property Coverage	7-1	Alliant APIP	Cyber policy provides third party liability coverages in the amount of a \$2,000,000 aggregate limit for liability; \$500,000 for Breach Response, \$750,000 for Business Income, \$750,000 for Cyber Extortion. This policy is structured with a \$50,000 deductible. *For the 2023 policy term, the premium was reduced 1.99%.
Renewal Premium		\$27,749.00	
Pollution - Included on Property Coverage	7-1	Alliant APIP	The pollution policy provides a \$2,000,000 aggregate limit of insurance, with \$1,000,000 of coverage for restoration, legionella, herbicide, insecticide, pesticide. The policy also includes a \$2,000,000 limit of insurance for lead contamination, sewer backup, and contractors' operations. The policy is structured with a \$500,000 deductible per incident prior to July 1, 2021 and a \$250,000 deductible for each incident after July 1, 2021.
Renewal Premium		\$7,368.00	
Pollution - Underground Storage Tanks	7-1	Great American	This pollution policy provides coverage for the 21 underground storage tanks throughout the county. The policy provides \$1,000,000 of liability coverage per incident with a \$10,000 deductible.
Renewal Premium		\$3,079.00	
Wind/Hail Buydown	7-1	JEM	The county purchases a wind and hail buydown policy. The policy purchases the \$1,000,000 minimum deductible down to \$250,000 with this policy. This policy provides \$750,000 of coverage between the per occurrence deductible and the minimum deductible for the wind and hail coverage.
Renewal Premium		\$64,130.00	
Property - Standalone policy for Historic Courthouse	7-1	CHUBB	Standalone insurance policy to cover the Historic Courthouse. The policy covers 510 N. Main St, with a building value of \$33,776,845 and \$2,089,972 of business personal property. The deductible at this location is \$250,000.
Renewal Premium		\$40,723.00	
Total Renewal Premium as Quoted		\$2,589,323.24	

On the recommendation of Joe Thomas, on behalf of Risk Management, Joni Wilson moved to **accept the insurance premium renewals as listed for an estimated total of \$2,589,323.24**. Greg Gann seconded the motion. The motion passed unanimously.

The county's property insurance policy has a period of July 1st to June 30th and the premiums are set in June. Sedgwick County continues to work with IMA as our insurance broker to market our insurance portfolio.

The reasons why the premium has increased in recent years:

The county has increased its asset portfolio by making purchases of property and through general property value increases.

The property insurance marketplace has been hardening for the last few years and this trend continues.

The county's five (5) year loss ratio is 135.31% and includes losses from both the hail damage that occurred in 2019 and the fire at the courthouse in 2020, which accounts for \$5,257,586.00.

Questions and Answers

Russell Leeds: What is the cost increase over our last renewal? Do we have any idea?

Elizabeth Wingo: Last year the renewal premium on the property alone was about \$1.6 million so it's about a 50% increase.

Russell Leeds: Pretty significant.

Elizabeth Wingo: Yes.

Russell Leeds: I know we've been talking about for several years as the market continues to harden, I assume that's relative to weather trends and other disasters across the country, property damage from all types of different events that impacts us here as well as other regions in the country.

Elizabeth Wingo: Correct. That does have a big impact on the market.

Russell Leeds: This is the best pricing obviously?

Elizabeth Wingo: Yes it is. The broker brought forth a couple different options and this was the best option.

Russell Leeds: 50% increase is pretty huge but if that's what the market is, that's what the market is. I assume we don't want to be uninsured.

Elizabeth Wingo: That is correct. We do not want to be uninsured while we are still in hail season.

Russell Leeds: We're self insured to extent but this is additional supplemental insurance for unexpected events.

Elizabeth Wingo: Yes, for large scale events.

Russell Leeds: It's really important we have supplemental insurance.

Elizabeth Wingo: Yes.

BOARD OF BIDS AND CONTRACTS JUNE 15, 2023

**6. MAIN COURTHOUSE COOLING TOWER REPLACEMENT -- PROJECT SERVICES
FUNDING -- MAIN COURTHOUSE COOLING TOWER**

(Request sent to 87 vendors)

RFB #23-0029 S/C # 8000218758

	Central Consolidated, Inc.		
Lump Sum, Base Bid	\$1,945,000.00		
Days to Substantial Completion	261		
Days to Final Completion	14		
Total Calendar Days	275		
Bid Bond	Yes		
Acknowledged Addenda	Yes		
No Bid	Air Source Heating & Air Conditioning	Central Mechanical Wichita L.L.C.	CM3, Inc.
	Marick Refrigeration	RBL Heating & Air Conditioning	Reddi HVAC
	Select Mechanical LLC	South Central Commercial Mechanical	

On the recommendation of Joe Thomas, on behalf of Project Services, Tim Myers moved to **accept the bid from Central Consolidated, Inc. in the amount of \$1,945,000.00.** Joni Wilson seconded the motion. The motion passed unanimously.

This project consists of replacing three (3) 320 ton stainless steel cooling towers on the roof of the main courthouse. It also includes replacing two (2) structural steel beams to support the new towers; re-working of the water supply, return lines and drain lines; installing water piping insulation; hoisting of towers and beams; testing and balancing; and electrical services.

Notes:

This project was originally approved by BoCC on August 8, 2021. The bond resolution to increase funding for the project was approved by BoCC June 14, 2023.

Questions and Answers

Greg Gann: I'll just ask my usual question. What's the timeline for implementation?

Joe Thomas: The company that bid on it said it would be 261 days to substantial completion and the final would be a total of 275 days.

Greg Gann: So a better part of a year.

Joe Thomas: Yes.

Russell Leeds: Again, this needs to be done because there's structural issues in addition to mechanical failures?

Kendal Ewing: The structural damage on the I-beams, you can actually see through them. They are damaged so bad. That's the issue with those as far as needing to be replaced and support the new cooling towers.

Tim Myers: How old are the cooling towers?

Kendal Ewing: I can't answer that specifically. I believe they were installed in 1988. I don't have that information in front of me.

Russell Leeds: Again this is two (2) parts functional failure of the mechanical and then the structural failure of the beams, which are a safety issue.

Kendal Ewing: Correct. The cooling towers have reached their expected life expectancy and then the structure beams need to be replaced. The cooling towers would have to be removed to replace those beams as well so going with new cooling towers.

Russell Leeds: If we don't replace the beams, the cooling towers are going to collapse.

Kendal Ewing: They could end up through the roof.